



May 15th, 2026

REF.: EBB-JUL26

Dear Partner:

Fairmont Mayakoba is glad to send you the following promotion:

Details:

<u>Promo Name:</u>	EBB-JUL
<u>Description:</u>	Discounts over Contracted Rates (see breaks below for specific periods)
<u>Distribution Restrictions:</u>	Valid for Package only.
<u>Booking ID:</u>	EBB-APR26
<u>Booking Window:</u>	May 15th 2026 – July 31, 2026
<u>Travel Window:</u>	May 15th – December 19th, 2026
<u>Allotment:</u>	See details below at the Rate Sheet.
<u>Based on use date:</u>	Yes (use date means: promotion will apply depending on the rate of the day, but will change if during the stay crosses over a date / rate break)
<u>Currency:</u>	USD
<u>Date of confirmation:</u>	JULY 1ST, 2026
<u>Black Out Dates:</u>	Existent at the time of booking (see below)

2026 EBB AND OFFER BLACK OUT DATES AND STOP SALES - INCLUSIVE DATES		
RESTRICTIONS		
DATES ARE INCLUSIVE	RESTRICTION	HOTEL INTERNAL COMMENTS
SEPTEMBER 12 to 16, 2026	STOP SALES	
OCTOBER 25-27, 2026	STOP SALES	
DECEMBER 3-7, 2026	STOP SALES	

Offer Remarks:

- The rates given are NET per ROOM per night
- Rooms are in EP (European Plan, no meals), BP (Breakfast Plan) and AI (All Inclusive Plan). Please refer to the tables below for applicable Meal Plan
- **Rates INCLUDE 21% taxes.** Rates **DO NOT INCLUDE** tips, resort fee nor environmental tax, and are subject to change without previous notice. This is applicable for both BP and AI.
- **EBB is NOT applicable for Children Rates, nor 4th Adult supplements.**
- **Discounts (including EBBs) cannot be applied over Resort Fee. Resort Fee has to be added in its integrity after the discount is applied. Resort fee is not included in the rates below**
- **Triple Occupancy can be offered at King Rooms with existing bedding only for Fairmont Room and Deluxe Casita Room 01 King. Extra beds might be requested with an additional charge.**
- **Valid for new reservations only. Rebookings will not be accepted.**
- **The rates the hotel will be applying will be the ones displayed below.**
- This offer is **NOT** combinable with any other promotions
- This offer is subject to availability. The Hotel reserves the right to discontinue this promo at any time.
- No-shows, Cancellation, and early departures policies applies as per contract.
- Free Sale
- Please mark your rooming list and vouchers the code: **EBB-JUL26**
- This offer applies for individuals. Can be used for groups under hotel's approval
- The rest of the conditions remain as per contract.

The validity of this promotion will be subject to:

1. Confirm receipt of this document by replying to this e-mail within the next 24 hours
2. Voucher & rooming list must be identified as: **EBB-JUL26**
3. This promotion will substitutes all previous promotions available at this time.
4. Send us your recap of reservations already confirmed with previous rates for travel periods mentioned above within the next 48 hours to: mayakoba.reservations@fairmont.com, otherwise the special will not be valid.

EUROPEAN PLAN (NO MEALS) CONTRACTED RATES ON A PER ROOM BASIS EBB-JUL26

Date	Room Category	EBB Single	EBB Double	EBB EXTRA PAX	Children EP supplement exclusive of taxes and service (per child)		
		61%	61%	61%	0-5	6-12	13-17
Discount Percentage over Contracted Rates. Discount already applied on rates below		61%	61%	61%	0-5	6-12	13-17
JUL 01 – SEP 30, 2026	Fairmont King	\$236	\$236	\$45	\$0	\$0	\$0
	Fairmont Double	\$283	\$283	\$45	\$0	\$0	\$0
	Fairmont View King	\$328	\$328	\$45	\$0	\$0	\$0
	Fairmont View Double	\$366	\$366	\$45	\$0	\$0	\$0
	Deluxe Casita King	\$406	\$406	\$45	\$0	\$0	\$0
	Deluxe Casita Double	\$453	\$453	\$45	\$0	\$0	\$0
	Family Garden connecting Rooms	\$906	\$906	\$45	\$0	\$0	\$0
	Signature Casita King	\$547	\$547	\$45	\$0	\$0	\$0
	Signature Casita Double	\$609	\$609	\$45	\$0	\$0	\$0
	Family Lagoon connecting rooms	\$1,203	\$1,203	\$45	\$0	\$0	\$0
	Signature Suite King	\$684	\$684	\$45	\$0	\$0	\$0
	Signature Suite Double	\$764	\$764	\$45	\$0	\$0	\$0
	Beach Area Casita King	\$859	\$859	\$45	\$0	\$0	\$0
	Beach Area Casita Double	\$939	\$939	\$45	\$0	\$0	\$0
	Beach Area Suite King	\$1,085	\$1,085	\$45	\$0	\$0	\$0
	Beach Front Casita Double	\$1,274	\$1,274	\$45	\$0	\$0	\$0
	Beach Front Suite King	\$2,076	\$2,076	\$45	\$0	\$0	\$0
	Beach Front Premium Suite King	\$2,265	\$2,265	\$45	\$0	\$0	\$0
	Bambu Suite (Can connect to a Fairmont double bedded room to create a 2 bedroom suite)	\$2,501	\$2,501	\$45	\$0	\$0	\$0
	Coral Suite (Can connect to 1 Signature Casita Double to create a grand 2 Bedroom Suite.)	\$2,831	\$2,831	\$45	\$0	\$0	\$0
	Tortuga Presidential Suite (Can connect to 1 or 2 Signature Casitas King and Double to create a grand 2 or 3 Bedroom Suite.)	\$3,303	\$3,303	\$45	\$0	\$0	\$0
Camaleon Presidential 2 bedroom Suite (Can connect with 1 Beach Front Casitas Double to create a grand Ocean Front 3 Bedroom Suite	\$3,870	\$3,870	\$45	\$0	\$0	\$0	
3 Bedroom Villa Mid-floor	On Request						
3 Bedroom Villa Ground-floor	On Request						

EUROPEAN PLAN (NO MEALS) CONTRACTED RATES ON A PER ROOM BASIS EBB-JUL26

Date	Room Category	EBB Single	EBB Double	EBB EXTRA PAX	Children EP supplement exclusive of taxes and service (per child)		
					0-5	6-12	13-17
Discount Percentage over Contracted Rates. Discount already applied on rates below		53%	53%	53%			
OCT 01 – DEC 19, 2026	Fairmont King	\$370	\$370	\$54	\$0	\$0	\$0
	Fairmont Double	\$427	\$427	\$54	\$0	\$0	\$0
	Fairmont View King	\$481	\$481	\$54	\$0	\$0	\$0
	Fairmont View Double	\$526	\$526	\$54	\$0	\$0	\$0
	Deluxe Casita King	\$574	\$574	\$54	\$0	\$0	\$0
	Deluxe Casita Double	\$631	\$631	\$54	\$0	\$0	\$0
	Family Garden connecting Rooms	\$1,263	\$1,263	\$54	\$0	\$0	\$0
	Signature Casita King	\$745	\$745	\$54	\$0	\$0	\$0
	Signature Casita Double	\$819	\$819	\$54	\$0	\$0	\$0
	Family Lagoon connecting rooms	\$1,621	\$1,621	\$54	\$0	\$0	\$0
	Signature Suite King	\$910	\$910	\$54	\$0	\$0	\$0
	Signature Suite Double	\$1,007	\$1,007	\$54	\$0	\$0	\$0
	Beach Area Casita King	\$1,120	\$1,120	\$54	\$0	\$0	\$0
	Beach Area Casita Double	\$1,217	\$1,217	\$54	\$0	\$0	\$0
	Beach Area Suite King	\$1,393	\$1,393	\$54	\$0	\$0	\$0
	Beach Front Casita Double	\$1,621	\$1,621	\$54	\$0	\$0	\$0
	Beach Front Suite King	\$2,588	\$2,588	\$54	\$0	\$0	\$0
	Beach Front Premium Suite King	\$2,815	\$2,815	\$54	\$0	\$0	\$0
	Bambu Suite (Can connect to a Fairmont double bedded room to create a 2 bedroom suite)	\$3,099	\$3,099	\$54	\$0	\$0	\$0
	Coral Suite (Can connect to 1 Signature Casita Double to create a grand 2 Bedroom Suite.)	\$3,498	\$3,498	\$54	\$0	\$0	\$0
	Tortuga Presidential Suite (Can connect to 1 or 2 Signature Casitas King and Double to create a grand 2 or 3 Bedroom Suite.)	\$4,066	\$4,066	\$54	\$0	\$0	\$0
	Camaleon Presidential 2 bedroom Suite (Can connect with 1 Beach Front Casitas Double to create a grand Ocean Front 3 Bedroom Suite)	\$4,749	\$4,749	\$54	\$0	\$0	\$0
	3 Bedroom Villa Mid-floor				On Request		
3 Bedroom Villa Ground-floor				On Request			



MAYAKOBA

BED & BREAKFAST CONTRACTED RATES ON A PER ROOM BASIS EBB-JUL26

Date	Room Category	EBB Single	EBB Double	EBB EXTRA PAX	Children B&B supplement exclusive of taxes and service (per child)		
		55%	55%	55%	0-5	6-12	13-17
Discount Percentage over Contracted Rates. Discount already applied on rates below		55%	55%	55%	0-5	6-12	13-17
JUL 01 – SEP 30, 2026	Fairmont King	\$299	\$327	\$82	\$0	\$16	\$30
	Fairmont Double	\$354	\$381	\$82	\$0	\$16	\$30
	Fairmont View King	\$406	\$433	\$82	\$0	\$16	\$30
	Fairmont View Double	\$449	\$476	\$82	\$0	\$16	\$30
	Deluxe Casita King	\$495	\$523	\$82	\$0	\$16	\$30
	Deluxe Casita Double	\$550	\$577	\$82	\$0	\$16	\$30
	Family Garden connecting Rooms	\$1,073	\$1,100	\$82	\$0	\$16	\$30
	Signature Casita King	\$659	\$686	\$82	\$0	\$16	\$30
	Signature Casita Double	\$730	\$757	\$82	\$0	\$16	\$30
	Family Lagoon connecting rooms	\$1,416	\$1,443	\$82	\$0	\$16	\$30
	Signature Suite King	\$817	\$844	\$82	\$0	\$16	\$30
	Signature Suite Double	\$909	\$937	\$82	\$0	\$16	\$30
	Beach Area Casita King	\$1,018	\$1,045	\$82	\$0	\$16	\$30
	Beach Area Casita Double	\$1,111	\$1,138	\$82	\$0	\$16	\$30
	Beach Area Suite King	\$1,280	\$1,307	\$82	\$0	\$16	\$30
	Beach Front Casita Double	\$1,497	\$1,525	\$82	\$0	\$16	\$30
	Beach Front Suite King	\$2,423	\$2,450	\$82	\$0	\$16	\$30
	Beach Front Premium Suite King	\$2,641	\$2,668	\$82	\$0	\$16	\$30
	Bambu Suite (Can connect to a Fairmont double bedded room to create a 2 bedroom suite)	\$2,913	\$2,940	\$82	\$0	\$16	\$30
	Coral Suite (Can connect to 1 Signature Casita Double to create a grand 2 Bedroom Suite.)	\$3,294	\$3,321	\$82	\$0	\$16	\$30
	Tortuga Presidential Suite (Can connect to 1 or 2 Signature Casitas King and Double to create a grand 2 or 3 Bedroom Suite.)	\$3,839	\$3,866	\$82	\$0	\$16	\$30
	Camaleon Presidential 2 bedroom Suite (Can connect with 1 Beach Front Casitas Double to create a grand Ocean Front 3 Bedroom Suite)	\$4,492	\$4,519	\$82	\$0	\$16	\$30
3 Bedroom Villa Mid-floor	On Request						
3 Bedroom Villa Ground-floor	On Request						

BED & BREAKFAST CONTRACTED RATES ON A PER ROOM BASIS EBB-JUL26

Date	Room Category	EBB Single	EBB Double	EBB EXTRA PAX	Children B&B supplement exclusive of taxes and service (per child)		
		49%	49%	49%	0-5	6-12	13-17
OCT 01 – DEC 19, 2026	Fairmont King	\$432	\$463	\$93	\$0	\$19	\$34
	Fairmont Double	\$494	\$525	\$93	\$0	\$19	\$34
	Fairmont View King	\$552	\$583	\$93	\$0	\$19	\$34
	Fairmont View Double	\$602	\$633	\$93	\$0	\$19	\$34
	Deluxe Casita King	\$654	\$685	\$93	\$0	\$19	\$34
	Deluxe Casita Double	\$716	\$747	\$93	\$0	\$19	\$34
	Family Garden connecting Rooms	\$1,401	\$1,432	\$93	\$0	\$19	\$34
	Signature Casita King	\$839	\$870	\$93	\$0	\$19	\$34
	Signature Casita Double	\$919	\$950	\$93	\$0	\$19	\$34
	Family Lagoon connecting rooms	\$1,790	\$1,820	\$93	\$0	\$19	\$34
	Signature Suite King	\$1,018	\$1,049	\$93	\$0	\$19	\$34
	Signature Suite Double	\$1,123	\$1,154	\$93	\$0	\$19	\$34
	Beach Area Casita King	\$1,247	\$1,277	\$93	\$0	\$19	\$34
	Beach Area Casita Double	\$1,351	\$1,382	\$93	\$0	\$19	\$34
	Beach Area Suite King	\$1,543	\$1,574	\$93	\$0	\$19	\$34
	Beach Front Casita Double	\$1,790	\$1,820	\$93	\$0	\$19	\$34
	Beach Front Suite King	\$2,839	\$2,870	\$93	\$0	\$19	\$34
	Beach Front Premium Suite King	\$3,086	\$3,116	\$93	\$0	\$19	\$34
	Bambu Suite (Can connect to a Fairmont double bedded room to create a 2 bedroom suite)	\$3,394	\$3,425	\$93	\$0	\$19	\$34
	Coral Suite (Can connect to 1 Signature Casita Double to create a grand 2 Bedroom Suite.)	\$3,826	\$3,857	\$93	\$0	\$19	\$34
	Tortuga Presidential Suite (Can connect to 1 or 2 Signature Casitas King and Double to create a grand 2 or 3 Bedroom Suite.)	\$4,443	\$4,474	\$93	\$0	\$19	\$34
	Camaleon Presidential 2 bedroom Suite (Can connect with 1 Beach Front Casitas Double to create a grand Ocean Front 3 Bedroom Suite)	\$5,184	\$5,214	\$93	\$0	\$19	\$34
	3 Bedroom Villa Mid-floor	On Request					
3 Bedroom Villa Ground-floor	On Request						



ALL INCLUSIVE CONTRACTED RATES ON A PER ROOM BASIS EBB-JUL26

Date	Room Category	EBB Single	EBB Double	EBB EXTRA PAX	Children AI supplement exclusive of taxes and service (per child)		
					0-5	6-12	13-17
	Discount Percentage over Contracted Rates. Discount already applied on rates below	42%	42%	42%			
JUL 01 – SEP 30, 2026	Fairmont King	\$636	\$921	\$352	\$0	\$142	\$199
	Fairmont Double	\$706	\$991	\$352	\$0	\$142	\$199
	Fairmont View King	\$773	\$1,058	\$352	\$0	\$142	\$199
	Fairmont View Double	\$829	\$1,114	\$352	\$0	\$142	\$199
	Deluxe Casita King	\$888	\$1,173	\$352	\$0	\$142	\$199
	Deluxe Casita Double	\$959	\$1,244	\$352	\$0	\$142	\$199
	Family Garden connecting Rooms	\$1,632	\$1,917	\$352	\$0	\$142	\$199
	Signature Casita King	\$1,099	\$1,384	\$352	\$0	\$142	\$199
	Signature Casita Double	\$1,190	\$1,475	\$352	\$0	\$142	\$199
	Family Lagoon connecting romos	\$2,075	\$2,359	\$352	\$0	\$142	\$199
	Signature Suite King	\$1,303	\$1,587	\$352	\$0	\$142	\$199
	Signature Suite Double	\$1,422	\$1,707	\$352	\$0	\$142	\$199
	Beach Area Casita King	\$1,562	\$1,847	\$352	\$0	\$142	\$199
	Beach Area Casita Double	\$1,682	\$1,966	\$352	\$0	\$142	\$199
	Beach Area Suite King	\$1,899	\$2,184	\$352	\$0	\$142	\$199
	Beach Front Casita Double	\$2,180	\$2,465	\$352	\$0	\$142	\$199
	Beach Front Suite King	\$3,373	\$3,658	\$352	\$0	\$142	\$199
	Beach Front Premium Suite King	\$3,654	\$3,939	\$352	\$0	\$142	\$199
	Bambu Suite (Can connect to a Fairmont double bedded room to create a 2 bedroom suite)	\$4,004	\$4,289	\$352	\$0	\$142	\$199
	Coral Suite (Can connect to 1 Signature Casita Double to create a grand 2 Bedroom Suite.)	\$4,496	\$4,781	\$352	\$0	\$142	\$199
	Tortuga Presidential Suite (Can connect to 1 or 2 Signature Casitas King and Double to create a grand 2 or 3 Bedroom Suite.)	\$5,198	\$5,482	\$352	\$0	\$142	\$199
Camaleon Presidential 2 bedroom Suite (Can connect with 1 Beach Front Casitas Double to create a grand Ocean Front 3 Bedroom Suite)	\$6,040	\$6,325	\$352	\$0	\$142	\$199	
3 Bedroom Villa Mid-floor	On Request						
3 Bedroom Villa Ground-floor	On Request						

ALL INCLUSIVE CONTRACTED RATES ON A PER ROOM BASIS EBB-JUL26

Date	Room Category	EBB Single	EBB Double	EBB EXTRA PAX	Children AI supplement exclusive of taxes and service (per child)		
					0-5	6-12	13-17
	Discount Percentage over Contracted Rates. Discount already applied on rates below	39%	39%	39%			
OCT 01 – DEC 19, 2026	Fairmont King	\$779	\$1,079	\$370	\$0	\$150	\$210
	Fairmont Double	\$853	\$1,153	\$370	\$0	\$150	\$210
	Fairmont View King	\$923	\$1,223	\$370	\$0	\$150	\$210
	Fairmont View Double	\$982	\$1,282	\$370	\$0	\$150	\$210
	Deluxe Casita King	\$1,045	\$1,345	\$370	\$0	\$150	\$210
	Deluxe Casita Double	\$1,119	\$1,419	\$370	\$0	\$150	\$210
	Family Garden connecting Rooms	\$1,938	\$2,238	\$370	\$0	\$150	\$210
	Signature Casita King	\$1,267	\$1,566	\$370	\$0	\$150	\$210
	Signature Casita Double	\$1,363	\$1,662	\$370	\$0	\$150	\$210
	Family Lagoon connecting rooms	\$2,403	\$2,703	\$370	\$0	\$150	\$210
	Signature Suite King	\$1,481	\$1,780	\$370	\$0	\$150	\$210
	Signature Suite Double	\$1,606	\$1,906	\$370	\$0	\$150	\$210
	Beach Area Casita King	\$1,754	\$2,053	\$370	\$0	\$150	\$210
	Beach Area Casita Double	\$1,879	\$2,179	\$370	\$0	\$150	\$210
	Beach Area Suite King	\$2,108	\$2,408	\$370	\$0	\$150	\$210
	Beach Front Casita Double	\$2,403	\$2,703	\$370	\$0	\$150	\$210
	Beach Front Suite King	\$3,658	\$3,958	\$370	\$0	\$150	\$210
	Beach Front Premium Suite King	\$3,953	\$4,253	\$370	\$0	\$150	\$210
	Bambu Suite (Can connect to a Fairmont double bedded room to create a 2 bedroom suite)	\$4,322	\$4,622	\$370	\$0	\$150	\$210
	Coral Suite (Can connect to 1 Signature Casita Double to create a grand 2 Bedroom Suite.)	\$4,839	\$5,139	\$370	\$0	\$150	\$210
	Tortuga Presidential Suite (Can connect to 1 or 2 Signature Casitas King and Double to create a grand 2 or 3 Bedroom Suite.)	\$5,577	\$5,877	\$370	\$0	\$150	\$210
Camaleon Presidential 2 bedroom Suite (Can connect with 1 Beach Front Casitas Double to create a grand Ocean Front 3 Bedroom Suite)	\$6,463	\$6,762	\$370	\$0	\$150	\$210	
3 Bedroom Villa Mid-floor	On Request						
3 Bedroom Villa Ground-floor	On Request						

Sincerely,

Ana Ramírez
Director of Leisure Sales

Claudia Estrada
Leisure Sales Manager