



Masseria Torre Coccaro

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2024 INTERNATIONAL LEISURE WHOLESALE CONTRACT

Dear Partner,

We are pleased and proud of our partnership and wish to thank you very much for your interest and valuable business.

We are pleased to provide you our **wholesale contract**:

- **2026 ROOM RATES** (rooms are on request basis)

Please return to us the contract, with a duly signed copy, within 15 days at your convenience, to consider it valid.

CONTRACT DETAILS

Validity: 02nd January 2026 – 01st January 2027

Market: International

Currency: Euro

Rate basis: Rates are per room per night, applicable for single or double occupancy.

All rates are subject to change.

ROOMS ARE ON REQUEST BASIS.

COMMISSION AGREED ON ATTACHED 2026 ROOM RATES: 15%

MINIMUM STAY REQUIREMENTS

- Easter: 3 nights stay
- May, June and September: 3 nights stay
- July: 5 nights stay
- August: 7 nights stay (01.08 – 31.08)
- New Year's Eve: 3 nights stay.

RATE INCLUSIONS & CONSIDERATIONS

- Daily breakfast and service charge
- Access to heated pool (from April to October)
- Free rental bikes
- Newspaper in the room
- Access to Beach Club (sunbeds, umbrella, towels, shuttle service-4.5 km)
- Free Wireless
- In-Room Safes
- Base room rates include a 10% VAT.
- Applicable for bookings from 1 to 5 rooms. Availability for groups of 6 rooms or more per night at the contracted rate(s) may be offered upon request.
- All rates listed are NET Wholesale
- **All rooms are on a request basis**
- Daily single use reduction: Euro 40.00 low season, Euro 60,00 medium season, Euro 80,00 high season
- Should any government agency adjust the taxes or assess additional taxes to be in force and in effect during the term of this agreement, the same shall be added to the above rates.

MEAL PLAN OPTIONS

- Half Board Meal Plan includes dinner (beverages not included) – is not possible to switch dinner with lunch, the client automatically loses the meal.

HB rates include tax and services fees. Beverages are not included.

Subject to availability they can reserve dinner at restaurant, paying the following supplement:

Euro 70.00 (4 courses) per person per day (beverages not included)

- A la carte meal options are always available for guests who do not wish to purchase a meal plan option.

The quoted rates are not commissionable

The hotel will not remove charges if guests (in the hotel) will change their meal package. For example, from half board to BB basis.



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Food & beverages outlets 2026:

Please note that opening days, in our seasonal outlets, will be accorded and confirmed at management's discretion.

AIRPORT TRANSFERS

Transportation may be arranged from/t Bari or Brindisi at euro 150,00 each way NET TO US

CONTRACT TERMS AND CONDITIONS

01. RATES & TAXES

- All contract rates are per room, per night, quoted net and non-commissionable.
- Rates do not include city tax
- **Rates may increase without notice due to any changes in, or imposition of government charges, taxes or levies.**
- Rates are valid only for individual reservations of inbound individual leisure guests only.

City Tax:

- 4,5 Euros per person for the first 7 days (from 01st April till 14th June and from 16th October till 31st December)
- 5 Euros per person for the first 7 days (from 15th June till 15th October)
- Children up to 12 years old are excluded.

- **Rates are not valid until a signed copy of this contract is returned to the hotel.**
- Contract rates are applicable on the tour operator's account against an official authorized voucher. Should guests pay by personal account or extend their stay, best public rates will apply.
- Rates are not guaranteed for last room availability. In this case, best public rates will apply.

02. DISTRIBUTION OF CONTRACT RATES

- Contract rates are only valid for your company.
- Contract rates cannot be offered by the Tour Operator direct to the consumer via Internet, or by any other internet channels, through owned, affiliated or subsidiary companies, without prior written approval from **Masseria Torre Coccaro** ownership.
- The contract rates cannot to be offered to any party that distributes or sells via the Internet, or promotes it.
- Hotel reserves the right to terminate this agreement and remove these benefits, if these conditions are not met.

03. RESERVATIONS

- Reservation requests must be sent in writing by email to info@masseriatorrecoccaro.com
Tel. +39 080.482.9310; with all necessary details.
Reservations will not be considered confirmed until the Tour Operator receives confirmation in writing from the Hotel with reservation number.
- Verbal confirmation of availability (i.e. via telephone) are not considered as a commitment for the reservation. The Hotel is not required to provide, nor will it accept, verbal confirmation of availability.
- Hotel accepts also meeting and incentive business and weddings.
- Some of the hotel outlets are open according to the season and the occupancy.

04. ARRIVAL / DEPARTURE TIME

- Check-in at 2:00 pm
- Check-out at 12:00 am
- We will honor early check-in and late check-out upon only daily availability.

05. CHILDREN POLICY / EXTRA BEDS – not commissionable rates

Extra bed, on request (from deluxe rooms, up to 2 extra beds each room), may be provided at an additional charge:

ALL SEASON

- baby crib (0-3 y) Euro 30.00 per day
- extra bed (4-11 y) Euro 110.00 per day
- extra bed (12-99 y) Euro 160.00 per day



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	TERMS & POLICIES
Deadline for cancellation / Penalty Low, medium and high season	Penalty of 30% on the total amount, from the 28 th to the 15 th day before the arrival Penalty of 70% on the total amount, from the 14 th to the 8 th day before the arrival Penalty of 100% on the total amount, from the 7 th day before the arrival
Early departure/ reduced stay	100% charge of total reduced stay
Cancellation, amendment, or reduced stay made the same arrival date or no-show	100% charge of total cancelled/ amended/or reduced stay or no-show
In case of no-show	Total room charge will be applied as no-show charge. (100% charge)
Full name list	To be provided at moment of booking
Flight arrival & departure info	Should be provided to the Hotel at least 02 days prior to arrival for best arrangements

09. PAYMENT

All reservations are on pre-payment basis of 30% at the time of booking and must be settled 15 days before the day of arrival.

All invoices must be addressed to:

Masseria Torre Coccaro s.r.l.

C.da Coccaro, 8 - 72015 Fasano (BR) - Puglia - Italy

VAT number 01919030740

10. BANK DETAILS

Banca Popolare di Bari – Agenzia di Monopoli

C/C 01005655/1

ABI 05424 CAB 41570 CIN Q

IBAN IT97Q0542441570000001005655

BIC BPBAIT3B

11. AMENDMENTS

- Amendments to this contract shall only be valid if made in writing and signed by the Hotel.
- The waiver of any terms and conditions for one particular occasion shall not be deemed a waiver of such terms and conditions on any future occasions.

12. CONFIDENTIALITY

- The Tour Operator confirms and agrees that this agreement is confidential. The Tour Operator will not, in any circumstance, divulge the contents of this agreement.
- Contracts may not be transferred from one company to another, without specific authorization of the Hotel.

13. RIGHT TO TERMINATE

If either the Tour Operator or Hotel fails or neglects to perform or observe the covenants it is required to perform or observe under this agreement (“the defaulting party”) and such failure continues for a period of 07 days after service of a notice from the other of them (“the non-defaulting party”) calling upon the defaulting party to remedy the failure, then the non-defaulting party can terminate this agreement without prejudice to any rights of the parties arising prior to such termination and any rights of action or remedies of the non-defaulting party in respect of the breach, non-performance or non-observance of a covenant or term of this agreement.

On behalf of MASSERIA TORRE COCCARO:

Name: _____

Title: _____

Date: _____

Accepted by Company Name:

Name: Alessandra Girardi

Title: Product Director

Date: 27/04/2026

Alessandra Girardi