

Sani Resort - Wholesale contract season 2026 (WHO) - Appendix A

Contract partner:	Nuba Expediciones de México DL		Represented by:	Alessandra Girardi		Telephone:	00 34 677 621 753	
Street:	Goldsmith 60-P2, Miguel Hidalgo			Global Product Director		Telrefax:		
Zip code:	11540	City:	Ciudad de México			E-mail:	alessandra.girardi@nuba.net	
VAT tax number:	19020257680	Country:	México			Website:	https://nuba.com/mx/	

Contract for hotel:	Sani Beach		Season:	Summer 2026		Official rating:	5 star	
Contract period:	02/04-31/10/2026	Airport:	SKG - Thessaloniki	Sani Resort - Kassandra - Halkidiki		Country:	Greece	
Telephone:	0030-2374110744	E-mail:	crs@saniresort.gr	www.sani-resort.com		Total units in hotel:	392	
VAT tax number:	EL-094027165	Address:	63077 - Kassandra - Halkidiki - Greece	Chalkis 8, 55535 - Thessaloniki, Greece		Chain:	Sani Resort	

Roomtype	m2	n/a	Allocation	Min max charge	Min max	Max max	Min adults	Max adults	Min Child	Max Child	Bedding	Extra bedding	Living rooms	Bedrooms	Terrace	Balcony	Shower	Bath tub	Pr.Garden	Suite Collection
Eco Double	25	n/a	1	2	2	2	1	2	0	0	Twin/Double	n/a	n/a	1						
Double Room for SGL use / GV	25	Garden view	1	1	1	2	1	1	0	1	Twin/Double	n/a	n/a	1		X	X			
Double Room for SGL use / SV	25	Sea view	1	1	1	2	1	1	0	1	Twin/Double	n/a	n/a	1		X	X			
Double Room / GV	25	Garden view	2	2	2	2	2	2	0	0	Twin/Double	n/a	n/a	1		X	X			
Double Room / SV	25	Sea view	2	2	2	2	2	2	0	0	Twin/Double	n/a	n/a	1		X	X			
Family Room / GV*	50	Garden view	2	3	4	2	4	4	0	2	Twin+double	n/a	n/a	2		X	X			
Family Room / SV*	50	Sea view	2	3	4	2	4	4	0	2	Twin+double	n/a	n/a	2		X	X			
Junior Suite / GV	35	Garden view	2	2	3	2	3	3	0	1	Double	Sofabed	combined	combined	X or Balcony	X	X	X		
Junior Suite / SV	35	Sea view	2	2	3	2	3	3	0	1	Double	Sofabed	combined	combined	X	X	X	X or Shower		
Panorama Junior Suite / SV	40	Sea view	2	2	4	2	3	3	0	2	Double	Sofabed/Extrabed	combined	combined		X	X	X or Shower		
One Bedroom Family Suite / GV	50	Garden view	2	2	5	2	3	3	0	3	Double	Sofabed/Extrabed	1	1	X or Balcony	X	X	X	X	
One Bedroom Family Suite / SV	50	Sea view	2	2	5	2	3	3	0	3	Double	Sofabed/Extrabed	1	1	X	X	X	X	X	
Two Bedroom Family Suite / SV	75	Sea view	2	2	5	2	4	4	0	3	Twin+Double	Sofabed/Extrabed	1	1		X	X	X	X	
Deluxe One Bedroom Family Suite / SV	80	Sea view	2	2	5	2	3	3	0	3	Double	Sofabed/Extrabed	1	1		X	X	X	X	
Deluxe Two Bedroom Family Suite / SV	125	Sea view	1	2	2	7	2	4	0	5	Twin+Double	Sofabed/Extrabed	1	2		X	X	X	X	
One Bedroom Family Suite / BF	70	Beach front	2	2	5	2	3	3	0	3	Double	Sofabed/Extrabed	1	1		X	X	X	X	
Two Bedroom Family Suite / BF	105	Beach front	2	2	6	2	4	4	0	4	Twin+Double	Sofabed/Extrabed	1	2		X	X	X	X	



Interconnecting

All rates are net, including all taxes and represent revenue class A-TO only. Any numbers in the field "Allocation" do not represent any physical inventory but revenue class A-TO only! Freesales on Allocation are applicable to a maximum of 7 rooms per booking. It is agreed that listed rates may fluctuate upon the discretion of the Hotelier, and may occasionally be higher than those on Appendix A. In this case, the new rates automatically apply without any other agreement or amendment required. If the Tour Operator does not comply with the new rates the Hotelier reserves the right to immediately Stop Sales

Season:	All net rates below are:	per person/per overnight	Board basis:	S1	S2	S3	S4	S5	S6	S7	S8	S9	S10	S11	S12	S13	S14	S15	S16	S17	S18	S20
Eco Double	n/a	100 €	100 €	129 €	139 €	196 €	180 €	189 €	196 €	200 €	237 €	250 €	257 €	241 €	187 €	180 €	153 €	126 €	117 €	113 €		closed
Double Room for SGL use / GV	Garden view	197 €	196 €	256 €	274 €	390 €	358 €	378 €	390 €	397 €	474 €	499 €	514 €	482 €	374 €	359 €	304 €	253 €	234 €	227 €		closed
Double Room for SGL use / SV	Sea view	232 €	234 €	290 €	317 €	441 €	411 €	432 €	440 €	446 €	546 €	568 €	588 €	422 €	415 €	344 €	280 €	269 €	260 €	260 €		closed
Double Room / GV	Garden view	104 €	103 €	135 €	145 €	205 €	188 €	199 €	206 €	209 €	250 €	263 €	271 €	254 €	197 €	189 €	160 €	133 €	120 €	120 €		closed
Double Room / SV	Sea view	122 €	124 €	158 €	167 €	233 €	216 €	228 €	236 €	240 €	288 €	299 €	310 €	289 €	222 €	219 €	181 €	153 €	142 €	137 €		closed
Family Room / GV*	Garden view	208 €	206 €	270 €	290 €	410 €	376 €	398 €	412 €	418 €	500 €	525 €	542 €	508 €	384 €	378 €	320 €	266 €	246 €	240 €		closed
Family Room / SV*	Sea view	244 €	248 €	316 €	334 €	456 €	432 €	456 €	472 €	480 €	576 €	598 €	620 €	578 €	444 €	438 €	362 €	308 €	284 €	274 €		closed
Junior Suite / GV	Garden view	137 €	161 €	192 €	192 €	235 €	249 €	261 €	277 €	335 €	350 €	361 €	337 €	248 €	238 €	196 €	156 €	156 €	156 €	156 €		closed
Junior Suite / SV	Sea view	152 €	145 €	217 €	214 €	322 €	287 €	307 €	313 €	389 €	405 €	409 €	380 €	285 €	270 €	223 €	177 €	167 €	180 €	180 €		closed
Panorama Junior Suite / SV	Sea view	190 €	175 €	216 €	282 €	395 €	329 €	356 €	406 €	416 €	527 €	548 €	573 €	532 €	389 €	345 €	282 €	211 €	199 €	220 €		closed
One Bedroom Family Suite / GV	Garden view	238 €	183 €	233 €	302 €	504 €	381 €	415 €	453 €	482 €	653 €	671 €	696 €	618 €	399 €	296 €	230 €	199 €	199 €	260 €		closed
One Bedroom Family Suite / SV	Sea view	249 €	192 €	244 €	317 €	529 €	400 €	435 €	477 €	506 €	685 €	704 €	730 €	648 €	418 €	387 €	310 €	241 €	208 €	282 €		closed
Two Bedroom Family Suite / SV	Sea view	314 €	237 €	316 €	412 €	719 €	541 €	569 €	664 €	693 €	938 €	967 €	979 €	853 €	556 €	524 €	391 €	304 €	274 €	352 €		closed
Deluxe One Bedroom Family Suite / SV	Sea view	269 €	213 €	286 €	348 €	594 €	443 €	482 €	536 €	567 €	768 €	785 €	801 €	709 €	467 €	432 €	334 €	269 €	244 €	316 €		closed
Deluxe Two Bedroom Family Suite / SV	Sea view	387 €	298 €	398 €	515 €	880 €	688 €	707 €	816 €	864 €	1,141 €	1,173 €	1,197 €	1,049 €	677 €	639 €	475 €	378 €	345 €	440 €		closed
One Bedroom Family Suite / BF	Beach front	317 €	250 €	317 €	418 €	703 €	535 €	588 €	708 €	748 €	1,001 €	1,029 €	1,048 €	935 €	593 €	546 €	404 €	301 €	275 €	355 €		closed
Two Bedroom Family Suite / BF	Beach front	472 €	368 €	473 €	578 €	1,084 €	815 €	850 €	1,079 €	1,142 €	1,511 €	1,531 €	1,532 €	1,345 €	897 €	771 €	553 €	447 €	406 €	530 €		closed

Minimum stay: (overnights)	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5
Release period: (days prior to arrival)	7	7	7	14	14	14	14	14	14	14	14	14	14	21	21	21	14	14	14	7	7	7

Charges/Rates:	View	1st adult	2nd adult	3rd adult	4th adult	1st child	2nd child	3rd child	4th child	5th child	Bookings' Deposits***	Stay Period 1	Stay Period 2	Stay Period 3	Payment % of	Payment					
Eco Double	n/a	100%	100%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	Early Booking	From	To	From	To	From	To	Total Net Value	Payment		
Double Room for SGL use / GV	Garden view	100%	n/a	n/a	n/a	0%	n/a	n/a	n/a	n/a	Discount %	01/May/2025	30/Nov/2025	30/May/2026	27/Jun/2026	29/Aug/2026	30/Aug/2026	31/Oct/2026	25%	15/12/2026	
Double Room for SGL use / SV	Sea view	100%	n/a	n/a	n/a	0%	n/a	n/a	n/a	n/a	5%	01/May/2025	31/Jun/2025	02/Apr/2026	30/May/2026	22/May/2026	28/Jun/2026	30/Aug/2026	31/Oct/2026	25%	15/02/2026
Double Room / GV	Garden view	100%	100%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	01/Dec/2025	30/Apr/2026	23/May/2026	30/May/2026	27/Jun/2026	29/Aug/2026	30/Aug/2026	31/Oct/2026	25%	15/05/2026	
Double Room / SV	Sea view	100%	100%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	01/Feb/2026	30/Apr/2026	02/Apr/2026	22/May/2026	31/May/2026	26/Jun/2026	30/Aug/2026	31/Oct/2026	25%	15/05/2026
Family Room / GV*	Garden view	100%	100%	12.5%	25%	0%	0%	n/a	n/a	n/a	01/May/2025	31/Oct/2026	01/May/2026	31/Oct/2026					1 night	with booking	
Family Room / SV*	Sea view	100%	100%	12.5%	25%	0%	0%	n/a	n/a	n/a	n/a										
Junior Suite / GV	Garden view	100%	100%	25%	n/a	0%	n/a	n/a	n/a	n/a											
Junior Suite / SV	Sea view	100%	100%	25%	n/a	0%	n/a	n/a	n/a	n/a											
Panorama Junior Suite / SV	Sea view	100%	100%	25%	n/a	0%	0%	n/a	n/a	n/a											
One Bedroom Family Suite / GV	Garden view	100%	100%	25%	n/a	0%	0%	0%	n/a	n/a											
One Bedroom Family Suite / SV	Sea view	100%	100%	25%	n/a	0%	0%	0%	n/a	n/a											
Two Bedroom Family Suite / SV	Sea view	100%	100%	12.5%	25%	0%	0%	0%	n/a	n/a											
Deluxe One Bedroom Family Suite / SV	Sea view	100%	100%	25%	n/a	0%	0%	0%	n/a	n/a											
Deluxe Two Bedroom Family Suite / SV	Sea view	100%	100%	12.5%	25%	0%	0%	0%	0%	0%											
One Bedroom Family Suite / BF	Beach front	100%	100%	25%	n/a	0%	0%	0%	n/a	n/a											
Two Bedroom Family Suite / BF	Beach front	100%	100%	12.5%	25%	0%	0%	0%	0%	0%											

Supplements:	Type	Adults (12 - 99years)	Children (2-11,99 years)	Na	Na	Cancellation conditions	Remarks	Days prior to arrival	Percentage of total booking value
Full board supplement (lunch & dinner)	F&B	35.00 €	20.00 €			Cancellation-Amendment Period 1	na	30 - 21	25%
						Cancellation-Amendment Period 2	na	20 - 08	50%
						Cancellation-Amendment Period 3	na	07 - 0	90%
						Cancellation-Amendment Period 4	na	Early Departure / No show	90% of the remainder nights / total stay

Other agreements: Description: Mex. child age 11.99 years, sharing room with two full paying adults.

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00 34 677 621 753



Contract partner:	Nuba Expediciones de México DL		Represented by:	Alessandra Girardi		Telephone:														
Street:	Goldsmith 60-PZ, Miguel Hidalgo			Global Product Director		Telefax:														
Zip code:	11540	City:	Ciudad de México			E-mail:	alessandra.girardi@nuba.net													
VAT tax number:	1902025/680	Country:	México			Website:	https://nuba.com.mx/													
Contract for hotel:	Porto Sani		Season:	Summer 2026		Official rating:	5 star													
Contract period:	02/04-31/10/2026	Airport:	SKG - Thessaloniki		Resort:	Sani Resort - Kassandra - Halkidiki		Country:	Greece											
Telephone:	0030-2374110744	E-mail:	info@saniresort.gr		Website:	www.saniresort.com		Total units in hotel:	148											
VAT tax number:	EL-094027165	Address:	63077 - Kassandra - Halkidiki, Greece		Legal Address:	Chalkis 8, 55535, Thessaloniki, Greece		Chain:	Sani Resort											
Bank details:	BANK: EUROBANK S.A. BANK ADDRESS: 8 Othoros Str., P.C.: 10557, Athens. ACCOUNT HOLDER: SANI MON A.E. ACCOUNT NUMBER: 0026037700200545376, IBAN: GR580260377000060200545376, Swift code (BIC): ERBKGRAA						Total allotment:													
Roomtype	m2	View	Allocation	Min pax charge	Min pax	Max pax	Min adults	Max adults	Min. Child	Max. Child	Bedding	Extra bedding	Living rooms	Bedrooms	Private Garden	Balcony	Bathtub	Shower	Private Pool	Suite Collection
Promo Junior Suite	48	Garden View	Freesales	2	2	4	1	2	0	2	Twin/Double	Sofa/Extrabed	combined	combined			X	X	X	
Junior Suite Private Garden	48	Pool View	Freesales	2	2	4	1	2	0	2	Twin/Double	Sofa/Extrabed	combined	combined	X		X	X	X	
One Bedroom Suite Grand Balcony	55	Garden View	Freesales	2	2	4	1	3	0	2	Twin/Double	Sofa/Extrabed	1	1	X	X	X	X	X	
One Bedroom Suite Grand Balcony	55	Pool View	Freesales	2	2	4	1	3	0	2	Twin/Double	Sofa/Extrabed	1	1	X	X	X	X	X	
One Bedroom Suite Private Garden	55	Garden View	Freesales	2	2	4	1	3	0	2	Twin/Double	Sofa/Extrabed	1	1	X	X	X	X	X	
One Bedroom Suite Private Garden	55	Pool View	Freesales	2	2	4	1	3	0	2	Twin/Double	Sofa/Extrabed	1	1	X	X	X	X	X	
Deluxe One Bedroom Suite Grand Balcony	60	Pool View	Freesales	2	2	4	1	3	0	2	Twin/Double	Sofa/Extrabed	1	1		X	X	X	X	
Deluxe One Bedroom Suite Grand Balcony	60	Sea View	Freesales	2	2	4	1	3	0	2	Twin/Double	Sofa/Extrabed	1	1		X	X	X	X	
Family Suite Private Garden*	96	Pool View	Freesales	2	4	6	2	4	0	4	Twin+Double	Sofa/Extrabed	combined	2	X		X	X	X	
Two Bedroom Family Suite Private Garden	90	Garden View	Freesales	2	2	5	2	4	0	3	Twin+Double	Sofa/Extrabed	1	2	X		X	X	X	
Two Bedroom Family Suite Private Garden	90	Pool View	On request	2	2	5	2	4	0	3	Twin+Double	Sofa/Extrabed	1	2	X		X	X	X	
Three Bedroom Family Suite Grand Balcony	145	Garden View	1	2	2	7	2	6	0	5	Twin+Double	Sofa/Extrabed	1	3	X	X	X	X	X	
Three Bedroom Family Suite Grand Balcony	145	Garden View	1	2	2	7	2	6	0	5	Twin+Double	Sofa/Extrabed	1	3	X	X	X	X	X	

*Interconnecting
 All rates are net, including all taxes and represent revenue class A-TO only. Any numbers in the field "Allocation" do not represent any physical inventory but revenue class TO-A only! Freesales on Allocation are applicable to a maximum of 7 rooms per booking.
 It is agreed that listed rates may fluctuate upon the discretion of the Hotelier, and may occasionally be higher than those on Appendix A. In this case, the new rates automatically apply without any other agreement or amendment required. If the Tour Operator does not comply with the new rates the Hotelier reserves the right to immediately Stop Sales

All net rates below are:	per person/per overnight		Board basis: full board				Currency:		Rates: are inclusive all local and national taxes											
Season:	S1	S2	S3	S4	S5	S6	S7	S8	S9	S10	S11	S12	S13	S14	S15	S16	S17	S18	S19	S20
Roomtypes/Prices:	View	02/Apr/2026	12/Apr/2026	30/Apr/2026	13/May/2026	23/May/2026	31/May/2026	08/Jun/2026	20/Jun/2026	27/Jun/2026	04/Jul/2026	18/Jul/2026	01/Aug/2026	23/Aug/2026	30/Aug/2026	06/Sep/2026	19/Sep/2026	29/Sep/2026	07/Oct/2026	17/Oct/2026
Promo Junior Suite	Garden View	220 €	180 €	257 €	303 €	493 €	381 €	426 €	475 €	495 €	668 €	688 €	708 €	633 €	417 €	391 €	307 €	244 €	218 €	242 €
Junior Suite Private Garden	Pool View	231 €	190 €	271 €	319 €	518 €	401 €	449 €	500 €	521 €	703 €	725 €	745 €	667 €	439 €	412 €	323 €	257 €	229 €	255 €
One Bedroom Suite Grand Balcony	Garden View	248 €	202 €	285 €	342 €	550 €	434 €	471 €	524 €	549 €	755 €	767 €	780 €	695 €	455 €	427 €	339 €	265 €	238 €	268 €
One Bedroom Suite Grand Balcony	Pool View	254 €	208 €	294 €	350 €	574 €	454 €	488 €	541 €	573 €	773 €	791 €	812 €	709 €	464 €	436 €	347 €	273 €	245 €	278 €
One Bedroom Suite Private Garden	Garden View	261 €	211 €	297 €	354 €	576 €	454 €	494 €	553 €	572 €	772 €	791 €	812 €	709 €	464 €	436 €	347 €	273 €	245 €	278 €
One Bedroom Suite Private Garden	Pool View	282 €	226 €	323 €	391 €	627 €	488 €	529 €	583 €	610 €	831 €	848 €	861 €	750 €	489 €	466 €	378 €	292 €	265 €	295 €
Deluxe One Bedroom Suite Grand Balcony	Pool View	284 €	227 €	321 €	391 €	637 €	483 €	524 €	563 €	598 €	858 €	883 €	899 €	763 €	498 €	467 €	365 €	285 €	259 €	301 €
Deluxe One Bedroom Suite Grand Balcony	Sea View	306 €	239 €	340 €	413 €	668 €	522 €	564 €	617 €	643 €	922 €	927 €	930 €	798 €	501 €	465 €	365 €	305 €	285 €	323 €
Family Suite Private Garden*	Pool View	438 €	360 €	514 €	606 €	989 €	766 €	856 €	952 €	990 €	1,334 €	1,380 €	1,416 €	1,210 €	834 €	786 €	614 €	490 €	436 €	482 €
Two Bedroom Family Suite Private Garden	Garden View	422 €	328 €	475 €	627 €	1,002 €	788 €	881 €	1,089 €	1,185 €	1,637 €	1,687 €	1,720 €	1,478 €	886 €	800 €	647 €	452 €	406 €	444 €
Two Bedroom Family Suite Private Garden	Pool View	451 €	347 €	500 €	671 €	1,102 €	836 €	923 €	1,186 €	1,251 €	1,736 €	1,802 €	1,819 €	1,570 €	946 €	850 €	647 €	472 €	427 €	473 €
Three Bedroom Family Suite Grand Balcony	Garden View	557 €	422 €	626 €	867 €	1,466 €	1,069 €	1,212 €	1,461 €	1,560 €	2,185 €	2,192 €	2,268 €	1,894 €	1,135 €	1,070 €	828 €	583 €	533 €	576 €
Three Bedroom Family Suite Private Pool	Garden View	645 €	491 €	722 €	1,010 €	1,725 €	1,226 €	1,404 €	1,679 €	1,811 €	2,580 €	2,700 €	2,760 €	2,386 €	1,343 €	1,267 €	951 €	687 €	619 €	664 €

Minimum stay: (overnights)	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5
Release period: (days prior to arrival)	7	7	7	7	14	14	14	14	14	14	21	21	21	21	14	14	14	7	7	7

Charges/Rates:	View	1st adult	2nd adult	3rd adult	4th adult	5th adult	6th adult	1st child	2nd child	3rd child	Bookings' Deposits:***											
Promo Junior Suite	Garden View	100%	100%	n/a	n/a	n/a	n/a	0%	0%	n/a	Early Booking Discount %	Booking Period		Stay Period 1		Stay Period 2		Stay Period 3		Payment % of Total Net Value		Payment Date
Junior Suite Private Garden	Pool View	100%	100%	n/a	n/a	n/a	n/a	0%	0%	n/a	5%	01/May/2025	30/Nov/2025	23/May/2026	30/May/2026	27/Jun/2026	29/Aug/2026	30/Aug/2026	31/Oct/2026	25%	15/12/2025	
One Bedroom Suite Grand Balcony	Garden View	100%	100%	25%	n/a	n/a	n/a	0%	0%	n/a	10%	01/May/2025	31/Jan/2026	02/Apr/2026	22/May/2026	31/May/2026	26/Jun/2026	30/Aug/2026	31/Oct/2026	25%	15/02/2026	
One Bedroom Suite Grand Balcony	Pool View	100%	100%	25%	n/a	n/a	n/a	0%	0%	n/a	n/a	01/Dec/2025	30/Apr/2026	23/May/2026	30/May/2026	27/Jun/2026	29/Aug/2026	30/Aug/2026	31/Oct/2026	25%	15/02/2026	
One Bedroom Suite Private Garden	Garden View	100%	100%	25%	n/a	n/a	n/a	0%	0%	n/a	n/a	01/Feb/2026	30/Apr/2026	02/Apr/2026	22/May/2026	31/May/2026	26/Jun/2026	30/Aug/2026	31/Oct/2026	25%	15/02/2026	
One Bedroom Suite Private Garden	Pool View	100%	100%	25%	n/a	n/a	n/a	0%	0%	n/a	n/a	01/May/2026	31/Oct/2026	01/May/2026	31/Oct/2026	31/May/2026	26/Jun/2026	30/Aug/2026	31/Oct/2026	25%	1 night with booking	
Deluxe One Bedroom Suite Grand Balcony	Pool View	100%	100%	25%	n/a	n/a	n/a	0%	0%	n/a	4th child	5th child	Reservations that qualify for the Early Booking Discount must be reported no later than one day after the cut-off date.									
Deluxe One Bedroom Suite Grand Balcony	Sea View	100%	100%	25%	n/a	n/a	n/a	0%	0%	n/a	n/a	n/a	ALL special offers or other discounts are to be calculated AFTER EBD's calculations have been applied									
Family Suite Private Garden*	Pool View	100%	100%	12.5%	25%	n/a	n/a	0%	0%	0%	n/a	n/a	For long stays over 21 days a 20% deposit is required to be placed within 7 days after booking									
Two Bedroom Family Suite Private Garden	Garden View	100%	100%	12.5%	25%	n/a	n/a	0%	0%	0%	n/a	n/a										
Two Bedroom Family Suite Private Garden	Pool View	100%	100%	12.5%	25%	n/a	n/a	0%	0%	0%	n/a	n/a										
Three Bedroom Family Suite Grand Balcony	Garden View	100%	100%	12.5%	25%	0%	0%	0%	0%	0%	n/a	n/a										
Three Bedroom Family Suite Private Pool	Garden View	100%	100%	12.5%	25%	0%	0%	0%	0%	0%	n/a	n/a										

Supplements:	Type	Adults (12 - 99years)	Children (2-11,99 years)	Na	Na	Cancellation conditions	Remarks	Days prior to arrival	Percentage of total booking value
						Cancellation-Amendment Period 1	na	30 - 21	25%
						Cancellation-Amendment Period 2	na	20 - 08	50%
						Cancellation-Amendment Period 3	na	07 - 0	90%
						Cancellation-Amendment Period 4	na	Early Departure / No show	90% of the remainder nights / total stay
Other agreements:	Description:								
Child charges:	Max. child age 11.99 years, sharing room with two full paying adults.								
Baby cot:	Cot counts against child occupancy and total occupancy.								
Mark-up:	Wholesaler rates are to be used in packaged form only. A recommended 22% minimum mark-up may apply on Wholesaler net rates when selling accommodation only via consumer (B2C) websites/channels.								
Marketing agreements	Description:								
Brochure requirement:	Minimum one page in full brochure size for Porto Sani.								
Images:	No other images than the ones that can be downloaded from the Sani image library are allowed to be published without further written authorization.								
	Payment conditions	Remarks		Days prior to arrival	Percentage of total booking value				
	Option period	no down payment required		na	0%				
	Down payment***	payment to hold the booking		na	terms of Bookings' Deposits apply (see above)***				
	Full payment	payment to hold the booking		7 days	value of the remaining booking value				
Other agreements:	Description:								
General terms and conditions:	This contract is governed by the general terms and conditions of Sani Resort Accommodation Agreement signed between the parties. The rates agreed above are valid for the current VAT and council tax levels. We reserve the right to update the contract and negotiate updated rates in case of future changes of the tax levels on VAT and council tax. Climate Resilience Tax of €15 per room per night by Greek Government (art. 24, Law 5162/2024) is not included and is payable by the guests directly to the hotel.								
VAT and local taxes:	considered as payment until full amount is received in Sani account (see above, banking details). Cheques are not of a month, whereas SANI also reserves the right to completely cancel bookings taken. Cancellation fees apply for void bookings due to payment delays.								
Governing law:	Greek law, place of jurisdiction: Thessaloniki/Greece								
Validity:	This contract is only valid if signed by both contract parties and for the contract parties mentioned above, it can not be transferred!								

Signed For Sani Development and Tourism S.M.S.A.
 Chief Sales Officer: Mr. Antonis Avdelas
 Signed for tour operator: *alessandra girardi*
 Alessandra Girardi - Global Product Director
 Name and position: _____
 Date and place: 09 de marzo de 2026

Sani Resort - Wholesale contract season 2026 (WHO) - Appendix A

Contract partner: Nuba Expediciones de México DL		Represented by: Alessandra Girardi		Telephone: 00 34 677 621 753	
Street: Goldsmith 60-P2, Miguel Hidalgo		Global Product Director		Telefax:	
Zip code: 11540	City: Ciudad de México			E-mail: alessandra.girardi@nuba.net	
VAT tax number: 19020257680	Country: México			Website: https://nuba.com/mx/	
Contract for hotel:		Season: Summer 2026		Official rating: 5 star	
Contract period: Summer 2026	Airport: SKG - Thessaloniki	Resort: Sani Resort - Kassandra - Halkidiki		Country: Greece	
Telephone: 0030-2374110744	E-mail: crs@saniresort.gr	Website: www.sani-resort.com		Total units in Resort: 998	
VAT tax number: EL-094027165	Address: 63077 - Kassandra - Halkidiki- Greece	Legal Address: Chalkis 8, 55535, Thessaloniki, Greece		Chain: Sani Resort	
Bank details: BANK: EUROBANK S.A., BANK ADDRESS: 8 Othonos Str., P.C.: 10557, Athens, ACCOUNT HOLDER: SANI MON A.E., ACCOUNT NUMBER: 00260377060200545376, IBAN: GR5802603770000060200545376, Swift code (BIC): ERBKGRAA				Total allotment:	



Additional agreement - part of the allotment contract of the hotel above mentioned - not valid without reference in the hotel allotment contract

All joint marketing activities require a detailed written marketing plan and prior written agreement from the Sani Resort sales department.
 Marketing expenses will only be paid upon presentation of an official invoice per marketing activity agreed, the invoice has to state the full address of both contract partners, a detailed description of the specific marketing activity.
 Its value as agreed in the joint marketing plan, the international VAT numbers of both partners and the date of the invoice. Failure to produce the invoice in the form agreed or delayed submission by more than 45 days after publication, will void the joint marketing agreement for the specific action.
 Failure to submit the invoice in time to SANI DEVELOPMENT AND TOURISM SINGLE MEMBER SOCIETE ANONYME or in the form agreed voids the participation of in the marketing activity. Therefore SANI DEVELOPMENT AND TOURISM SINGLE MEMBER SOCIETE ANONYME share will need to be fully covered by the tour operator!
 Deductions for marketing activities from accommodation invoices issued by SANI DEVELOPMENT AND TOURISM SINGLE MEMBER SOCIETE ANONYME without prior invoice submission will not be accepted.
 As well any deductions from masterbills, accommodation invoices or any other invoices issued by SANI DEVELOPMENT AND TOURISM SINGLE MEMBER SOCIETE ANONYME without prior submission of an invoice will not be accepted.
 The amount deducted will be re-invoiced and will carry a processing fee of 100,- Euro per amount deducted and an interest of 10% per annum from the date of deduction.

For season 2026 the following properties within the Sani Resort are to be presented in brochures and other internal or external marketing material by the Tour Operator as follows:
 Sani Beach
 Sani Club
 Sani Dunes
 Porto Sani
 Sani Asterias

The above term is a prerequisite for the brochure payments as agreed in the main contract.
 The same applies for the correct listing of each property's official star rating (5 stars)

Other agreements:		Description:	
General terms and conditions		This contract is governed by the general terms and conditions of Sani Resort Accommodation Agreement signed between the parties.	
Governing law:		Greek law, place of jurisdiction: Thessaloniki/Greece	
Validity:		This contract is only valid if signed by both contract parties and for the contract parties mentioned above, it can not be transferred!	

Sani Development and Tourism S.M.S.A.

Chief Sales Officer Mr. Antonis Avdelas

Signed for tour operator: *alessandra Girardi*

Alessandra Girardi - Global Product Director

Name and position: _____

09 de marzo de 2026

Date and place: _____