



Destination

2025-2026 RATES ADDENDUM

Exhibit A

This agreement is between:	
HOTEL	AGENCY
TRIPLE S LOGISTICA SAPI DE CV (BE DESTINATION TULUM)	<i>EXPEDICIONES DE MEXICO SRL DE CV</i> NUBA
Delia Diaz Director of Commercial	<i>Isabel Flores</i> <i>Incoming Mexico Product Manager</i>
Address: Carretera Tulum - Boca Paila Km 10, Zona Hotelera, Tulum, Q. Roo, México. 77780	Goldsmith 60, Colonia Polanco, Ciudad de México, México, 11540
Tel: +52 (984) 235-5193	NEM190208F75
Email: delia.diaz@nomadetulum.com	isabel.flores@nuba.com

The Wholesaler or Tour Operator understand that this agreement is strictly confidential and that in the event that any information and/or net rates indicated in this agreement are divulged, the hotel will reserve the right to immediately cancel this agreement.

I.- RESERVATIONS, SALES REPORTS, CUT OFF DATES AND RATES:

All reservations, rooming lists and name changes must be emailed to the hotel, unless otherwise indicated. Once allotted rooms are sold, overflow reservations can be handled through the same procedure.

ATTENTION: RESERVATIONS

EMAIL: reservations@betulum.com // **PHONE:** +52 (984) 980-0678

Special requests:

PLEASE SPECIFY any special guest request, type of beds required, as well as floor preference, etc. We do not guarantee to provide all requests but will surely do the best to accommodate our mutual guests

Carretera Tulum – Boca Paila Km. 10, Tulum,
Q. Roo. México. 77780



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NOTIFICATION

of changes in some categories' names:

Previous Name	Current Name
Jungle Suite	Palm Suite
Arena Suite	Alcove Suite w/ Plunge pool
Ocean Suite	Terrace Suite w/ Plunge Pool
Tierra Suite	Signature Suite w/ Plunge Pool
Aire Suite	Air Suite w/ Plunge Pool
Beachfront Suite	Sea Suite
Premier Oceanfront Suite	Premier Oceanfront Suite w/ PP
Premier Jungle Suite	Premier Palm Suite
Oceanfront Suite	Oceanfront w/ PP

CANCELLATION POLICIES:

Cancellation policies apply according to the rate plan booked on the website.

Christmas – New year’s (Dec 24 – Jan 15)	High season (Jan 16-Apr 9 / Jul 14-Aug 16 / Nov 01 – Dec 23)	Low season (Apr 10-Jul 13 / Aug 17-Oct 31)

Reservations must be paid within 7 days of booking. If payment is not received within this period, the rooms will be released.

The confidential net rates provided are valid for the period indicated in this agreement and would be subject to change only if a change with the Mexican Taxes occurred. This agreement must be duly signed and returned to the Hotel to be effective.



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NET RATES

Under the terms of this agreement, the Hotel assigns to the Agency an exclusive reservation code, identified as **NUBA**. The Agency can quote using its code on **Be Destination Tulum** website, with discounted rates plans 20% before taxes.

The Hotel agrees to apply a price match policy, honor the lower rate in the event of any discrepancy between the rate accessed via the **NUBA** code and the rate published on the Hotel's official website for identical booking conditions (including dates, room type, and cancellation policies).

Rates are:

- Per room, per night, subject to 21% Taxes and 10% Service Charge.
- Based in single or double occupancy.
- Extra person charge applies at \$180 USD per night plus 21% taxes and 10% Service Charge.
- Adults only, guests 16 and over are welcome. During the Festive Season (From December 28th to January 19th) we recommend book for adults over 21 years old and over.

II.- SPECIAL POLICIES:

Be Tulum is nestled between the jungle and the beach, having all its walkaways paved with sand, uneven wooden beams and dim lighted at night with candles and torches; mobility may be an issue for guests with special needs or disabilities.

Pet policy:

No pets allowed.

Christmas/ New year's Policy:

A 5 nights minimum stay from Dec 24th, 2025, to January 15th, 2026.

III.- CANCELLATION & NO SHOWS POLICY:

Individual cancellations will be accepted at no charge if notified in writing within the cut-off period indicated on the website hotel. If there is a cancellation after this time the TOUR OPERATOR is required to pay a full charge penalty.

IV.- GROUPS:

Groups are 10 rooms or more. Net rates would be honored for groups. All group requests must be received at least 30 days prior to travel date and will be subject to space availability and require an individual contract per group.



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Special or private events:

A supplement charge will apply for any special or private group event.

Special honeymoon amenities.

- 1 Bottle of sparkling wine in room.
- 1 Special decoration in room.
- Room upgrade and late check out until 3 pm. (upon request and subject to availability)

VI.- PAYMENT PROCEDURES AND POLICIES:

All PAYMENTS must be PREPAID in accordance with the payment policies stated on the website when booked using the **NUBA** code.

It is the responsibility of the TOUR OPERATOR to inform the hotel of such prepayment by sending confirmation of transfer by fax or email, including all pertinent information of bookings being paid, otherwise booking would be considered as not paid and guests would be charged according to the public rate on date of arrival.

Wire transfer to / Legal name: TRIPLE S LOGISTICA SAPI DE CV

MXN		USD	
Legal name:	TRIPLE S LOGISTICA SAPI DE CV	Legal name:	TRIPLE S LOGISTICA SAPI DE CV
VAT:	TSL2110292S5	VAT:	TSL2110292S5
Account number:	0117903618	Account number:	0117959303
Currency:	MXN	Currency:	USD
Clabe:	012694001179036188	CLABE:	012694001179593032
Location:	Av. Chemuyil Mza 9 Lt 79/80 Local 5 La Toscana, C.P. 77725, Solidaridad, Quintana Roo, México	Location:	Av. Chemuyil Mza 9 Lt 79/80 Local 5 La Toscana, C.P. 77725, Solidaridad, Quintana Roo, Mexico
Bank:	BBVA – BANCOMER-MEXICO	Bank:	BBVA–BANCOMER- MEXICO
		Swift:	BCMRMXMMPYM
		Intermediary bank:	JP Morgan Chase Bank, New York, NY.
		Intermediary Bank Code:	21000021
		Swift:	CHASUS33

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VII.- GENERAL:

As an approved Wholesaler the following conditions will apply:

- 1.- The hotel is to receive equal display in the Wholesaler / Representative brochure.
- 2.- The TOUR OPERATOR must display the hotel's logo next to its name.
- 3.- The hotel will be sent all promotional material to be used in all brochures for approval, prior to printing.
- 4.- This agreement shall not be binding upon the Hotel unless Wholesaler's or Tour Operator's counter-signed copies hereof are returned to the Hotel no later than 21 days from the date of the contract.

VIII.- IMPOSSIBILITY OF PERFORMANCE:

This contract will terminate without liability to either party if substantial performance of either party's obligations is prevented by an unforeseeable cause reasonably beyond the party's control. Such causes include but are not limited to acts, regulations, or orders of governmental authorities, fire, flood or explosion, war, disaster, civil disorder, curtailment of transportation facilities or other emergency making it illegal or otherwise impossible to provide the facilities or their service hold the meeting, any delay in necessary and essential construction or renovation of the Hotel, strike, lockout or work stoppage or the restraint of labor, either partial or general form ti whatever cause.

IX.- MISCELLANEOUS:

The Hotel's failure to promptly enforce any provision of this contract shall not be deemed a waiver of such provisions. This contract shall be governed by the laws of the State of Quintana Roo, Mexico and may not be modified except pursuant to a written instrument signed by the hotel.



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X.- CONTACT INFORMATION:


Sales Manager: Regina Barborini – regina.barborini@nomadetulum.com

Reservations: reservations@betulum.com

Reservations Manager: Erika Martínez Reséndiz - Erika.martinez@nomadetulum.com

THIS AGREEMENT SUPERCEDES ANY OTHER AGREEMENT OR RATE OFFERING THAT MAY HAVE BEEN IN WRITING OR MADE VERBALLY AND IS VALID FOR ALL.

AUTHORIZED SIGNATURES:

Company:	Be Destination	Company:	NUBA Expediciones de México SRL de CV
Name:	Delia Diaz 	Name:	Yolanda Romay
Title:	Director of Sales	Title:	People Director

Yolanda Romay Veytia