



Viceroy Bali
Contract Rates Agreement
Travel Agent

Validity	
Start Date	End Date
01 June 2026	31 March 2027
NUBA EXPEDICIONES S.L	

Contract Rate (USD)	Unit	Maximum Occupancy	Low Season	Shoulder Season	High Season	Peak Season
			01 Nov-23 Dec'26 11 Jan-31 Mar'27	1 -30 June 01 - 31 Oct'26	01 Jul-30 Sep'26	24 Dec'26- 10 Jan'27
One Bedroom with Private Pool and Valley View						
Pool Suite	4	3A / 2A2C	821	913	1,004	1,095
Terrace Villa	4	3A / 2A2C	1,067	1,158	1,249	1,340
Deluxe Terrace Villa	24	3A / 2A2C	1,272	1,363	1,454	1,546
Two Bedroom with Private Pool and Valley View						
Vice Regal Villa	5	5A / 3A2C / 2A3C	2,077	2,168	2,259	2,350
Viceroy Villa	1	6A / 4A2C / 3A3C	2,828	2,920	3,010	3,102

ADDITIONAL INFORMATION

Service	Contract Rate
Extra Bed including breakfast	110 per person per night
Extra Bed for children under 12 years including breakfast	55 per child per night
Guaranteed Late check-out before 18:00 Hours	50% of one night rate
Guaranteed Late check-out after 18:00 Hours	100% of one night rate
Gala New Year's Eve Dinner (31 st Dec 2026) <small>other menus and price are available for children</small>	TBA
Airport Transfer by Toyota Innova (max 3 persons)	60 per car one way
Airport Transfer by Toyota Alphard (max 4 persons)	120 per car one way
Helicopter Transfer (06:00 -18:00 & max 6 persons / 400 kg)	Available upon request

Room rate Inclusions
<ul style="list-style-type: none"> Welcome drink and face towel upon arrival Daily breakfast at CasCades Restaurant Social hour: complimentary cocktails and canapés on Tuesday, Thursday, and Saturday (days subject to change) Complimentary shuttle service to Ubud central area Espresso coffee machine in villa Complimentary soft drinks and snacks in the minibar, replenished daily Evening turndown service Complimentary Wi-Fi throughout the resort
Honeymoon Inclusions
<ul style="list-style-type: none"> Heart shaped box of roses upon arrival in villa Honeymoon cake upon arrival Petal bath on the last night
Promotions
<p>Early Bird: ≥ 60 days prior to arrival: 10% off from contract rates ≥ 90 days prior to arrival: 15% off from contract rates ≥ 120 days prior to arrival: 20% off from contract rates Valid for room rate and extra bed during all seasons, not applicable for optional meals and services booked.</p> <p>Bonus Night: Stay 4 nights pay 3 nights. Applicable for all villa categories. Bonus nights are not applicable for high and peak season.</p> <p>Offers are not combinable with each other or any other promotions.</p>



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MEAL RATES (PER PERSON)

Menu	Description	Venue	Rate (USD) per person
Half Board	3 courses Lunch or Dinner	CasCades	55
Full Board	3 courses Lunch and Dinner	CasCades	100
Half Board (Children)	3 courses Lunch or Dinner	CasCades	25
Full Board (Children)	3 courses Lunch and Dinner	CasCades	45
Royal Balinese Rijsttafel	Starter, Soup, 6 Mains served in a beautiful platter, dessert (Minimum 2 persons)	CasCades	60
Romantic Candlelight Dinner	5 courses with flowers arrangement	CasCades	130
Tasted Menu	3 courses tasted menu	Apéritif	65
Romantic Candlelight Dinner	7 courses with flowers arrangement	Apéritif	150
Dinner at Apéritif	5 courses degustation menu	Apéritif	95
Dinner at Apéritif	7 courses degustation menu	Apéritif	120

**** The above meal prices are food only**

RESERVATIONS:

- All reservations should be made in writing, including guest details, and sent to email: res@viceroybali.com
- Confirmation is subject to room availability
- Group bookings of a minimum of 5 rooms are subject to separate terms and conditions. Kindly contact sales@viceroybali.com for further information.

CANCELLATION POLICY:

Cancellations or amendments must be made by written notification to res@viceroybali.com and the date of the email received will be considered as the date of cancellation. In the event of a late cancellation or no-show, the cancellation fee will apply.

	Cancellation Fee	
Low Season 01 – 30 April 2026 01 Nov – 23 Dec 2026 11 Jan – 31 March 2027	< 7 Days	1 Room Nights Charge
	< 48 Hours / No Show	100% Charge
Shoulder Season 01 May – 30 June 2026 01 Oct – 31 October 2026	< 14 Days	1 Room Nights Charge
	< 72 Hours / No Show	100% Charge
High Season 01 July–30 September 2026	< 30 Days	1 Room Nights Charge
	< 96 Hours / No Show	100% Charge
Peak Season 24 Dec 2026–10 Jan 2027	< 45 Days	1 Room Nights Charge
	< 96 Hours / No Show	100% Charge

CHECK-IN/CHECK-OUT:

- Check-in time is 15:00 & Check-out time is 12:00 (midday).
- Early check-in available upon request and subject to availability.
- Upon check-in guests may be asked to present proof of their reservation details.
- Late check-out is subject to prior arrangement and room availability.
- **Restriction: No Check-out on 31st December. No Check-in and No Check-out on Nyepi Day (8 March 2027).**

CHILDREN POLICY:

- Infants (0 to 2 years old): A baby cot is provided complimentary, including breakfast.
- Young Children (3 to 6 years old): When sharing existing bedding with parents, complimentary breakfast is included.
- Children (6 to under 12 years old): Breakfast is charged at **USD 20 net** per child per day.
- Extra bed is available at **USD 55 net** per bed per night, inclusive of breakfast.



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PAYMENT:

Where prior credit arrangements have not been granted by Viceroy Bali, full pre-payment for all bookings is required before the guests' arrival, otherwise the rooms will be automatically cancelled and released by the Property.

Payment conditions:

- 7 days before arrival in Low Season
- 21 days before arrival in High and Shoulder Seasons
- 30 days before arrival in Peak Season

Payment shall be made in full inclusive of applicable service charges and tax via bank transfer to our nominated bank account without deduction of transfer fees or bank charges.

Confirmation of transfer shall be sent via email to the hotel, stating guest name, arrival date, booking reference.

For last-minute bookings confirmed by Viceroy Bali where the deposit or final payment has not yet been received, the Travel Agent is responsible for all outstanding payment at latest prior guest check out.

RATE DISTRIBUTION:

- Room rates can be displayed online B2C channels, but the agent agrees to mark-up the contract rates by minimum 25% and should not be published on a sell alone basis but sold as a package only.
- Room rates may be offered B2B to other agents on the proviso that it be marked up from the contract B2B rate by no less than 15% or be distributed as part of a packaged product.
- Should Viceroy Bali discover that **NUBA EXPEDICIONES S.L** or affiliates are selling these B2B rates through online B2C channel, hotel has the right to cease and withdraw the contract immediately and reject any current and future reservation from your end.

RATES AND / OR ANY CHANGE THEREOF:

- Notification of any change in rates and conditions will be issued to all our agents no less than 30 days in advance.
- Rates are valid for **all markets**.
- This contract can be terminated by either party at any time with written 30 days' notice.
- **Rates are in USD and include the 21% local government tax and service charge and are non-commissionable.**
- All contracted rates are confidential and not to be revealed to any third party, doing so will void this contract.
- If reservation dates fall on the last day of this contract and (no prior notification to the 30-day rate change period mentioned above has been issued) then the old contract rates will apply for that booking.

LEGAL:

This agreement is abided to the laws of the Republic of Indonesia. Any dispute will be discussed between both parties internally. However, in case legal action is the last source of solving such dispute, both parties agree to choose Denpasar, Bali as place for the arbitration.

Viceroy Bali Bank Details

IDR Account	USD Account
Account Name : PT. Lembah Maharaja	Account Name : MAAAMO PTE LTD
Bank : BCA	Bank : Oversea-Chinese Banking Corporation
Branch Address : Jln Raya Ubud	Branch Address : OCBC CENTRE, CENTRE, FLOOR 9 SINGAPORE
Swift Code : CENA IDJA	Swift Code : OCBCSGSG
IDR Account No : 135 1888836	USD Account No : 503141764301

THIS CONTRACT IS NOT VALID UNLESS BOTH PARTIES SIGN BELOW:

Company:	Viceroy Bali	Company:	NUBA EXPEDICIONES S.L
Contact:	Tanya Klimentyeva	Contact:	Alessandra Girardi
Position:	Director of Sales & Marketing	Position:	Product Director
Phone:	+62 361 - 971 777	Phone:	- +34 91 7454745
Address:	Jl. Lanyahan, Br. Nagi, Ubud, Bali.	Address:	Goldsmith 60, Polanco, Mexico City, 11590, Mexico
Email:	dosm@viceroybali.com	Email:	Alessandra.girardi@nuba.com // silvia@nuba.com
Signed & Accepted		Signed & Accepted	
Signature	Date	Signature	Date
		<i>Alessandra Girardi</i>	16 June 2026