

Ikos Oceania - Wholesale Contract Season 2026 (WHO) - Appendix A

Contract partner: Nuba Expediciones de México DL		Represented by: Alessandra Girardi		Telephone: 00 34 677 621 753	
Street: Goldsmith 60-P2, Miguel Hidalgo		Global Product Director		Telefax:	
Zip code: 11540 City: Ciudad de México				E-mail: alessandra.girardi@nuba.net	
VAT tax number: 19020257680 Country: México				Internet Site: https://nuba.com/mx/	

Contract for hotel: Ikos Oceania		Season: Season 2026		Official rating: 5 star	
Contract period: 26/03-31/10/2026		Resort: Ikos Oceania - Nea Moudania - Halkidiki		Country: Greece	
Telephone: 0030-2374110788		Website: www.ikosresorts.com		Total units in hotel: 290	
VAT tax number: EL-099150734		Legal Address: 63200 Nea Moudania - Halkidiki - Greece		Chain: Ikos Resorts	
Bank details: ACCOUNT HOLDER: IKOS OKEANIA MON A.E. BANK: EUROBANK S.A. BANK ADDRESS: 8 Othonos Str., P.C.: 10557, Athens, ACCOUNT NUMBER: 02060326150200812374, IBAN: GR93260326000150200812374, Swift code (BIC): ERBKGRAA					



Roomtype	View	Allocation	Min pax	Max pax	Min adult	Max adult	Min. Child	Max. Child	Bedding	Extra bedding	Living rooms	Bedrooms	Terrace	Balcony	Pr.garden	Bathub	Deluxe Collection
Promo Double Room	n/a	7	2	2	2	2	0	0	Twin/Double	N/A	N/A	1	X			Shower	
Superior Double Room Side Sea View*	Side Sea	5	2	1	2	1	2	0	2	0	0	0		X		X or Shower	
Superior Double Room Sea View*	Sea	Free Sales	2	1	2	1	2	0	0	0	0	1	X or Balcony	X or Terrace		X or Shower	
Junior Suite Sea View	Sea	Free Sales	2	1	3	1	3	0	1	0	0	1	combined	combined		X or Shower	
Junior Suite Pr. Garden Sea View	Sea	Free Sales	2	1	3	1	3	0	1	0	0	1	Double	Sofa	combined	combined	X
Family Room Sea View*	Sea	Free Sales	2	3	4	2	4	0	2	0	0	2	Double+Twin	N/A		X	X & Shower
Panorama Junior Suite Sea View	Sea	Free Sales	2	1	3	1	3	0	1	0	0	1	Twin/Double	Sofa	combined	combined	X
One Bedroom Family Suite Sea View	Sea	Free Sales	2	2	4	2	3	0	2	0	2	Double	sofa/campbed	1	1	X	X & Shower
One Bedroom Family Suite Pr.Garden Sea View	Sea	Free Sales	2	2	4	2	3	0	2	0	2	Double	sofa/campbed	1	1	X	X & Shower
Deluxe Junior Suite Sea View	Sea	Free Sales	2	2	4	2	3	0	2	0	2	Double	sofa/campbed	combined	combined	X	X & Shower
Deluxe Junior Suite Pr. Garden Sea View	Sea	Free Sales	2	2	4	2	3	0	2	0	2	Double	sofa/campbed	combined	combined	X	X & Shower
Deluxe One Bedroom Family Suite Sea View	Sea	Free Sales	2	2	4	2	3	0	2	0	2	Double	sofa/campbed	combined	combined	X	X & Shower
Deluxe One Bedroom Family Suite Pr. Garden Sea View	Sea	Free Sales	2	2	4	2	3	0	2	0	2	Double	sofa/campbed	1	1	X or Balcony	X or Terrace
Deluxe Two Bedroom Family Suite Sea View	Sea	2	2	2	6	2	4	0	4	0	4	Double+Twin	sofa/campbed	1	2	X	X & Shower
Deluxe Two Bedroom Family Suite Pr. Garden Sea View	Sea	1	2	2	6	2	4	0	4	0	4	Double+Twin	sofa/campbed	1	2	X	X & Shower

All rates are net, including all taxes and represent revenue class A-TO only. Any numbers in the field "Allocation" do not represent any physical inventory but revenue class T-O-A only! Free sales on Allocation are applicable to a maximum of 7 rooms per booking. It is agreed that listed rates may fluctuate upon the discretion of the Hotelier, and may occasionally be higher than those on Appendix A. In this case, the new rates automatically apply without any other agreement or amendment required. If the Tour Operator does not comply with the new rates the Hotelier reserves the right to immediately Stop Sales

Roomtypes/Prices:	View	per person/per overnight																			
		S1	S2	S3	S4	S5	S6	S7	S8	S9	S10	S11	S12	S13	S14	S15	S16	S17	S18	S19	S20
Promo Double Room	n/a	146 €	139 €	180 €	197 €	256 €	244 €	262 €	278 €	286 €	295 €	317 €	326 €	308 €	277 €	260 €	209 €	176 €	165 €	163 €	closed
Superior Double Room Side Sea View*	Side Sea	150 €	143 €	185 €	204 €	268 €	253 €	279 €	296 €	303 €	316 €	332 €	342 €	316 €	287 €	271 €	218 €	184 €	173 €	168 €	closed
Superior Double Room Sea View*	Sea	160 €	152 €	198 €	219 €	287 €	272 €	296 €	312 €	319 €	332 €	352 €	365 €	339 €	309 €	295 €	235 €	197 €	185 €	181 €	closed
Junior Suite Sea View	Sea	180 €	165 €	216 €	240 €	325 €	308 €	327 €	345 €	359 €	374 €	393 €	404 €	378 €	337 €	323 €	282 €	217 €	200 €	199 €	closed
Junior Suite Pr. Garden Sea View	Sea	187 €	172 €	224 €	252 €	342 €	318 €	345 €	362 €	375 €	389 €	412 €	420 €	392 €	352 €	335 €	273 €	226 €	206 €	205 €	closed
Family Room Sea View*	Sea	320 €	290 €	374 €	418 €	574 €	516 €	562 €	596 €	606 €	666 €	704 €	730 €	676 €	588 €	560 €	448 €	372 €	350 €	362 €	closed
Panorama Junior Suite Sea View	Sea	188 €	171 €	224 €	253 €	347 €	325 €	352 €	373 €	386 €	418 €	429 €	429 €	398 €	358 €	338 €	276 €	226 €	207 €	205 €	closed
One Bedroom Family Suite Sea View	Sea	242 €	197 €	263 €	297 €	455 €	376 €	426 €	452 €	464 €	487 €	518 €	536 €	497 €	431 €	390 €	310 €	253 €	230 €	251 €	closed
One Bedroom Family Suite Pr. Garden Sea View	Sea	255 €	207 €	278 €	312 €	481 €	399 €	450 €	479 €	498 €	519 €	555 €	572 €	530 €	459 €	411 €	329 €	268 €	241 €	264 €	closed
Deluxe Junior Suite Sea View	Sea	227 €	198 €	260 €	292 €	423 €	368 €	412 €	423 €	436 €	457 €	474 €	474 €	449 €	393 €	372 €	293 €	253 €	226 €	235 €	closed
Deluxe Junior Suite Pr. Garden Sea View	Sea	239 €	204 €	273 €	308 €	457 €	388 €	412 €	435 €	458 €	480 €	510 €	519 €	484 €	416 €	395 €	322 €	266 €	236 €	248 €	closed
Deluxe One Bedroom Family Suite Sea View	Sea	285 €	226 €	313 €	357 €	534 €	448 €	511 €	538 €	557 €	579 €	615 €	628 €	577 €	476 €	448 €	359 €	294 €	266 €	295 €	closed
Deluxe Two Bedroom Family Suite Sea View	Sea	377 €	297 €	426 €	494 €	750 €	598 €	668 €	718 €	772 €	820 €	892 €	943 €	872 €	711 €	598 €	465 €	376 €	335 €	391 €	closed
Deluxe Two Bedroom Family Suite Pr. Garden Sea View	Sea	401 €	312 €	452 €	519 €	830 €	651 €	722 €	799 €	869 €	908 €	987 €	1,019 €	982 €	797 €	653 €	511 €	413 €	364 €	416 €	closed

double rooms for single use are available at the types marked with an asterisk (*) at the listed price per person increased by 80%																					
Minimum stay: (overnights)	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5
Release period: (days prior to arrival)	7	7	7	14	14	14	14	14	14	21	21	21	21	21	21	21	14	7	7	7	7

Charges/Rates:	View	per person/per overnight																			
		1st adult	2nd adult	3rd adult	4th adult	1st child	2nd child	3rd child	4th child	Bookings' Deposits: ***											
Promo Double Room	n/a	100%	100%	N/A	N/A	N/A	N/A	N/A	N/A	Early Booking Discount %	Booking Period	Stay Period 1	Stay Period 2	Stay Period 3	Stay Period 4	Payment % of Total Net Value	Payment Date				
Superior Double Room Side Sea View*	Side Sea	100%	100%	N/A	N/A	N/A	N/A	N/A	N/A	5%	01-may-25	30-may-25	23-may-26	30-may-26	27-jun-26	25%	15-dic-25				
Superior Double Room Sea View*	Sea	100%	100%	N/A	N/A	N/A	N/A	N/A	N/A	5%	01-may-25	31-ene-26	26-mar-26	22-may-26	31-may-26	25%	15-feb-26				
Junior Suite Sea View	Sea	100%	100%	50%	N/A	0%	N/A	N/A	N/A	10%	01-dic-25	30-abr-26	23-may-26	27-jun-26	30-ago-26	25%	15-may-26				
Junior Suite Pr. Garden Sea View	Sea	100%	100%	50%	N/A	0%	N/A	N/A	N/A	n/a	01-feb-26	30-abr-26	26-mar-26	22-may-26	31-may-26	25%	15-may-26				
Family Room Sea View*	Sea	100%	100%	25%	0%	0%	N/A	N/A	N/A	n/a	01-may-26	31-oct-26	01-may-26	31-oct-26	25%	1 night with booking					
Panorama Junior Suite Sea View	Sea	100%	100%	50%	N/A	0%	N/A	N/A	N/A	Reservations that qualify for the Early Booking Discount must be reported no later than one day after the cut-off date.											
One Bedroom Family Suite Sea View	Sea	100%	100%	50%	N/A	0%	50%	N/A	N/A	All special offers or other discounts are to be calculated AFTER EBD's calculations have been applied											
One Bedroom Family Suite Pr. Garden Sea View	Sea	100%	100%	50%	N/A	0%	50%	N/A	N/A												
Deluxe Junior Suite Sea View	Sea	100%	100%	50%	N/A	0%	50%	N/A	N/A												
Deluxe Junior Suite Pr. Garden Sea View	Sea	100%	100%	50%	N/A	0%	50%	N/A	N/A												
Deluxe One Bedroom Family Suite Sea View	Sea	100%	100%	50%	N/A	0%	50%	N/A	N/A												
Deluxe Two Bedroom Family Suite Sea View	Sea	100%	100%	25%	25%	0%	25%	0%	0%												
Deluxe Two Bedroom Family Suite Pr. Garden Sea View	Sea	100%	100%	25%	25%	0%	25%	0%	0%												

Other agreements:	Description:	Cancellation conditions	Remarks	Days prior to arrival	Percentage of total booking value
Cancellation-Amendment Period 2	N/A	20 - 08	50%		
Cancellation-Amendment Period 3	N/A	07 - 0	90%		
Cancellation-Amendment Period 4	N/A	Early Departure / No show	90% of the remainder nights / total stay		

Child charges:	max. child age 11,99 years, sharing room with two full paying adults, babies from 0 to 1.99 years old stay free
Baby cot:	Cot counts against child occupancy and total occupancy

Mark-up:	Wholesale rates are to be used in packaged form only. A recommended 22% minimum mark-up may apply on Wholesaler net rates when selling accommodation only via consumer (B2C) websites/channels.
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Marketing agreements	Description:	Payment conditions	Remarks	Days prior to arrival	Percentage of total booking value
Images	No other images than the ones that can be downloaded from the Ikos Resorts image library are allowed to be published without further written authorization.	Down payment***	payment to hold the booking	7 days	terms of Bookings' Deposits apply (see above)*** value of the remaining booking value
Full payment			payment to hold the booking		

Other agreements:	This contract is governed by the general terms and conditions of Ikos Resorts Accommodation Agreement signed between the parties.				
General terms and conditions:	The rates agreed above are valid for the current VAT and council tax levels. We reserve the right to void the contract and negotiate updated rates in case of future changes of the tax levels on VAT and council tax. Climate Resilience Tax of €15 per room per night by Greek Government (art. 24, Law 5162/2024) is not included and is payable by the guests directly to the hotel.				
VAT and local taxes:	Payment received means full due amount in Ikos Resorts Account (as above banking details) as cheques are not considered as payment until full amount is received in the Ikos Resorts account. Delayed payment of any instalment will automatically produce default interest at 0.67% per month or portion of a month, whereas IKOS RESORTS also reserves the right to completely cancel bookings taken. Cancellation fees apply for void bookings due to payment delays.				
Governing law:	Greek law, place of jurisdiction: Thessaloniki/Greece				
Validity:	This contract is only valid if signed by both contract parties and for the contract parties mentioned above, it can not be transferred!				

Signed For Ikos Oceania Hotel Enterprises SMSA	<i>alessandra girardi</i>	
Chief Sales Officer: Mr Antonis Avdelas	Signed for tour operator:	
	Name and position: Alessandra Girardi - Global Product Director	
	Date and place: 09 de marzo de 2026	

IKOS Olivia - Wholesale Contract Season 2026 (WHO) - Appendix A

Contract partner: Street: Nuba Expediciones de México DL Goldsmith 60-P2, Miguel Hidalgo City: Ciudad de México Country: México Zip code: 11540 VAT tax number: 19020257680		Represented by: Alessandra Girardi Global Product Director Telephone: 00 34 677 621 753 Telefax: E-mail: alessandra.girardi@nuba.net Internet Site: https://nuba.com/mx/	
Contract for hotel: Contract period: 02/04-31/10/2026 Airport: SKG - Thessaloniki Telephone: 0030-2374110788 EL-800555646 E-mail: reservations@ikosresorts.com Address: 63100 Gerakini - Halkidiki - Greece ACCOUNT HOLDER: IKOS OLIVIA SINGLE M. BANK EUROBANK S.A., BANK ADDRESS: 6 Omorou Str., P.C. 10557 Athens, ACCOUNT NUMBER: 0026037101020040347, IBAN: GR020307700001020040347, Swift code (BIC): EBRGGR33		Season: 2026 Resort: IKOS Olvia - Gerakini - Halkidiki Website: www.ikosresorts.com Chalkis 8, 55535, Thessaloniki, Greece Official rating: 5 star Country: Greece Total units in hotel: 291 Chain: IKOS Resorts	



Room type	View	Allocation	Min pax	Max pax	Min pax	Max pax	Min Child	Max Child	Coding	Extra bedding	Living rooms	Bedrooms	Pr.garden	Balcony	Hotitub	Private Pool	Deluxe Collection
Promo Double Room / IV	Inland	1	2	2	2	2	0	0	twindouble	N/A	N/A	1		X (French)	Shower		
Promo Double Room / SV*	Sea	1	2	1	2	2	0	0	twindouble	N/A	N/A	1		X	Shower		
Superior Double Room / IV*	Inland	Free Sales	2	1	2	1	2	0	1	twindouble	sofa	1		X	Shower		
Superior Double Room / PV*	Pool	Free Sales	2	1	3	1	2	0	1	twindouble	sofa	1		X	Shower		
Superior Double Room / SV*	Sea	Free Sales	2	1	3	1	2	0	1	twindouble	sofa	1		X	Shower		
Double Bungalow / GV	Garden	Free Sales	2	2	2	2	2	0	2	double	N/A	1		X	Shower		
Panorama Junior Suite / SV	Sea	Free Sales	2	2	2	2	3	0	2	twindouble	sofa/campbed	combined	combined	X	Shower		
One Bedroom Bungalow Suite Balcony / GV	Garden	Free Sales	2	2	5	2	3	0	3	double	sofa/campbed	1	1	X	X & Shower		
One Bedroom Bungalow Suite Pr. Garden / GV	Garden	Free Sales	2	2	5	2	3	0	3	double	sofa/campbed	1	1	X	X & Shower		
One Bedroom Bungalow Suite Pr. Garden / SV	Sea	Free Sales	2	2	5	2	3	0	3	double	sofa/campbed	1	1	X	X & Shower		
Deluxe One Bedroom Bungalow Suite Pr. Garden / GV	Garden	Free Sales	2	2	5	2	3	0	3	double	sofa/campbed	1	1	X	X & Shower		
Deluxe One Bedroom Bungalow Suite Pr. Garden / PV	Pool	Free Sales	2	2	5	2	3	0	3	double	sofa/campbed	1	1	X	X & Shower		
Deluxe One Bedroom Bungalow Suite Pr. Pool / GV	Garden	Free Sales	2	2	5	2	3	0	3	double	sofa/campbed	1	1	X	X & Shower	X	
Deluxe One Bedroom Bungalow Suite Balcony Beach Front	Beach Front	Free Sales	1	2	5	2	3	0	3	double	sofa/campbed	1	1	X	X & Shower		
Deluxe Two Bedroom Bungalow Suite Pr. Garden / GV	Garden	Free Sales	2	2	6	2	4	0	4	twindouble	sofa/campbed	1	2	X	X & Shower		
Deluxe Two Bedroom Bungalow Suite Balcony Beach Front	Beach Front	Free Sales	1	2	6	2	4	0	4	twindouble	sofa/campbed	1	2	X	X & Shower		
Deluxe Two Bedroom Bungalow Suite Pr. Garden / SV	Sea	Free Sales	2	2	6	2	4	0	4	twindouble	sofa/campbed	1	2	X	X & Shower		
Deluxe Two Bedroom Bungalow Suite Pr. Pool / GV	Garden	On Request	2	2	6	2	4	0	4	twindouble	sofa/campbed	1	2	X	X & Shower	X	
Deluxe Two Bedroom Bungalow Suite Pr. Garden Beach Front	Beach Front	Free Sales	2	2	6	2	4	0	4	twindouble	sofa/campbed	1	2	X	X & Shower		

All rates are net, including all taxes and represent revenue class A-T0 only. Any numbers in the field "Allocation" do not represent any physical inventory but revenue class T0-A only! Free sales on Allocation are applicable to a maximum of 7 rooms per booking. It is agreed that listed rates may fluctuate upon the discretion of the Hotelier, and may occasionally be higher than those on Appendix A. In this case, the new rates automatically apply without any other agreement or amendment required. If the Tour Operator does not comply with the new rates the Hotelier reserves the right to immediately Stop Sales

Season:	Roomtypes/Prices:	View	S1	S2	S3	S4	S5	S6	S7	S8	S9	S10	S11	S12	S13	S14	S15	S16	S17	S18	S19	S20
Promo Double Room / IV	Inland	187 €	181 €	228 €	228 €	287 €	272 €	298 €	311 €	328 €	343 €	367 €	376 €	352 €	352 €	295 €	291 €	250 €	212 €	181 €	191 €	closed
Promo Double Room / SV*	Sea	197 €	174 €	230 €	244 €	308 €	296 €	324 €	335 €	358 €	378 €	401 €	408 €	381 €	381 €	313 €	265 €	226 €	197 €	207 €	207 €	closed
Superior Double Room / IV*	Inland	199 €	171 €	226 €	241 €	316 €	300 €	329 €	339 €	346 €	363 €	400 €	415 €	383 €	319 €	313 €	262 €	221 €	192 €	203 €	closed	
Superior Double Room / PV*	Pool	207 €	184 €	243 €	261 €	330 €	314 €	346 €	371 €	386 €	407 €	438 €	464 €	424 €	354 €	341 €	289 €	250 €	210 €	225 €	closed	
Superior Double Room / SV*	Sea	212 €	189 €	249 €	268 €	348 €	330 €	365 €	390 €	396 €	417 €	449 €	476 €	434 €	363 €	349 €	296 €	257 €	215 €	231 €	closed	
Double Bungalow / GV	Garden	198 €	174 €	229 €	246 €	319 €	299 €	329 €	344 €	353 €	378 €	398 €	414 €	382 €	327 €	321 €	269 €	232 €	197 €	207 €	207 €	closed
Panorama Junior Suite / SV	Sea	234 €	198 €	262 €	289 €	407 €	357 €	394 €	417 €	426 €	458 €	499 €	528 €	484 €	380 €	373 €	318 €	276 €	226 €	253 €	closed	
One Bedroom Bungalow Suite Balcony / GV	Garden	261 €	223 €	295 €	319 €	465 €	401 €	453 €	511 €	543 €	581 €	622 €	622 €	561 €	435 €	400 €	346 €	296 €	266 €	290 €	closed	
One Bedroom Bungalow Suite Pr. Garden / GV	Garden	280 €	228 €	320 €	330 €	491 €	410 €	453 €	512 €	522 €	610 €	622 €	645 €	581 €	448 €	410 €	355 €	301 €	267 €	310 €	closed	
One Bedroom Bungalow Suite Balcony / SV	Sea	291 €	237 €	320 €	349 €	510 €	430 €	478 €	526 €	556 €	610 €	655 €	670 €	587 €	466 €	435 €	374 €	320 €	274 €	329 €	closed	
Deluxe One Bedroom Bungalow Suite Pr. Garden / GV	Garden	339 €	279 €	362 €	393 €	611 €	511 €	548 €	597 €	645 €	693 €	747 €	789 €	719 €	551 €	517 €	439 €	379 €	320 €	371 €	closed	
Deluxe One Bedroom Bungalow Suite Pr. Garden / PV	Pool	366 €	302 €	391 €	424 €	660 €	541 €	592 €	647 €	697 €	748 €	807 €	851 €	776 €	595 €	558 €	474 €	410 €	346 €	401 €	closed	
Deluxe One Bedroom Bungalow Suite Pr. Pool / GV	Garden	401 €	323 €	432 €	462 €	709 €	598 €	651 €	719 €	778 €	837 €	887 €	937 €	837 €	655 €	623 €	520 €	449 €	377 €	437 €	closed	
Deluxe One Bedroom Bungalow Suite Balcony Beach Front	Beach Front	401 €	323 €	432 €	462 €	709 €	598 €	651 €	719 €	778 €	837 €	887 €	937 €	837 €	655 €	623 €	520 €	449 €	377 €	437 €	closed	
Deluxe Two Bedroom Bungalow Suite Pr. Garden / GV	Garden	487 €	396 €	503 €	561 €	848 €	750 €	844 €	912 €	953 €	1,094 €	1,150 €	1,237 €	1,167 €	879 €	765 €	640 €	574 €	472 €	530 €	closed	
Deluxe Two Bedroom Bungalow Suite Balcony Beach Front	Beach Front	503 €	412 €	535 €	612 €	1,008 €	797 €	907 €	996 €	1,043 €	1,184 €	1,220 €	1,292 €	1,257 €	956 €	812 €	670 €	610 €	514 €	573 €	closed	
Deluxe Two Bedroom Bungalow Suite Pr. Garden / SV	Sea	527 €	420 €	525 €	607 €	998 €	823 €	906 €	1,013 €	1,168 €	1,232 €	1,352 €	1,417 €	1,281 €	938 €	824 €	675 €	616 €	578 €	578 €	closed	
Deluxe Two Bedroom Bungalow Suite Pr. Pool / GV	Garden	545 €	439 €	563 €	651 €	1,055 €	867 €	958 €	1,050 €	1,166 €	1,206 €	1,311 €	1,417 €	1,349 €	1,016 €	888 €	709 €	655 €	548 €	605 €	closed	
Deluxe Two Bedroom Bungalow Suite Pr. Garden Beach Front	Beach Front	550 €	443 €	546 €	642 €	1,046 €	875 €	954 €	1,035 €	1,066 €	1,224 €	1,310 €	1,423 €	1,330 €	987 €	871 €	695 €	637 €	535 €	606 €	closed	

double rooms for single use are available at the types marked with an asterisk (*) at the listed price per person increases by 80%

Release period: (days prior to arrival)	View	1st adult	2nd adult	3rd adult	4th adult	1st child	2nd child	3rd child	4th child	Bookings/Deposits:***
Promo Double Room / IV	Inland	100%	100%	N/A	N/A	N/A	N/A	N/A	N/A	Early Booking Discount %
Promo Double Room / SV*	Sea	100%	100%	N/A	N/A	N/A	N/A	N/A	N/A	5%
Superior Double Room / IV*	Inland	100%	100%	N/A	N/A	N/A	N/A	N/A	N/A	10%
Superior Double Room / PV*	Pool	100%	100%	N/A	N/A	N/A	N/A	N/A	N/A	10%
Superior Double Room / SV*	Sea	100%	100%	N/A	N/A	N/A	N/A	N/A	N/A	n/a
Double Bungalow / GV	Garden	100%	100%	N/A	N/A	N/A	N/A	N/A	N/A	n/a
Panorama Junior Suite / SV	Sea	100%	100%	50%	N/A	0%	N/A	N/A	N/A	n/a
One Bedroom Bungalow Suite Balcony / GV	Garden	100%	100%	50%	N/A	0%	N/A	N/A	N/A	01-may-26
One Bedroom Bungalow Suite Pr. Garden / GV	Garden	100%	100%	50%	N/A	0%	N/A	N/A	N/A	31-oct-26
One Bedroom Bungalow Suite / SV	Sea	100%	100%	50%	N/A	0%	N/A	N/A	N/A	01-may-26
Deluxe One Bedroom Bungalow Suite Pr. Garden / GV	Garden	100%	100%	50%	N/A	0%	N/A	N/A	N/A	01-may-26
Deluxe One Bedroom Bungalow Suite Pr. Garden / PV	Pool	100%	100%	50%	N/A	0%	N/A	N/A	N/A	31-oct-26
Deluxe One Bedroom Bungalow Suite Pr. Pool / GV	Garden	100%	100%	50%	N/A	0%	N/A	N/A	N/A	01-may-26
Deluxe One Bedroom Bungalow Suite Balcony Beach Front	Beach Front	100%	100%	50%	N/A	0%	N/A	N/A	N/A	31-oct-26
Deluxe Two Bedroom Bungalow Suite Pr. Garden / GV	Garden	100%	100%	25%	0%	25%	0%	0%	0%	Reservations that qualify for the Early Booking Discount must be reported no later than one day after the cut-off date.
Deluxe Two Bedroom Bungalow Suite Balcony Beach Front	Beach Front	100%	100%	25%	0%	25%	0%	0%	0%	
Deluxe Two Bedroom Bungalow Suite Pr. Garden / SV	Sea	100%	100%	25%	0%	25%	0%	0%	0%	
Deluxe Two Bedroom Bungalow Suite Pr. Pool / GV	Garden	100%	100%	25%	0%	25%	0%	0%	0%	
Deluxe Two Bedroom Bungalow Suite Pr. Garden Beach Front	Beach Front	100%	100%	25%	0%	25%	0%	0%	0%	

Other agreements:	Description:	Cancellation conditions	Remarks	Days prior to arrival	Percentage of total booking value
Child charges:	max. child age 11.99 years, sharing room with two full paying adults, babies from 0 to 1.99 years old stay free	Cancellation-Amendment Period 1	N/A	30 - 21	25%
Baby cot:	Cot counts against child occupancy and total occupancy	Cancellation-Amendment Period 2	N/A	20 - 08	50%
Mark-up:	Wholesale rates are to be used in packaged form only. A recommended 22% minimum mark-up may apply on Wholesaler net rates when selling accommodation only via consumer (B2C) websites/channels.	Cancellation-Amendment Period 3	N/A	07 - 0	90%
		Cancellation-Amendment Period 4	N/A	Early Departure / No show	90% of the remainder nights / total stay
					ALL special offers or other discounts are to be calculated AFTER EBD's calculations have been applied

Marketing agreements:	Description:	Payment conditions	Remarks	Days prior to arrival	Percentage of total booking value
Brochure requirement:	Minimum one page in full brochure size for IKOS Olivia	Option period	no down payment required	0%	0%
Images:	No other images than the ones that can be downloaded from the IKOS Resorts image library are allowed to be published without further written authorization.	Down payment***	payment to hold the booking	7 days	terms of Bookings/Deposits apply (see above)***
		Full payment	payment to hold the booking		value of the remaining booking value

Other agreements: This contract is governed by the general terms and conditions of IKOS Resorts Accommodation Agreement signed between the parties.
VAT and local taxes: The rates agreed above are valid for the current VAT and council tax levels. We reserve the right to void the contract and negotiate updated rates in case of future changes of the tax levels on VAT and council tax. Climate Resilience Tax of €15 per room per night by Greek Government (art. 24, Law 5162/2024) is not included and is payable by the guests directly to the hotel.
Governing law: Greek law, place of jurisdiction: Thessaloniki/Greece
 Validity: This contract is only valid if signed by both contract parties and for the contract parties mentioned above, it can not be transferred!

Signed For IKOS Olivia Hotel Enterprises SMSA

Chief Sales Officer: Mr. Antonis Avdelas

Signed for four operator: *alessandra girardi*

Name and position: Alessandra Girardi - Global Product Director

Date and place: 09 de marzo de 2026

Street: Goldsmith 60-PZ, Miguel Hidalguito		City: Ciudad de México		Country: México		Represented by: Alessandra Girardi Global Product Director		Telephone: 00 34 677 621 753		Telefax:		E-mail: alessandra.girardi@nuba.net		Internet Site: https://nuba.com.mx	
Zip code: 11540		City: Ciudad de México		Country: México		Season: Season 2026		Official rating: 5 star		Country: Greece		Total units in hotel: 411		Ikos Resorts	
WAT tax number: 19020257680		Airport: CFU - Corfu		Reservations: reservations@ikosresorts.com		Website: www.ikosresorts.com		Legal Address: Chalkis 8, 55535, Thessaloniki, Greece		ACCOUNT NUMBER: 00290326140200761843, IBAN: GR9026320000140200761843, Swift code: (BIC): ERBKGRAA		Contract for hotel: IKOS DASSIA		Contract period: 02/04-31/10/2026	
WAT tax number: EL-997521560		Address: 49100 Dassia - Corfu - Greece		Legal Address: Chalkis 8, 55535, Thessaloniki, Greece		ACCOUNT NUMBER: 00290326140200761843, IBAN: GR9026320000140200761843, Swift code: (BIC): ERBKGRAA		Official rating: 5 star		Country: Greece		Total units in hotel: 411		Ikos Resorts	
Bank details: ACCOUNT HOLDER: IKOS DASSIA MON. A.E. BANK: EUROBANK S.A. BANK ADDRESS: 8 Othinos Str. P.C.: 10557 Athens		View		Min charge		Min pax		Min adults		Min child		Max child		Max adults	
Roomtype		View		Min charge		Min pax		Min adults		Min child		Max child		Max adults	
Promo Double Room		N/A		Freesales		2		2		0		0		0	
Promo Double Room / SV		N/A		Freesales		2		2		0		0		0	
Superior Double Room / IV*		Inland		Freesales		2		1		2		2		2	
Superior Double Room / IV*		Sea		Freesales		2		1		2		2		2	
Family Room Inland View+		Inland		Freesales		2		2		3		4		2	
Family Room Sea View+		Sea		Freesales		2		3		4		2		2	
Junior Suite/ IV		Inland		Freesales		2		3		1		3		0	
Junior Suite/ SV		Sea		Freesales		2		3		1		3		0	
Panorama Junior Suite / SV		Sea		Freesales		2		4		2		3		2	
Panorama Junior Suite Pr. Garden / SV		Sea		Freesales		2		4		2		3		2	
One Bedroom Suite SV		Sea		Freesales		2		2		5		3		0	
Deluxe Junior Suite Bungalow / GV		Garden		Freesales		2		2		2		2		0	
Deluxe Junior Suite Pr. Garden / SV		Garden		Freesales		2		2		3		2		2	
Deluxe One Bedroom Suite Pr. Garden / GV		Garden		Freesales		2		2		5		2		3	
Deluxe One Bedroom Suite Pr. Pool Beach Front		Beach Front		Request		1		2		2		5		2	
Deluxe Two Bedroom Suite / PV		Pool		Freesales		2		6		2		4		0	
Deluxe Two Bedroom Suite / SV		Sea		Freesales		2		2		6		2		4	
Deluxe Two Bedroom Suite Pr. Pool Beach Front		Beach Front		Request		1		2		2		6		2	
Deluxe Two Bedroom Suite Pr. Pool Beach Front		Beach Front		Request		1		2		2		7		2	
Deluxe Two Bedroom Bungalow Suite Pr. Pool Beach Front		Beach Front		Request		1		2		2		7		2	
Deluxe Three Bedroom Villa Pr. Pool Beach Front		Beach Front		On Request		2		2		7		2		4	
Deluxe Three Bedroom Villa Pr. Pool Beach Front		Beach Front		On Request		2		2		7		2		4	
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Contract details table with columns for Contract no., Street, Zip code, VAT tax number, Contract for hotel, Contract period, Telephone, VAT tax number, Bank details, Contract no., Street, Zip code, VAT tax number, Contract for hotel, Contract period, Telephone, VAT tax number, Bank details, Contract no., Street, Zip code, VAT tax number, Contract for hotel, Contract period, Telephone, VAT tax number, Bank details.

Room types table with columns: Room type, Allocation, Min per night, Min max, Max max, Min adults, Max adults, Min child, Max child, Extra bedding, Living rooms, Bedrooms, Pr.garden, Balcony, Bathroom, Private Pool, Deluxe Collection.

All rates below are: All rates are net, including all taxes and represent revenue class A-TO only. Any numbers in the field "Allocation" do not represent any physical inventory but revenue class TO-A only! Freesales on Allocation are applicable to a maximum of 7 rooms per booking.

Rate table with columns: Room types/prices, View, Board basis, Currency, Rates, S10, S11, S12, S13, S14, S15, S16, S17, S18, S19, S20.

Charges/Rates table with columns: Room type, 1st adult, 2nd adult, 3rd adult, 4th adult, 5th adult, 1st child, 2nd child, 3rd child, 4th child, Booking Period, Stay Period 1, Stay Period 2, Stay Period 3, Payment % of total booking value.

Other agreements table with columns: Description, Cancellation conditions, Remarks, Days prior to arrival, Percentage of total booking value.

Child charges, Baby cot, Mark-up, Marketing agreements, Images, Other agreements, General terms and conditions, VAT and local taxes, Governing law, Signed For Ikos Odisia Hotel Enterprises SMSA.

Payment conditions, Cancellation remark, Payment remark, Days prior to arrival, Percentage of total booking value.

Chief Sales Officer: Mr Antonis Avdelas. Signed for Ikos Odisia Hotel Enterprises SMSA. Signature: Alessandra Girardi. Date and place: 09 de marzo de 2026.

Ikos Resorts - Wholesale Contract Season 2026 (WHO)- Appendix A							
Contract partner:		Nuba Expediciones de México DL		Represented by:		Alessandra Girardi	
Street:		Goldsmith 60-P2, Miguel Hidalgo		Global Product Director		Telephone: 00 34 677 621 753	
Zip code: 11540		City: Ciudad de México				Telefax:	
VAT tax number: 19020257680		Country: México				E-mail: alessandra.girardi@nuba.net	
						Internet Site: https://nuba.com/mx/	
Contract for hotel:				Season:		Official rating:	
Ikos Resorts				Season 2026		5 star	
Contract period: Season 2026		Airport: SKG - Thessaloniki/CFU- Corfu/KGS-Kos Island/CHQ-Crete		Resort: Ikos Resorts		Country: Greece	
Telephone: 0030-2374110788		E-mail: reservations@ikosresorts.com		Website: www.ikosresorts.com		Total units in chain: 2208	
VAT tax number:		Address: Chalkis 8, 55535, Thessaloniki		Legal Address: Chalkis 8, 55535, Thessaloniki, Greece		Chain: Ikos Resorts	
						Total allotment:	
Additional agreement - part of the allotment contract of the hotel above mentioned - not valid without reference in the hotel allotment contract							
<p>All joint marketing activities require a detailed written marketing plan and prior written agreement from the Ikos Resorts sales department. Marketing expenses will only be paid upon presentation of an official invoice per marketing activity agreed, the invoice has to state the full address of both contract partners, a detailed description of the specific marketing activity. Its value as agreed in the joint marketing plan, the international VAT numbers of both partners and the date of the invoice. Failure to produce the invoice in the form agreed or delayed submission by more than 45 days after publication, will void the joint marketing agreement for the specific action. Failure to submit the invoice in time to Ikos Resorts or in the form agreed voids the participation of Ikos Resorts in the marketing activity. Therefore Ikos Resorts share will need to be fully covered by the tour operator!</p> <p>Deductions for marketing activities from accommodation invoices issued by Ikos Resorts without prior invoice submission will not be accepted. As well any deductions from masterbills, accommodation invoices or any other invoices issued by Ikos Resorts without prior submission of an invoice will not be accepted. The amount deducted will be re-invoiced and will carry a processing fee of 100,- Euro per amount deducted and an interest of 10% per annum from the date of deduction.</p> <p>For season 2026 the properties have to be presented in brochures and other internal or external marketing material by the Tour Operator as Ikos Oceania, Ikos Olívia, Ikos Dassia, Ikos Odisia, Ikos Aria and Ikos Kissamos. The above term is a prerequisite for the brochure payments as agreed in the main contract.</p> <p>IKOS OCEANIA in Halkidiki - Breakfast, lunch and dinner* served in Flavors (Mediterranean buffet), Ouzo (Greek), Provence (French Provençal). Lunch and dinner* at Beach Club (International). Dinner* only at: Anaya (Asian), Fresco (Italian)</p> <p>IKOS OLIVIA in Halkidiki - Breakfast, lunch and dinner* served in Flavors (Mediterranean buffet), Ouzo (Greek), Provence (French Provençal). Breakfast (Adults Only) and dinner* at The Garden (International). Dinner* only at: Anaya (Asian), Fresco (Italian)</p> <p>IKOS DASSIA in Corfu: Breakfast, lunch and dinner* served in Flavors (Mediterranean buffet), Ouzo (Greek), Kerkyra (Corfiot), Fresco (Italian). Lunch (Adults only) and dinner* at Enoteca (Italian Mediterranean). Breakfast and dinner* at Grill House (Greek). Dinner* only at: Anaya (Asian), Provence (French Provençal).</p> <p>IKOS ODISIA in Corfu: Breakfast, lunch and dinner* served in Flavors (Mediterranean buffet), Ouzo (Greek), Elia (Greek), Fresco (Italian). Lunch and dinner* served in Sea Grill (BBQ Mediterranean). Dinner* only at: Anaya (Asian), Oliva (Spanish), Azul (Peruvian).</p> <p>IKOS ARIA in Kos: Breakfast, lunch and dinner* served in Flavors (Mediterranean buffet), Ouzo (Greek), Fresco (Italian), Seasons** international Mediterranean ** For breakfast, lunch and dinner – exclusive access only by Deluxe Collection Guests). Breakfast and dinner* served in Kos (regional specialities). Dinner* only at: Anaya (Asian), Oliva (Spanish), Provence (French Provençal).</p> <p>IKOS KISSAMOS in Crete: Breakfast, lunch and dinner* served in Fresco (Italian), Kriti (Cretan Greek), Beach Club (Mediterranean) and La Plage** (French) ** For breakfast, lunch and dinner – exclusive access only by Deluxe Collection Guests. Breakfast and dinner* served in Market (buffet and a la minute). Lunch and dinner served in Azul (Peruvian). Dinner* only at Anaya (Asian).</p> <p>* Reservations are required for dinner across all venues. ** For breakfast, lunch and dinner – exclusive access only by Deluxe Collection Guests</p> <p>Outside of the resort guests can take advantage of the Dine Out experience to enjoy selected local restaurants. Dine Out available for dinner only, reservations required. Waterside service is available with refreshments, snacks, drinks and cocktails served directly to sunbeds at the beach or pool. Room service is available 24/7 with the fully-stocked mini bar replenished daily with branded spirits. An extensive selection of wine is available in the Ikos Cava, as well as local and international branded drinks, beverages, sweets and ice cream across the resort bars. A wealth of sports and activities can be found in resort (some restricted to guests 16 plus), including table tennis, aqua fit, beach volleyball, basketball, tennis, yoga, mountain bikes and non-motorized watersports. Reservations may be necessary with some resorts offering windsurfing available 1 hour per stay, and canoe/pedalo/SUP once per day for 20 mins. Resorts fitness centres offer a variety of fitness and wellbeing programmes. A choice of pools is available with sunbeds and umbrellas, including children's pool and indoor spa or gym pool, while the exclusive Ikos Spa welcomes guests to use the steam bath and sauna (restricted to guests 16 plus). There is live music most nights with sounds ranging from laid back jazz to contemporary, evening performances, children's shows and movies are also all part of the experience. Our in-house expert childcare team follows UK-recommended best practices, including staff-to-child ratios as outlined in Ofsted guidance. This includes Heroes Kids Club* for ages 4 - 11.99 and Teen Club* for ages 12 - 17. At extra charge there's also a creche* for little ones from 6 months to 3.99 years and Heroes Supper Club* for ages 4 - 11.99 (high season only). Also very popular is the Ikos Local Drive Adventure, which offers a complimentary car* for the day to explore the local sights (available once per stay).</p> <p>Deluxe Collection guests enjoy the service of a dedicated Deluxe Concierge for their personalised holiday planning before and during their stay. They also enjoy a wide range of additional benefits, some subject to availability, including unlimited restaurant reservations in advance, champagne service throughout the stay, complimentary access to the Heroes Supper Club, two complimentary 25-minute "neck & back" massages per room/suite/residence/villa and per stay in the spa, a complimentary electric vehicle for two days as part of the Local Drive Adventure experience, an exclusive dining experience by the sea, Deluxe wine selection, kids' welcome kit, upgraded mini bar, upgraded in-room dining menu. They also have access to an exclusive swimming pool and beach area, with upgraded beach and poolside service offering an extended selection of snacks and cocktails.</p> <p>Honeymooning guests enjoy additional benefits including sparkling wine on arrival, a romantic dinner during their stay and a farewell gift.</p> <p>For an additional charge, families with young children aged 6 months – 3.99 years, can make use of our crèche* and children aged 4 to 11.99 years can make use of the Heroes Supper Club* (high season only) operated by our in-house expert childcare team to UK Ofsted standards. Also available are a range of motorized water sports, beauty treatments*, instructor-led tennis sessions*, laundry services, private doctor services, babysitting*, Football Academy* and Toddler Football Academy*, and swimming lessons*.</p> <p>*reservation required</p>							
Unconditional Luxury Added Values (For all accommodation types):							
Ikos Deluxe Collection Additional Features (For Ikos Deluxe Collection residents only):							
Honeymoon Benefits							
At extra charge (Not included in Unconditional Luxury offering)							
Other agreements:				Description:			
General terms and conditions				This contract is governed by the general terms and conditions of Ikos Resorts Accommodation Agreement signed between the parties.			
Governing law:				Greek law, place of jurisdiction: Thessaloniki/Greece			
Validity:				This contract is only valid if signed by both contract parties and for the contract parties mentioned above, it can not be transferred!			
Signed For Ikos Resorts				<i>Alessandra Girardi</i>			
Chief Sales Officer		Mr. Antonis Avdelas		Signed for tour operator:		Alessandra Girardi - Global Product Director	
				Print name and position:		Alessandra Girardi - Global Product Director	
				Date and place:		09 de marzo de 2026	

