



Tour Operator Partnership Agreement

Fawn Bluff Residence Ltd
800-885 West Georgia Street
Vancouver, BC V6C 3H1
Canada
named "the Hotel"

and

NUBA EXPEDICIONES S. L. including
NUBA EXPEDICIONES DE MEXICO, S. DE R.L. DE C.V.,
DE R.L. DE C.V.,
Velazquez 94
Madrid Spain, 28006
named "the Tour Operator"



1. Purpose of the Agreement

This Agreement outlines the terms under which the Tour Operator is authorized to promote, market, and book stays at Fawn Bluff Residence Ltd (the “Hotel”), and specifies the commission, pricing, payment terms, and responsibilities of each party.

This Agreement is non-exclusive. The Hotel may contract with other agencies or promote bookings directly.

2. Commission Structure

The Hotel agrees to grant the Tour Operator a 20% commission on the Hotel’s retail selling rate for confirmed bookings generated by the Tour Operator. The Tour Operator is responsible for quoting the correct net rates to its clients, reflecting the applicable commission.

The commission shall be paid within 30 days following the end of the month in which the guest’s stay is completed.

Each party is responsible for its own taxes arising from the Agreement. Commission payments are exclusive of GST and PST unless otherwise required by law.

Commission shall not be payable on cancelled or no-show bookings unless the Hotel collects revenue from the guest.

3. Pricing and opening dates

The retail rate for a full property buyout in 2026, is established as follows:

Property Buyout Includes the Main House, Lake Cabin & Boats (340 acres)

Opening dates: June 1st to September 20th

Rate: CAD \$24,306 per night

Taxes: + 5% Federal Goods & Services Tax (GST) and +8% Provincial Sales Tax (PST)

Currency: All rates are in Canadian Dollars.

The retail rate for a full property buyout in 2027, is established as follows:

Property Buyout Includes the Main House, Lake Cabin & Boats (340 acres)

Opening dates: April 15th to July 15th

Rate: CAD \$32,407 per night

Taxes: + 5% Federal Goods & Services Tax (GST) and +8% Provincial Sales Tax (PST)

Currency: All rates are in Canadian Dollars.



Inclusions

- Dedicated lodge staff
- Guided activities on site and at sea
- All meals prepared by a private chef
- Selection of beer, wines, and spirits and non-alcoholic beverages

Additional Costs

- Premium wines and spirits upon request, billed separately.
- Helicopter and Seaplane transfers
- Helicopter adventures

The Hotel reserves the right to adjust pricing annually or with prior written notice to the Tour Operator.

4. Deposit and Payments Policy

4.1 Deposit

A non-refundable deposit of 35% of the total booking value is required to confirm a reservation.

4.2 Final Payment

The remaining 65% balance, also non-refundable, is due no later than 90 days prior to arrival. Failure to make payment by the deadline will result in forfeiture of the deposit.

4.3 Method of Payment

- Standard payment method: wire transfer.
- Credit card payments are accepted with a 5% administration fee.

5. Cancellation Policy

5.1 Cancellation more than 91 days prior to arrival

- The 35% deposit is non-refundable.



- Guests may transfer their deposit once to a new arrival date within 18 months, subject to a CAD \$300 per person administration fee.

5.2 Cancellation within 90 days prior to arrival (after final payment)

- All payments are non-refundable and non-transferable.

5.3 Cancellation due to Canadian Government travel restrictions

- All payments remain non-refundable.
- A one-time date transfer is permitted within 18 months, minus a CAD \$300 per person administration fee.

5.4 Insurance

Guests are strongly encouraged to purchase travel, disruption, and medical insurance.

6. Responsibilities of the Tour Operator

The Tour Operator agrees to:

- Market and promote the Hotel using accurate and up-to-date information.
- Communicate pricing, taxes, and conditions clearly to clients.
- Transmit all booking information, guest details, and payment documents in a timely manner to the Hotel.
- Not misrepresent the Hotel's services, amenities, or conditions.

7. Responsibilities of the Hotel

The Hotel agrees to:

- Honor bookings at the confirmed rates and conditions.
- Provide the services and inclusions stated in Section 3.
- Provide sales images and supports to promote the Hotel.
- Maintain clear communication regarding availability, blackout dates, and operational updates.



8. Indemnity and Liability

The Hotel shall not be liable for delays, cancellations, or service disruptions caused by force majeure events such as natural disasters, government restrictions, or other events beyond its control.

The Tour Operator shall indemnify and hold harmless the Hotel from any claims arising out of:

- a. Misrepresentation by the Tour Operator;
- b. Unauthorized commitments; or
- c. Breach of this Agreement by the Tour Operator.

9. Term and Termination

This Agreement takes effect on the date of signature by both parties and remains valid until terminated by either party with 30 days' written notice.

Existing confirmed bookings remain subject to the terms herein.

10. Governing Law

This Agreement is governed by and interpreted in accordance with the laws of the Province of British Columbia, Canada.

11. Confidentiality

Each party shall keep confidential all non-public business, pricing, and operational information disclosed under this Agreement.

11. Signatures

For Fawn Bluff Residence Ltd

Name: _____

Title: _____

Date: _____

Signature: _____



For NUBA EXPEDICIONES S. L.

Name: Alessandra Girardi

Title: Product Director

Date: 17/04/2026

Signature: Alessandra Girardi