



Monday, February 2, 2026

Ms. Alessandra Girardi
Global Product Director
NUBA EXPEDICIONES S.L.
NUBA EXPEDICIONES DE MEXICO, S. DE R.L. DE C.V.,
NUBA USA, Inc.
96 Serrano
Madrid Spain, 28006
Tel: +34 677 621 753
Email: alessandra.girardi@nuba.com

2026 - 2027 CONTRACT RATE

Dear Ms. Alessandra,

Greetings from Capella Bangkok!

Thank you for your continuous support in our hotel. It is such a privilege to collaborate with you again for our urban resort. Please find our FIT Leisure contract rate for your reference. Should you agree to the contract rate, please kindly sign and return the copy to us by **Friday 27th February 2026** so that we can validate your rate in our system.

Once again, thank you for business and support. We look forward to strengthen our relationship and mutually successfully strike for good business for many years to come.

Best regards,

(for)

Josephine Png
Area Director of Sales and Marketing

On behalf of Capella Bangkok:
Name: Josephine Png
Title: Area Director of Sales and Marketing

Signature:
Date : 2 February 2026
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Accepted by NUBA EXPEDICIONES S.L.
Name: Ms. Alessandra Girardi
Title: Global Product Director

Signature: *Alessandra Girardi*
Date : 2 February 2026



WHOLESALE CONTRACT

This agreement between **Capella Bangkok** (hereinafter referred to as "The Hotel") and **NUBA EXPEDICIONES S.L.** In acceptance of this agreement, the Wholesaler/Tour Operator agrees to the rates and conditions set out below by the Hotel.

Validity	01 November 2026 - 31 October 2027 (inclusive)
Currency	THAI BAHT
Valid for	Worldwide Market, except Greater China
Rate Basis	Inclusive of service charge and government tax Per Room Per Night basis

Room Category	01 Nov – 20 Dec 2026 and 07 Jan – 31 Mar 2027	01 Apr – 31 Oct 2027	Festive period 21 Dec 2026– 06 Jan 2027
Riverfront (61 sq.m.)	THB 32,900	THB 26,800	THB 40,500
Riverfront Premier (61 sq.m.)	THB 37,900	THB 28,800	THB 43,500
Verandah (137 sq.m.)	THB 63,000	THB 57,000	THB 95,000
River Suite (95 sq.m.)	THB 66,000	THB 60,000	THB 98,000
Villa (259 sq.m.)	THB 89,000	THB 87,000	THB 155,000

Supplement Charge	
Chinese New Year Period 16 – 22 February 2027 (inclusive)	Additional charge at THB 3,000 net / room / night

Specialty Suites

Please contact our Sales / Reservation on the for a separate rate upon request and suites will be subject to availability upon confirmation.

- Courtyard Suite
- Capella Suite
- Verandah Suite
- 2-Bedroom Family Courtyard Suite
- 2-Bedroom Family River Suite
- 2-Bedroom Family Capella Suite
- Presidential Villa (2 bedrooms)

Special Offer	
01 November – 20 December 2026 and 07 January – 31 March 2027 <i>*Black out: 5 – 15 February 2027</i>	<ul style="list-style-type: none"> • Book 1 or 2 nights gets 10% discount from above room rates. • Book 3 consecutive nights or more entitles to 28% discount on the above room rates.
01 April – 31 October 2027	<ul style="list-style-type: none"> • Book 1 or 2 nights gets 10% discount from above room rates. • Book 3 consecutive nights or more entitles to 23% discount from above room rates.

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FESTIVE PERIOD TERMS AND CONDITIONS (COMPULSORY)

- Booking arriving on either 29, 30 or 31 December 2026 (all dates are inclusive) requires a minimum of 3 consecutive nights stay.
- Booking arriving on 1 January 2027 requires a minimum of 2 consecutive nights stay.
- No check out is allowed on 31 December 2026.
- Compulsory New Year Eve Gala Dinner on 31 December 2026 at THB 33,000 net per person (food only) is required for guests staying over New Year period. Children below 12 years old is THB 16,500 net per child (food only). Complimentary for Infant less than 3 years old

RATES INCLUSIONS FOR CONTRACTED ROOM TYPES

Below guests' benefits are offered to all room categories:

- Daily breakfast for 02 persons, choice of at Phra Nakhon restaurant or in-room dining
- Flexible check-in and check-out time, subject to availability on arrival date
- Bubbles and bonbons upon arrival
- Daily complimentary non – alcoholic mini bar
- Complimentary pressing up to 5 pieces per stay per room
- Capella Culturist
- Access to Living Room with daily cultural activities
- Complimentary sunset “Cin Cin” hour
- Daily sunrise yoga by the riverside
- 24-hour access to Fitness Centre
- Daily in-room amenities
- Complimentary wireless internet
- Resort shuttle boat to IconSiam and Sathorn Pier

Additional Villa benefits:

- Roundtrip limo airport transfers
- Fast track service, one way for 2 persons upon arrival
- Jet lag wellness on arrival
- Daily “Apero” service

CONTRACT TERMS AND CONDITIONS

01. RATES & TAXES

- All contract rates are quoted **NET** and **non-commissionable**. All government taxes and service charge are included.
- Rates may increase without notice due to any changes in, or imposition of government charges, taxes or levies.
- Rates are valid for inbound individual leisure guests only. Rates are not applicable for groups from 10 rooms and above, meetings, incentives, conventions or exhibitions may vary and are subject to availability.
- Rates are not valid until a signed copy of this contract is returned to the hotel, so as to have your rates loaded into the hotel's reservation system.
- Rates are applicable on the Tour Operator's account against an official authorized voucher. Should guests pay by personal account or extend their stay, best public rates will apply.
- In order for the above rates to be effective, Capella Bangkok must be featured in a printed colour brochure with pictorial and text exposure. Please provide us with a copy of the brochure after publication.
- There will be a quarterly review on production by our Sales Representative or Sales person.

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02. DISTRIBUTION OF CONTRACT RATES

- Rates are valid for bundled, packaged or brochure leisure business only.
- Contract rates are only valid for bona fide Tour Operators.
- Contract rates are for wholesale market and are therefore not applicable for any retail trading especially via electronic distribution channels (i.e. Internet/Website/Online Travel Agent), or by any other internet channels, through owned, affiliated or subsidiary companies, without prior written approval from Capella Hotels and Resorts (to be given or withheld in Capella Bangkok’s absolute discretion). If required, the hotel will issue commissionable rates for retail purposes.
- This contract rate is strictly for your company’s use and is not available to any corporate accounts or commercial firms. Subcontract to other agencies or tour operators and display of rates on Internet are prohibited.
- The contract rates are not to be offered, knowingly or unknowingly to any party that distribute or retails via internet or any party that caused to distribution or retailing via internet.

03. RESERVATIONS

- Reservation requests must be sent in writing by e-mail to reservations.bangkok@capellahotels.com with the following information :
 - Guest(s) name including children’s names/ages
 - Arrival & departure time and dates
 - Flight information when available
 - Room category
- Reservations will not be considered as confirmed until the Tour Operator receives confirmation in writing from the Hotel. In case no prior reservations are made, best public rates will apply.
- Telephone availability checks are not considered as a commitment for the reservation. The Hotel is not required to provide verbal confirmation of availability.

04. BEDDING AND CHILDREN POLICIES

- Child is defined as less than 12 years old, infant as less than 03 years old
- Children and infants can stay free of charge with parents using existing bedding according to maximum bedding capacity inclusive of breakfast at Phra Nakhon. If required an extra bed for child, the additional of **THB 2,000 net** to be charged per bed per night inclusive of breakfast at Phra Nakhon.
- Extra bed charge of **THB 2,500 net** per bed per night, applicable for all room categories (3rd adult extra bed mandatory). This cost includes breakfast at Phra Nakhon and other amenities as indicated at Rates Inclusions on the 2nd page of this contract. Maximum 1 extra bed in all room categories.
- Baby cot for infant is provided free of charge
- Please refer to the below bedding capacity

Room Category	Bedding Capacity (A: Adult / C: Child)
Riverfront	2A 1C / 3A
Riverfront Premier	2A 1C / 3A
Verandah	2A 1C / 3A
River Suite	2A 1C / 3A
Villa	2A 2C / 3A 1C

05. ALLOTMENTS

- Allotments negotiated must materialize at a ratio higher than 80%, If this level is not achieved, the hotel reserves the right to reduce allotment size to match allotment materialization criteria. Evaluation will take place each three (03) months.
- Hotel automatically releases negotiated room allotment space at agreed release dates. Reservations after release date are on request on basis, via the Hotel reservations department only.

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Room Category	01 Nov – 20 Dec 2026 and 07 Jan – 31 Mar 2027	01 Apr – 31 Oct 2027	21 Dec 2026 – 06 Jan 2027
Riverfront	Free sales / 14 days cut-off	Free sales / 7 days cut-off	On Request
Riverfront Premier	Free sales / 14 days cut-off	Free sales / 7 days cut-off	On Request
Verandah	Free sales / 14 days cut-off	Free sales / 7 days cut-off	On Request
River Suite	Free sales / 14 days cut-off	Free sales / 7 days cut-off	On Request
Villa	Free sales / 14 days cut-off	Free sales / 7 days cut-off	On Request

06. AIRPORT TRANSFER

BMW 7 Series	THB 5,000 per car per way inclusive of tax and service charge (max 2 persons plus 2 checked luggages + 1 hand carry luggage)
Mercedes VITO	THB 5,500 per car per way inclusive of tax and service charge (max 5 persons plus 5 checked luggages)
Fast Track Service	THB 2,150 per person per way inclusive of tax and service charge

Remark : Baby car seat, baby booster seat are complimentary, required 7 days prior to arrival date.

07. CANCELLATION / AMENDMENT / NO-SHOW POLICIES

Details	Term and conditions
Deadline for cancellation / amendment without charge	Period: 01 Nov 2026 -31 Oct 2027 (except 21 Dec 2026 - 06 Jan 2027) 14 days prior to arrival date.
	Period: 21 Dec 2026 – 06 Jan 2027 90 days prior to arrival date and less before arrival 90% of total amount
Cancellation / amendment made on arrival date	Total room charge will be levied as late cancellation / amendment charge
No-show	Total room charge will be levied as no-show charge. Space for subsequent nights will be released for resale

08. PAYMENT

Account Name	Waterfront Hotel Co., Ltd.
Bank Account Number	103 – 441519 - 8
Bank Name	Bangkok Bank
Swift Code	BKKBTHBK
Bank Code	002
Branch Code	0133
Bank Address	2209 Charoenkrung Road, Wat Phrayakrai Sub District, Bangkorlaem District, Bangkok 10120 THAILAND

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Details	Term and conditions
Payment	Period: 01 Nov – 20 Dec 2025 and 07 Jan – 31 Oct 2026 Full pre-payment to be settled 14 days prior to arrival date.
	Period: 21 Dec 2025 – 06 Jan 2026 Full -pre-payment to be settled 90 days prior to arrival date Non-refundable / No amendment.

09. BROCHURE INCLUSION

When Capella Bangkok is included in an overseas Tour Operator/Travel Agent's brochure, a pre-copy must be signed off by the Hotel prior to printing. Otherwise, incorrect information will be the responsibility of the Tour Operator/ Travel Agent and not of Capella Bangkok.

10. AMENDMENTS

- Amendments to this contract shall only be valid if made in writing and signed by the Hotel. Telephone changes are not accepted.
- The waiver of any terms and conditions for one particular occasion shall not be deemed a waiver of such terms and conditions on any future occasions.

11. CONFIDENTIALITY

- The Tour Operator/ Travel Agent confirm and agree that this Agreement is confidential. The Tour Operator/ Travel Agent shall not in any circumstance divulge or permit to be divulged the contents of this agreement.
- Contracts may not be transferred from one company to another without specific authorization of the Hotel.

12. RIGHT TO TERMINATE

If either the Tour Operator or Hotel fails or neglects to perform or observe the covenants it is required to perform or observe under this Agreement (“the defaulting party”) and such failure continues for a period of 07 days after service of a notice from the other of them (“the non-defaulting party”) calling upon the defaulting party to remedy the failure, then the non-defaulting party can terminate this Agreement without prejudice to any rights of the parties arising prior to such termination and any rights of action or remedies of the non-defaulting party in respect of the breach, non-performance or non-observance of a covenant or term of this Agreement.

13. GENERAL CONDITION

The hotel and Tour Operator each agree to carry adequate liability and other insurance protection itself against any claims arising from any activities conducted in the hotel or if the hotel cannot operate properly or at all due to acts of nature, war, government, regulation, disaster, strikes, civil disorder, curtailment of transportation facilities or other force major conditions beyond its control or its license to operate as a hotel is revoked, cancelled or suspended in any way.

14. ACT OF GOD

In the event of an Act of God or of unpredictable events against which it is powerless or which are beyond reasonable control, the party concerned (the hotel or the Tour Operator/Travel Agent) shall be released from its obligations without compensation.

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The terms of this agreement shall be binding upon the hotel only if a copy of the Agreement is duly signed by the Tour Operator and returned to the hotel as specified on or before **Friday 27th February 2026**. Your signature constitutes your acceptance of and agreement to all terms and conditions contained in the contract.

Signed by : (Hotel)

Name: Sakondej Chawanasen
Title: Director of Sales - Leisure
Company: Capella Bangkok

Signature: _____

Name: Josephine Png
Title: Area Director of Sales & Marketing
Company: Capella Bangkok

(for)
Signature: _____

Accepted by : (Tour Operator)

Name: Ms. Alessandra Girardi
Title: Global Product Director
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