

## COMISIONES AIR NEW ZEALAND HASTA 30JUN27

### Southwest Pacific (NZ, AU & P.I.) Commissions

**Southwest Pacific** means travel where the origin is a port within United States or Canada and the destination is a port within New Zealand, Australia, Pacific Islands or Indonesia on the Air New Zealand network.

Origin	Destination	Cabin	Fare Class	Commission
<b>Mexico &amp; USA (excluding LAX, HNL)</b> Alliance sectors operated by United Airlines between SFO and AKL permitted under NZ code-share flight numbers	<b>New Zealand</b>	Business Premier™	C, D, Z, J	10%
		Premium Economy	U, E, O, A	10%
		Economy	Y, B, M, H, Q, V, W, T, L, S	8%
			G, K	5%
<b>Los Angeles / Honolulu (LAX, HNL)</b>	<b>New Zealand</b>	Business Premier™	C, D, Z, J	10%
		Premium Economy	U, E, O, A	10%
		Economy	Y, B, M, H, Q, V, W, T, L, S	8%
			G, K	5%
<b>Mexico &amp; USA</b>	<b>Australia or Pacific Is.</b>	Business Premier™	C, D, Z, J	10%
		Premium Economy	U, E, O, A	10%
		Economy	Y, B, M, H, Q, V, W, T, L, S	8%
			G, K	5%
<b>Canada</b>	<b>Southwest Pacific</b>	Business Premier™	C, D, Z, J	12%
		Premium Economy	U, E, O, A	10%
		Economy	Y, B, M, H, Q, V, W, T, L, S, G, K	5%
<b>Mexico, USA &amp; Canada</b>	<b>Indonesia</b>	ALL Cabins	C, D, Z, J, U, E, O, A, Y, B, M, H, Q, V, W, T, L, S, G, K	5%
<b>Southwest Pacific</b>	<b>USA/CAN</b>	ALL Cabins	C, D, Z, J, U, E, O, A, Y, B, M, H, Q, V, W, T, L, S	1%

For round-trip itineraries which include booking classes with different commission levels on the outbound and inbound portions of the journey, the commission associated with each booking class will apply to the respective portion of the journey

Private and Confidential

A STAR ALLIANCE MEMBER 

**AIR NEW ZEALAND** 

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<b>Ancillary Products:</b> Economy Skycouch™, Economy Stretch, Business Premier Luxe, pre-paid bags, pre-paid seats, unaccompanied minors (UM) fees.	Ancillary Products issued on Electronic Miscellaneous Document (EMD) remitted through ARC or BSP will be eligible for the same commission/discount level associated with the ticket.
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COMMISSION RULES	
1. Commission Ticketing Conditions	Tickets must be validated on Air New Zealand (086) ticket stock with the appropriate tour code in the tour code box. If the tour code is not shown in the tour code box, but all other booking and ticketing requirements as per the rules of the fare (Published or Net) being used are met, there will be an automatic \$50 fee charged to the Retailer to review and reassess the Agency Debit Memo.
2. Waivers	<p><b>Ticket Time Limit:</b> Provided the <b>NL0116</b> is placed in the tour code box Air NZ will waive ticket time limit restriction on Air NZ USA and Canada originating published fares (to any destination) to allow ticketing to occur <b>up to 9 calendar days</b> (including weekends and holidays) from the original booking date. Any last ticket dates applicable to the published fare shall apply, and tickets must be issued 9 days after making the reservations or by the last ticket date of the fare, whichever is earlier.</p> <p><b>Exception:</b> Waiver not applicable for travel commencing between 09 December and 31 January.</p>
3. NZ Code share disclosure requirements	NZ code share flights are permitted as per the Published Fare Rules. In the USA, the U.S. Department of Transportation (DOT), and in Canada, the Canadian Transportation Agency (CTA) or the relevant government regulatory authorities require that the Retailer must advise their clients of any codeshare services before they make their booking commitment. This applies to both domestic and international services. The Retailer agrees to comply with these applicable regulations.
4. Routing Restrictions	For commission to apply, one Transpacific segment must be operated AND marketed by Air New Zealand. For round trip, open jaws and circle trip the reverse Transpacific segment may be on <ul style="list-style-type: none"> <li>NZ marketed and/or operated flights</li> <li>UA marketed and/or operated flights</li> </ul> The total commission collected should comprise of Air NZ fares or a combination of Air NZ and UA fares. No commission can be claimed if the fare booked is solely another airline fare and does not include an Air NZ fare.
5. Tour Requirement	<p><b>Commissions above are applicable for tour packages only.</b></p> <p><b>Not valid for air-only.</b></p>

**Published Fare** means Tickets must be validated on Air New Zealand (086) ticket stock with the appropriate tour code in the tour code box. If the tour code is not shown in the tour code box, but all other booking and ticketing requirements as per the rules of the fare (Published or Net) being used are met, there will be an automatic \$50 fee charged to the Retailer to review and reassess the Agency Debit Memo. **All other rules and conditions of the sale of Published Fares shall apply**