



3 December 2025

**NUBA EXPEDICIONES DE MÉXICO, S. DE R.L. DE C.V.**  
**Goldsmith 60, Polanco,**  
**Mexico City, 11590,**  
**Mexico**  
**R.F.C. NEM190208F75**

Dear Silvia,

We are delighted to provide **NUBA EXPEDICIONES DE MÉXICO, S. DE R.L. DE C.V.** the 2026/2027 Net Wholesale Rate Letter of Agreement for Wakaya Resort & Spa.

The beautiful idyllic resort and island, only 40 minutes by private plane from Nadi airport, welcomes guest of all ages.

We thank you for your support for Wakaya Resort & Spa and look forward to a mutually rewarding 2026/2027. Please kindly return this agreement signed. If you have any questions or concerns, please do not hesitate to let me know.

Vinaka Vakalevu,

**Christopher Henry**  
**Marketing Director**



This agreement issued on the 3<sup>rd</sup> December 2025 is between **Wakaya Resort & Spa**; hereafter referred to as **“Hotel”** and **Fiji Islands**; hereafter referred to as the **“Operator”**. This agreement is effective only if the Hotel hereof receives signed acceptance.

**Wakaya Resort & Spa**

**2026/2027 NET WHOLESALE F.I.T. LETTER OF AGREEMENT**

<b>COMPANY:</b>	<b>NUBA EXPEDICIONES DE MÉXICO, S. DE R.L. DE C.V.</b>
<b>CONTACT NAME:</b>	<b>Alessandra Girardi – Silvia Garcia</b>
<b>TITLE:</b>	
<b>PHONE:</b>	+34 638 325 797
<b>EMAIL ADDRESS:</b>	<a href="mailto:Alessandra.girardi@nuba.com">Alessandra.girardi@nuba.com</a> - <a href="mailto:silvia@nuba.com">silvia@nuba.com</a>

**2026/2027 PUBLISHED RATES (USD)**

*Published rates are subject to change with notice.*

	<b>1<sup>st</sup> April 2026 – 31<sup>st</sup> March 2027</b>
<b><u>Room Type</u></b>	
Garden View Bure	\$2500 / night
Ocean View Bure	\$2800 / night
Yasi	\$3500 / night
Valelevu	\$5300/ night
Vale' O	\$8300 / night
Seqa Na Leqa	\$11,000 / night

**2026/2027 CONFIDENTIAL WHOLESALE NET RATES (USD)**

	<b>1<sup>st</sup> April 2026 – 31<sup>st</sup> March 2027</b>
<b><u>Room Type</u></b>	
Garden View Bure	\$2000 (20%)
Ocean View Bure	\$2240 (20%)
Yasi	\$2800 (20%)
Valelevu	\$4240 (20%)
Vale' O	\$6640 (20%)
Seqa Na Leqa	\$8800 (20%)

**All rates are quoted in USD and are subject to the following taxes:**

- 12.50% VAT (Government Value Added Tax)

ACCOMMODATION	MAXIMUM BURE OCCUPANCY	BEDDING CONFIGURATION
<b><i>Ocean View Bure</i></b>	2 Adults&1 child (age 17 and under)	1 King Bed(with optional single bed)
<b><i>Yasi</i></b>	2 Adults – 1 child (age 17 and under)	1 King Bed(with optional single bed)
<b><i>Valelevu</i></b>	Configuration #1: 4 Adults Configuration #2: 2 adults and 2 children (age 17 and under) Configuration #3: 4 Adults and 2 children (ages 17 and under); extra person charge will apply to each child	2 King Beds (Two Master suites; with optional rollaway in each master suite)
<b><i>Vale' O</i></b>	Max 6 people - including children (any age group)	3 King Beds
<b><i>Seqa Na Leqa</i></b>	Max 4 people	2 King Beds

The Wakaya Resort & Spa is pleased to welcome families to the resort of all ages to enjoy the endless activities at our luxury retreat. **\* Resort does not have a dedicated kids club \***

Children (ages 5 - 12 years old): \$500 per child/per night  
 Children (ages 13 - 17 years old in existing accommodations) \$700 per child/per night

**Children 4 years and younger are complimentary in existing accommodations.**

**NIGHTLY RATES ARE FOR:**

- UP to 2 guests – Garden View , Ocean View Bure and Yasi Bure
- UP to 4 guests - Valelevu
- UP to 6 guests – Vale' O
- UP to 4 guests – Seqa Na Leqa

**NIGHTLY RATES ARE ALL INCLUSIVE AND INCLUDE:**

- Personal Welcome at Nadi International Airport or Nausori Airport, with escort to domestic terminal for departure to Wakaya Island.
- A guaranteed early morning check-in (from 7am) and late afternoon check-out (to 4pm).
- Complimentary Taittinger Champagne (1 Bottle).
- Breakfast, Lunch and Dinner– a food journey where nature and gastronomy meet.
- Non alcoholic beverages (additional charges apply for all alcoholic beverages).
- Stocked mini bar in all accommodations.
- Personal daily laundry and pressing service.
- Internet access –Wi-Fi and Bluetooth connections in all bures
- Unlimited use of 9-hole golf course, tennis, fitness bure and croquet.
- Unlimited use of non-motorized water activities: snorkeling, sea kayaking, stand up paddle boarding, hobie cat sailing, water bike.
- Guided 1hr Snorkeling excursions within the Wakaya Marine Reserve.
- Nanny services (5-10 years) from 5pm –10pm daily.
- Guided land hikes.
- Farm to Table Traditional Cooking Experience.
- Sunday Village Church service.
- Resident Nurse.



## I. RESERVATIONS PROCESS

1. Reservations requests **may be made by telephone or e-mail to Wakaya Resort & Spa.** Please direct all calls, inquires, and correspondence to the following:

**Wakaya Resort & Spa, Private Island Resort**  
PO Box 9483 Nakasi, Suva, Fiji Islands  
**E-mail:**[reservations@wakayaislandresort.com](mailto:reservations@wakayaislandresort.com)  
**Phone :** +679 8926901  
**Web:**[www.wakayaislandresort.com](http://www.wakayaislandresort.com)

***All rates and policies are subject to change and may be confirmed with The Wakaya Resort & Spa Reservations Office at the time of booking.***

2. **Reservations are to include:** Hotel name, client(s) full first and last name, children's names/ages where applicable; **a copy of each guest's passport**, arrival and departure dates; estimated time of arrival (ETA); room category and rate. Include flight information, when available. Please note that no name changes will be allowed.
3. It is very important to the Hotel to receive as much information as possible to be able to comply with your clients' special requests. Should your client have a special accommodations request, please forward the request with reasonable notice directly to the Hotel before confirming it to your client.
4. The Wakaya Resort & Spa confirms a **minimum 3 night stay** until further notice.

### **GROUPS OR FULL ISLAND BOOKINGS:**

- Please contact The Wakaya Resort & Spa for special groups or entire island booking policies (children permitted on full island bookings).
- Damage deposit and additional waivers may be required.

### **PEAK PERIOD PAYMENTS**

A 50% deposit is required within 48 hours to confirming all reservations. Final payment for all reservations is due 60 days prior to arrival. During Peak Period, (Peak Period – December 18, 2026 to January 02, 2027) 100% payment is due within 48 hours of confirming all reservations.

### **AIR INTERISLAND TRANSFERS:**

Air Interisland Transfer from Nadi to Wakaya to Nadi: USD\$4640\*\*+ (up to 8 passengers). Additional pax will be USD\$500 \*\*+



- **NOTE:** Air Transfer rates are non-commissionable

\*12.50% Vat levy applies. All flights **operate only in daylight hours 7am to 4pm.**  
Please take note of this for all international air connections.

### **BLACK OUT DATES:**

Black-out dates are subject to change. The Hotel has the option to review and update confirmed Special Events and advises the Operator in writing. Upon receiving the written revised availability from the hotel, you have 24 hours to close your reservation system over the revised dates and submit Operator confirmed reservations to the hotel.

### **STOP SELL REPORT**

1. All reservations will be reported on a daily basis directly to the Hotel.
2. You will be notified of any close-out dates, at which time we will require a recap manifest of any rooms sold. You will have twenty-four (24) hours to provide a recap manifest of any outstanding reservation requests.
3. We have been provided the following STOP SELL email address for the Hotel to use when issuing stop sell notifications. Please review: should the email/fax be incorrect, please email: [reservations@wakayaislandresort.com](mailto:reservations@wakayaislandresort.com)

Operator STOP SELL e-mail address: \_\_\_\_\_

## **II. CANCELLATION POLICY**

Due to The Wakaya Resort & Spa's intimate size, any cancellations are significant. Consequently, The Wakaya Resort & Spa adheres to the following cancellation policy:

- Up until 60 days prior to arrival - All payments will be refunded if The Wakaya Club & Spa receive notification in writing from the travel company.
- Less than 60 days prior to arrival are subject to 100% cancellation fee of all monies received.
- **All monies received for reservations for travel during the Peak period Dec 18 – Jan 02 are 100% non-refundable from the time of booking.**
- The above policy will be applied to all cancellations and no-shows of the Hotel.



- To avoid penalties, all cancellations must be properly documented and confirmed by our reservations department.
- For all no-shows, reservations will be charged according to the cancellation policy listed above.
- In the event of force majeure Wakaya will consider reimbursing the deposit with all proper documentation to sustain the cancellation.

## IX. TERMS AND CONDITIONS

- If Operator does not produce a **minimum of 50 room nights** at the end of the contracted year, the Hotel reserves the right to deny the renewal of this agreement for the following year.
- This agreement pertains to individual travelers only.  
**Please contact:** [reservations@wakayaaislandresort.com](mailto:reservations@wakayaaislandresort.com) for all group inquiries.
- Rates are quoted in U.S. dollars and are subject to accommodations tax: 12.50% VAT (Government Value Added Tax).
- Please note tax is subject to change. In the unlikely event that the current tax percentages should change during the term of this agreement, the new tax base will be effective upon receipt of an official notice. This new tax rate will be applicable to all invoices for accommodations used once the new tax is implemented.
- Above net wholesale rates are non-commissionable and the rates are confidential. Rates may not be published.
- Rates quoted apply to single or double occupancy.
- A guaranteed early morning check-in (from 8am) and late afternoon check-out (to 4pm) is extended to all guests of Wakaya.
- Published and net wholesale rates are subject to change.
- Rates and conditions will be valid only if the Hotel is featured in Operator's official program and/or tariff sheet.
- A Wholesaler and/or their affiliated travel agencies cannot buy advertising space on websites promoting packages and/or offers that include Hotel's name without prior written approval from the Hotel.
- Please assist us in maintaining our standards and ensure that any listing of our hotel's name says "**Wakaya Resort & Spa**" without exception.
- Any use of Hotel's name or logo for the purpose of promoting your product must have prior written approval from the Hotel. Any printed forms or literature pertaining to Hotel must be reviewed and approved in writing by the Hotel. We reserve the right to cancel this agreement if compliance with the aforementioned is not met.

- Operator shall not use the name of Hotel, the Hotel's proprietary marks, in any press release, sales or marketing publication or correspondence, advertisement, customer or reference list, or other similar communication without Hotel's prior written consent. Operator acknowledges that "**Wakaya Resort & Spa**" is a federally registered trademark of the Hotel. All brochure copy and photographs produced by Operator depicting the Hotel must be approved by the Hotel in advance. Hotel shall have 14 business days to review and approve the submitted brochure copy and photograph(s). In the event Hotel does not respond after 14 business days of receipt of the brochure copy and photograph(s), then such brochure copy and photograph(s) shall be deemed approved. In the event Operator does not submit brochure copy and photograph(s) and Hotel determines that the brochure copy and/or photograph(s) contain incorrect information and misrepresents the Hotel in any manner then all brochure contribution funds for that edition of the brochure shall be reimbursed to the Hotel.
- This agreement shall be effective between Operator and Hotel when signed by each on the space indicated below. Any amendments to the present agreement must be submitted in written form only. Both parties will treat the contents of this agreement as confidential.
- If this contract is not signed and returned within thirty days, the terms herein will be considered null and void. This contract with Hotel will be considered definite upon receipt of the signed agreement. Rates will be valid only when a signed agreement from both parties and a copy of your printed program and literature are received.

On behalf of **The Wakaya Resort & Spa**, we thank you for your support and we look forward to a mutually rewarding relationship.

**AGREED AND ACCEPTED BY:**

**NUBA EXPEDICIONES DE MÉXICO, S. DE R.L. DE C.V.**



**Silvia Garcia** / Alessandra Girardi  
**Product Manager** / Product Director

11 May 2026

**The Wakaya Resort & Spa**

  
**Christopher Henry**  
**Marketing Director**

**8 May 2026**

Date

Date

## **Wakaya Resort & Spa** **Addendum: Wholesaler Marketing Plan**

Please indicate planned methods of marketing Wakaya Resort & Spa:

- Wholesaler Website**  
Web address/es \_\_\_\_\_
- Brochure** (please provide a hard copy to our Island office)  
Publish date \_\_\_\_\_
- Direct Mail Campaign**  
Publish date \_\_\_\_\_
- E-Newsletters**  
Frequency \_\_\_\_\_
- Trade Shows**  
Show Names / Dates \_\_\_\_\_
- Web Marketing**  
  
Details \_\_\_\_\_
- Luxury Agency Marketing**  
Please list any consortium affiliations or memberships  
  
\_\_\_\_\_

Please indicate interest/plans for any special market tactical campaigns:

- Honeymoon / Romance
- Dive
- Golf
- Food & Wine
- Corporate Retreats
- Corporate Incentives



Group Events

Other \_\_\_\_\_