

ENHANCED COMMISSION AGREEMENT

THIS Enhanced Commission Agreement (this "**Agreement**") is made on May 01st, 2026 (the "**Effective Date**"), by and between Hotel Café Royal ("**Hotel**"); and NUBA ("**Agency**"). Each of Hotel and Agency may be referred to as a "**Party**" and collectively as the "**Parties**").

1. EFFECTIVE DATE AND TERM

The term of this Agreement shall be valid from the Effective Date and until advised (the "**Initial Term**"). Unless either Party notifies the other by no later than 30 days prior to the end of the Initial Term (or any extension thereof), the Agreement will be automatically renewed for 12-months period each time (the Initial Term and each extension thereto shall be referred to as the "**Term**").

The Hotel has the right to terminate the Agreement at any time and for any reason, by providing the Agency with a written notice 30 days in advance.

2. SERVICES AND PAYMENT CONDITIONS

- a. Agency shall promote the Hotel and refer clients to the Hotel (a "**Referral**").
- b. In exchange for such Referral, Hotel agrees to extend to Agency a commission of:

15% commission on all room and suite categories.

- c. For the avoidance of doubt, it is hereby clarified that the Commission shall apply on all room and suite categories ordered and actually paid by the Referrals and shall be exclusive of any tax and service charges applicable to the relevant Referral.
- d. Rates offered by Hotel to Agency will be made available by Hotel in GDS (Global Distribution System)
- e. Commission payments will be made directly to the Agency within 30 days following check-out of the Referral and subject to payment in full of the bill by the Referral.
- f. The Commission to be paid to Agency pursuant to this Agreement constitute the full and complete consideration due to Agency in respect to the fulfilment of its undertakings herein, and includes full compensation and reimbursement for all obligations, expenses, charges and costs of whatever nature incurred and/or to be incurred by Agency.

3. PREFERRED PARTNER AMENITIES

The amenities of the Luxury Consortia with which the Agency is affiliated apply.

4. BOOKING CONDITIONS

- a. Agency's travel advisors will identify themselves as an advisor of or an affiliate of the Agency when contacting the hotel.
- b. Reservations can be made directly with the Hotel or through Sabre, with Agency's IATA number **NUBA: 86580336 / ITG: 86534361**.

5. CONFIDENTIALITY

- a. Each Party and its agents, employees and representatives shall treat as confidential all information received by it from the other Party as part of this Agreement (“**Confidential Information**”), including but not limited to information about the other Party’s clients and businesses that comes to its attention during performance under this Agreement and/or any other agreement to provide services to each other.
- b. Confidential Information may be disclosed to clients of each Party to the extent necessary to perform the work referenced above for each other, provided that those to whom the Confidential Information is disclosed shall abide by this requirement of confidentiality.
- c. The contents of this Agreement shall remain confidential between the Parties but may be disclosed to professional service providers (e.g., lawyers and accountants) or others who have a need to know the contents of this Agreement, provided that those to whom this information is disclosed shall be made aware of the requirement of confidentiality.
- d. All such Confidential Information shall remain the property of the Party who disclosed that information.

6. WAIVER

No action by any Party shall constitute a waiver of its rights hereunder and/or as a waiver of or agreement to any breach or non-compliance with any of the terms of this Agreement, or as amending, cancelling or augmenting this Agreement, unless made expressly and in writing.

7. MISCELLANEOUS

This Agreement constitutes the full and complete understanding between the Parties as to the subject matter hereof and may not be altered or modified, except by written amendment which is duly executed by both Parties. Further, this Agreement will be construed and governed in accordance with the laws of the United Kingdom, excluding the application of its conflicts of law rules. The United National Convention on Contracts for the International Sale of Goods shall not apply. The Parties agree that the exclusive venue and jurisdiction for any dispute arising under or relating to this Agreement shall be a court of competent jurisdiction located in the United Kingdom, and each party hereby expressly consents to the personal jurisdiction of said courts and waives any objection to such jurisdiction based on forum non convenience. If any provision of this Agreement is found void and unenforceable, it will not affect the validity of the balance of this Agreement, which will remain valid and enforceable according to its terms.

8. RECEIPT OF COPY

The Agency hereby acknowledges that it has received a signed copy of this Agreement.


Hotel Café Royal

NUBA

PRINT NAME: Olga Mudryakova

Sofía Suárez

PRINT NAME: _____

SIGNATURE:  _____

SIGNATURE:  _____

TITLE: Director of Sales & Marketing

Product Director Americas

TITLE: _____

6/11/2026 11:14 BST

DATE: _____