



SONEVA FUSHI RATE AGREEMENT 2026-2027



Soneva Fushi has been awarded global winner of the inaugural *SeiBellissimi Art of Hospitality Award*; a special accolade in *The World's 50 Best Hotels 2025* recognising a hotel and its hosts for outstanding service and attention to detail in creating exceptional experiences.



Soneva Fushi has been awarded 3 Michelin Keys in the inaugural Michelin Keys 2025 edition, recognizing the resort's exceptional standards of hospitality, impeccable service and guest experience.

**Prepared for**

Nuba Expediciones  
Maria de Molina nº 46 28006, Spain  
Tel: 34 91 7454745  
Email:  
alessandra.girardi@nuba.net;alessandra.girardi@nuba.com

**Submitted By:** Supawan Thiannaparpornchok (Zee)  
Soneva Contracting Manager

**ON BEHALF OF:**

Soneva Fushi  
Kunfunadhoo Island, Baa Atoll, Maldives  
T: +960 660 0304  
Fax: +960 660 0374  
Reservations: [reservations@soneva.com](mailto:reservations@soneva.com)  
Email : [sales@soneva.com](mailto:sales@soneva.com)

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**Currency:** USD

**Sales office:** Soneva Burj Daman - Office 707- Al Mustaqbal St - Za'abeel 2 - Dubai  
**Code:** C SFR 26-27 – Nuba Expediciones, Spain

## 1. SONEVA FUSHI RATES, INCLUSIONS AND OFFERS

### 1.1 ROOM RATES 2026 - 2027 :

Villa Category	Base Occupancy	Peak Season (Festive) 21.12.26 - 11.01.27	Premium High 15.02.26 - 01.03.26 29.03.26 - 10.04.26 18.10.26 - 01.11.26	High Season 1 12.01.26 - 14.02.26 02.03.26 - 28.03.26	High Season 2 11.04.26 - 03.05.26 01.10.26 - 17.10.26 02.11.26 - 20.12.26	Shoulder 04.05.26 - 30.09.26
One Bedroom Soneva Fushi Family Villa Suite with Pool	2	7,500	4,000	3,700	2,800	2,400
One Bedroom Crusoe Suite with Pool	2	7,800	4,300	4,000	3,100	2,700
Two Bedroom Crusoe Suite	4	12,500	6,500	5,500	4,100	4,000
Three Bedroom Beach Retreat (Villas 2, 5, 9, 68)	6	22,000	13,750	8,000	5,100	5,000
Four Bedroom Soneva Fushi Villa Suite (Villas 18, 65, 69)	8	25,000	15,500	7,500	5,400	5,400

One Bedroom Water Reserve with Slide	2	12,000	7,400	5,200	3,900	4,000
Two Bedroom Water Reserve with Slide	4	18,200	11,800	6,800	5,500	6,000

Three Bedroom Residence (Villas 1, 14, 32, 33 41, and 71)	6	25,000	15,500	7,500	5,400	5,400
Four Bedroom Residence (Villas 15, 39)	8	28,000	16,500	8,500	6,500	6,500
Five Bedroom Residence (Villas 31, 38)	10	32,000	18,500	9,500	7,500	7,500
Six Bedroom Residence (Villas 37, 42)	12	36,000	19,500	10,500	8,500	8,500
Seven Bedroom Residence (Villas 43)	12	40,000	20,500	11,500	9,500	9,500
Eight Bedroom Residence (Villas 11)	16	45,000	21,500	12,500	10,500	10,500

*\*Shoulder season – An applicable offer is available for this period. Please refer to Section 1.5 for details.*

#### Notes

- I. A minimum mark up of 20% on the above rates is required. Rates should not be reduced below published rates.
- II. All above rates are quoted in USD, per room, per night, for single, double occupancy or other as specified below and are non-commissionable.
- III. The rates are based on Bed & Breakfast at our resort restaurant.
- IV. Rates, along with applicable charges such as service charges, GST, and the Green Tax, are subject to change. Any adjustments will be communicated in advance through written notice.
- V. Rates are inclusive of Service Charge (10%), Goods & Services Tax (17% GST).
- VI. A USD 12 Green Tax per person, per night, will be applied in addition to the room rate at the time of reservation.
- VII. **Minimum Length of Stay:**
  - A minimum stay of 7 nights is required for all villa categories during the Peak Season, December 21<sup>st</sup>, 2026 - January 11<sup>th</sup>, 2027.
  - A minimum stay of 5 nights is required for all villa categories during the Easter period, March 29<sup>th</sup> - April 10<sup>th</sup>, 2026.
- VIII. No check-out dates: December 31<sup>st</sup>, 2026 and January 1<sup>st</sup>, 2027.
- IX. For more information about our villa types and maximum occupancy in each villa, refer to the villa features on page 3.

## Villa Features

VILLA TYPE	VILLA NAME	QTY	TOTAL AREA (SQM)	NO. OF BEDROOMS	RATE BASED ON	MAX. OCCUPANCY	DOUBLE STOREY	CHILDREN'S BEDROOM	PRIVATE POOL	WATER SLIDE	SUNRISE SIDE	SUNSET SIDE	SPA AREA	SAUNA OR STEAM ROOM	FITNESS ROOM	WALK IN MINI BAR
1 Bedroom Villa Suite	Soneva Fushi Family Villa Suite with Pool	11	360	1+1	2 pax	2A+2C or 3A	•	•	•			•				•
	Crusoe Suite with Pool	7	264	1	2 pax	2A+2C or 3A	•		•	•						•
1 Bedroom Water Reserve	1 Bedroom Water Reserve with Slide	5	585	1	2 pax	2A+2C	•	•	•	•	•					•
2 Bedroom Crusoe Suite	2 Bedroom Crusoe Suite with Pool (Villas 3, 4, 6, 8, 10)	5	412	2	4 pax	4A+2C or 5A	•		•	•					•	•
	2 Bedroom Crusoe Suite with Pool (Villas 64, 67)	2	394	2	4 pax	4A+2C or 5A	•		•		•					•
	2 Bedroom Crusoe Residences with Pool (Villas 19, 24, 25, 26, and 27)	5	330	2	4 pax	4A+2C or 5A	•		•	•						•
	2 Bedroom Crusoe Residences with Pool (Villas 44, 45, 70)	3	285	2	4 pax	4A+3C or 5A	•		•		•					•
2 Bedroom Water Reserve	2 Bedroom Water Reserve with Slide	3	857	2	4 pax	4A+2C or 5A	•	•	•	•	•					•
3 Bedroom Beach Retreat	3 Bedroom Sunrise Retreat (Villa 2)	1	884	3	6 pax	6A+3C or 9A	•		•	•				•	•	•
	3 Bedroom Beach Retreat (Villa 5)	1	625	3	6 pax	6A+2C or 8A	•	•	•	•						•
	3 Bedroom Beach Retreat (Villa 9)	1	565	3	6 pax	6A+2C or 8A	•	•	•	•						•
	3 Bedroom Beach Retreat (Villa 68)	1	721	3	6 pax	6A+2C or 8A	•	•	•	•		•				•
3 Bedroom Residence	Villa 1	1	1142	3	6 pax	6A+3C or 9A	•	•	•	•				•	•	•
	Villa 14	1	1370	3	6 pax	6A+3C or 9A	•		•	•				•	•	•
	Villa 32	1	1031	3	6 pax	6A+3C or 9A	•		•	•				•	•	•
	Villa 33 - Jungle Reserve	1	1590	3	6 pax	6A+3C or 9A	•		•	•	•		•	•	•	•
	Villa 41	1	1420	3	6 pax	6A+3C or 9A	•		•	•	•	•	•	•	•	•
	Villa 71	1	728	3	6 pax	6A+3C or 9A	•		•	•	•	•	•	•	•	•
4 Bedroom Soneva Fushi Villa Suite	4 Bedroom Soneva Fushi Villa Suite (Villa 18)	1	1056	4	8 pax	6A+3C or 9A	•	•	•	•	•					•
	4 Bedroom Soneva Fushi Villa Suite (Villa 65)	1	665	4	6 pax	6A+2C or 8A	•	•	•	•					•	•
	4 Bedroom Soneva Fushi Villa Suite (Villa 69)	1	721	4	8 pax	8A+4C or 10A	•		•		•					•
4 Bedroom Residence	Villa 15	1	1557	4	8 pax	8A+4C or 9A	•	•	•	•	•			•	•	•
	Villa 39	1	1427	4	8 pax	8A+4C or 10A	•		•	•	•			•	•	•
5 Bedroom Residence	Villa 31	1	1597	5	10 pax	10A+5C or 12A	•	•	•	•	•		•	•	•	•
	Villa 38	1	1824	5	10 pax	10A+5C or 12A	•		•	•	•			•	•	•
6 Bedroom Residence	Villa 37	1	1941	6	12 pax	12A+6C or 18A	•	•	•	•	•		•	•	•	•
	Villa 42	1	2289	6	12 pax	12A+6C or 18A	•		•	•	•	•	•	•	•	•
7 Bedroom Residence	Villa 43 - Sunset Reserve	1	2234	7	12 pax	12A+6C or 16A	•	•	•	•	•	•	•	•	•	•
8 Bedroom Residence	Villa 11 - Private Reserve	1	3048	9	16 pax	14A+9C or 16A	•	•	•	•	•	•	•	•	•	•

### 1.2 SUPPLEMENT CHARGES

Supplement charges apply for extra persons beyond the base villa occupancy. Adults are considered 12 years and above, Children are aged 7 to 11.99 years, and Infants are from newborn to 6.99 years.

<b>Adult</b>	550	<ul style="list-style-type: none"> <li>Rates are in USD per person per night, inclusive of taxes, service charges, GST and are non-commissionable. Rates are inclusive of extra bed and daily buffet breakfast.</li> <li>A <b>USD 12 Green Tax</b> per person, per night, will be applied in addition to the room rate at the time of reservation. <b>Children under 2 years old</b> are exempt from the Green Tax.</li> <li>Rates are inclusive of extra bed and daily buffet breakfast.</li> <li>Supplement charges are not applicable for any promotional offers or discounts.</li> </ul>
<b>Child</b>	275	
<b>Infant</b>	Complimentary	

## Meal Plans

All rates listed below are in USD per person, per night, inclusive of taxes, service charges and are non-commissionable, and are in addition to villa rates.

	Breakfast	Half Board (Food only, Breakfast & Dinner)	Full Board (Food only, Breakfast, Lunch & Dinner)	Compulsory Christmas Eve Supplement	Compulsory New Year's Eve Supplement	Soneva Unlimited
<b>Adult</b>	<b>Included</b>	<b>250</b>	<b>375</b>	<b>1,730</b>	<b>2,300</b>	<b>1,250</b>
<b>Child</b>	<b>Included</b>	<b>125</b>	<b>190</b>	<b>865</b>	<b>1,150</b>	<b>625</b>
<b>Infant</b>	<b>Comp.</b>	<b>Comp.</b>	<b>Comp.</b>	<b>Comp</b>	<b>Comp</b>	Complimentary
<ul style="list-style-type: none"> <li>Breakfast: All meal plans include breakfast at Mihiree Mithaa.</li> <li>Lunch (Full Board): Mihiree Mithaa, Out of the Sea and Out of the Blue</li> <li>Dinner (Half Board &amp; Full Board): Mihiree Mithaa, Down to Earth, Out of the Sea and Out of the Blue</li> <li>Should a guest wish to dine at alternative outlets or Dining Experiences, they will receive the following credit towards their meal: USD <b>125</b> per adult, USD <b>65</b> per child for lunch; and USD <b>250</b> per adult, USD <b>125</b> per child for dinner. Any amount exceeding this credit will be charged to the guest's account based on actual consumption.</li> <li>In-Villa Dining, So Bespoke, So Hands On and Once Upon a Table are excluded from this credit and will be charged at published menu prices.</li> <li>All HB/FB meal plans will be served in selected restaurants from a pre-fixed or buffet menu.</li> <li>Resort credit is valid per day only. Unused credit cannot be carried forward or accumulated.</li> <li>All paying guests within one villa must be on the same meal plan.</li> <li>In-Villa Dining is not included in any meal plan.</li> <li>Meal plans only include food. All beverages, non-alcoholic/alcoholic will be charged as per consumption.</li> </ul>						<ul style="list-style-type: none"> <li>Unlimited dining at our bars, restaurants and In Villa Dining</li> <li>Unlimited access to visiting Michelin-starred chef dinners and onsite experiences.</li> <li>Unlimited non-alcoholic and alcoholic beverages at our bars and restaurants.</li> <li>Unlimited wines from our Soneva Unlimited Wine List.</li> <li>Unlimited experiences from our Experiences Menu excluding diving.</li> <li>Unlimited spa treatments and massages at the Soneva Soul Spa.</li> <li>Access to the complimentary ice cream, chocolate, and deli rooms 24/7.</li> <li>Access to our children's club "The Den" and all experiences for children.</li> <li>Use of the fully equipped gym.</li> <li>Daily replenishment of your In-Villa minibar.</li> <li>Daily laundry service.</li> </ul> <p><b>A full list of Soneva Unlimited inclusions can be viewed <a href="#">here</a></b></p>

Soneva Unlimited **excludes** the following:

- Shared round-trip seaplane transfers between Malé and the resort
- Seaplane transfers between resorts
- So Soneva boutique purchases
- Soneva in Aqua charters
- Private plane transfers
- Private boat charters
- Drift and Dine Picnic, So Hands On, So Bespoke, Private Sandbank events, Astronomical Dinner Cruise at Soneva Fushi
- In-Villa Soneva Soul Treatments
- Soneva Private Reserve Wine List
- Photography / videography service
- Babysitting & telephone calls
- Festive supplements (Christmas Eve & New Year Eve)

### Terms & Conditions:

All paying guests within one villa must be on Soneva Unlimited

### 1.3 TRANSFER CHARGES

Adult refers to anyone of age 12 and upwards, Child refers to ages 2 to 11.99 and Infant from newborn to age 1.99. All rates listed below are in USD per person, inclusive of taxes, service charges and are non-commissionable.

Round-trip 30-minute transfers on Soneva seaplane or Manta seaplane (transfers can only be confirmed one day before arrival).	<i>High, Peak and Premium High:</i> Adult USD <b>1,300</b> ; Child USD <b>650</b> ; Infant Complimentary	<i>Shoulder:</i> Adult USD <b>950</b> ; Child USD <b>475</b> ; Infant Complimentary
Round-trip transfers via Dharavandhoo (30-minute wheeled plane flight from Male' followed by 10-minute speedboat).	Adult: <b>600</b> Child: <b>300</b> Infant: Complimentary	
One-way private chartered Manta seaplane (14 seats).	USD <b>7,000</b> net per way	
One-way private chartered Soneva seaplane (9 seats).	USD <b>9,500</b> net per way.	
Transfer between Soneva Fushi and Soneva Jani by Seaplane.	USD <b>280</b> per way per adult, USD <b>140</b> per way per child Infant: Complimentary	
Transfer between Soneva Fushi and Soneva Secret by Seaplane	USD <b>650</b> per way per adult, USD <b>325</b> per way per child Infant: Complimentary	
Transfer between Soneva Fushi and Soneva Jani by speedboat.	Complimentary one-way transfer by speedboat when combining a stay at Soneva Jani in the same traveling period (for all guests who sharing with villa). No minimum night stay is required.	

### 1.4 INCLUSIONS

All inclusions listed below are combinable with each other, and with our contracted special offers on the following pages.

<b>Inclusions for ALL Villa types, for ALL bookings</b>	<ul style="list-style-type: none"> <li>• In-Villa check-in with a complimentary welcome bottle of wine or champagne for all One Bedroom Villa Suites and above.</li> <li>• Complimentary non-alcoholic beverages and snacks from the In-Villa minibar, replenished once daily, for all One Bedroom Villa Suites and above.</li> <li>• Complimentary access to The Den, our 2,400 sqm award-winning children's club, offering a tech-free playground where children can play, cook, swim, and learn.</li> <li>• Barefoot Butler service for all villas to guide and assist throughout the stay.</li> <li>• Unlimited access to our Signature artisanal chocolate, ice cream, fruit, deli, and Cheese rooms.</li> <li>• Complimentary use of all non-motorized water sports (e.g. paddleboards, kayaks) and snorkeling equipment.</li> <li>• Complimentary personalised bicycle to explore the island .</li> <li>• Access to the fully equipped gym.</li> <li>• Complimentary group yoga, gym and meditation classes at designated times.</li> <li>• Complimentary use of tennis and padel courts (available during limited hours set by the resort). Use of our unique covered tennis court and coaching is available at an additional charge.</li> <li>• Complimentary use of The Observatory for stargazing.</li> <li>• Free entry to Cinema Paradiso for movie screenings only. Food and beverages are not included. Menu items will be charged as per the A la carte prices.</li> <li>• Daily laundry service is offered with a voluntary contribution of USD 10 per load, supporting our local community projects.</li> </ul>
<b>Inclusions for Residences</b> (Applicable to 5, 6, 7, and 8 Bedroom Residences only)	<ul style="list-style-type: none"> <li>• 24/7 Villa Manager and Villa Attendant.</li> <li>• Private Chef on call for In-Villa Dining .</li> <li>• Dedicated buggy driven by your Barefoot Butler</li> <li>• One daily In-Villa movement/wellness session for the family .</li> <li>• One tennis session with a resident coach per stay, subject to availability</li> <li>• Private movie screening, available at Cinema Paradiso, or alternatively on the beach or In-Villa.</li> </ul>
<b>Repeater guest benefits for ALL Villa types</b>	<p>Returning guests (Soneva Repeaters) are entitled to a 10% discount on the villa rate, applied before any promotional discounts. Based on their historical number of stays and cumulative spend, Repeaters may also enjoy access to a range of exclusive experiences curated by the resort. These experiences are offered at the resort's discretion and are subject to change.</p> <p>For the current list of complimentary experiences, please contact the Reservations Team at <a href="mailto:reservations@soneva.com">reservations@soneva.com</a> or via our <b>official WhatsApp account</b> at +960 722-3378.</p>

## 1.5 SONEVA FUSHI OFFERS 2026-2027

### All offers require a minimum 4-night stay

\* The minimum 4-night stay requirement may be combined across Soneva Fushi and Soneva Jani (e.g., 2 nights at each resort).

OFFER NAME	OFFER DETAILS	VALIDITY	TERMS & CONDITIONS
<b>Advanced Purchase Offer</b>	10% discount for all bookings made <b>90</b> days prior to arrival.	Valid all year, <b>except</b> during Peak and Shoulder season	Book <b>90 days</b> in advance of arrival and receive a 10% discount on the total villa rate.  This offer is combinable with other promotions <b>except</b> the Summer Offer. The discount is calculated on the villa rate, including breakfast . It does not apply to meal plans, transfers, experiences, or other incidental charges.  <b>Special Payment Terms:</b> Advanced Purchase Offer bookings require a <b>25% refundable deposit</b> upon confirmation, in alignment with the Payment & Cancellation Policy detailed in Section 2.
<b>Summer Offer</b>	(i) <b>20% discount</b> on all villa types during the Shoulder Season. (ii) Complimentary upgrade to Half Board.	Shoulder Season: 04.05.26 -30.09.26	The discount is calculated on the villa rate, including breakfast. It does not apply to meal plans, transfers, experiences, or other incidental charges.
<b>Children's Offer</b>	(i) Complimentary Stay & Dining for Children:: • One- and Two-Bedroom Villas: Up to two children under 12 years stay and dine at no additional charge. • Three-Bedroom Villas and above: Up to four children under 12 years stay and dine at no additional charge.  (ii) Complimentary Amenities: For infants and toddlers, we provide complimentary high chairs, prams, playpens, monitors, bottle warmers, bath mats, and baby milk (subject to availability).  (iii) Welcome Gifts for Children: Each child will receive a thoughtfully curated welcome gift upon arrival, inspired by the island's natural surroundings to encourage creativity and a sense of exploration.	Stay all year-round  <b>Blackout:</b> Peak Season	This offer is combinable with all other offers.  A maximum of two children are allowed in a One Bedroom Villa. For maximum child capacity per villa category, please refer to the Villa Features on Page 3.  All meals will be served from the children's menu only. Items ordered from the adult A la carte menu will be offered at 30% off the published rate. Not applicable to Soneva Unlimited supplement charges.  A USD 12 Green Tax per person, per night applies.  Children under 2 years old are exempt from the Green Tax.
<b>Teenager's Offer</b>	(i) Teen guests aged over 12 to 17.99 years enjoy complimentary accommodation across all villa categories, inclusive of breakfast. During the Shoulder Season, complimentary accommodation will include half board.  (ii) Teen guests staying in Residences will also receive added benefits. Each teenager is entitled to one complimentary experience during their stay from the options below: • Jet ski (solo, 15 minutes) • Seabob (solo, 15 minutes) • Personal training session (45 minutes, per villa) • Private yoga session at the villa (45 minutes, solo or group)	Stay all year-round  <b>Blackout:</b> Peak Season	This offer is combinable with all other offers.  A maximum of 2 additional teenagers may be accommodated in each villa, irrespective of villa category.  All complimentary experiences must be booked in advance and are subject to availability and seasonality. The list of experiences is subject to change.  A USD 12 Green Tax per person, per night applies.  Children under 2 years old are exempt from the Green Tax.
<b>Honeymoon &amp; Anniversary Offer</b>	(i) One complimentary sunset cocktail experience for two at a designated venue.  (ii) One complimentary floating breakfast for two guests.	Stay all year-round	This offer is combinable with all other offers.  It can be availed within 12 months of the marriage ceremony.  Sunset cocktail experience and Floating breakfast must be reserved in advance and is subject to availability, weather conditions, and seasonality.

## 2. PAYMENT, CANCELLATION AND CREDITS POLICY

### 2.1 PAYMENT AND CANCELLATION POLICY (Valid for all 1 and 2 bedroom villas):

	Peak Season	Premium High Season	High & Shoulder Season
<b>Payment Policy</b>	Upon confirmation: A refundable 50% deposit is required, and 100% full payment is required 90 days before arrival.	Upon confirmation: A refundable 25% deposit is required, and 100% full payment is required 90 days before arrival.	100% full payment is required 30 days before arrival.
<b>Cancellation</b>	50% deposit upon confirmation, refundable up to 90 days prior to arrival.  Cancellations made 90 days or less prior to arrival will incur a 100% cancellation fee.	25% deposit upon confirmation, refundable up to 90 days prior to arrival.  Cancellations made 90 days or less prior to arrival will incur a 100% cancellation fee.	Cancellations made 30 days or less prior to arrival will incur a 100% cancellation fee.

### 2.2 PAYMENT AND CANCELLATION POLICY (Valid for 3 bedroom villas and above):

	Peak Season	Premium High Season	High & Shoulder Season
<b>Payment Policy</b>	Upon confirmation: A non-refundable 50% deposit is required, and 100% full payment is required 90 days before arrival.  Reservations within 90 days of arrival require 100% payment upon confirmation.	Upon confirmation: A refundable 25% deposit is required, and 100% full payment is required 90 days before arrival.  Reservations within 90 days of arrival require 100% payment upon confirmation.	100% full payment is required 30 days before arrival.
<b>Cancellation</b>	Non-refundable 50% deposit upon confirmation.  Cancellations made 90 days or less prior to arrival will incur a 100% cancellation fee.	25% deposit upon confirmation, refundable up to 90 days prior to arrival.  Cancellations made 90 days or less prior to arrival will incur a 100% cancellation fee.	Cancellations made 30 days or less prior to arrival will incur a 100% cancellation fee.

### 2.3 BANK DETAILS FOR DEPOSIT AND PAYMENT

<b>Beneficiary Account Name</b>	Bunny Holdings (BVI) Ltd. (Soneva Fushi)
<b>Beneficiary Address</b>	4 <sup>th</sup> Floor, Jazeera Building, Boduthakurfaanu Magu, Male', Republic of Maldives
<b>Beneficiary Account Number</b>	7730000284590
<b>Beneficiary Bank Name</b>	Bank of Maldives Plc.
<b>Beneficiary Bank Address</b>	BML Building, 11 Boduthakurfaanu Magu, Maldives
<b>Swift Code</b>	MALBMVMVXXX
<b>INTERMEDIARY BANKS:</b>	
<b>Intermediate bank (USD)</b>	Deutsche Bank Trust Company Americas, New York
<b>Swift Code</b>	BKTRUS33XXX
<b>Account Number</b>	04464048
<b>Intermediate bank (SGD)</b>	Oversea-Chinese Banking Corporation Limited, Singapore SG
<b>Swift Code</b>	OCBCSGSGXXX
<b>Account Number</b>	717305825001
<b>Intermediate bank (EUR)</b>	Deutsche Bank AG, Frankfurt Am Main, Germany
<b>Account Number</b>	DEUTDEFFXXX
<b>Swift Code</b>	10095519460000

### 3. MARKETING AND BROCHURE CONTRIBUTIONS

[Soneva Brand Centre](#) provides all essential materials for co-marketing, promotions, and sales collaterals including

- Brochure templates with 50-, 100-, and 200-word options (click [here](#))
- Soneva Fushi folder and factsheet (click [here](#))

**Important reminder:** All Contracted Partner must follow Soneva’s standard templates, imagery, and brand guidelines. Any deviations require prior written approval from Soneva. The company will not provide cash or barter contributions for any marketing or brochure materials that do not comply with these standards.

### 4. DIGITAL MARKETING CLAUSES

#### 4.1 Intellectual Property Rights

The Contracted Partner hereby acknowledges that all intellectual property rights in any trademarks, photographs, images, artwork, articles, and other materials (“IP Materials”) provided by the Resort to the Tour Operator, or produced by the Tour Operator or its affiliates for the sole purpose of marketing and promoting the Resort, are and shall remain the sole and exclusive property of the Resort or its affiliates. The Tour Operator’s use of such IP Materials does not confer any ownership, proprietary, or other rights in the said IP Materials, except for the limited right of use expressly granted under this Agreement.

#### 4.2 Trademarks/Logos

The Contracted Partner hereby acknowledges that the Resort or its affiliates own all rights, title, and interest in and to its trademarks, including but not limited to “Soneva”, “Soneva Fushi”, “Soneva Jani”, “Soneva in Aqua”, “Soneva Stars”, and all other marks under the “Soneva” umbrella (collectively referred to as the “Soneva Marks”), together with all goodwill associated therewith. The Contracted Partner acknowledges that the Soneva Marks are and shall remain the sole and exclusive property of the Resort or its affiliates, and that all use of the Soneva Marks by the Contracted Partner shall inure to the benefit of the Resort or its affiliates.

The Contracted Partner shall not use the Soneva Marks other than as expressly permitted under this Agreement. Subject to the terms herein, the Resort grants the Contracted Partner a non-exclusive, limited license for the term of this Agreement to use the Soneva Marks solely in connection with the marketing and promotion of the Resort, including use in property name and description listings, provided that the Contracted Partner: (i) does not register any domain name or trademark containing or comprising any of the Soneva Marks; and (ii) does not knowingly engage in any activity that could reasonably be expected to materially or adversely affect the Resort’s rights in the Soneva Marks. The Contracted Partner shall use best efforts to implement the keyword restrictions in digital advertising (including but not limited to Google Search, Yahoo Search, Bing Search, Baidu Search, meta-search, and display advertising) for the Resort, as outlined in Exhibit A.

Updates to Exhibit A shall require written approval from both Parties and must be implemented within 30 days of mutual approval. Upon written notice from the Resort, the Contracted Partner shall take reasonable and timely steps to cease any advertising, marketing, or SEO keyword campaigns containing restricted keywords listed in Exhibit A that were not approved by the Resort. Such cessation shall occur within five (5) working days of receiving notice, and this shall constitute the Resort’s sole remedy concerning keyword restriction compliance.

The use of the Soneva Marks in any of the Contracted Partner’s media plans or marketing assets must receive prior written approval from the Resort before the commencement of any campaign. The Contracted Partner shall not permit any third party, entity, or company to use or reproduce the Soneva Marks, whether in the course of trade or otherwise, without the Resort’s prior written consent, except in connection with marketing the Resort through online channels generally used by the Contracted Partner and its affiliates, and only as per media plans approved by the Resort prior to the start of such campaigns.

#### 4.3 Content/Photographs

Subject to the terms of this Agreement, the Resort hereby grants the Contracted Partner a non-exclusive, limited license, for the duration of this Agreement, to use and display selected imagery and content from the Resort’s official website (“Content”), or to produce its own imagery or copy, solely for the purpose of promoting and marketing the Resort in accordance with this Agreement. All IP Materials used in the Contracted Partner’s media plans or marketing assets must receive prior written approval from the Resort before the commencement of any campaign.

The Contracted Partner shall not permit any third party, entity, or company to use or reproduce the IP Materials, whether in the course of trade or otherwise, without the Resort’s prior written consent, except in connection with marketing the Resort through online marketing channels generally used by the Contracted Partner and its affiliates, and only as per the media plans approved by the Resort prior to the start of such campaigns. The Contracted Partner shall not disclose, convey, or otherwise provide any Soneva Assets to any third party, entity, or company without the Resort’s prior written consent, except in connection with marketing the Resort through online marketing channels generally used by the Contracted Partner and its affiliates, and only as approved by the Resort before the start of the applicable campaigns.

The Contracted Partner further agrees not to knowingly use any Soneva Asset in any manner that could reasonably be expected to have a material adverse effect on the goodwill associated with such Content.

#### 4.4 Effect of Termination

Upon termination of this Agreement for any reason whatsoever, all licenses granted to the Contracted Partner under this Agreement shall immediately terminate. The Contracted Partner shall use commercially reasonable efforts to cease all use of the IP Materials within a commercially reasonable wind-down period (the “Wind-Down Period”), including but not limited to the Soneva Marks and Content. The Parties acknowledge and agree that any continued use of the IP Materials by the Contracted Partner after the Wind-Down Period would cause the Resort or its affiliates irreparable harm for which monetary damages would be inadequate. Accordingly, the Resort and/or its affiliates shall be entitled to seek immediate injunctive relief to prevent further unauthorized use, without prejudice to any other rights or remedies available to the Resort under law or in equity.

#### Exhibit A

List of keywords (exact and/or broad matches) to remove from the positive list and add to the negative list for the Contracted Partner’s digital campaigns including but not limited to Google Search, Yahoo Search, Bing Search, Baidu Search, meta-search, display advertising:

#### Keywords:

Soneva, Soneva Fushi, Soneva Fuchi, Soneva Jani, Soneva Aqua, Soneva Soul, Soneva Resort, Soneva Resorts, Soneva Hotel, Soneva Hotels, Soneva Villa, Soneva Villas, Fushi, Fuchi, Jani, Aqua, Acqua, Aqua, Soul, SonevaFushi, SonevaFuchi, SonevaJani, SonevaAqua, SonevaAcqua, SonevaFoundation, SonevaSoul, SonevaVillaOwnership, SonevaArts, SonevaSpa, SonevaResort, SonevaResorts, SonevaHotel, SonevaHotels, SonevaVilla, Soneva Villas

## 5. TERMS & CONDITIONS

### 1. Rates

- a. Rates are inclusive of the 10% service charge and 17% GST. Any future change in government tax charges will be effective from the date of implementation.
- b. Rates are non-commissionable and quoted in USD.
- c. Rates are based on the base occupancy as specified on page 2, unless otherwise stated, and are applicable only to Contracted Partner clients.
- d. Rates quoted are not applicable to individual travelers (FITs), direct bookings, or corporate accounts, and may only be sold with the required markup as stipulated in this Agreement.
- e. Rates offered are applicable ONLY if reservations are made directly to the Resort.
- f. The Contracted Partner shall not be entitled to any remuneration, commission, or markup on villa upgrades, meal plan enhancements, experiences, or any other services booked or purchased directly by guests with the Resort after arrival.
- g. The Contracted Partner is not entitled to offer accommodation at the Resort to third parties at rates lower than the Resorts' published rates prevailing at the time of intended occupancy. The Resort shall advise the Contracted Partner of any rate changes as and when these occur.
- h. All information and rates offered in this agreement are strictly confidential and may not be disclosed to third parties for any reason.
- i. Rates are not valid for internet portal sites. If the Contracted Partner wishes to promote packages online, any published rates must include a minimum 20% markup or be equal to the daily rate on Soneva.com. Rates must be packaged with flights, transfers, or other value-added components so that net rates are not disclosed to the public. The Contracted Partner shall not sell or resell these rates to any third party using online channels without Soneva's prior written consent. Any breach of these terms entitles Soneva to withdraw the rates or terminate this Agreement without notice.
- j. The Contracted Partner will be in breach of this Agreement if it or its affiliates publish or distribute Wholesale F.I.T. Rates to third parties or make them available to the general public, including through B2C online channels. In such cases, the Contracted Partner must immediately cease all sales at the Wholesale F.I.T. Rate.
- k. In addition, Soneva reserves the right to suspend access to the Wholesale F.I.T. Rates until the breach has been fully remedied. The Contracted Partner shall also be immediately liable for any guest claims made under Soneva's Best Rate Guarantee and for any payments made by Soneva to guests as a result of such breach.

2. **Brochure features** must be reviewed and signed off by Soneva, prior to printing.

3. **Confidentiality:** All information and rates offered in this agreement are strictly confidential and may not be disclosed to third parties.

4. **Check-in/ Check-out times:** Check-in is at 14:00 hrs, Check-out is at 12:00 noon. Late check-out charges: until 18.00 hrs 50% of contracted rate, after 18:00 hrs 100% of contracted rate.

5. **Groups:** Any reservation of 10 rooms and above is considered a group, which requires a separate group quotation, payment and cancellation policy that can be obtained from speaking to one of Soneva's Country Director of sales.

6. **No Show & Early Check Out Policy:** In the event that the individual or entire group does not arrive, arrive later than the confirmed arrival date, or departs earlier than the confirmed departure date the Contracted Partner shall be held responsible for payment computed at the equivalent for the full originally booked length of stay.

7. **Jurisdiction:** It is expressly agreed and declared that the proper law of this agreement is the law of the United Kingdom that any disputes, actions or other matters arising hereunder shall be determined in a court of law in the United Kingdom in accordance with the laws and procedures of the United Kingdom and under any and all circumstances.

8. **Stop Sell Procedure:** The hotel reserves the right to request a Stop Sell to the business partner. All rooms sold under confirmed allotment must be reported in writing within forty-eight hours (48) of the Stop Sell notification to the hotel and unused allotment must be returned to the hotel by the business partner.

9. **Reservations Procedure:** Reservations can be accepted by email or telephone, however reservations must be confirmed in writing by Soneva's Reservations Department. All bookings/amendments/cancellations must be reported immediately to the Reservations department.

### 10. Transfers:

- a. All international flight dates and times must be provided at the time of reservation.
- b. The last seaplane departs from Soneva Fushi between 16:00 - 17:00 and each guest can carry 20 kg of checked-in luggage and 5 kg of hand luggage
- c. Guests may book CIP services offered by Velana International Airport on arrival and departure, to minimize wait time for formalities upon arrival or departure to ensure a smooth transfer. A charge of USD 280 net will be applied per person per way
- d. Prices are subject to change without prior notice in accordance with any increases in fuel prices and taxes

11. **My Soneva Preferences Form:** All Contracted Partner will receive the My Soneva Preference form to complete via email. It is mandatory for these to be submitted to the Resort prior to the guest's arrival to ensure we fully customize the experience according to the guests' preferences.

### 12. Allotments:

- a. Room allotments are subject to seasonal variation. The hotel may request the return of allotments during high demand periods.
- b. Allotments are not uploaded into our reservation system until a signed contract is returned.
- c. Any unused allotment will be automatically released on the cutoff date without notification.
- d. When the allotment has been filled, additional bookings will only be accepted on rates available at the time of reservation.
- e. Allotments can be retracted by the CCO, GM, or Global Director of Sales if the allotment materialization drops below 60% of rooms allotted. Allotments will be released automatically without any prior notice if materialization is below 40% of rooms allotted.

13. **Cancellations:** Save and except where deposits have been duly paid in accordance with the above, the Resort reserves its absolute right to release all rooms if the requirements herein stated are not fully met within the time limit stated. The Resort also reserves the right NOT TO ALLOW changes in dates of reservations and guests' name with an original booking confirmed. During the High/Peak Season, the Resort will inform with each reservation the time limit (cut off period) of each reservation to observe all points stipulated in this contract. The Resort reserves its absolute right to release the room reserved (WITHOUT any prior notice if the conditions in this contract are not observed). All deposits made for reservations during the Peak Season are NON-REFUNDABLE and NON-NEGOTIABLE if cut off periods/cancellation notices are not observed. Please note that cancellations will not be accepted until they have been confirmed by the Resort by return fax or e-mail.

14. **Renovation:** The Resort reserves the right, upon giving reasonable notice to the Contracted Partner to close any part of its facilities and to carry out repairs, renovation/s and upgrades to the Resort from time to time and at any time as it deems fit in its absolute discretion.
15. **Change of ownership:** The Resort must be informed in writing at least 30 days prior the effective date of any change to ownership or management.
16. **Force Majeure:** The Resort shall be relieved of its obligations hereunder in the event and to the extent its performance of this agreement is delayed or prevented in whole or in part by any cause beyond its control, including, without limitation, acts of God, change of laws, war or hostilities (declared or not), civil unrest, fire, flood, earthquake or explosion, sale, seizure of the Resort under legal process, strikes, lockouts or labour stoppages or any other circumstances beyond the control of the Resort that makes it impossible for the Resort to operate fully or partially.
17. **Exclusion of Liability:** It is agreed that the Resort and the Resort Company shall not be liable to the Contracted Partner or any other person for any loss, damage, liability, expenses or costs suffered or incurred by the Contracted Partner any member of any booking(s), including any loss, damages, liability, expenses and costs arising from any loss of, damage to or theft of property, unless such loss, damage, liability, expenses and costs resulted directly from the gross negligence or willful default of the Resort or the Resort Company.
18. **Transfer of rights:** The Contracted Partner may not assign or transfer any of its rights and obligations under this agreement.
19. **Termination:** A) This agreement may be terminated by the Resort immediately in the event of any breach by the Contracted Partner of (a) its payment obligations under this Agreement; or (b) its other obligations under this Agreement which, if in the opinion of the Resort is capable of remedy, is not remedied to the satisfaction of the Resort within 30 days (or such shorter period as the Resort may require) from the date of notice from the Hotel. B) Either party may terminate this agreement for any reason whatsoever by giving the other party 15 days prior written notice of termination. C) Upon termination of this Agreement, the Contracted Partner's credit arrangements (if any) shall automatically cease and all amounts due or owing by the Contracted Partner to the Resort under this Agreement shall be immediately due and payable. The Resort shall be entitled to levy a late payment charge on any outstanding and overdue sum at the rate of 1.5% per month from the due date until the date on which full payment is made. D) Any termination of this Agreement shall not prejudice any of the parties' rights or obligations that have accrued prior to termination and shall not relieve the Contracted Partner's duty of confidentiality.



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**Date:** October 10, 2025  
**Contact:** Joanna Flint  
**Position:** Chief Commercial Officer  
Soneva



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**Date:** 10/10/2015  
**Contact:** Alessandra Girardi  
**Position:** Product Manager  
Nuba Expediciones