



ZANZIBAR
WHITE SAND
LUXURY VILLAS & SPA

★★★★★

RELAIS & CHATEAUX

STO Rates 2026

7th Jan. 2026 to 6th Jan. 2027



Net Rates

STO 20% NET RATES

LOW SEASON

1st March – 31st May

MID SEASON

1st June – 30th June
1st Sept. – 21st Dec.

HIGH SEASON

7th Jan – 29th Feb.
1st July – 31st Aug.

FESTIVE SEASON

22nd Dec. – 6th Jan. 2027
Min. stay 5 nights

LUXURY VILLAS

	LOW SEASON	MID SEASON	HIGH SEASON	FESTIVE SEASON
Garden Villa with Hot Tub	880	1,280	1,640	2,240
Garden Villa with Pool	1,040	1,440	1,760	2,480
Beachfront One-Bedroom Villa	1,360	1,920	2,400	3,120
Family Two-Bedroom Villa	1,600	2,240	2,880	4,080
Garden Luxury Five-Bedroom Villa	3,120	4,400	5,520	8,000

DELUXE ROOMS

	LOW SEASON	MID SEASON	HIGH SEASON	FESTIVE SEASON
Deluxe Room	640	880	n/a	n/a
Deluxe Room with Hot Tub	720	960	n/a	n/a
Deluxe Room with Shared Pool	800	1,120	n/a	n/a
Deluxe Family Room with Private Pool	1,200	1,680	n/a	n/a

CINNAMON ROOMS

	LOW SEASON	MID SEASON	HIGH SEASON	FESTIVE SEASON
Cinnamon Double Room	600	800	1,000	1,520
Cinnamon Quadruple Room	960	1,280	1,600	2,080
Cinnamon Family Room	1,040	1,440	1,760	2,480

SPECIAL OFFERS

- **Long Stay Discount:** 10% off stays of 5+ nights. Not valid during Festive Season (22 Dec – 6 Jan). Excludes supplements.
- **Honeymoon Offer:** Includes a bottle of wine, floral decor, local gift, and a 1-hour massage per person. Valid within 1 year of marriage or PACS (proof required). Minimum stay: 4 nights. May be combined with Long Stay Discount. Not valid during Festive Season.
- Ad hoc offers: [View here](#)

RATE INCLUSIONS

Our rates include a half-board meal plan with daily breakfast, and dinner excluding beverages. A welcome drink and gift are offered upon arrival, and the in-villa minibar with non-alcoholic items is replenished daily. Dedicated butler service, daily housekeeping and turndown service, daily bottled water, and high-speed Wi-Fi throughout the resort are included.

Guests enjoy unlimited access to clear kayaks, stand-up paddle boards, snorkelling gear, beach and electric bicycles, as well as use of the tennis court, padel court, outdoor pools, and spa facilities, which include a jacuzzi, infrared sauna, steam room, and fitness centre. A schedule of complimentary daily activities is available.

Rates exclude: City tax of 5 USD per guest per night (including children and infants) due at check-out. Gala fees where applicable.

SUPPLEMENTS

<i>Net rate – not commissionable - rate in USD per person per night</i>	ADULT (15+)	CHILD (4-14)	INFANT (0-3)
Extra guest , including half-board meal plan Subject to availability (view in p.3 Appendix)	350	200	Free
Full-board meal plan Breakfast, lunch, dinner, excluding drinks	60	35	Free
All-inclusive meal plan Breakfast, lunch, dinner, soft drinks, house alcoholic drinks, mini-bar consumption, laundry	250	100	Free
Airport transfers and VIP arrival	View options and prices		
Gala fees Mandatory on 24 th , 25 th and 31 st December	180	95	Free

Terms & Conditions

Validity: 7 January 2026 – 6 January 2027

Commission: 20% off Rack Rates (NET)

Standard Terms

- Rates are per unit, per night, in USD and include a half-board meal plan. Rates are subject to change without notice and accommodation is subject to availability.
- These terms apply unless otherwise negotiated and agreed in writing.
- Changes to deposit, payment, or cancellation terms must be approved in writing via email.
- Rates, promotions, experiences, and inclusions may be amended at any time. Refer to our website for the latest offers.

Rate Parity

Agent must advertise public rates as per this agreement. Bookings may be declined if rate parity is not maintained.

Confidentiality

All rates and contract terms are confidential and may not be disclosed to third parties.

Commissionability

Meal plan supplements, extra beds, and paid activities (unless stated below) are non-commissionable.

The following are commissionable at 10% from public rates: services pre-booked at The Senses Spa and Zanzibar Kite Paradise.

Check-in / Check-out

Check-in: 3 p.m. | Check-out: 12 p.m. Early check-in / late check-out only guaranteed with an additional night booked.

Payment Terms

- Standard: 20% non-refundable deposit at booking, balance due 30 days before arrival
- Festive Season: 20% non-refundable deposit at booking, balance due 60 days before arrival
- Payments must be made in full, with all bank charges covered by the sender. Use OUR for international transfers.
- Currencies accepted: USD, EUR, CHF, GBP. A new invoice will be issued using the exchange rate on the day the currency change is requested.

Cancellation Policy

- Standard Season: 31+ days before arrival: 20% fee; 0–30 days: 100% cancellation fee
- Festive Season: 61+ days before arrival: 20% fee; 0–60 days: 100% cancellation fee
- Confirmed bookings are subject to cancellation fees. Travel insurance is strongly recommended.
- Travel dates may be changed without penalty up to 60 days before arrival. New rates will apply to revised dates.

Non-Compliance

Bookings will be released if payment is not received on time. Failure to comply with terms may result in cancellation or refusal of bookings, even if payment was received, unless alternative arrangements are approved.

Contracting Entity

Your contract is with Nomad Advisors Ltd. (Hadfield House, Library Street, Suite 7 – Gibraltar), distribution partner of Zanzibar White Sand Luxury Villas & Spa.

Contact

 reservations@whitesandvillas.com  +44 20 4525 4022.  [Live Availability](#)

For exclusive use, events, or weddings, please contact us directly for a quote. All promotional content featuring the hotel must be approved in advance by our Sales & Marketing Team (sales@whitesandvillas.com).

Signatory on behalf of the Trade Partner:

Nomad Advisors Ltd. (Wholesaler)

Date & Signature

15/05/2025



Appendix

ACCOMMODATION SPECIFICATIONS

	Info.	# units	Occupancy	Max. extra beds
LUXURY VILLAS				
Garden Villa with Hot Tub	VIEW	3	2	1 ad or 2 ch.
Garden Villa with Pool	VIEW	4	2	1 ad or 2 ch.
Beachfront One-Bedroom Villa	VIEW	5	2	1 ad or 2 ch.
Family Two-Bedroom Villa	VIEW	5	4	1 ad or 2 ch.
Garden Luxury Five-Bedroom Villa	VIEW	1	10	1 ad or 2 ch.

DELUXE ROOMS

Individual room located In Two-bedroom or Five-bedroom villa (all deluxe rooms are garden view) and available 30 days prior to arrival

Deluxe Room	VIEW	2	2	no
Deluxe Room with Shared Pool	VIEW	6	2	no
Deluxe Room with Hot Tub	VIEW	1	2	no
Deluxe Family Room with Private Pool	VIEW	1	2 ad + 2 ch.	no

CINNAMON ROOMS

Cinnamon Double Room	VIEW	1	2	1 extra guest
Cinnamon Quadruple Room	VIEW	1	2 ad + 2 ch.	no
Cinnamon Family Room	VIEW	1	2 ad + 2 ch.	no

RACK RATES

Season	LOW SEASON	MID SEASON	HIGH SEASON	FESTIVE SEASON
	1 st March – 31 st May	1 st June – 30 th June 1 st Sept. – 21 st Dec.	7 th Jan – 29 th Feb. 1 st July – 31 st Aug.	22 nd Dec. – 6 th Jan. 2027

LUXURY VILLAS

Garden Villa with Hot Tub	1,100	1,600	2,050	2,800
Garden Villa with Pool	1,300	1,800	2,200	3,100
Beachfront One-Bedroom Villa	1,700	2,400	3,000	3,900
Family Two-Bedroom Villa	2,000	2,800	3,600	5,100
Garden Luxury Five-Bedroom Villa	3,900	5,500	6,900	10,000

DELUXE ROOMS

Deluxe Room	800	1,100	n/a	n/a
Deluxe Room with Hot Tub	900	1,200	n/a	n/a
Deluxe Room with Shared Pool	1,000	1,400	n/a	n/a
Deluxe Family Room with Private Pool	1,500	2,100	n/a	n/a

CINNAMON ROOMS

Cinnamon Double Room	750	1,000	1,250	1,900
Cinnamon Quadruple Room	1,200	1,600	2,000	2,600
Cinnamon Family Room	1,300	1,800	2,200	3,100