

RESERVATIONS DEPARTMENT

BANYAN TREE SAMUI

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“EXCLUSIVE PROMOTION 2026/2027” (Revised)

The Applicable Markets are the Asian, Middle East, Iran, Israel, India, and the Subcontinent, Latin, and Spanish markets.

Booking Period: **18th June 2026 – 31st August 2026**
 Staying Period: **18th June 2026 – 21st December 2026 and 4th January 2027 – 30th June 2027**
 Blackout Period: **05th – 13th February 2027 and 1st – 3rd May 2027**

Villa Type	18 Jun 26	21 Jul 26	1 Sep 26	01 Oct 26	06 Oct 26	1 Nov 26	4 Jan 27	11 Jan 27	4 May 27
	-	-	-	-	-	-	-	-	-
	20 Jul 26	31 Aug 26	30 Sep 26	05 Oct 26	31 Oct 26	21 Dec 26	11 Jan 27 No MIN night	30 Apr 27	30 Jun 27
Deluxe Pool Villa	16,500	22,000	16,500	19,500	16,500	14,500	36,560	22,500	16,500
Partial Ocean View Pool Villa	18,500	24,000	18,500	21,500	18,500	16,000	40,240	24,500	18,500
Wellbeing Sanctuary Pool Villa*	19,000	25,000	19,000	22,000	19,000	16,500	41,840	25,500	19,000
Ocean View Pool Villa	22,500	28,500	22,500	24,500	21,500	19,000	46,240	28,500	22,500
Horizon Hillcrest Pool Villa	24,500	30,000	24,500	27,500	24,500	20,000	47,840	30,500	24,500
Wellbeing Sanctuary Pool Villa* (Partial Ocean View)	21,000	27,000	21,500	25,500	20,500	18,000	44,800	27,500	21,500
Royal Banyan Ocean Pool Villa	26,000	31,500	26,000	29,000	26,000	22,000	50,800	32,000	26,000
Family Deluxe Pool Villa	35,500	42,500	35,500	38,500	35,500	30,000	76,400	42,500	35,500
Family Ocean Pool Villa	38,500	45,500	38,500	41,500	38,500	32,500	82,000	45,500	38,500

Villa Inclusions:

- Daily buffet breakfast for 2 persons in Deluxe Pool Villa, Partial Ocean View Pool Villa, Wellbeing Sanctuary Pool Villa*, Ocean View Pool Villa Horizon Hillcrest Pool Villa, Wellbeing Sanctuary Pool Villa* (Partial Ocean View) and Royal Banyan Ocean Pool Villa
- Daily buffet breakfast for 4 persons in Family Deluxe Pool Villa and Family Ocean Pool Villa
- Complimentary Wi-Fi Internet access
- Complimentary welcome fruit set up on arrival date
- Complimentary daily recreation activities
- Complimentary non-motorized marine activities

***Wellbeing Sanctuary Pool Suite Inclusion:**

- Daily balanced breakfast and daily afternoon nutrition platter
- Daily access to complimentary wellbeing activities
- Daily complimentary laundry (2 pcs. per villa)
- In-room wellbeing amenities
- Nightly rest ritual
- Personalized wellbeing guide to take home for personal practice
- 30% discount a la carte spa treatment
- 30% discount on the wellbeing cuisine
- 30% discount on chargeable activities

**Minimum stay of 3 consecutive nights:**

- One-time set Lunch (Food only) at Beachside Restaurant for 2 persons in a One-Bedroom Pool Villa and for 4 persons in Family Pool Villa

Minimum stay of 5 consecutive nights:

- One-time set Lunch (Food only) at Beachside Restaurant for 2 persons in a One-Bedroom Pool Villa, for 4 persons in Family Pool Villa
- One-time Dinner (Food only) at Beachside Restaurant for 2 persons in a One-Bedroom Pool Villa, for 4 persons in Family Pool Villa

Extra Person Surcharge / Extra Bed Charges

- Extra person charge (Adult, aged 13 years and above) with existing bed: **THB 6,300 nett per night.**
- Extra person charge (Child, aged 4–12.99 years) with existing bed: **THB 650 nett per night.**
- The above charge is inclusive of daily breakfast.
- Extra beds and baby cots are subject to availability at the time of confirmation or upon request at the property.

Airport Land Transfer:

- Airport transfer by van is available at **THB 2,700 nett per car** up to 5 persons per way from Samui International Airport to the resort.
- Airport transfer charges are to be settled by the guest.

Cancellation Terms:

- **Standard Period:** From now until 21 December 2026 and from 11 January to 30 June 2027 (excluding 1–5 October 2026), any cancellation received less than 14 days prior to arrival will incur a charge equivalent to 100% of the total confirmed room nights.
- **Golden Week Period:** 1–5 October 2026, any cancellation or no-show received less than 30 days prior to arrival will incur a charge equivalent to 100% of the total confirmed room nights.
- **Peak / Festive Period:** 4–10 January 2027, any cancellation received less than 60 days prior to arrival will incur a charge equivalent to 100% of the total confirmed room nights.

Payment Terms:

- **Standard Period:** From now until 21 December 2026 and from 11 January to 30 June 2027 (excluding 1–5 October 2026), full payment must be received at least 14 days prior to the arrival date.
- **Golden Week Period:** 1–5 October 2026, full payment must be received at least 30 days prior to the arrival date.
- **Peak / Festive Period:** 4–10 January 2027, full payment must be received at least 60 days prior to the arrival date.

Terms and conditions:

- The above flat rate offers are negotiated NETT rates per night (THB), inclusive of all applicable service charges and government taxes (currently 18.7% combined) and are non-commissionable.
- The above flat rate offers are applicable for both B2B and B2C. B2C may sell only as a bundled package with other components. In case of a complaint, the agent will assume responsibility for all bookings for full compensation.
- The agent must maintain rate parity. In the case of B2C standalone sales (if permitted), the selling rate must not be lower than the public rates displayed on the hotel's official website (Brand.com).
- The above flat rate offers cannot be combined with any contractual promotions, existing tactical offers, or other discounts.
- The above rates are not applicable for group bookings. A group is defined as a booking of 5 rooms or more per arrival.
- All cancellations and no-shows are subject to the hotel's specific seasonal cancellation policy as outlined above in this agreement.
- All payments must be settled according to the existing credit agreement, or via full pre-payment before the guest's arrival, subject to the hotel's specific seasonal payment terms outlined above in this agreement.
- All reservations are subject to availability.
- Please quote **"Exclusive Promotion Samui"** when making reservations.



Reservation:

Submit all reservations to the Reservations directly to email: reservations-samui@banyantree.com. Please return a signed copy of this document as an acknowledgement of our offer.

This offer will only become effective from the date the signed copy is received by the resort.

Signed for and on behalf of:

Signed for and on behalf of:

BANYAN TREE SAMUI

99/9 Moo4, Maret
Koh Samui
Surat Thani Province 84310
Thailand

Signature

Mr. Craig McMahon
Area Director, Sales & Marketing
Date: 18 June 2026

Signature

Name: Alessandra Girardi
Title: Product Director
Date: 18 June 2026