



CONFIDENTIAL 2026 AGREEMENT
FOR FIT RESERVATIONS
INDIVIDUAL BOOKINGS

Effective Date : January 1st to December 31st 2026

Between The Partner:

Registered address :	NUBA Goldsmith 60, Colonia Polanco, Ciudad de México, México, 11540
Contact Name :	Sofia Suarez
Contact Position :	Product Director Americas & Luxury Travel Advisor
Email :	sofia.suarez@nuba.com
Telephone :	+52 (55) 4544 0295

And the Hotels Les Sources :

Bordeaux

Registered address :	<u>Les Sources de Caudalie</u> Chemin de Smith Haut Lafitte 33650 Martillac - FRANCE
Telephone :	+33 (0)5 57 83 83 83
Reservation contact :	reservations@sources-caudalie.com

Loire Valley

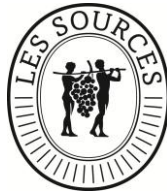
Registered address :	<u>Les Sources de Cheverny</u> Chemin du Breuil 41 700 Cheverny FRANCE
Telephone :	+33 (0)2 54 44 20 00
Reservation contact :	reservations@sources-cheverny.com

Burgundy

Registered address :	<u>Les Sources de Vougeot</u> Château de Gilly 21640 Gilly-lès-Cîteaux FRANCE
Telephone :	+33 (0)3 80 23 22 22
Reservation contact :	reservations@sources-vougeot.com

Contact Name :	Hélène Huang
Contact Position :	Head of Sales
Email :	helene.huang@sources-hotels.com
Mobile :	+33 (0)6 07 77 21 01





1- General Terms & Conditions:

- a. This agreement is set for reservations of **5 rooms maximum and 10 total room nights maximum**. Above that, the present contract isn't valid. The Hotels will offer its regular commission rate (10% on room only before VAT) and will apply terms & conditions for group bookings.
- b. Rates and availabilities change all year long and the Partner must consult on our website :
 - Les Sources de Caudalie <https://www.sources-hotels.com/bordeaux/en/>
 - Les Sources de Cheverny <https://www.sources-hotels.com/valde Loire/en/>
 - Les Sources de Vougeot : <https://www.sources-hotels.com/bourgogne/en/>The Hotels decline all responsibility if the Partner does not put in practice the new rates.
- c. A **City Tax** must be paid directly to the Hotels by the Clients or in advance by the Partner.
 - Les Sources de Caudalie : 5,24 Euros per adult per night
 - Les Sources de Cheverny: 3 Euros per adult per night
 - Les Sources de Vougeot : 3,65 Euros per adult per night
- d. **Check-in** time : after 03:30 PM – **Check-out** time : before 12:00 PM Noon.
- e. **Additional occupancy** : Rates are quoted for a double occupancy. For more than 2 person in a room, an additional fee of 50 Euros per person per night will be charged for the room categories that allow it.
- f. **F&B Policy**: Within the Hotels' premises, food and drinks not provided by the Hotels are not allowed.
- g. **Extras** will be directly charged to the Clients before his/her departure if not advise differently by the Partner.

2- Commission

As the Partner is part of Virtuoso, the hotel will follow the two following conditions :

- **If request is following the Tour Operator agreement :**

A **commission of 15%** will be calculated on **Comfort Room and Prestige Room** (Room Only).

A **commission of 20%** will be calculated on **Junior Suites and Suites Categories** (Room Only).

Quoted rates are based on a double occupancy of the Hotels' Best Available Rates "**Flexible Stay**" (Room Only) and commission is calculated on the room rate before taxes. The Partner cannot sell and present Net Commission Rates directly to the client as room-only. The Hotels have the right to terminate the present contract if this clause is not respected. **The above commission rates do not apply to packages and promotional rates (prepaid rate, long stay rate, special offer).**

The Hotels is entitled to renegotiate the commission rate at the end of year 1 to be applied on year 2. The renegotiation will be done according to the results made throughout year 1 by the Partner.

The Partner's Tour Operator commission is not combinable with any other exclusive benefits, such as Consortia amenities.

- **If Partner wishes to book the Virtuoso rate :**

A **commission of 10%** will be calculated on the **Room Revenue** and Virtuoso amenities will be extended to the Partner's clients. **It is the responsibility of the Partner to specify which conditions apply for each reservations.**





3- Extras (non-commissionable)

Les Sources de Caudalie

- **Breakfast Adult and Children from 12 years old** : 35 Euros per person per day
- **Child Breakfast (under 12)** : 15 Euros per child per day | **Child (under 3)** : free of charge
- **Pet**: 30 Euros per pet per night
- **Extra bed or sofa bed set-up** : 50 Euros per person per night | **Baby cot** : 20 Euros per cot per night

Les Sources de Cheverny

- **Breakfast Adult and Children from 12 years old** : 30 Euros per person per day
- **Child Breakfast (under 12)** : 15 Euros per child per day | **Child under 3** : free of charge
- **Pet**: 30 Euros per pet per night
- **Extra bed or sofa bed set-up** : 50 Euros per person per night | **Baby cot** : 20 Euros per cot per night

Les Sources de Vougeot

- **Breakfast Adult and Children from 12 years old** : 30 Euros per person per day
- **Child Breakfast (under 12)** : 15 Euros per child per day | **Child under 3** : free of charge
- **Pet**: 30 Euros per pet per night
- **Extra bed or sofa bed set-up** : 50 Euros per person per night | **Baby cot** : 20 Euros per cot per night

The Hotels has the right to change the agreed prices through written notice to the Partner.

4- Booking Conditions

Bookings are only made **on request** by the Partner directly to the Hotels' reservation team, depending on the availability, and must be confirmed by written.

At booking time, the Partner must indicate Clients' name, payment method, arrival time.

Any further changes in clients' name and/or details will be considered by the Hotels as a new reservation request.

Reservations must be confirmed with a credit card in order to be considered as firm and definite.

Booking Contacts:

Les Sources de Caudalie reservations@sources-caudalie.com

Les Sources de Cheverny reservations@sources-cheverny.com

Les Sources de Vougeot reservations@sources-vougeot.com

5- Payment Conditions

After receiving the credit card details, the Hotels will send a proforma invoice at the confirmation of the reservation. **The Partner must pay to the Hotels the total stay amount, net commission, at least 7 days before the arrival of the Clients.**

In case of bank transfer, the bank and financial charges will be at the transmitter's charge

6- Hotels' Annual Closure

The Hotels will be closed from January 4th 2026 to February 4th 2026 included.

Les Sources de Vougeot will open on February 26th 2026

7- Minimum stay

A minimum stay of 2 nights can be applied on some dates, please contact the reservations team to confirm.





8-Cancellation Policy

Free cancellation up to 7 days, 03:00 PM (France time zone) prior Client's arrival date. After that, the total amount of the stay (100%) will be invoiced to the Partner and the reservation is non-refundable, non-modifiable. Within that timeframe, any change of dates or package will not be refunded to the Partner or the Client.

No-show: full stay is charged

Early departure: full stay is charged

9- Duties of the Partner

The Partner shall take all measures necessary to promote the Hotels, without any extra charge, on all supports at his disposal: website, brochures, newsletters, flyers. The Partner will also commit to giving to his own clients the maximum of information the Hotels might send him. Compliance by the Partner of its obligations will be at the discretion of the Hotels. In case of non-compliance, the Hotels is entitled to terminate this agreement immediately.

The Partner is not allowed to bid for online keywords featuring the Hotels' Name on exact and broad match including but not limited to Google Adwords.

10- Intellectual Property

The Partner expressly recognizes that it does not obtain without the express prior written approval of the Hotels, any rights to Hotels' materials, trademarks, brand names, logos, and signs, nor any other information, data, databases, software, design, name or any other material provided/developed and owned by the Hotels ("Materials"). The Partner shall not use, without the Hotels' prior written approval, any materials in any radio, television or internet marketing or advertising including with regards to the internet the use of the materials in conjunction with paid listings in search engines, Meta tags, keywords, links and any other means intended to influence the results for internet searches invoking the materials. Any breach of this clause shall entitle the Hotels to terminate this Agreement immediately without prejudice to any other rights or remedies that it may have against the Partner.

9-Agreement Terms

This agreement is valid from January 1st to December 31st, 2026, and ends without previous notification. It cancels and replaces any previous agreement.

Date: 1/8/2026

On behalf of:

Les Sources Hotels

« Read and approved »

Name: Mrs. Hélène Huang

Title: Head of Sales

On behalf of:

The Partner

« Read and approved »

Name: Sofia Suarez

Title: Product Director Americas

