

Sani Resort - Wholesale contract season 2026 (WHO) - Appendix A

Contract partner:	Nuba USA INC		Represented by:	Alessandra Girardi		Telephone:	00 34 677 621 753	
Street:	25420 Kuykendahl Rd Suite B 200-25			Global Product Director		Telefax:		
Zip code:	77375	City:	Tombal, Texas			E-mail:	alessandra.girardi@nuba.net	
VAT tax number:	30-1255073	Country:	The United States of America			Website:	https://nuba.com/en/	

Contract for hotel:	Sani Beach		Season:	Summer 2026		Official rating:	5 star	
Contract period:	02/04-31/10/2026	Airport:	SKG - Thessaloniki	Sani Resort - Kassandra - Halkidiki		Country:	Greece	
Telephone:	0030-2374110744	E-mail:	crs@saniresort.gr	www.sani-resort.com		Total units in hotel:	392	
VAT tax number:	EL-094027165	Address:	63077 - Kassandra - Halkidiki - Greece	Chalkis 8, 55535 - Thessaloniki, Greece		Chain:	Sani Resort	

Roomtype	m2	n/a	Allocation	Min max charge	Min max	Max max	Min adults	Max adults	Min Child	Max Child	Bedding	Extra bedding	Living rooms	Bedrooms	Terrace	Balcony	Shower	Bathtub	Pr.Garden	Suite Collection
Eco Double	25	n/a	1	2	2	2	1	2	0	0	Twin/Double	n/a	n/a	1						
Double Room for SGL use / GV	25	Garden view	1	1	1	2	1	1	0	1	Twin/Double	n/a	n/a	1		X	X			
Double Room for SGL use / SV	25	Sea view	1	1	1	2	1	1	0	1	Twin/Double	n/a	n/a	1		X	X			
Double Room / GV	25	Garden view	2	2	2	2	2	2	0	0	Twin/Double	n/a	n/a	1		X	X			
Double Room / SV	25	Sea view	2	2	2	2	2	2	0	0	Twin/Double	n/a	n/a	1		X	X			
Family Room / GV*	50	Garden view	2	3	4	2	4	4	0	2	Twin+double	n/a	n/a	2		X	X			
Family Room / SV*	50	Sea view	2	3	4	2	4	4	0	2	Twin+double	n/a	n/a	2		X	X			
Junior Suite / GV	35	Garden view	2	2	3	2	3	3	0	1	Double	Sofabed	combined	combined	X or Balcony	X	X	X		
Junior Suite / SV	35	Sea view	2	2	3	2	3	3	0	1	Double	Sofabed	combined	combined	X	X	X	X or Shower		
Panorama Junior Suite / SV	40	Sea view	2	2	4	2	3	3	0	2	Double	Sofabed/Extrabed	combined	combined		X	X	X or Shower		
One Bedroom Family Suite / GV	50	Garden view	2	2	5	2	3	3	0	3	Double	Sofabed/Extrabed	1	1	X or Balcony	X	X	X	X	
One Bedroom Family Suite / SV	50	Sea view	2	2	5	2	3	3	0	3	Double	Sofabed/Extrabed	1	1	X or Balcony	X	X	X	X	
Two Bedroom Family Suite / GV	75	Garden view	2	2	5	2	4	4	0	3	Twin+Double	Sofabed/Extrabed	1	2		X	X	X	X	
Two Bedroom Family Suite / SV	75	Sea view	2	2	5	2	4	4	0	3	Twin+Double	Sofabed/Extrabed	1	2		X	X	X	X	
Deluxe One Bedroom Family Suite / SV	80	Sea view	2	2	5	2	3	3	0	3	Double	Sofabed/Extrabed	1	1		X	X	X	X	
Deluxe Two Bedroom Family Suite / SV	125	Sea view	1	2	2	7	2	4	0	5	Twin+Double	Sofabed/Extrabed	1	2		X	X	X	X	
One Bedroom Family Suite / BF	70	Beach front	2	2	5	2	3	3	0	3	Double	Sofabed/Extrabed	1	1		X	X	X	X	
Two Bedroom Family Suite / BF	105	Beach front	2	2	6	2	4	4	0	4	Twin+Double	Sofabed/Extrabed	1	2		X	X	X	X	



All rates are net, including all taxes and represent revenue class A-TO only. Any numbers in the field "Allocation" do not represent any physical inventory but revenue class A-TO only! Freesales on Allocation are applicable to a maximum of 7 rooms per booking. It is agreed that listed rates may fluctuate upon the discretion of the Hotelier, and may occasionally be higher than those on Appendix A. In this case, the new rates automatically apply without any other agreement or amendment required. If the Tour Operator does not comply with the new rates the Hotelier reserves the right to immediately Stop Sales

Season:	All net rates below are:	per person/per overnight	Board basis:	S1	S2	S3	S4	S5	S6	S7	S8	S9	S10	S11	S12	S13	S14	S15	S16	S17	S18	S20
Eco Double	n/a	100 €	100 €	129 €	139 €	196 €	180 €	189 €	196 €	200 €	237 €	250 €	257 €	241 €	187 €	180 €	153 €	126 €	117 €	113 €		closed
Double Room for SGL use / GV	Garden view	197 €	196 €	256 €	274 €	390 €	358 €	378 €	390 €	397 €	474 €	499 €	514 €	482 €	374 €	359 €	304 €	253 €	234 €	227 €		closed
Double Room for SGL use / SV	Sea view	232 €	234 €	290 €	317 €	441 €	411 €	432 €	440 €	446 €	546 €	568 €	588 €	422 €	415 €	344 €	280 €	269 €	260 €	260 €		closed
Double Room / GV	Garden view	104 €	103 €	135 €	145 €	205 €	188 €	199 €	206 €	209 €	250 €	263 €	271 €	254 €	199 €	189 €	160 €	133 €	120 €	120 €		closed
Double Room / SV	Sea view	122 €	124 €	158 €	167 €	233 €	216 €	228 €	236 €	240 €	288 €	299 €	310 €	289 €	222 €	219 €	181 €	153 €	142 €	137 €		closed
Family Room / GV*	Garden view	208 €	206 €	270 €	290 €	410 €	376 €	398 €	412 €	418 €	500 €	525 €	542 €	508 €	394 €	378 €	320 €	266 €	246 €	246 €		closed
Family Room / SV*	Sea view	244 €	248 €	316 €	334 €	456 €	432 €	456 €	472 €	480 €	576 €	598 €	620 €	578 €	444 €	438 €	362 €	308 €	284 €	274 €		closed
Junior Suite / GV	Garden view	137 €	161 €	192 €	192 €	235 €	249 €	261 €	267 €	337 €	350 €	361 €	337 €	248 €	238 €	196 €	156 €	156 €	156 €	156 €		closed
Junior Suite / SV	Sea view	152 €	145 €	217 €	214 €	322 €	287 €	307 €	313 €	389 €	405 €	409 €	380 €	285 €	270 €	223 €	177 €	167 €	180 €	180 €		closed
Panorama Junior Suite / SV	Sea view	190 €	175 €	216 €	282 €	395 €	329 €	356 €	406 €	416 €	527 €	548 €	573 €	532 €	389 €	345 €	282 €	211 €	199 €	220 €		closed
One Bedroom Family Suite / GV	Garden view	238 €	183 €	233 €	302 €	504 €	381 €	415 €	453 €	482 €	653 €	671 €	696 €	618 €	399 €	296 €	230 €	199 €	199 €	199 €		closed
One Bedroom Family Suite / SV	Sea view	249 €	192 €	244 €	317 €	529 €	400 €	435 €	477 €	506 €	685 €	704 €	730 €	648 €	418 €	387 €	310 €	241 €	208 €	282 €		closed
Two Bedroom Family Suite / GV	Sea view	314 €	237 €	316 €	412 €	719 €	541 €	569 €	664 €	693 €	938 €	967 €	979 €	853 €	556 €	524 €	391 €	304 €	274 €	352 €		closed
Deluxe One Bedroom Family Suite / SV	Sea view	269 €	213 €	286 €	348 €	594 €	443 €	482 €	536 €	567 €	768 €	785 €	801 €	709 €	467 €	432 €	334 €	269 €	244 €	316 €		closed
Deluxe Two Bedroom Family Suite / SV	Sea view	387 €	298 €	398 €	515 €	880 €	688 €	707 €	816 €	864 €	1,141 €	1,173 €	1,197 €	1,049 €	677 €	639 €	475 €	378 €	345 €	440 €		closed
One Bedroom Family Suite / BF	Beach front	317 €	250 €	317 €	418 €	703 €	535 €	588 €	708 €	748 €	1,001 €	1,029 €	1,048 €	935 €	593 €	546 €	404 €	301 €	274 €	355 €		closed
Two Bedroom Family Suite / BF	Beach front	472 €	368 €	473 €	578 €	1,084 €	815 €	850 €	1,079 €	1,142 €	1,511 €	1,531 €	1,532 €	1,345 €	897 €	771 €	553 €	447 €	406 €	530 €		closed

Minimum stay: (overnights)	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5
Release period: (days prior to arrival)	7	7	7	14	14	14	14	14	14	14	14	14	14	21	21	21	14	14	14	7	7	7

Charges/Rates:	View	1st adult	2nd adult	3rd adult	4th adult	1st child	2nd child	3rd child	4th child	5th child	Bookings' Deposits***	Stay Period 1	Stay Period 2	Stay Period 3	Payment % of	Payment					
Eco Double	n/a	100%	100%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	Early Booking	From	To	From	To	From	To	Total Net Value	Payment		
Double Room for SGL use / GV	Garden view	100%	n/a	n/a	n/a	0%	n/a	n/a	n/a	n/a	Discount %	01/May/2025	30/Nov/2025	23/May/2026	30/May/2026	27/Jun/2026	29/Aug/2026	25%	15/12/2026		
Double Room for SGL use / SV	Sea view	100%	n/a	n/a	n/a	0%	n/a	n/a	n/a	n/a	0%	01/May/2025	31/Jun/2025	02/Apr/2026	22/May/2026	31/May/2026	28/Jun/2026	25%	15/02/2026		
Double Room / GV	Garden view	100%	100%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	0%	01/Dec/2025	30/Apr/2026	23/May/2026	30/May/2026	27/Jun/2026	29/Aug/2026	25%	15/05/2026		
Double Room / SV	Sea view	100%	100%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	01/Feb/2026	30/Apr/2026	02/Apr/2026	22/May/2026	31/May/2026	30/Aug/2026	25%	15/05/2026		
Family Room / GV*	Garden view	100%	100%	12.5%	25%	0%	0%	0%	n/a	n/a	n/a	01/May/2025	31/Oct/2025	01/May/2026	31/Oct/2026			1 night	with booking		
Family Room / SV*	Sea view	100%	100%	12.5%	25%	0%	0%	0%	n/a	n/a	n/a										
Junior Suite / GV	Garden view	100%	100%	25%	n/a	0%	n/a	n/a	n/a	n/a											
Junior Suite / SV	Sea view	100%	100%	25%	n/a	0%	n/a	n/a	n/a	n/a											
Panorama Junior Suite / SV	Sea view	100%	100%	25%	n/a	0%	0%	0%	n/a	n/a											
One Bedroom Family Suite / GV	Garden view	100%	100%	25%	n/a	0%	0%	0%	0%	n/a											
One Bedroom Family Suite / SV	Sea view	100%	100%	25%	n/a	0%	0%	0%	0%	n/a											
Two Bedroom Family Suite / GV	Sea view	100%	100%	12.5%	25%	0%	0%	0%	0%	n/a											
Two Bedroom Family Suite / SV	Sea view	100%	100%	12.5%	25%	0%	0%	0%	0%	n/a											
Deluxe One Bedroom Family Suite / SV	Sea view	100%	100%	12.5%	25%	0%	0%	0%	0%	0%											
Deluxe Two Bedroom Family Suite / SV	Sea view	100%	100%	12.5%	25%	0%	0%	0%	0%	0%											
One Bedroom Family Suite / BF	Beach front	100%	100%	25%	n/a	0%	0%	0%	0%	n/a											
Two Bedroom Family Suite / BF	Beach front	100%	100%	12.5%	25%	0%	0%	0%	0%	0%											

Supplements:	Type	Adults (12 - 99years)	Children (2-11,99 years)	Na	Na	Cancellation conditions	Remarks	Days prior to arrival	Percentage of total booking value
Full board supplement (lunch & dinner)	F&B	35.00 €	20.00 €			Cancellation-Amendment Period 1	na	30 - 21	25%
						Cancellation-Amendment Period 2	na	20 - 08	50%

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Contract partner:	Nuba USA INC		Represented by:	Alessandra Girardi	Telephone:	00 34 677 621 753
Street:	25420 Kuykendahl Rd Suite B 200-25			Global Product Director	Telefax:	
Zip code:	77375	City:	Tombal, Texas		E-mail:	alessandra.girardi@nuba.net
VAT tax number:	30-1255073	Country:	The United States of America		Website:	https://nuba.com/en/

Contract for hotel:	Sani Club		Season:	Summer 2026	Official rating:	5 star
Contract period:	23/04-31/10/2026	Airport:	SKG - Thessaloniki	Resort:	Sani Resort - Kassandra - Halkidki	Country: Greece
Telephone:	0030-2374110744	E-mail:	crs@saniresort.gr	Website:	www.sani-resort.com	Total units in hotel:
VAT tax number:	EL-094027165	Address:	63077 - Kassandra - Halkidki - Greece	Legal Address:	Chalkis 8, 55535, Thessaloniki, Greece	Chain:
Bank details:	BANK: EUROBANK S.A., BANK ADDRESS: 8 Othomas Str. P. C. 10557, Athens, ACCOUNT HOLDER: SANI MON A.E., ACCOUNT NUMBER: 0026037060200455376, IBAN: GR58262037700000000200455376, SWIFT code (BIC): EREBGR33					Total allotment:



m2	View	Allocation	Min pax	Max pax	Min. Child	Max. Child	Bedding	Extra bedding	Living rooms	Bedrooms	Terrace	Balcony	Shower	Bathtub	Pr.Garden	Private Pool	Suite Collection
40	Garden view	1	1	3	1	0	2	Twin/Double	n/a	1	X	X	X	X			
40	Sea view	1	1	3	1	0	2	Twin/Double	n/a	1	X	X	X	X			
40	Garden view	Freesalet	2	3	2	3	0	1	Twin/Double	n/a	1	X	X	X			
40	Sea view	Freesalet	2	3	2	3	0	1	Twin/Double	n/a	1	X	X	X			
40	Garden view	2	2	3	2	3	0	1	Twin/Double	n/a	1	X	X	X	X		
40	Sea view	2	2	3	2	3	0	1	Twin/Double	n/a	1	X	X	X	X		
80	Sea view	Freesalet	2	4	6	2	4	0	4	Twin+Double	combined	2	X	X	X		
40	Sea view	Freesalet	2	2	4	2	0	2	Twin/Double	combined	combined	X	X	X	X		
45	Sea view	Freesalet	2	2	4	2	3	0	2	Twin/Double	combined	X	X	X	X		
55	Pool Front	1	2	4	2	3	0	2	Twin/Double	Sofa/extrabed	1	1	X	X	X	X	
55	Garden view	2	2	4	2	3	0	2	Twin/Double	Sofa/extrabed	1	1	X	X	X	X	
55	Sea view	1	2	4	2	3	0	2	Twin/Double	Sofa/extrabed	1	1	X	X	X	X	
100	Sea view	Freesalet	2	5	2	4	0	3	Twin+Double	Sofa/extrabed	1	2	X	X	X	X	
100	Sea view	Freesalet	2	2	6	2	4	0	4	Twin+Double	Sofa/extrabed	1	2	X	X	X	
120	Front Sea View	Freesalet	2	2	6	2	4	0	4	Twin+Double	Sofa/extrabed	1	2	X	X	X	
120	Beach Front	Freesalet	2	2	6	2	4	0	4	Twin+Double	Sofa/extrabed	1	2	X	X	X	

All rates are net, including all taxes and represent revenue class A-TO only. Any numbers in the field "Allocation" do not represent any physical inventory but revenue class TO-A only! Freesalet on Allocation are applicable to a maximum of 7 rooms per booking. It is agreed that listed rates may fluctuate upon the discretion of the Hotelier, and may occasionally be higher than those on Appendix A. In this case, the new rates automatically apply without any other agreement or amendment required. If the Tour Operator does not comply with the new rates the Hotelier reserves the right to immediately Stop Sales

All net rates below are:	per person/per overnight	Board basis:	halfboard	Currency:	Euro	Rates:	are inclusive all local and national taxes													
Season:	S1	S2	S3	S4	S5	S6	S7	S8	S9	S10	S11	S12	S13	S14	S15	S16	S17	S18	S19	S20
Room types/Prices:	View	23/Apr/2026	30/Apr/2026	13/Jun/2026	23/May/2026	31/May/2026	08/Jun/2026	20/Jun/2026	27/Jun/2026	04/Jul/2026	18/Jul/2026	01/Aug/2026	23/Aug/2026	30/Aug/2026	06/Sep/2026	19/Sep/2026	29/Sep/2026	07/Oct/2026	17/Oct/2026	
Double Room for SGL use / GV	Garden view	closed	285 €	312 €	360 €	587 €	484 €	538 €	580 €	627 €	728 €	778 €	707 €	517 €	481 €	392 €	304 €	282 €	293 €	closed
Double Room for SGL use / SV	Sea view	closed	297 €	352 €	398 €	626 €	553 €	593 €	645 €	698 €	836 €	893 €	856 €	531 €	434 €	337 €	312 €	323 €	323 €	closed
Double Room / GV	Garden view	closed	139 €	164 €	189 €	298 €	260 €	283 €	305 €	330 €	383 €	409 €	410 €	372 €	272 €	253 €	206 €	160 €	146 €	closed
Double Room Ground Floor / SV	Sea view	closed	156 €	185 €	209 €	329 €	291 €	312 €	339 €	379 €	440 €	477 €	476 €	427 €	299 €	228 €	177 €	164 €	173 €	closed
Deluxe Double Room Private Garden / GV	Garden view	closed	151 €	180 €	202 €	328 €	290 €	315 €	338 €	367 €	445 €	487 €	487 €	443 €	308 €	279 €	221 €	177 €	169 €	closed
Deluxe Double Room Private Garden / SV	Sea view	closed	178 €	211 €	227 €	373 €	329 €	351 €	370 €	427 €	528 €	570 €	581 €	523 €	347 €	310 €	244 €	196 €	186 €	closed
Family Suite Grand Balcony / SV *	Sea view	closed	324 €	386 €	450 €	796 €	638 €	682 €	754 €	820 €	1,020 €	1,030 €	1,116 €	1,124 €	810 €	678 €	484 €	382 €	356 €	closed
Junior Suite Grand Balcony / SV	Sea view	closed	168 €	199 €	231 €	410 €	329 €	351 €	389 €	423 €	529 €	575 €	580 €	528 €	347 €	313 €	248 €	193 €	204 €	closed
Junior Suite Private Garden / SV	Sea view	closed	190 €	224 €	258 €	459 €	361 €	389 €	438 €	481 €	607 €	667 €	669 €	595 €	387 €	350 €	279 €	220 €	229 €	closed
One Bedroom Bungalow Suite Private Garden / PF	Pool Front	closed	296 €	351 €	418 €	691 €	483 €	514 €	634 €	667 €	916 €	979 €	989 €	911 €	592 €	520 €	437 €	351 €	323 €	closed
One Bedroom Bungalow Suite Private Pool / GV	Garden view	closed	355 €	421 €	510 €	821 €	575 €	616 €	738 €	793 €	1,193 €	1,193 €	1,203 €	1,109 €	697 €	629 €	532 €	429 €	381 €	closed
One Bedroom Bungalow Suite Private Pool / SV	Sea view	closed	365 €	433 €	525 €	845 €	592 €	634 €	760 €	816 €	1,152 €	1,228 €	1,239 €	1,142 €	717 €	647 €	547 €	441 €	392 €	closed
Two Bedroom Suite Private Garden / SV	Sea view	closed	351 €	417 €	529 €	787 €	618 €	666 €	1,042 €	1,394 €	1,459 €	1,463 €	1,359 €	862 €	786 €	541 €	411 €	385 €	464 €	closed
Two Bedroom Bungalow Suite Private Garden / SV	Sea view	closed	362 €	430 €	545 €	811 €	611 €	643 €	1,028 €	1,436 €	1,503 €	1,507 €	1,400 €	888 €	810 €	558 €	424 €	397 €	478 €	closed
Two Bedroom Bungalow Suite Private Pool / FSV	Front Sea View	closed	438 €	521 €	714 €	1,348 €	966 €	1,005 €	1,296 €	1,365 €	1,768 €	1,817 €	1,817 €	1,652 €	1,148 €	731 €	512 €	489 €	549 €	closed
Two Bedroom Bungalow Suite Private Pool / BF	Beach Front	closed	507 €	604 €	842 €	1,531 €	1,094 €	1,179 €	1,460 €	1,576 €	2,039 €	2,298 €	2,349 €	2,185 €	1,323 €	846 €	592 €	564 €	612 €	closed

Minimum stay (overnights)	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5
Release period (days prior to arrival)	7	7	14	14	14	14	14	14	14	21	21	21	21	14	14	14	7	7	7	7

Charges/Rates:	View	1st adult	2nd adult	3rd adult	4th adult	1st child	2nd child	3rd child	4th child	Early Booking Discount %	Booking Period	Stay Period 1	Stay Period 2	Stay Period 3	Payment % of Total Net Value	Payment Date
Double Room for SGL use / GV	Garden view	100%	n/a	n/a	n/a	0%	0%	n/a	n/a	5%	01/May/2025	30/Nov/2025	23/May/2026	30/May/2026	27/Jun/2026	29/Aug/2026
Double Room for SGL use / SV	Sea view	100%	n/a	n/a	n/a	0%	0%	n/a	n/a	5%	01/May/2025	31/Jan/2026	23/Apr/2026	22/May/2026	31/May/2026	26/Jun/2026
Double Room / GV	Garden view	100%	100%	25%	n/a	0%	n/a	n/a	n/a	5%	01/May/2025	30/Apr/2026	23/Apr/2026	22/May/2026	27/Jun/2026	26/Aug/2026
Double Room Ground Floor / SV	Sea view	100%	100%	25%	n/a	0%	n/a	n/a	n/a	n/a	01/Feb/2025	30/Apr/2026	23/Apr/2026	22/May/2026	27/Jun/2026	26/Aug/2026
Deluxe Double Room Private Garden / GV	Garden view	100%	100%	25%	n/a	0%	n/a	n/a	n/a	n/a	01/May/2026	31/Oct/2026	01/May/2026	31/Oct/2026	31/May/2026	26/Jun/2026
Deluxe Double Room Private Garden / SV	Sea view	100%	100%	25%	n/a	0%	n/a	n/a	n/a	n/a						
Family Suite Grand Balcony / SV *	Sea view	100%	100%	12.5%	25%	0%	0%	0%	0%	n/a						
Junior Suite Grand Balcony / SV	Sea view	100%	100%	12.5%	25%	0%	0%	0%	0%	n/a						
Junior Suite Private Garden / SV	Sea view	100%	100%	25%	n/a	0%	0%	n/a	n/a	n/a						
One Bedroom Bungalow Suite Private Garden / PF	Pool Front	100%	100%	25%	n/a	0%	0%	n/a	n/a	n/a						
One Bedroom Bungalow Suite Private Pool / GV	Garden view	100%	100%	25%	n/a	0%	0%	n/a	n/a	n/a						
One Bedroom Bungalow Suite Private Pool / SV	Sea view	100%	100%	25%	n/a	0%	0%	n/a	n/a	n/a						
Two Bedroom Suite Private Garden / SV	Sea view	100%	100%	12.5%	25%	0%	0%	0%	0%	n/a						
Two Bedroom Bungalow Suite Private Garden / SV	Sea view	100%	100%	12.5%	25%	0%	0%	0%	0%	n/a						
Two Bedroom Bungalow Suite Private Pool / FSV	Front Sea View	100%	100%	12.5%	25%	0%	0%	0%	0%	n/a						
Two Bedroom Bungalow Suite Private Pool / BF	Beach Front	100%	100%	12.5%	25%	0%	0%	0%	0%	n/a						

Supplements:	Type	Adults (12 - 99years)	Children (2-11,99 years)	Na	Na	Cancellation conditions	Remarks	Days prior to arrival	Percentage of total booking value
Full board supplement (lunch & dinner)	F&B	€ 35.00	€ 20.00			Cancellation-Amendment Period 1	na	30 - 21	25%
						Cancellation-Amendment Period 2	na	20 - 08	50%
						Cancellation-Amendment Period 3	na	07 - 0	90%
						Cancellation-Amendment Period 4	na	Early Departure / No show	90% of the remainder nights / total stay

Other agreements:	Description:	Cancellation remark
Child charges:	Max. child age 11,99 years, sharing room with two full paying adults.	
Baby cot:	Out counts against child occupancy and total occupancy.	
Mark-up:	Wholesaler rates are to be used in packaged form only. A recommended 22% minimum mark-up may apply on Wholesaler net rates when selling accommodation only via consumer (B2C) websites/channels.	Cancellation fees will be deducted from payments made according to payment schedule below! Remaining amounts will be returned within 30 days of cancellation.

Marketing agreements	Description:	Payment conditions	Remarks	Days prior to arrival	Percentage of total booking value
Brochure requirement	Minimum one page in full brochure size for Sani Club.	Option period	no down payment required	na	0%
Images	No other images than the ones that can be downloaded from the Sani image library are allowed to be published without further written authorization.	Down payment***	payment to hold the booking	7 days	terms of Bookings Deposits apply (see above)***
		Full payment	payment to hold the booking		value of the remaining booking value

Other agreements:	Description:	Payment remark
General terms and conditions	This contract is governed by the general terms and conditions of Sani Resort Accommodation Agreement signed between the parties. The rates agreed above are valid for the current VAT and council tax levels. We reserve the right to void the contract and negotiate updated rates in case of future changes of the tax levels on VAT and council tax. Climate Resilience Tax of €15 per room per night by Greek Government (art. 24, Law 5162/2024) is not included and is payable by the guests directly to the hotel.	Payment received means full due amount received in Sani account (see above, banking details). Cheques are not considered as banking until full amount is received in Sani account!
VAT and local taxes:		Delayed payment of any instalment will automatically produce default interest at 0.67% per month or portion of a month, whereas SANI also reserves the right to completely cancel bookings taken.
Governing law:	Greek law, place of jurisdiction: Thessaloniki/Greece	Cancellation fees apply for void bookings due to payment delays.
Validity:	This contract is only valid if signed by both contract parties and for the contract parties mentioned above, it can not be transferred!	

Chief Sales Officer: Mr. Antonis Avdelas

Signed for tour operator: *Alessandra Girardi*

Name and position: Alessandra Girardi - Global Product Director

Date and place: 09 de marzo de 2026

Sani Resort - Wholesale contract season 2026 (WHO) - Appendix A

Contract partner: Nuba USA INC		Represented by: Alessandra Girardi		Telephone: 00 34 677 621 753	
Street: 25420 Kuykendahl Rd Suite B 200-25		Global Product Director		Telefax:	
Zip code: 77375 City: Tombal, Texas				E-mail: alessandra.girardi@nuba.net	
VAT tax number: 30-1255073 Country: The United States of America				Website: https://nuba.com/en/	
Contract for hotel: Sani Dunes		Season: Summer 2026		Official rating: 5 star	
Contract period: 16/04-31/10/2026		Resort: Sani Resort - Kassandra - Halkidiki		Country: Greece	
Telephone: 0030-2374110744		Website: www.sani-resort.com		Total units in hotel: 146	
VAT tax number: EL-094027165		Legal Address: Chalkis 8, 55535, Thessaloniki, Greece		Chain: Sani Resort	



Roomtype	n2	View	Allocation	Min pax charge	Min pax	Max pax	Min adults	Max adults	Min child	Max child	Bedding	Extra bedding	Living rooms	Bedrooms	Terrace	Balcony	Shower	Bathtub	Pr.Garden	Suite Collection
Double Room Private Garden / PV	33	Pool View	Freesales	2	2	3	1	2	0	1	Twin/Double	Extrabed	n/a	1	2	X	X	X	X	
Family Room Private Garden* / PV	66	Pool View	Freesales	2	3	4	2	4	0	2	Twin/Double	n/a	n/a	2	X	X	X	X		
One Bedroom Suite Grand Balcony / PV	39	Pool View	Freesales	2	2	3	2	3	0	1	Twin/Double	Sofa/Extrabed	1	1	X	X	X	X		
Marina Deluxe Double / MV	40	Marina View	Freesales	2	2	2	1	2	0	0	Twin/Double	n/a	n/a	1	X	X	X	X		
Junior Suite Private Garden / PV	44	Pool View	Freesales	2	2	3	2	3	0	1	Twin/Double	Sofabed	combined	combined	X	X	X	X	X	
Deluxe Junior Suite Private Garden / SSV	44	Side Sea view	Freesales	2	2	3	2	3	0	1	Twin/Double	Sofabed	combined	combined	X	X	X	X	X	
Deluxe Family Suite Private Garden* / SSV	88	Side Sea view	Freesales	2	3	5	2	4	0	3	Twin/Double	Sofa/Extrabed	combined	combined	X	X	X	X	X	
Deluxe One Bedroom Suite Grand Balcony / SV	51	Sea view	Freesales	2	2	4	2	3	0	2	Twin/Double	Sofa/Extrabed	1	1	X	X	X	X	X	
Deluxe One Bedroom Suite Grand Balcony / BF	51	Beach Front	1	2	2	4	2	3	0	2	Double	Sofa/Extrabed	1	1	X	X	X	X	X	
Deluxe Junior Suite Private Garden / BF	44	Beach Front	2	2	2	4	2	3	0	2	Twin/Double	Sofa/Extrabed	combined	combined	X	X	X	X	X	
Deluxe Family Suite Private Garden* / BF	88	Beach Front	1	2	3	5	2	4	0	3	Twin/Double	Sofa/Extrabed	combined	combined	X	X	X	X	X	

All rates are net, including all taxes and represent revenue class A-TO only. Any numbers in the field "Allocation" do not represent any physical inventory but revenue class TO-A only! Freesales on Allocation are applicable to a maximum of 7 rooms per booking. It is agreed that listed rates may fluctuate upon the discretion of the Hotelier, and may occasionally be higher than those on Appendix A. In this case, the new rates automatically apply without any other agreement or amendment required. If the Tour Operator does not comply with the new rates the Hotelier reserves the right to immediately Stop Sales

Season:	per person/per overnight	Board basis:	halfboard	Currency:	Euro	Rates:	are inclusive all local and national taxes													
	\$1	S2	S3	S4	S5	S6	S7	S8	S9	S10	S11	S12	S13	S14	S15	S16	S17	S18	S19	S20
Roomtypes/Prices:	View	closed	closed	closed	closed	closed	closed	closed	closed	closed	closed	closed	closed	closed	closed	closed	closed	closed	closed	closed
Double Room Private Garden / PV	Pool View	141 €	181 €	223 €	362 €	305 €	334 €	389 €	398 €	511 €	569 €	548 €	343 €	310 €	232 €	183 €	160 €	165 €	closed	
Family Room Private Garden* / PV	Pool View	266 €	348 €	422 €	692 €	582 €	636 €	740 €	758 €	972 €	1,078 €	1,114 €	1,040 €	852 €	590 €	440 €	348 €	308 €	318 €	closed
One Bedroom Suite Grand Balcony / PV	Pool View	162 €	218 €	261 €	448 €	389 €	418 €	473 €	485 €	611 €	705 €	735 €	682 €	410 €	389 €	272 €	222 €	194 €	198 €	closed
Marina Deluxe Double / MV	Marina View	143 €	187 €	226 €	385 €	333 €	362 €	408 €	431 €	521 €	613 €	628 €	592 €	351 €	332 €	232 €	191 €	168 €	166 €	closed
Junior Suite Private Garden / PV	Pool View	163 €	219 €	268 €	452 €	395 €	421 €	500 €	507 €	633 €	726 €	758 €	696 €	427 €	388 €	283 €	225 €	208 €	198 €	closed
Deluxe Junior Suite Private Garden / SSV	Side Sea view	210 €	280 €	329 €	529 €	449 €	482 €	596 €	622 €	779 €	841 €	882 €	517 €	449 €	346 €	284 €	254 €	255 €	255 €	closed
Deluxe Family Suite Private Garden* / SSV	Side Sea view	420 €	560 €	658 €	1,058 €	898 €	964 €	1,192 €	1,244 €	1,558 €	1,682 €	1,764 €	1,598 €	1,034 €	898 €	652 €	568 €	480 €	510 €	closed
Deluxe One Bedroom Suite Grand Balcony / SV	Sea view	231 €	305 €	372 €	605 €	517 €	555 €	684 €	717 €	875 €	992 €	1,034 €	946 €	598 €	394 €	309 €	269 €	282 €	282 €	closed
Deluxe One Bedroom Suite Grand Balcony / BF	Beach Front	277 €	373 €	457 €	775 €	657 €	705 €	851 €	896 €	1,094 €	1,254 €	1,305 €	1,200 €	731 €	653 €	487 €	377 €	349 €	349 €	closed
Deluxe Junior Suite Private Garden / BF	Beach Front	278 €	375 €	459 €	756 €	623 €	675 €	854 €	878 €	1,100 €	1,164 €	1,222 €	1,117 €	715 €	631 €	471 €	379 €	314 €	337 €	closed
Deluxe Family Suite Private Garden* / BF	Beach Front	556 €	750 €	918 €	1,512 €	1,246 €	1,350 €	1,708 €	1,708 €	2,200 €	2,328 €	2,444 €	1,430 €	1,262 €	942 €	758 €	628 €	674 €	674 €	closed

Minimum stay (overnights)	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5
Release period: (days prior to arrival)	7	7	7	7	14	14	14	14	14	14	14	21	21	21	21	21	21	21	21	21

Charges/Rates:	View	1st adult	2nd adult	3rd adult	4th adult	1st child	2nd child	3rd child	Bookings' Deposits:***											
		100%	100%	100%	100%	100%	100%	100%	Early Booking Discount %	Booking Period		Stay Period 1		Stay Period 2		Stay Period 3		Payment % of Total Net Value	Payment Date	
Double Room Private Garden / PV	Pool View	n/a	n/a	n/a	n/a	n/a	n/a	n/a	5%	01/May/2025	30/Nov/2025	23/May/2026	30/May/2026	27/Jun/2026	29/Aug/2026	25%	15/12/2025			
Family Room Private Garden* / PV	Pool View	100%	100%	12.5%	n/a	n/a	n/a	n/a	10%	01/May/2025	31/Jan/2026	16/Apr/2026	22/May/2026	31/May/2026	26/Jun/2026	25%	15/02/2026			
One Bedroom Suite Grand Balcony / PV	Pool View	100%	100%	25%	n/a	12.5%	n/a	n/a	n/a	01/Dec/2025	30/Apr/2026	23/May/2026	30/May/2026	27/Jun/2026	29/Aug/2026	25%	15/05/2026			
Marina Deluxe Double / MV	Marina View	100%	100%	n/a	n/a	n/a	n/a	n/a	n/a	01/Feb/2026	30/Apr/2026	16/Apr/2026	22/May/2026	31/May/2026	26/Jun/2026	25%	15/05/2026			
Junior Suite Private Garden / PV	Pool View	100%	100%	25%	n/a	12.5%	n/a	n/a	n/a	01/May/2026	31/Oct/2026	01/May/2026	31/Oct/2026		1 night	with booking				
Deluxe Junior Suite Private Garden / SSV	Side Sea view	100%	100%	25%	n/a	12.5%	n/a	n/a												
Deluxe Family Suite Private Garden* / SSV	Side Sea view	100%	100%	12.5%	25%	0%	0%	0%												
Deluxe One Bedroom Suite Grand Balcony / SV	Sea view	100%	100%	25%	n/a	12.5%	12.5%	n/a												
Deluxe One Bedroom Suite Grand Balcony / BF	Beach Front	100%	100%	25%	n/a	12.5%	12.5%	n/a												
Deluxe Junior Suite Private Garden / BF	Beach Front	100%	100%	25%	n/a	12.5%	12.5%	n/a												
Deluxe Family Suite Private Garden* / BF	Beach Front	100%	100%	12.5%	25%	0%	0%	0%												

Supplements:	Type	Adults (12 - 99years)	Children (2-11,99 years)	Na	Na	Cancellation conditions	Remarks	Days prior to arrival	Percentage of total booking value
Full board supplement (lunch & dinner)	F&B	€ 35,00	€ 20,00			Cancellation-Amendment Period 1	na	30 - 21	25%
						Cancellation-Amendment Period 2	na	20 - 08	50%
						Cancellation-Amendment Period 3	na	07 - 0	90%
						Cancellation-Amendment Period 4	na	Early Departure / No show	90% of the remainder nights / total stay

Other agreements:	Description:	Cancellation remark
Child charges:	Max. child age 11.99 years, sharing room with two full paying adults.	
Baby cot:	Cot counts against child occupancy and total occupancy.	
Mark-up:	Wholesaler rates are to be used in packaged form only.	
	A recommended 22% minimum mark-up may apply on Wholesaler net rates when selling accommodation only via consumer (B2C) websites/channels.	

Marketing agreements	Description:	Payment conditions	Remarks	Days prior to arrival	Percentage of total booking value
Brochure requirement	Minimum one page in full brochure size for Sani Dunes.	Option period	no down payment required	na	0%
Images	No other images than the ones that can be downloaded from the Sani image library are allowed to be published without further written authorization.	Down payment**	payment to hold the booking	7 days	terms of Bookings' Deposits apply (see above)***
		Full payment	payment to hold the booking	7 days	value of the remaining booking value

Other agreements:	Description:	Payment remark
General terms and conditions	This contract is governed by the general terms and conditions of Sani Resort Accommodation Agreement signed between the parties.	
VAT and local taxes:	The rates agreed above are valid for the current VAT and council tax levels. We reserve the right to void the contract and negotiate updated rates in case of future changes of the tax levels on VAT and council tax. Climate Resilience Tax of €15 per room per night by Greek Government (art. 24, Law 5162/2024) is not included and is payable by the guests directly to the hotel.	
Governing law:	Greek law, place of jurisdiction: Thessaloniki/Greece	
Validity:	This contract is only valid if signed by both contract parties and for the contract parties mentioned above, it can not be transferred!	

alessandra girardi

Chief Sales Officer Mr. Antonis Avdelas	Signed for tour operator:	Alessandra Girardi - Global Product Director
	Name and position:	09 de marzo de 2026
	Date and place:	

Sani Resort - Wholesale contract season 2026 (WHO) - Appendix A

Contract partner: Nuba USA INC		Represented by: Alessandra Girardi		Telephone: 00 34 677 621 753	
Street: 25420 Kuykendahl Rd Suite B 200-25		Global Product Director		Telefax:	
Zip code: 77375	City: Tombal, Texas			E-mail: alessandra.girardi@nuba.net	
VAT tax number: 30-1255073	Country: The United States of America			Website: https://nuba.com/en/	
Contract for hotel:		Season: Summer 2026		Official rating: 5 star	
Contract period: Summer 2026	Airport: SKG - Thessaloniki	Resort: Sani Resort - Kassandra - Halkidiki		Country: Greece	
Telephone: 0030-2374110744	E-mail: crs@saniresort.gr	Website: www.sani-resort.com		Total units in Resort: 998	
VAT tax number: EL-094027165	Address: 63077 - Kassandra - Halkidiki - Greece	Legal Address: Chalkis 8, 55535, Thessaloniki, Greece		Chain: Sani Resort	
Bank details: BANK: EUROBANK S.A., BANK ADDRESS: 8 Othonos Str., P.C.: 10557, Athens, ACCOUNT HOLDER: SANI MON A.E., ACCOUNT NUMBER: 00260377060200545376, IBAN: GR5802603770000060200545376, Swift code (BIC): ERBKGRAA				Total allotment:	



Additional agreement - part of the allotment contract of the hotel above mentioned - not valid without reference in the hotel allotment contract

All joint marketing activities require a detailed written marketing plan and prior written agreement from the Sani Resort sales department.
 Marketing expenses will only be paid upon presentation of an official invoice per marketing activity agreed, the invoice has to state the full address of both contract partners, a detailed description of the specific marketing activity.
 Its value as agreed in the joint marketing plan, the international VAT numbers of both partners and the date of the invoice. Failure to produce the invoice in the form agreed or delayed submission by more than 45 days after publication, will void the joint marketing agreement for the specific action.
 Failure to submit the invoice in time to SANI DEVELOPMENT AND TOURISM SINGLE MEMBER SOCIETE ANONYME or in the form agreed voids the participation of in the marketing activity. Therefore SANI DEVELOPMENT AND TOURISM SINGLE MEMBER SOCIETE ANONYME share will need to be fully covered by the tour operator!
 Deductions for marketing activities from accommodation invoices issued by SANI DEVELOPMENT AND TOURISM SINGLE MEMBER SOCIETE ANONYME without prior invoice submission will not be accepted.
 As well any deductions from masterbills, accommodation invoices or any other invoices issued by SANI DEVELOPMENT AND TOURISM SINGLE MEMBER SOCIETE ANONYME without prior submission of an invoice will not be accepted.
 The amount deducted will be re-invoiced and will carry a processing fee of 100,- Euro per amount deducted and an interest of 10% per annum from the date of deduction.

For season 2026 the following properties within the Sani Resort are to be presented in brochures and other internal or external marketing material by the Tour Operator as follows:
 Sani Beach
 Sani Club
 Sani Dunes
 Porto Sani
 Sani Asterias

The above term is a prerequisite for the brochure payments as agreed in the main contract.
 The same applies for the correct listing of each property's official star rating (5 stars)

Other agreements:		Description:	
General terms and conditions		This contract is governed by the general terms and conditions of Sani Resort Accommodation Agreement signed between the parties.	
Governing law:		Greek law, place of jurisdiction: Thessaloniki/Greece	
Validity:		This contract is only valid if signed by both contract parties and for the contract parties mentioned above, it can not be transferred!	

Sani Development and Tourism S.M.S.A.

Chief Sales Officer Mr. Antonis Avdelas

Signed for tour operator: *alessandra girardi*

Alessandra Girardi - Global Product Director

Name and position: _____

Date and place: 09 de marzo de 2026
