



SHINTA MANI  
MUSTANG

**CONFIDENTIAL CONTRACT RATES**

NUBA EXPEDICIONES S.L.

Tax No. B83850859. Calle Serrano 96, Madrid 28006, Spain

NUBA EXPEDICIONES DE MEXICO, S. DE R.L. DE C.V.

R.F.C. NEM190208F75. Goldsmith 60, Polanco, Mexico City, 11590, Mexico

NUBA USA, Inc.

TAX ID: 85-1475684. 25420 Kuykendahl Rd. Suite B200 #25, Tomball, Texas 77375,

Silvia García-López

Product Manager

E: [silvia@nuba.com](mailto:silvia@nuba.com)

Velázquez, 100 1º Iz 28006 Madrid

+34 638 325 797

<https://nuba.com>

**Namaste & greetings from Shinta Mani Mustang!**

We are pleased to enclose our following special rate. Please note that this letter supersedes all previous correspondence with regard to rates. We look forward to a mutually successful partnership in future.

**Policy:** 5 nights minimum stay

**Resort Open:** January to June and September to December

**Resort Closure:** July and August (Every Year)

**Validity:** 01 January, 2026 to 31 December, 2026

**Nationality:** Foreigner (Worldwide market)

**Rates:** Below rates are furnished on nightly basis

Suite Category	Size	Single Occupancy (per night)	Double Occupancy (per night)	Extra Bed (per night)	Notes
Junior Suite 02 Units	36m <sup>2</sup> /380ft <sup>2</sup>	USD 1,530	USD 1,710	USD 855	Ceiling height maximum 12ft/3.65m, Mountain view from room/No bathtub
Ground Floor Suite 09 Units	48m <sup>2</sup> /514ft <sup>2</sup>	USD 1,620	USD 1,800	USD 900	Ceiling height maximum 9.5ft/2.89m, Mountain view from room/bathroom
Top Floor Suite 14 Units	48m <sup>2</sup> /514ft <sup>2</sup>	USD 1,710	USD 1,890	USD 945	Ceiling height maximum 12ft/3.65m, Mountain view from room/bathroom
Balcony Suite 01 Unit	48m <sup>2</sup> /514ft <sup>2</sup>	USD 1,890	USD 2,070	USD 1,035	Ceiling height maximum 12ft/3.65m, Private balcony, Mountain view from room/bathroom

**TRAVEL ASSOCIATES – SMM Wholesales Contract**

**Managed By Sherpa Hospitality Groups (SHG)**

Adventure Quest Nepal | Hokke Lumbini | Kasara Chitwan | Mountain Lodges of Nepal | Shinta Mani Mustang



**NOTES:**

- A minimum of 5 consecutive nights is required to fully enjoy the setting and activities.
- Altitude/Elevation ranges from 2,700m/8,859ft to 3,800m/12,468ft during activities.
- We only accept 1 extra bed in a room with maximum occupancy of 03 pax (2 adult + 1 adult OR 2 adult + 1 child).
- Resort will be closed in July and August every year due to impact of monsoon.
- Above furnished rates are 10% less in our standard rates.
- Above rates are non-commissionable.

**INCUSIONS:**

- Suite room accommodation with amenities
- All meals and beverages (alcoholic and non-alcoholic), including outdoor locations during excursions
- All private guided excursions and activities in the Lower Mustang area (as per the guest program/itinerary)
- Personal Bensley Adventure Butler
- Usage of SoRig SPA (steam, sauna, hot tub) and treatments
- In-room mini-bar replenished daily (alcoholic and non-alcoholic)
- Laundry service (dry cleaning not available)
- Wi-Fi in the resort
- Round-trip vehicle transfers to/from Resort/Jomsom airport
- Lower Mustang Permits (ACAP & TIMS)
- All taxes & gratitude

**Tax:** All offered rates are inclusive of 13% VAT as levied by the Government of Nepal. Any changes in tax components or additional levies imposed by law will be borne by the client.

**TERMS & CONDITIONS**

**CHILDREN POLICY:**

- Children sharing bed with parents between 0 - 12 years of age: USD 525 net per night on an all-inclusive basis.
- Extra bedding requirement will incur a full charge based on above furnished extra bed rate based on room category.
- Teenagers (12+ years) – Considered adults and charged at the full rate.
- Children under the age of 16 years must be accompanied by a parent.

**ROOM BLOCK CUTOFF PERIOD**

The resort will accord the following cut-off period for blocks being held

Normal Periods	Peak Periods
Jun, Jul, Aug	Jan- May, Sep – Dec
Cut-off days: 30	Cut-off days: 60



**RESERVATION GUIDELINES**

- All booking requests must be sent in writing to [info@shintamanimustang.com](mailto:info@shintamanimustang.com).
- Final naming and rooming list have to be forwarded, 30 days prior to the arrival date
- Final guest arrival information along with the time (flight/vehicle) have to be forwarded, 15 days prior to the arrival date
- Check-in and Check-out times are flexible as per guest travel time.
- Extension beyond the originally booked and confirmed period, the resort will apply the best available rate. The request for the extension of accommodation will be always subject to availability.

**GROUP POLICY**

Group reservations, cancellation policies and related terms and conditions will vary and will be subject to pre-negotiation with the Sales Department.

**GUIDE POLICY**

Accommodation in a Guide Room on Full Board basis (Single/Double)	USD 525/840 net per night
---	---------------------------

Activities are not included on above rates.

**NO-SHOW/ CANCELLATION/ PAYMENT POLICY**

Cancellation and amendment must be made in writing via email and reconfirmed by the resort. The conditions are as follows:

- A one-night deposit is required to confirm the booking.
- The balance amount must be received 45 days before the arrival date.
- Reservations canceled before 45 days of the arrival date will be refunded less credit card, bank or transfer fees, etc. The transaction fee to be borne by client.
- Reservations canceled within 45 days of the arrival date will incur a one-night cancellation fee. This fee may be used as a deposit for future bookings made within one year of the original arrival date. If a new booking is not made within this period, the cancellation fee will be non-refundable.
- Any no-shows without prior information will be fully charged.

**PAYMENT TERMS**

- Unless otherwise agreed, failure to make any due payment may result in cancellation without prior notice.
- The payment has to be made as per the above terms unless the credit facilities have been extended in writing in advance. Those companies will have to issue service vouchers as per the above payment policy.
- Any cancellation made due to inclement weather or some unavoidable emergencies, must be informed in advance via email. In that case, the advance will be transferable for future booking within a year of the original arrival date, or the full stipulated rate will be applicable.
- All errors and corrections must be intimated to the resort’s Accounts Department no later than 10 days after receipt of bills. Following 10 days period, the resort is not liable to entertain any representations towards the same.
- Resort reserves the right to charge 18% interest on delayed payment and hence would suggest prompt payment to maintain a high credit rating.



### **BANK DETAILS**

All associated bank charges are at the expense of the client.

Beneficiary Name	Mustang Mountain Home Pvt Ltd
Beneficiary Address	Battisputali Branch, Kathmandu
Bank Name	Himalayan Bank Ltd.
Account No.	03908432310011
Bank Swift Code	HIMANPKA
Bank Address	Battisputali Branch, Kathmandu

### **CREDIT CARD PAYMENT**

The following details along with a photocopy of the front and back of the credit card, the cardholder's passport and a completed credit card authorization form with signature will be required from the client.

- Type of credit card
- Credit card number
- Name of the credit card holder
- Expiration date

### **NOTIFICATION OF GUEST DISCONTENT AND REFUNDS**

All guest inconveniences and notifications of guest discontent should be reported to the resort management directly, in order that the situation in question may be acknowledged and resolved, while the guest is in-house and for record-keeping purposes. The resort is unable to accept claims of refunds after the guest has checked out and left the premises unless there has been prior direct notification of the matter to resort management.

### **MINIMUM SELLING RATE**

All rates on sale to other partners and/or clients must be marked up in line with Shinta Mani Mustang (SMM) Minimum Selling Rate (MSR), based on the public rate displayed on the SMM website. It is the contracted agency's responsibility to ensure the MSR is achieved on any public channels, both on and offline, so that rate is at parity with SMM.

SMM will be conducting regular test bookings on channels where published rates are below our MSR. If the contracted agency is caught during our test booking, they will be liable for the applicable booking rate at a triple charge as a penalty. If this issue is ongoing and the agency fails to rectify the rate parity issue, SMM reserves the right to withdraw the contract with immediate effect and reject the reservations.



**CONFIDENTIALITY**

Rate offered in this agreement are strictly confidential between the parties and cannot be disclosed to third parties and cannot be published on third-party distribution sites. It is expressly agreed that each party shall be relieved of its obligations under this agreement.

**FORCE MAJEURE**

In the event of cancellation of the confirmed booking due to natural hindrances/acts of God, beyond the control of both parties, such as earthquake, natural disasters, flood, political unrest etc., there shall be no liability to fulfill the obligations as stated in this contract by both the parties.

**BROCHURE REPRESENTATION**

Subject to negotiation, the Agent/Tour Operator will agree to feature SMM in its program and brochure as a Luxury Property and include a photograph of the resort when appropriate. Sample copies of such brochures must be made available to the resort. The layout and content must be confirmed prior to the printing of the brochure. High-resolution images are available for download [PHOTO | VIDEO](#)

**CONFIRMED BY:**

**ACCEPTED BY:**

.....  
**NAME:** Mr. Sudeep Khatiwada  
**POSITION:** Group Sales Manager  
**DATE:** 22 October 2025

.....  
**NAME:** Alessandra Girardi  
**POSITION:** Product Director  
**DATE:** 22 October 2025

(Please kindly print details, sign and stamp the company seal)