

Bellini Club

What is Bellini Club?

Bellini Club is an invitation-only membership for Belmond's top producing travel agents. These are VIP agents and should be provided the absolute highest level of service. They receive special agent benefits including special travel agent rates to stay at any of our properties, special commission rates, and an exclusive membership website.

Benefits

Clients of Bellini Club agents receive amenities at each Belmond property when booking the Bellini Club Rate.

PREMIUM AMENITIES

- Hotels & Safaris: Fully flexible resort credit*
 - US\$100 (EUR 90) per room per stay
 - US\$220 (EUR 200) per suite per stay
- Trains & Cruises: Flexible on board credit for your clients
 - US\$100 (EUR 90) per person per journey
 - US\$50 (EUR 45) per person for day trips

STANDARD AMENITIES

- Hotels, Trains & Cruises
 - VIP welcome treats with a local taste
 - Welcome letter from the General Manager recognizing your agency
 - Complimentary upgrade based on availability at time of check-in
 - A US\$500 gift voucher when your client books a US\$10,000* or more holiday with Belmond
- Hotels Only
 - A-la-carte breakfast for 2 daily

*Resort credits can be used towards food, beverage, and spa charges. It cannot be applied to room charges, third party charges, etc

Bellini Club Commission

When booking directly with Belmond, Bellini members can enjoy commission levels of up to 14% (some are less than 14%) when they book the Bellini Club rate plan. If they book a different rate plan, their clients will not receive Bellini Club amenities, and the agent will not receive enhanced commission. They will receive 10% commission*

*This policy goes into effect on March 1 2026. Enhanced commission on non-Bellini rate codes will be honored on bookings made in January and February

Terms & Conditions:

- These commission levels only apply when the journey or the stay is booked directly with Belmond Customer Contact Offices, the property, through our GDS and Belmond websites.
- Commission not valid for online bookings on perurail.com
- **When booking directly with Belmond and under the Bellini Rate Code, Bellini members are guaranteed exceptional premium commission levels throughout the year and a 10% commission during the festive season (December 23-January 4).**
- Bellini Club Commission Levels by Property

Bellini Club Come & Stay Rates

Travel agents that are members of Bellini Club are offered discounted rates for all Belmond Products.

- Requests should be made via the dedicated form available to all BC travel advisors on belliniclub.com - or via the Bellini Club Concierge.
- All rates are subject to availability and requests for accommodations at the special Come & Stay rates should be confirmed by the property DOS and/or GM.
- Should a travel agent contact a Belmond Customer Contact Center to request a Come and Stay Rate, they should be directed back to their Bellini Concierge or the Belmond Pro website

Booking a Bellini Club Reservation

- **Hotel Rate Codes:**
 - Rate code CONBC9 matches Best Available Rate and includes Standard & Premium Amenities.
 - Rate code CONBC7 is a quarterly promotion that may have discounted rate; includes Standard & Premium Amenities, and may have additional amenities.
- **Travel Studio:**
 - Agency profile should have membership of Bellini and marked with 14% commission.
 - Add On Board Extra service for Bellini voucher/amenities (See: [T&C Consortia Benefit.xlsx](#))

How does the \$500 Bellini Gift Voucher Work?

As part of the Bellini Club amenities, their clients will receive a **US\$500 gift voucher when they book a US\$10,000* or more holiday with Belmond.**

Details

- Guests who purchased a luxury experience with Belmond worth a minimum of US\$10,000 will receive a nominative US\$500 gift voucher per booking.
- The US\$500 voucher is valid on the booking of a second stay for a different property and worth at least US\$2,500 (excluding taxes).
- The second booking must be made with the same agency as the first booking for the voucher to be redeemed
- When booking with journeys in Peru or Africa, the Bellini Club gift voucher will be issued when the total revenue consumed at a property in our collection is equal or above US\$10,000 per booking.
- The US\$500 voucher has to be requested by the booking agent within 3 months after the clients' return. It will be issued after confirmation of the stay by the Belmond property.
- The date of issue is the date the clients return from their initial Belmond holiday. The voucher has to be redeemed within 18 months from the date of issue.
- Only one voucher can be redeemed per booking.
- The gift voucher is non-transferable and has no cash value.
- Only valid for direct bookings via our Customer Contact Centers or GDS.
- This offer is subject to inventory control and cannot be combined with any special promotion.

Contacts

If agents have questions about their benefits, commission, or vouchers for clients, direct them to the Bellini Club website (www.belliniclub.com) or to their Bellini Club Concierge:

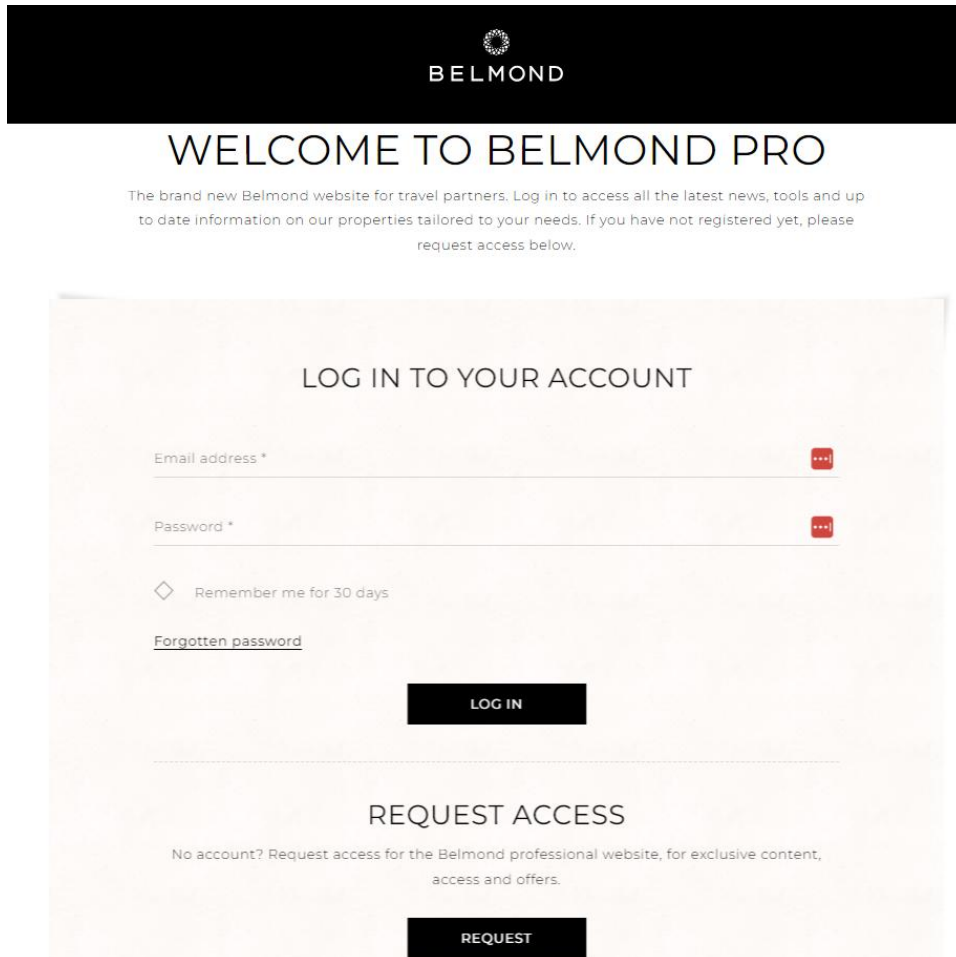
- Australia, New Zealand, Asia: bellini.apac@belmond.com
- Europe & Middle East: bellini.europe@belmond.com
- North & South America: bellini.americas@belmond.com

Belmondpro.com

This website is dedicated to travel agents but can provide a lot of valuable information for your reference. Agents must register for the website to access.

How to Register

1. Open www.belmondpro.com
2. Click on the Request button on the bottom of the page
3. Enter details and click Submit, then click Register as a New User



The image shows a screenshot of the Belmond Pro website. At the top, there is a black header with the Belmond logo (a circular icon with a globe) and the word "BELMOND" in white capital letters. Below the header, the text "WELCOME TO BELMOND PRO" is displayed in a large, bold, black font. Underneath, a smaller line of text reads: "The brand new Belmond website for travel partners. Log in to access all the latest news, tools and up to date information on our properties tailored to your needs. If you have not registered yet, please request access below." The main content area is a light beige color and contains a "LOG IN TO YOUR ACCOUNT" section. This section has two input fields: "Email address *" and "Password *", both with red eye icons to the right. Below these fields is a checkbox labeled "Remember me for 30 days" and a link for "Forgotten password". A black button with the text "LOG IN" is centered below the login fields. Below the login section, there is a "REQUEST ACCESS" section. It features the text "No account? Request access for the Belmond professional website, for exclusive content, access and offers." and a black button with the text "REQUEST" centered below it.