
ANANDA IN THE HIMALAYAS

CONTRACT 2025-26

NUBA



ANANDA IN THE HIMALAYAS

The Palace Estate, Narendra Nagar, Tehri Garhwal, Uttarakhand, INDIA

This contract from 01st October 2025 to 30th September 2026 is between Ananda in the Himalayas a unit of IHHR Hospitality Ananda Pvt. Ltd., C-26, Qutab Institutional Area, New Delhi - 110016 (hereinafter called “Company”) and NUBA, Goldsmith 60, Polanco, Polanco III Secc, Miguel Hidalgo, 11540 Ciudad de México, CDMX, Mexico (hereinafter called “Agency”). To validate this contract and to confirm all deliverables and terms & conditions stated below please forward a signed copy of your acceptance (initial on all pages and signed with final authorization on the last page)

RATES AND CONTRACT CONDITIONS

Company agrees to provide the agency special nett rates (ANNEXURE 1) that will be applicable **till 30th September 2026**.

Agency agrees to promote the Company to their clients and offer rates which are not lower than Ananda’s published rates and benefits (this also applies to any other travel companies contracting with Agency and in turn offering rates to their customers).

Details of the various programmes in each category are provided in a separate Wellness Programmes document sent by Company to the Agency along with Company’s published rates for reference.

DELIVERABLES OF COMPANY

- a. Special conditions for confirmation of reservation (ANNEXURE 2).
- b. Provide ongoing training to all Agent staff regarding product and wellness offerings.
- c. Single point Sales contact for assistance and escalations.

DELIVERABLES OF AGENCY

- a. Introduce and promote Ananda to all existing and new clients
- b. Introductory set of social media to announce Ananda
- c. Introductory email to your clients about Ananda
- d. Promote any special offers and benefits to their clients through regular emailers and other collateral.
- e. Provide for adequate number of interactions and training sessions for team and affiliates along with necessary internal marketing and promotion.
- f. All relevant staff of the agency to be trained and certified in Ananda’s offerings both product and wellness programmes.
- g. Target to produce a minimum of 100 booked room nights by completion of the contract period. Subsequent contract renewals will be based on materialised bookings.

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TERM & TERMINATION

This Agreement is valid from **01st October 2025 to 30th September 2026**. This Agreement will be automatically terminated on **30th September 2026**, and a new annual contract will be issued subject to mutual agreement. In the event of any violation of the terms of this contract including rates and contract conditions, either party can terminate this contract with immediate effect by providing written notice.

INTELLECTUAL PROPERTY RIGHTS

Company grants Agency the right to use its intellectual property right elements such photos, video and content describing its wellness offerings useful for the performance of the services, which are the objective of this contract, and guarantees to hold the associated rights. Agency acknowledges that the right of use granted by the Company is exclusively restricted to the objective and the duration of this contract. Due credit must be provided by Agency to Company on image/video/content usage either as a caption on the image/video/content or as a clear reference on the same page/location where the image/video/content is used.

INDEMNITY

Parties agree to indemnify each other for such claims, losses and damages, including litigation costs, attorney fee and settlement costs (if any), being suffered by the aggrieved party as a direct consequence of negligence / non-performance of the defaulting party.

REPRESENTATION

Each party represents and warrants that it is entitled to enter into this agreement, and that this agreement does not conflict with any other agreement or obligation by which it is bound. The Program under this Agreement will not violate any proprietary rights of any third party, including, without limitation, confidential relationships, patent, trade secrets, copyright rights and any other proprietary rights.

CONFIDENTIALITY

Both parties agree to keep the terms of this agreement private and confidential.

ASSIGNMENT

Any assignment of this contract by either party to its parent, subsidiary, group company or affiliate will require prior approval of the other party.

DISPUTES

Both parties agree that all disputes arising out of this program shall first be referred to arbitration through a mutually recognised industry expert and in the event of no settlement reached through such a course, will be subject to exclusive jurisdiction of competent courts of Delhi, India.

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ANNEXURE 1: SPECIAL NETT RATES FOR 2025-26

FOUNDATION -5 NIGHTS ONWARDS; COMPREHENSIVE & INTENSIVE - 7 NIGHTS ONWARDS

Wellness Programme rates per night in USD, Please add 18% GST	Occupancy	1 OCT - 18 DEC 2025 & 12 JAN - 30 APR 2026			19 DEC 2025 - 11 JAN 2026		
		FOUNDATION WELLNESS	COMPREHENSIVE WELLNESS	INTENSIVE WELLNESS	FOUNDATION WELLNESS	COMPREHENSIVE WELLNESS	INTENSIVE WELLNESS
Deluxe Garden View Room	Single	925	995	1105	1065	1145	1270
	Double	1415	1565	1785	1630	1800	2055
Deluxe Valley View Room	Single	1025	1090	1205	1175	1255	1380
	Double	1515	1660	1885	1740	1910	2165
Deluxe Valley View Room Premium Floors	Single	1175	1240	1350	1345	1425	1550
	Double	1660	1810	2030	1910	2080	2335
Deluxe Suite	Single	1675	1745	1855	1925	2000	2130
	Double	2165	2310	2535	2485	2655	2910
Garden Suite	Single	1800	1870	1980	2075	2150	2280
	Double	2290	2440	2660	2635	2805	3060
Vice Regal Suite	Single	2075	2140	2255	2390	2465	2595
	Double	2565	2710	2935	2950	3120	3375
Ananda Suite	Single	2255	2325	2435	2600	2680	2805
	Double	2745	2895	3115	3160	3330	3585
One bedroom villa	Single	2775	2845	2955	3195	3275	3400
	Double	3265	3415	3635	3755	3925	4180
Two bedroom villa	2 persons	4195	4350	4575	4830	5005	5260
	3 - 4 persons	4905	5230	5675	5645	6020	6530

Taxes - GST of 18% is applicable on the above rates, Tax rates are subject to change.

The above mentioned rates are inclusive of:

- ✓ Accommodation.
- ✓ Wellness meals (breakfast, lunch & dinner).
- ✓ Spa treatments and personal sessions as per programme.
- ✓ Lifestyle/wellness consultation.
- ✓ Transfers from Dehradun airport.

Note:

- These rates are valid for FIT's only
- Group rates (more than 10 pax or 5 rooms) will be quoted on request and with a separate contract specific to that group only.
- This contract and the above rates are applicable on wellness programmes only.
- In the event of change in published rates or tax rates we reserve the right to modify or change the special rates offered through this contract.
- For reservations, please contact **Ananda Global Reservations** at +91 8069750000 or reservations@anandaspa.com.

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REPEAT GUEST DISCOUNT POLICY – ANANDA LOYALTY PROGRAMME

- As part of Ananda’s Loyalty Programme, all repeat guests who book a **Comprehensive Wellness Programme** or an **Intensive Wellness Programme** are entitled to a **10% discount on published rates**. This benefit is prominently displayed on Ananda’s official website and is regularly communicated to all guests.
- **Eligibility Criteria:** Guests must have stayed at Ananda at least once within the past **five (5) years** to qualify as a repeat guest. Repeat guest benefits are applicable only if the guest was booked through your travel agency during their previous stay.
- **Verification Process:** At the time of enquiry, the **guest’s full name and email address** must be provided. The Ananda Global Reservations team will verify repeat guest status. Only those enquiries confirmed by the team will be eligible for the repeat guest discount.
- **Discounted Rate Application:** For eligible repeat guests, Ananda will provide a **special nett rate**, which includes the **10% loyalty discount**. This special rate will be **20% lower than the published rate** for Comprehensive and Intensive Wellness Programmes. Agency in turn will pass on the 10% repeat discount to the guest.
- **Exclusivity Clause:** The repeat guest discount **cannot be combined** with any other **public promotions, special offers, or exclusive benefits**.
- Please ensure all enquiries and bookings align with the above guidelines to facilitate a smooth and accurate reservation process for our valued repeat guests

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ANNEXURE 2: TERMS & CONDITIONS

ENQUIRY

- All enquiries will be registered through mail at reservations@anandaspa.com.
- Guest name, Country and city of residence, Dates of stay, Programme or rate category, Room type and occupancy must be specified at this stage.
- On receipt of all the above required information, an Enquiry reference no. will be shared. All future correspondence must quote this Enquiry no. In the absence of a valid Enquiry no. being generated, availability status and/or applicable rates remain subject to change.

GUARANTEE

- Bookings for all room categories must be guaranteed by making 100% payment of the entire booking value not later than 30 days prior to the date of arrival.
- For Villas and Suites, payment of 25% advance of the entire booking value must be completed within 48 hrs of enquiry to guarantee the booking. Balance 75% payment to be completed not later than 45 days prior to date of arrival.
- Any enquiry will be automatically released if not guaranteed as per the above conditions.
- Enquiries for any category received within 30 days (or 45 days for villas and suites) prior to date of arrival will need to be guaranteed at the time of enquiry.
- Payments to guarantee bookings can be made through wire transfer with accompanying transaction details or through a secure credit card payment link.
- Any enquiry for any Deluxe Room, Suite or Villa category for stay over a Blackout Period will be automatically released if not guaranteed within 48 hours of receiving the enquiry. Blackout periods include Christmas, New Year, Festival Holidays and any other peak occupancy period as periodically announced by Ananda or intimated at the time of enquiry.

CANCELLATION & AMENDMENTS

- 21 days or more prior to date of arrival – no penalty charge. Full refund of advance deposit paid as guarantee is applicable in case of such cancellation.
- Between 15-21 days of date of arrival - 50% of the advance deposit will be charged as penalty and balance will be refunded.
- Within 15 days of date of arrival - 100% of the advance deposit will be charged as penalty
- For Villas and Suites, 45 days or more prior to arrival, no penalty charge. Between 45 and 30 days prior to arrival, 50% of the advance deposit will be charged as penalty and within 30 days of arrival 100% of the advance deposit will be charged as penalty
- In the event of early departure with respect to the initially contracted stay, 100% of the booked value will be applied, with no refund permitted.
- Any applicable refunds will be done after deduction of a 3% administrative charge on the amount to be refunded.

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ARRIVAL & DEPARTURE TIME

- Check-In time is 14:00 hours and Check-Out Time is 11:00 hours.
- Early check-in charges: To guarantee a room any time prior to 09:00 hours, 100% of the 1st night charge will be levied. To guarantee a room any time between 9:00 hours and 14:00 hours, 50% of the 1st night will be levied.
- Late check-out charges: To guarantee the room any time beyond 17:00 hours, 100% of the previous night's charge will be levied. To guarantee the room any time between 11:00 hours and 17:00 hours, 50% of the previous night's charge will be levied.

TRIPLE OCCUPANCY POLICY

- All category of accommodation, viz. Rooms, Suites and Villas can accommodate a maximum of only two adults except for the 2 bedroom Villa which can accommodate 4 adults.

TAXATION POLICY

- Any subsequent change in taxes will be levied as per tax rates prevalent on the dates of stay.
- The hotel does not levy service charge.

RETREAT POLICY

- In order to preserve the tranquility of our wellness retreat, children below the age of 14 years are not permitted at the Ananda in the Himalayas.
- Use of the spa facilities like Sauna, Steam and the spa therapies are available only to guests who are of the age of 18 years and above. Young guests between the age of 14 and 18 years can take part in various scheduled activities such as yoga, meditation, treks and use of the swimming pool.
- Mobile phone usage is not allowed in the restaurant, spa and all other wellness activity venues.
- Alcohol consumption will be restricted for guests on wellness programmes.
- Ananda is a smoke-free zone and smoking is prohibited in the premises

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PAYMENT MODE

Payments can be made through the **Bank Transfer**: SWIFT WIRE transfer can be done and transaction receipt to be shared with us for tracking receipt of payment. (no surcharge is applicable on bank transfers, account and routing details as provided below).

Kindly open the following URL in your browser to view our international bank details razorpay.com/export-link/@ihhrhospitalityanandaprivatelimited

Alternatively, you may deposit the funds into the bank account provided below:

	USD	EURO	GBP
For Further Credit to :	HDFC BANK LIMITED SWIFT CODE : HDFCINBBXXX 223 Dehradun Road, Rishikesh, Uttarakhand - 249201	HDFC BANK LIMITED SWIFT CODE : HDFCINBBXXX 223 Dehradun Road, Rishikesh, Uttarakhand - 249201	HDFC BANK LIMITED SWIFT CODE : HDFCINBBXXX 223 Dehradun Road, Rishikesh, Uttarakhand - 249201
Ultimate Beneficiary :	Account No.: 50200051327059 ANANDA IN THE HIMALAYAS U/O IHHR H A P L Address : The Palace Estate, Narendra Nagar, Tehri Garhwal, Uttrakhand - 249175	Account No.: 50200051327059 ANANDA IN THE HIMALAYAS U/O IHHR H A P L Address : The Palace Estate, Narendra Nagar, Tehri Garhwal, Uttrakhand - 249175	Account No.: 50200051327059 ANANDA IN THE HIMALAYAS U/O IHHR H A P L Address : The Palace Estate, Narendra Nagar, Tehri Garhwal, Uttrakhand - 249175

- All extras must be settled by the guest directly with the hotel at the time of check-out. No credit will be extended under any circumstances.

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CONFIRMATION


Between Ananda in the Himalayas

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NUBA

We are in receipt of the above programmes and special **nett non-commissionable** rates offered by the Ananda in the Himalayas and are hereby pleased to accept these rates and all specified terms and conditions. The contract is valid from the date of receipt of a duly countersigned and authorized copy by Ananda in the Himalayas.

On behalf of NUBA

Signature: 

Name: Sofia Suarez

Designation: Product Director Americas

Company: NUBA

Date: 13th NOV, 2025

On behalf of Ananda in the Himalayas

Signature: 

Name: Mahesh Natarajan

Designation: Chief Operating Officer

Company: IHHR Hospitality Ananda Pvt. Ltd.

Date: 14 Nov, 2025

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