



CONTRACTED RATES FOR 2026

KLC III HELLAS S.A (known herein as “Resort” and operating under the brand of **ANGSANA CORFU**) is pleased to appoint **NUBA** (known herein as the Business Partner) for the period **26th March 2026 till 31st October 2026**

The Resort prescribes to the issuance of rates based on a commitment of volume by the Business Partner. The Resort expects a minimum of **100** room nights within the Term of Contract. It remains up to the discretion of the Resort to terminate this agreement in case of low room night production. Upon request a monthly production report can be provided containing information about Resort’s guest rooms sold by the Business Partner.

Based on actual room nights at the end of the contracting period, the Resort reserves the right to increase or decrease future negotiated rates, or offer a 10% commission on its Best Available Rates.

Subject to the Business Partner’s acceptance of the terms and conditions herein, the Business Partner shall market and promote the Resort as a top tier resort destination to its clients. The following rates, terms and conditions shall apply between the Resort and the Business Partner and may not be varied without the prior written agreement of the Resort, except as provided for expressly herein.

NET BB CONTRACTED RATES 2026

Room Type	Allotment	26/03-19/05 15/09-31/10	20/05-30/06	01/07-14/09
Achilleion Woodland Grand Room King or Twin *	Upon request	259.00 €	379.00 €	599.00 €
Achilleion Woodland View Family-Connecting Room	Upon request	518.00 €	N/A	N/A
Ionian Seaview Room	Upon request	319.00 €	439.00 €	689.00 €
Ionian Seaview Junior Suite	Upon request	409.00 €	539.00 €	789.00 €
Ionian Seaview One Bedroom Suite	Upon request	429.00 €	559.00 €	809.00 €
Ionian Seaview One-Bedroom Pool Villa	Upon request	879.00 €	1,049.00 €	1,309.00 €
Ionian Seaview Two-Bedroom Pool Villa	Upon request	1.199.00 €	1,439.00 €	1,909.00 €

BLACK OUT DATES 2026

May 13-14-15-16 included, 2026 for Ionian Sea View Grand Room and Ionian Sea View Junior Suite

May 19-20-21-22 included, 2026 for ALL Room Types

TERMS & CONDITIONS

- Pursuant to article 1 of law 4276/2014 (A’ 155), the Climate Crisis Resilience Charge 15€ per room per night is payable by the guest directly to the hotel upon check out, and it is the responsibility of the Business Partner to inform the guests accordingly prior to their arrival.
- Above rates include the American Buffet Breakfast at the main restaurant Ruen Romsai.
- All above rates are inclusive of 13% value added tax as well as 0,5% municipality tax. Should local taxes change, rates will be adjusted accordingly.
- Twin Bedded rooms and accessible rooms upon request only
- Villas guests can have their breakfast at Oribu restaurant as well (valid for stays 1st June till 30th September included)



- Double Room for Single Use : 10% Discount applies only on Achilleion Hill View Grand room & Ionian Sea View Grand Room
- Complimentary WIFI in guestrooms and public areas.
- In-room brand signature complimentary amenities.
- Angsana or Banyan Tree signature turn-down service.
- Complimentary access to the fitness center.
- Access to private beach and private pools (indoor & outdoor).
- In Villa curated experiences upon request at a charge.
- Mini bar first use is free of charge in all villas (Alcoholic Bar to be charged on consumption)

ALLOTMENT

- **Allotment** is offered for all room types with the exception of the Achilleion Woodland View Family-Connecting Room (always upon request) and on the basis that the Business Partner can achieve a 80% rate of materialization, which will be reviewed on a quarterly basis by the Resort and adjusted accordingly.
- The Resort reserves the sole and absolute right to stop sales; and shall advise the Business Partner at least 48 hours in advance in such case. Any reservations received within these 48 hours will be honoured.
- An automatic cut-off whereby rooms will be returned to the Resort for its own promotion will take effect based on the different periods.

MINIMUM STAY

- A minimum stay of 1 night is valid for all periods in 2026.

CUT OFF DATES

01/04-19/05 15/09-31/10	20/05-30/06	01/07-14/09
1	3	7

- The Hotel has no obligation to honor the reservation at the contract rate made past the above cut-off dates.

EARLY BIRD ADVANTAGE as per Net Contracted Rates 2026

Booking Window	Discount	Remarks	Payment Policy
Till 31.12.2025	30%	Code to be used EBD30 for any booking to guarantee the EBD %	30% deposit upon booking confirmation Remaining amount 7 days prior to arrival

- Discounts apply on the final room rate (including any extra charge added of a child or adult) and not on half board and full board supplements.

OCCUPANTS PERMITTED

- Maximum number of guests permitted in each room type. Families are encouraged to reserve 2 bedroom units or 2 separate connecting rooms instead or the Family Connecting Woodland View Room

Room Type	Basic occupancy*	Maximum Occupancy (Supplemental Charges Apply)	Max occupancy*	Remarks
Achilleion Woodland Grand Room King or Twin *	2	2 Adults + 1 child up to 11 yrs old in Sofa/Extra Bed or in baby cot	3	Child stays free of charge up to 11 yrs old



Family Connecting Woodland View Room	4	4 adults + up to 2 children up to 11 yrs old in 2 Sofa Beds	6	Children stay free of charge up to 11 yrs old. The bedding is king and 2 single beds
Ionian Seaview Room	2	2 Adults + 1 child up to 11 yrs old in Sofa/Extra Bed or in baby cot	3	Child stays free of charge up to 11 yrs old
Ionian Seaview Junior Suite	3	3 Adults or 2 adults + 1 child - (extra adult or child in Sofa Bed / Extra Bed or in baby cot)	3	Child stays free of charge up to 11 yrs old
Ionian Seaview One Bedroom Suite	2	3 Adults or 2 adults + 2 children - (extra adult or children in Sofa Bed / Extra Bed or in baby cot)	4	Children stay free of charge up to 11 yrs old
Ionian Seaview One-Bedroom Pool Villa	2	3 Adults or 2 adults + 2 children - (extra adult or children in Sofa Bed / Extra Bed or in baby cot)	4	Children stay free of charge up to 11 yrs old
Ionian Seaview Two-Bedroom Pool Villa	4	5 Adults OR 4 Adults + 1 child up to 11 y/o incl. (extra child in Sofa or Extra Bed or in baby cot)	5	Child stays free of charge up to 11 yrs old

CHILDREN POLICY

- The Business Partner shall procure its clients with accompanying child/children below the age of twelve (12) years with the Liability Disclaimer Form upon check in at the Resort. All other prevailing terms and conditions at the Resort shall apply to the guests during their stay.

SUPPLEMENTAL CHARGES* (Including Tax)	0 - 3.99 years old	4 - 11 years old	> 11 / adults
Extra Bed per person	0.00 €	0.00 €	70.00 €

- Extra Person (adult) stays in all rooms, suites, and villas (based on maximum occupancy of each room/suite/villa type) with above stated charges. Children up to the age of 11 years old stay FREE OF CHARGE ON BB Basis in all rooms, suites, and villas (based on maximum occupancy of each room/suite/villa type)
- Extra bed or Sofa beds are provided subject to availability.
- For Half board or Full Board arrangements in the Resort's Restaurants, children three years old and under, enjoy complimentary meals and children between 4 to 11 years old, enjoy 50% discount.



MEALS POLICY

HB Rates	01/04-19/05	20/05-30/06	01/07-14/09	15/09-31/10
Adult (over 11 years old)	40.00 €	50.00 €	70.00 €	40.00 €
Child between 4 to 11 years old	20.00 €	25.00 €	35.00 €	20.00 €
FB Rates	01/04-19/05	20/05-30/06	01/07-14/09	15/09-31/10
Adult (over 11 years old)	80.00 €	100.00 €	140.00 €	80.00 €
Child between 4 to 11 years old	40.00 €	50.00 €	70.00 €	40.00 €

SERVICE CHARGE, VAT AND OTHER TAXES

- The negotiated rates are inclusive of the applicable municipality tax and value added tax which are, currently, at 0.5% and 13% respectively for accommodation while for F&B and the rest of the services municipality is 0.5% and VAT 13%. No service charge is applicable in Greece. Furthermore, pursuant to article 1 of law 4276/2014 (A' 155), **the Climate Crisis Resilience Charge 15€ per room per night** shall be billed to guest's account upon departure, and it is the responsibility of the Business Partner to inform the guests accordingly prior to their arrival.
- In the event of changes to the municipality tax and/or VAT tax or the introduction of any additional taxes, the rates will be adjusted accordingly subject to the Resort giving the Business Partner notice as and when notified by the relevant authorities.

RESERVATIONS

- For telephone enquiries, please dial **+ 30 26614 42110**.
- For reservations, you may send your request directly to the Resort at reservations-corfu@angsana.com.
- All reservations are subject to availability and written confirmation by the Resort unless a room allotment has been agreed and confirmed in writing by the Resort. The Business Partner shall not confirm to its clients any reservations made until it receives the written confirmation of the same from the Resort. Reservations shall not be binding on the Resort until the Resort has made a firm room allotment and the aforesaid acceptance and confirmation has been received from the Resort. The Resort shall be entitled to reject any reservations made by the Business Partner not at the prevailing rates of the Resort at any given time. The Resort assumes no liability to the Business Partner or to its clients or any third party in respect of any rejection or decision not to confirm an allotment.

GENERAL TERMS & CONDITIONS

GREEN IMPERATIVE FUND (GIF)

Banyan Tree Resorts and Resorts are committed to protecting the environment and uplifting the communities around us. The Green Imperative Fund works on the basis of guest contributions of **1 Euro per room per night**. This amount will be automatically billed to our guests although they are at liberty to opt out of the program at any time during their stay. Details about the Green Imperative Fund will be communicated to our guests in various forms, including but not limited to in-villa turndown gifts with environmental messages.

CHECK-IN AND CHECKOUT TIMES

Check in time is **1500hrs** (local Greek time) and check out time is **1100hrs** (local Greek time). The rooms confirmed as reserved will be available for occupation by the guest at the check in time on the date of arrival until check out time on the date of departure.

EXTENDED CHECKOUT

The Resort may allow an extended checkout subject to room availability and the following charges (unless specified otherwise in writing by the Resort) shall apply:

	<u>Day use room from 11:00 hours to 18:00 hours</u>	<u>Day use room after 18:00 hours</u>
For prepaid bookings	50% of contract rate	100% of contract rate
On arrival on guest request	50% of Best Available Rate	100% of Best Available Rate

In the event that the late checkout cannot be extended in the room that the guests are staying in, the Resort reserves the right to make the alternative arrangements subject to room availability. That is, the benefit may still be extended at the prevailing rates of the applicable accommodation type. Notwithstanding the foregoing, the Resort reserves the sole right and discretion to grant any guest a late check out at no charge.



CANCELLATIONS

The Business Partner shall notify the Resort in writing of any cancellation or changes to the confirmed reservations at least 24 hours prior to the check-in time or subject to the following:

01/04-19/05 15/09-31/10	20/05-30/06	01/07-14/09
3 days	7 days	14 days
50% of stay cancellation fees	50% of stay cancellation fees	50% of stay cancellation fees

NO-SHOWS

In the event of a no-show, the total rate of the confirmed room nights for the entire length of stay will be charged.

UNDER STAYS

No refund will be made for any short stays. In the event of any under stays, the Resort will charge for the entire duration of stay.

BLACK OUT DATES : The Hotel reserves the right to impose black-out dates at its sole discretion. In such case, Hotel will honor all reservations for the black-out period, which were made prior to the notification of the black-out, provided reservations are received within 48 hours of the notification of the black-out at Hotel. Please note that the black-out dates may be added during the year at any time. Hotel will advise Company of this in advance and in this case, Hotel will request that Company stop selling from the free sale and submit reservations already made within 2 days (48 hours) from the date of notice.

PAYMENT TERMS / DEPOSITS

Unless otherwise agreed by the resort, **a full pre-payment for each confirmed reservation may apply.**

- **For all reservations: Seven (7) days prior to arrival** of the net rate reservation, **full prepayment** will be due to Resort. If the full prepayment is not received by such date, the hotel reserves the right **to preauthorize the credit card of the guest for the accommodation total, upon check in.**

When utilizing a Bank Wire to prepay reservations, Business Partner must notify Resort in advance and request from Resort wire instructions. Guest information (Reservation confirmation No, Guest Name) must be included with the wire transfer

BANK ACCOUNT DETAILS

Bank Name: National Bank of Greece (374)
 Bank Address: Voulgareos Eugeniou 63, Corfu, 49131
 Bank Telephone: +30 26610 83901
 Beneficiary: KLC III HELLAS SA
 Account Number: 37400708741
 IBAN: GR9801103740000037400708741
 SWIFT Number: ETHNGRAA

DIRECT BOOKINGS

The negotiated rates are applicable only for reservations made by the Business Partner.

ONLINE/INTERNET SALES

Negotiated rates are not for sale via online channels across the worldwide web unless they are parity to the Resort's "Best Available Rates" program. Negotiated rates must be packaged with air content and other



sightseeing arrangements and must be sold higher than the Resort's "Best Available Rates" program as presented in the Resorts web site www.angsana.com.

For the avoidance of doubt, under no circumstances may guest rooms made available through this contract be sold by the Business Partner or its B2B Partners on a retail website in a room-only or unbundled manner.

The Business Partner may not sell or resell these rates to a third party who uses the internet as a medium of advertising/distribution without the expressed prior written consent of the Resort and must take commercially reasonable steps to ensure that its B2B Partners do not sell Resort's guest rooms at rates provided through this letter in a manner that discloses, directly or indirectly, the rates for such guest rooms.

If the Business Partner breaches the obligations above, the Resort reserves the right at its option to either withdraw the rates or terminate this contract immediately and in writing.

BROCHURE CONTRIBUTION AND PRESENTATION

- In the event of a brochure contribution by the Business Partner, an invoice has to be issued by the partner to KLC III - Angsana Corfu and has to be forwarded to the Resort. All brochure contributions shall be subject to the prior agreement and written approval of the Resort at the Resort's sole discretion to do so.
- The Resort reserves the right to pay it at the end of the contracted season, after the Business Partner has paid all its invoices completely. Contributions are paid against invoices and cannot be deducted from payments due. The Resort may accept a set-off of the costs for its share of the brochure against the Resort's invoices to the Business Partner but all set-offs shall not be effective unless confirmed in writing by the Resort. For clarification, no set-off shall be permitted against invoices for stays during peak periods, such periods being designated by the Resort from time to time.
- The Business Partner will feature the Resort in its tour program and marketing collaterals including but not limited to brochure as a top tier resort destination to its clients and include photograph(s) of the Resort where appropriate with the written approval of the Resort. Copies of such marketing materials including information on the website must be made available to the Resort upon publication.
- The Business Partner shall obtain the prior written consent of the Resort in respect of all advertising and promotion material including information of the same on any website prior to any proposed insertion, amendments, or publication in any media. The Resort shall, at its option to do so, provide the Business Partner with marketing materials including but not limited to a selection of slides and write up to accurately portray the Resort.
- During the term of this agreement, the Resort reserves the right to terminate this agreement at any time should the Business Partner misrepresent any information pertaining to the Resort in any media including but not limited to advertising materials such as brochures and press releases, which in the Resort's view is damaging to the image of the Resort.

GROUP BOOKING RESTRICTIONS

- The Rates are strictly for leisure travel use and cannot be used if not authorized otherwise in writing by the Angsana Corfu S&M department, for any group, MICE or other travel event.
- **Max 8 rooms** with identical arrival/departure and/or duration of stay can be booked at the same day. If the before mentioned limit of rooms is exceeded the hotels S&M department will need to provide a written agreement for the exceeding number of rooms in advance in writing.

BUSINESS PARTNER'S OBLIGATIONS

During the term of this agreement, the Business Partner undertakes and agrees to the following:

- The rates under this agreement are strictly confidential and shall not be disclosed to any third party including without limitation publication in tariff listings or to source market operators without the express written consent of the Resort.
- The Resort shall be entitled to take such action and apply for such interim relief or interlocutory injunction as it deems fit to prevent the disclosure or publication of the rates in breach of this agreement or to preserve its confidentiality.
- In the event the Business Partner resells consigns or otherwise transacts with any other third party travel agents for the negotiated rates (to be marked-up accordingly) with the prior written consent of the Resort, the Business Partner remains at all times directly and primarily responsible for (a) such reservations and confirmation of the same (b) all



acts and omissions of such third party travel agents and (c) ensuring that any and all third party travel agents to fully comply with the terms and conditions of this agreement.

INDEMNITY

During the term of this agreement, the Business Partner agrees to indemnify and keep indemnified and to hold harmless the Resort from and against any and all loss, damage, expenses, claims or liability (whether criminal or civil) suffered (and including, without limitation, legal fees and costs incurred) by the Resort resulting from a breach of this agreement by the Business Partner including (a) any act, neglect or default of the Business Partner and its employees, representatives, and agents and/or (b) any breach in respect of any matter arising out of this agreement resulting in the successful claim by any third party.

EXCLUSION OF LIABILITY

The Resort assumes no liability to the Business Partner or its clients arising out of or in connection with any agreement, reservations, bookings, arrangements, representations or communications between the Business Partner and its clients. Nothing herein shall be deemed to create a contract between the Resort and the Business Partner's clients or their client's guests or occupants.

LIABILITY

Angsana Corfu's liability to the Business Partner's clients/guests for damages to property or theft is governed by Greek Law. Utilization of sporting, leisure, Spa Centre and any recreational equipment and facilities by guests is under their direct responsibility also with respect to their health and fitness condition for said use. Angsana Corfu will not be liable for damages to guests due to strikes or other events of force majeure or other events not caused by willful misconduct or gross negligence of Angsana Corfu.

FORCE MAJEURE

If, for any reason beyond the control of the Resort, including without limitation the generality of the following: any act of God, fire, floods, landslides, explosions, war, rebellion, riots, civil commotions, strikes or labour stoppages, act of public enemies, embargoes, epidemics, accidents or mechanical failures, refusal, act of government including suspension or cancellation by any government authority of any licenses, permits or authorization which the Resort has need of to operate or any other event beyond the reasonable control of the Resort, the Resort shall not have any liability to the Business Partner or its guest(s) for any failure, default or delay in the performance of this agreement.

INTELLECTUAL PROPERTY RIGHTS

The Business Partner acknowledges that the trademark, trade name, service mark or copyrights associated with the names "**Angsana Resorts & Spa**", "**Angsana Spa**" "**Angsana Gallery**" and the **Angsana** logo, together with all rights in any and all slogans, derivations, trade secrets, know-how and all other proprietary rights associated with those names and the logo (collectively referred to as the "Trademarks") are the exclusive property of the Resort and its licensors and undertakes:

- That nothing in this agreement gives the Business Partner any claim to or rights in respect of the Trademarks.
- Not to use the Trademarks as all or part of its legal name or any trade or assumed name under which the Business Partner does business
- To obtain the Resort's consent before publishing any advertising materials or implementing any advertising programs of its own which may mention the Banyan Tree name or include the use of the Trademarks.
- To procure that none of its employees or agents including third party travel agents infringes on the Trademarks or uses the Trademarks without the prior written approval of the Resort.
- To immediately inform the Resort if the Business Partner has notice of any potential trademark infringement by any of its employees or agents including third party travel agent.
- To assist the Resort and/or its licensors in the enforcement of its rights against any Trademark infringers.



DATA PROTECTION

The personal data that Angsana Corfu receives from the partner has been obtained, processed and transmitted in compliance with European Directives 95/46 and 2002/58, as well as any other such legislation that substitutes complements and develops it. Angsana Corfu and the partner each undertake and warrant to each other that they have implemented in accordance with all applicable data protection, the necessary organization and technical security measures within their scope to guarantee personal data protection and avoid its alteration, loss, illegal use and non-authorized access.

DATA POLICY

Both acknowledge that they are each a separate and independent controller of the Personal Data of natural persons. The Parties do not and will not process Personal Data as joint controllers. Each Party shall comply with the obligations that apply to it as a controller under the GDPR 2016/679, and each Party shall be individually and separately responsible for its own compliance. The categories of personal data that are transferred by the "TravelAgent/Tour Operator" to the "Company" are: - Full name of the guest - Country of origin - Type of room - Days of stay Each Party shall implement procedures for satisfying data subjects' rights (e.g. right to object, right to rectification, right to erasure, etc.) and managing data breaches. Overall, both Parties must implement the appropriate technical and organizational measures to protect the Personal Data.

EXCLUSION OF THIRD PARTY RIGHTS

This agreement does not confer any rights on any clients, guests or occupants who make their bookings and sales with the Business Partner and the provisions of any applicable law which confer any benefits on such third parties insofar as permissible under applicable law, is expressly excluded and shall not be applicable.

NO AGENCY/PARTNERSHIP

This agreement shall not constitute or be construed as creating or implying any partnership, joint venture, agency or fiduciary relationship or other relationship between the parties other than the contractual relationship expressly provided for in this agreement.

TERMINATION OF THIS CONTRACT

Either party may terminate this agreement in writing and without forfeiture in any form by giving a thirty-day (30) notice in the event of the following:

- If the Business Partner enters into bankruptcy or liquidation whether compulsorily or voluntarily (otherwise than for the purposes of amalgamation or reconstruction) or compounds with notice of or relating to bankruptcy or liquidation proceedings or if execution is levied against any of the assets of the Business Partner
- If the Resort cannot operate properly or at all due to fire, storm, typhoon, earthquake or war, explosion, bombing, civil commotion, riot, disturbance or political unrest or any other circumstances(s) events(s) or other force, condition(s) beyond its control or its license to operate as a Resort is revoked, cancelled or suspended in any way.
- Upon any change in the composition or ownership of the Business Partner;
- Upon the Business Partner misusing any of the information on guests of the Resort to compile mailing or other lists or to charge corporate travelers as any other category under Clause above.

VARIATION & AMENDMENTS

Except where expressly provided for in this agreement, no modification, amendment, or variation of this agreement shall be effective or binding unless agreed by the parties mutually in writing. Any such written modification, amendment or variation shall be deemed to be a part of the agreement.

CONFIDENTIALITY

The Business Partner shall ensure that the terms and conditions of this agreement including the rates herein are kept strictly confidential and will not disclose the same to any third party without the prior written consent of the Resort. This term shall survive the termination of this agreement.

SEVERABILITY

If any one or more of the terms and conditions contained herein shall be deemed invalid, unlawful or unenforceable in any respect under any applicable law, it is severed for that jurisdiction. The validity, legality and enforceability of the remaining provisions of the same shall not in any way be affected or impaired.



ENTIRE AGREEMENT

This agreement constitutes the entire agreement (including any written amendments and variations issued by the Resort from time to time) between the parties and supersedes all previous communications, understandings, negotiations, arrangements and agreements, whether oral or written, between the parties with respect to the subject matter of this agreement. There are no collateral agreements or precedent representations, agreements warranties or conditions except as specifically set forth herein.

DISPUTE RESOLUTION

Any dispute arising between the parties shall, in the first instance, be subject to mediation between the parties with a view towards an amicable settlement between them. Only in the event where any of the parties decide that such mediation is unsuccessful in reaching a settlement, the parties may refer the matter to the courts.

GOVERNING LAW & JURISDICTION

This agreement shall be governed by and construed in accordance with the laws of Greece. You hereby submit irrevocably to the non-exclusive jurisdiction of the Courts of Athens. Nothing in this clause shall limit our right to bring or commence proceedings against the Business Partner in any other court of competent jurisdiction.

PARTNERS NEED TO CONFIRM THE FOLLOWING INFORMATION TO ANGSANA CORFU

- Reservations Phone No:
- Reservations Email address:
- Special Offers e-mail:
- Stop Sales e-mail:
- Invoicing details:
- Accounting department Contact Person:
- Accounting department Email address:



Signed for and on behalf of contracted partner :

Company :

Name:

Designation :

VAT number :

Signature: *Alessandra Girardi*

Date : 13 November 2025

On behalf of **Angsana Corfu Resort & Spa**

KLC III HELLAS SA

11th Km Kerkyra-Lefkimmis National Road
ΓΕΜΗ 6705901000

VAT NR 998939697 FAE Athinon

Benitses, P.O.Box 49084 Corfu , Greece

Name: Theodoros Pateas

Designation: Director of Finance

Signature:

Date :

Name : Kostas Biblis

Designation : General Manager

Signature :

Date :