



LA FIERMONTINA

Family Collection

DYNAMIC AGREEMENT

COMPANY NAME: Address, City; Nation NUBA EXPEDICIONES S.L. including NUBA EXPEDICIONES DE MEXICO, S. DE R.L. DE C.V., Nuba USA, Inc.	HOTEL NAME: La Fiermontina Ocean, COMPANY: Dchier Sarl Houmat Eljediane Centre Sahel NR 260 92102 Larache, MOROCCO ICE 002690259000002
VAT N.	HOTEL CONTACT: info@lafiermontinaocean.com General Infos booking@lafiermontinaocean.com Reservations Hotel Phone: +212808524303
ACCOUNT Person: Alessandra Girardi	Sales Manager Alessandra Brucoli
Phone: +39	Sales Phone: +3908321796538
IATA N.	alessandra@lafiermontina.com
EFFECTIVE DATES OF AGREEMENT: 01/01/2026	

The following yieldable net wholesale rates are offered to you for the period of from 01/01/2026 to 31/12/2026 with breakfast included.

A commission of 15% (net of VAT) on online dynamic rates is recognized.

ELIGIBILITY: You may offer and make rooms available for booking under the terms of this Agreement so long as you remain primarily engaged in the business of offering packaged travel products and services directly (or indirectly exclusively through travel agents) to prospective guests and sales, if any, of standalone unpackaged hotel inventory by you are nominal.

RATES AND YIELDABILITY: Please note that below prices are just as a reference & available upon request, as we use DYNAMIC rates. Static Yieldable Net Rates are current as of the date of the Agreement and subject to change. Rates and availability are subject to Hotel's blackout dates, available upon request. Hotel reserves the right to increase or decrease rates.

Static Yieldable Net Rates are used as a reference and can be used for bundle packages.

Hotel mainly uses **Dynamic rates**. The Hotel reserves the right to increase, decrease or cease making guest rooms available at any time; this applies to free sell on request, or any other method that the Hotel chooses to make rooms available to you or your Channels. Prior notice will be given to you of any rate or availability changes. Any reservation(s) made prior to a rate or availability change as detailed must be reported and confirmed to the Hotel within 120 hours of the rate of availability change notification. Hotel has no obligation to honor any reservation(s) that are reported outside the 120-hour timeframe. Withholding booked rooms, holding rooms without a confirmed booking, or other such behavior to take advantage of rate or availability changes will be considered a material breach of this Agreement which, without limiting any of Hotel's other rights, shall entitle Hotel to terminate this Agreement. Negotiated rates are not for sale via online channels across the internet, unless they are packaged with air content and other experience/sightseeing arrangements and sold higher than the Hotel's "Best Available Rates" program displayed on our website.

All rates are net non-commissionable subject to all applicable taxes currently (VAT 10%) BASED ON THE AGREEMENT

NB: Reservations are subject to a discretionary 5% service charge. The service charge is not included in the reservation total shown, it is applied at the time of check-out on the whole bill.

INCIDENTAL AND ADDITIONAL CHARGES:

- Children Policy:** We accept children aged from 8 y.o.
- Reduction:** Single Occupancy: 500,00 MAD reduction.
- Extra Adult Person Charge:** Supplement for any additional person: (upon request, as it is available only for some rooms) 550 MAD for our suites Ocean Side; 750 MAD for Mimouna & Zeinouba (Dchier Village Houses).
- Mandatory Charges: City tax and turistic tax per adult per night, not included in the room rate and payable on spot if not different agreed.** The cost for the city tax is 22,00 MAD per person per night. The promotional tourist tax is 12,10 MAD per person per night.
- Reservations are subject to a discretionary 5% service charge. The service charge is not included in the reservation total shown, it is applied at the time of check-out on the whole bill.
- Parking:** Hotel offers outdoor valet parking free of charge.
- Porterage:** Hotel will provide Porterage service for free for individual reservations.
- Half board supplement:** Adult: 800,00 MAD per person per night, inclusive of a 3-course lunch or dinner from our à la carte menu (Starter + main course + dessert, drinks not included).
Full Board Supplement: Adult: 1.500,00 MAD per person per night (Starter + main course + dessert, drinks not included).

RESERVATIONS: All requests for availability must be done directly to the hotel before any booking. They will be based on an "on request" basis. The Operator should contact the hotel prior to confirming any availability to the guests.

You may require for availability sending an email to The Reservations Department at booking@lafiermontinaocean.com. They shall consequently send a written confirmation to the operator. Should the Operator fail to supply such information as specified, the Hotel reserves the right to release the reserved rooms, unless agreed otherwise by both parties in writing.

Confirmation Of Reservation

To confirm a reservation, please submit to the Hotel the following details:

- First & Last Names of all guests on the reservation (Adults & Children starting from 8 years old)
- Age of the Children
- Room Category booked
- Nationality
- Day of arrival (flight details or approximate arrival time to the hotel)
- Day of departure (flight details or approximate departure time from the hotel)
- If you are booking on behalf of a travel agent, we need to know the name of the agency

Room Category

Only the Room category confirmed at the time of the reservation will be allocated on the day of arrival. Should the clients request to be upgraded to a higher room category upon check-in, an additional cost will be charged to the guest directly at the hotel, unless this change in the booking is amended in written by the Operator prior to arrival.

CHECK-IN AND CHECK OUT TIME: Check-in time is from 3.30 PM – Check out time by 11.00 AM

When possible, a room may be allocated subject to availability before the official check-in time but cannot in any way be guaranteed unless the previous night is booked. All guests arriving before 3.30 PM will be accommodated as rooms become available. Baggage may be checked-in for those arriving early if rooms are unavailable.

Check-out time is by 11 AM. If late checkout is requested directly by the guest while on property, public rate will apply, and the guest will have to settle additional cost upon departure. Late checkout will be granted to guests at the discretion of the hotel, based upon availability.

Cancellation Policy: Please refer to the rate grid and period mentioned/or the rate plan chosen to know the terms of cancellation. In case of no-show a 100% of total stay cancellation fee including room and tax, will be assessed. Late cancellation, and No-shows must be paid 100% of total stay, without reliance on vouchers due to the inability of the client to present the voucher. Should you fail to pay the cancellation fee, Hotel may cancel your billing privileges and/or this agreement, at Hotel's sole discretion, without any obligation or liability whatsoever. No refunds will be provided for early departure. The cancellation policy may be changed by hotel at any time in Hotel's sole discretion. Any cancellations or changes must be notified in writing, within the above deadlines, to the following e-mail address:
booking@lafiermontinaocean.com +212 0663 68 96 57

EARLY DEPARTURE POLICY: Regardless of early departure of a particular reservation, all originally booked room nights (whether consumed) of such reservation and applicable taxes will be billed to you.

Guarantee

To guarantee the booking, the operator will have to send a credit card per guarantee. According to rate plan chosen/period of stay a deposit could be required. The operator will pay the deposit amount of the pro-forma invoice sent to him upon confirmation of the booking.

Payment Conditions:

All payments should be done within the term of 7 days before guest arrival via paybylink or bank wire. In case of a bank transfer, bank charges (fees & commission) shall be settled by the Operator.

Will the agency pay for BB on behalf of the client?

YES NO

Will the agency pay for the service charge?

YES NO

Below the bank details for pre-payment by wire transfer:

BANK HOLDER: STE DCHIER

Numéro de compte: 0100067936510108
Adresse: N°260 Houmat Eljedidiane, Centre Sahel-Larache
RIB: 225810010006793651010826
IBAN: MA64225810010006793651010826
SWIFT: CNCAMAMR

Groups

Rates/payment & cancellation policy above apply to individual reservations (up to 3 rooms for the same reservation). Any reservation of 04+ rooms and more booked at once is considered as a group reservation. Special conditions of sales, payment and cancellation will apply. Please contact the hotel directly for availability and information about these conditions.

Collateral / Presentation Brochure

All advertising and promotional materials including website information pertaining to the Hotel shall need written consent and approval by the Hotel prior to any proposed insertion in any media.

The Hotel reserves the right to cancel this Contract should the Operator misrepresent in any of advertising, brochure promotion or press release, information pertaining to the Hotel which may damage the image of the Hotel. If need be, the Hotel will supply the operator with a selection of images and write-up to accurately portray the Hotel.

ACCEPTED AND AGREED TO:

[Name of Operator]

La Fiermontina Ocean

By: Alessandra Girardi
[sign here]

By: _____
[sign here]

Name: Alessandra Girardi
Title: Product Director
Date: 05/12/2026

Name: Chahide Meskine
Title: General Manager
Date:
Billing Contact: accounting@lafiermontinaocean.com

In order to validate this contract, please sign, stamp and return a copy within 7 Days from the date of issuance by email to alessandra@lafiermontina.com & daniela@lafiermontina.com

F.I.T. YIELDABLE AGREEMENT TERMS AND CONDITIONS

BOOKING REQUIREMENTS: All bookings are subject to Hotel's standard booking requirements, available upon request, including early departure fees, cancellation policies, check-in and checkout times and baggage handling fees.

BILLING PRIVILEGES: You must fully prepay for all bookings at Hotels by guests through you and your Channels unless, upon application and review by the Hotel, the Hotel elects to extend alternative billing privileges to you.

PAYMENTS FROM GUESTS: The Hotel will collect payment from its guests for any automatic and mandatory charges, and incidental charges not included in the Standard Room Charge (defined below).

HOTEL INFORMATION: All Hotel information provided to you by the Hotel must be reproduced without changes. You must provide the Hotel with copies of any distributed content at points of sale upon request. You shall make Fiermontina's guest rooms available for booking using only the rate plans provided by Hotel under this Agreement. You shall not display other third party rate plans or other information for the Hotel including wholesale and other third party affiliated rate plans and information. **"Your Channel(s)"** means, except as disapproved by Hotel in its sole and absolute discretion from time to time, collectively, any mechanism (e.g., websites, xml feeds or call centers), in each case owned or operated by you or one of your affiliates, through which you market Dynamic Rates directly for booking by Hotel guests. All terms and conditions of this Agreement applicable to you shall apply directly and in full to your Channels. **"Dynamic Rates"** means the combination of a room made available under this Agreement with one or more other travel-related components of material value such as air inventory, rental car inventory, or rail ticket, that is booked concurrently in the same session where the Rate is not apparent to the guest.

RATES VALID FOR PACKAGED TRAVEL ONLY: All rates quoted herein are applicable to FIT leisure packaged travel only. The rates quoted in this Agreement are only for you to facilitate the booking by individual transient leisure travel guests of opaque packaged rates, not for business travel or group travel-oriented channels. You are not authorized to release these rates to any other individual or entity, including but not limited to, internet booking/electronic distribution systems, except to offline travel agencies or as and to the extent specifically authorized by the Hotel from time to time and subject to its sole and absolute discretion to terminate with immediate effect any prior authorizations. You may not offer these rates as room-only / unbundled bookings in any manner (e.g. room tax and/or fees listed separately). Package components must be booked concurrently with the room booking, and the prices for each of the package components (hotel room, airfare and/or car rental) shall not be itemized for, disclosed to or discernible by the guest at any time (including but not limited to billing statements) and you must not provide functionality which would permit guests to strip the package down to view Hotel room rates separately at any time. Furthermore, you agree to indemnify Hotel for any loss or damage arising from your breach of this Section.

YOUR OBLIGATIONS: You will and will cause your Channels to make hotel guest rooms available to the end-user guest only as part of a Dynamic Rates. For the avoidance of doubt, under no circumstances may guest rooms made available through the Agreement be booked by guests through your Channels on a retail website in a room-only or unbundled manner.

You will not, and will not permit any of your Channels to;

- a. make hotel guest rooms available to end-user guests using rates received from any other third party or distribution channel;
- b. make hotel guest rooms available to the end-user guest as an unpackaged product;
- c. market hotel guest rooms (whether as an unpackaged, B&B product or packaged product) through any third party channels (other than offline travel agencies), including but not limited to, on-line (e.g., internet based) channels or any other third party interactive channels (e.g., Online Travel Agents, Opaque Sites, Group Buying, Flash Sales, Social Commerce and Daily Deals sites and applications);
- d. make hotel guest rooms available through any GDS;
- e. disclose to the end-user guest the rate at which hotel provided you the guest room for booking by the guest;

You will find hereafter an updated non-exhaustive list of strictly forbidden partners to whom you must not sell our inventory:

Agoda, Amoma, Bedfinder, Booking.basic, Cancelon, Cheaptickets, Destinia, Ebookers, Evoline, FindHotel, GalaHotels, Getaroom, Hotel.info, Hotelquickly, Hotelmix, HotelsClick, Logitravel, Lol.Travel, Ltur, Nustay, Otel.com, Roomdi.com, Roomer, RoomsXXL.fr, Skoosh, StayForLong, Trip.com, ZenHotels, Travel Republic

CONFIRMATION: You will provide, in accordance with all applicable laws and privacy policies, confirmation of Dynamic Package details to guests. Such confirmation shall provide guests with the name, brand affiliation, precise location and telephone number of the Hotel.

COMPLIANCE WITH LAWS: You will comply with all applicable foreign and domestic laws, codes, regulations, ordinances and rules with respect to your obligations under this Agreement and the services to be provided by you hereunder, including but not limited to any laws and regulations governing package and tour travel operators/organizers. You represent, warrant and agree that you are currently and will continue to be for the term of this Agreement, in compliance with all applicable local.

PERSONAL DATA: Each party acts as an independent controller with respect to its processing of personal data in connection with this Agreement. Each party will comply with its respective obligations under applicable data protection laws with respect to its processing of such personal data. To the extent that either party provides personal data to the other party pursuant to this Agreement, the party supplying the personal data confirms that it has consent or another legal basis to provide the personal data to the receiving party and for the receiving party to process the personal data consistent with this Agreement, and in accordance with its applicable privacy policy. For clarity, nothing in this Agreement limits a party's ability to use an individual's personal data to the extent directed by, consented to or requested by such individual.

INSURANCE: You must procure, maintain and keep in full force and effect during the term of the Agreement adequate insurance coverage (including public liability or commercial general liability insurance and property) as required by law.

TERMINATION:

- a. Either party may terminate this Agreement at any time upon 30 days' written notice to the other party.
- b. Hotel reserves the right to cancel any booking made in breach of the Agreement.
- c. Any breach by you of obligations under Your Obligations will be a material breach of the Agreement, resulting in an immediate suspension or termination of the Agreement, as solely determined by hotel in its reasonable judgment. You shall inform Hotel of any violations of the Agreement of which you become aware.
- d. Upon termination of the Agreement, Hotel and you will continue to honor the terms of the Agreement with respect to any booking made prior to the termination date for dates following the termination date, unless termination occurred due to a monetary breach.

FORCE MAJEURE: If acts of God or government authorities, natural disasters, or other emergencies beyond a party's reasonable control make it illegal or impossible for such party to perform its obligations under this Agreement, such party may terminate this Agreement upon written notice to the other party without liability.

NOTICE: Any notice required or permitted by the terms of this Agreement must be in writing.