

**2026 – 2027 TOUR OPERATOR F.I.T. YIELDABLE AGREEMENT**

This letter is intended to serve as agreement between concerned parties, namely:

**TOUR OPERATOR**

**NUBA**  
**Sofia Suárez**  
**Product Director Americas**  
**Goldsmith 60, Colonia Polanco, Ciudad de Mexico, Mexico, 11540**

**HOTEL**

**PT Sukses Primatama Bersama**  
**Mandapa, a Ritz-Carlton Reserve**  
 Jalan Kedewatan, Banjar Kedewatan, Gianyar – 80571 Ubud Bali, Indonesia

**CONTRACT VALIDITY**

The following yieldable net wholesale rates are offered to you for the period of **1 April 2026 to 31 March 2027** (“Yieldable Net Rates”) for opaque Tour Operator Dynamic Packages.  
**Contract valid for market: THE AMERICAS**

**ROOM RATES & SEASONALITY**

Room Category	Keys	Size (sqm)	<b>HIGH SEASON</b> 01 April 2026 – 12 April 2026 01 May 2026 – 10 May 2026 01 July 2026 – 31 August 2026 23 September 2026 – 27 September 2026 01 October 2026 – 06 October 2026 24 December 2026 – 09 January 2027 04 February 2027 – 14 February 2027 24 March 2027 – 31 March 2027	<b>LOW SEASON</b> 13 April 2026 – 30 April 2026 11 May 2026 – 30 June 2026 01 September 2026 – 22 September 2026 28 September 2026 – 30 September 2026 07 October 2026 – 23 December 2026 10 January 2027 – 03 February 2027 15 February 2027 – 23 March 2027
			Reserve Suite	25
Mandapa Suite	10	145	<b>USD 1,742</b>	<b>USD 1,226</b>
1 Bedroom Ubud Pool Villa	11	430	<b>USD 1,935</b>	<b>USD 1,419</b>
1 Bedroom Riverfront Pool Villa	12	430	<b>USD 2,323</b>	<b>USD 1,677</b>
Reserve 2 Bedroom Pool Villa	1	995	<b>On request</b>	<b>On request</b>
Mandapa 3 Bedroom Pool Villa	1	2,000	<b>On request</b>	<b>On request</b>

*Yieldable rate with Full Breakfast in Single or Double occupancy inclusive of 21% tax & service charge. No departure on 31 December 2026*

**RATE INCLUSION**

- **Includes** complimentary 24 hours daily breakfast for 2 people, 4 people for 2 Bedroom Villa and 6 people for 3 Bedroom Villa.
- **Includes** complimentary non-alcoholic minibar.
- **Includes** complimentary daily unlimited laundry service (staying for 2-nights and above).
- **Includes** complimentary resort photoshoot up to 30 minutes with complimentary one e-portfolio.
- **Includes** complimentary hourly refreshment at the Pool Bar.
- **Includes** complimentary pass around canapés at AMBAR daily from 17.30hrs – 18.15hrs.
- **Includes** daily complimentary activities as per resort schedule.
- **Includes** an exclusive invitation to join wellness journey programs.
- **Includes** complimentary Wi-Fi access.

PT Sukses Primatama Bersama - Mandapa, a Ritz-Carlton Reserve  
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[www.ritzcarlton.com/en/hotels/indonesia/mandapa](http://www.ritzcarlton.com/en/hotels/indonesia/mandapa)



Ubud, 17 Nov 2025  
 by Cumpu Satyaadi - Sales Manager