

HOTEL INDIGO®

LA PAZ
PUERTA CORTÉS

HOTEL INDIGO LA PAZ PUERTA CORTES
OPERADORA DE HOTELES COSTA BAJA SA DE CV
Carretera a Pichilingue Km 7.5
La Paz, B.C.S. 23010
Phone: +52 (612) 123-6000
E-mail: reservations@indigolapaz.com

NUBA
Nuba Expediciones de Mexico
Yolanda Romay / People Director
Goldsmith 60, Piso 2, Polanco III Seccion
Miguel Hidalgo, CDMX 11540
Tel: 52-55-5255-4455
Email: yolanda.romay@nuba.com

CONFIDENTIAL WHOLESALE AND TOUR OPERATOR CONTRACT FOR THE YEAR 2025 / 2026

This contract is entered into by and between **NUBA EXPEDICIONES DE MEXICO AND OPERADORA DE HOTELES COSTA BAJA S.A. de C.V** a Mexican Corporation.

If this contract is not signed by the Wholesaler within the first thirty (30) days of being sent, such contract shall not be valid and shall be automatically cancelled.

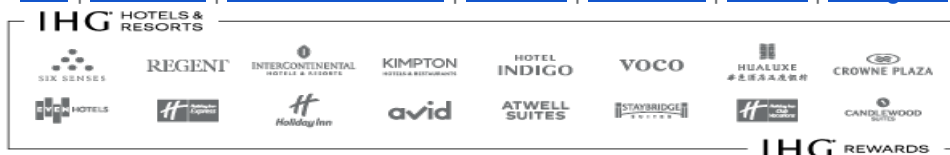
EFFECTIVE DATES	ROOM CATEGORY	NET RATE	MAX OCCUPANCY
Jun 01 - Oct 02, 2025	King Size Bed Garden View	\$228.00	2 Adults
	2 Queen Beds Garden View	\$255.00	2 Adults & 2 children or 3 Adults
	King Size Bed Ocean View	\$265.00	2 Adults
	2 Queen Beds Ocean View	\$292.00	2 Adults & 2 children or 3 Adults
Oct 03 -Dec 18, 2025	King Size Bed Garden View	\$245.00	2 Adults
	2 Queen Beds Garden View	\$271.00	2 Adults & 2 children or 3 Adults
	King Size Bed Ocean View	\$284.00	2 Adults
	2 Queen Beds Ocean View	\$311.00	2 Adults & 2 children or 3 Adults
Dec 19,2025 -Jan 05, 2026	King Size Bed Garden View	\$322.00	2 Adults
	2 Queen Beds Garden View	\$348.00	2 Adults & 2 children or 3 Adults
	King Size Bed Ocean View	\$367.00	2 Adults
	2 Queen Beds Ocean View	\$393.00	2 Adults & 2 children or 3 Adults

IHG® Hotels & Resorts

Carr. Pichilingue KM 7.5, La Paz, Baja California Sur, México.

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IHG REWARDS

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Jan 06 -Mar 26, 2026	King Size Bed Garden View	\$239.00	2 Adults
	2 Queen Beds Garden View	\$266.00	2 Adults & 2 children or 3 Adults
	King Size Bed Ocean View	\$276.00	2 Adults
	2 Queen Beds Ocean View	\$303.00	2 Adults & 2 children or 3 Adults
Mar 27- Apr 13, 2026	King Size Bed Garden View	\$355.00	2 Adults
	2 Queen Beds Garden View	\$382.00	2 Adults & 2 children or 3 Adults
	King Size Bed Ocean View	\$403.00	2 Adults
	2 Queen Beds Ocean View	\$429.00	2 Adults & 2 children or 3 Adults
Apr 14 – Oct 01, 2026	King Size Bed Garden View	\$239.00	2 Adults
	2 Queen Beds Garden View	\$266.00	2 Adults & 2 children or 3 Adults
	King Size Bed Ocean View	\$276.00	2 Adults
	2 Queen Beds Ocean View	\$303.00	2 Adults & 2 children or 3 Adults
Oct 02 – Dec 18, 2026	King Size Bed Garden View	\$257.00	2 Adults
	2 Queen Beds Garden View	\$283.00	2 Adults & 2 children or 3 Adults
	King Size Bed Ocean View	\$296.00	2 Adults
	2 Queen Beds Ocean View	\$322.00	2 Adults & 2 children or 3 Adults
Dec 19, 2026 -Jan 04, 2027	King Size Bed Garden View	\$355.00	2 Adults
	2 Queen Beds Garden View	\$382.00	2 Adults & 2 children or 3 Adults
	King Size Bed Ocean View	\$403.00	2 Adults
	2 Queen Beds Ocean View	\$429.00	2 Adults & 2 children or 3 Adults

Rates per room per night in US American Dollars based on single or double occupancy in European Plan. For the third person applies the price of the extra person and in the case of children from 0 to 12 years old are free. Rates do not include 16% VAT, 4% tax and \$6.00 usd Resort Fee. Taxes may vary at any time according to governmental instructions. All taxes are subject to change. If government instructions change the taxes, the hotel will send the Tour Operator written notification of such change in advance in order to adjust the taxes for future reservations. **EXCLUSIVE RATES FOR THE INTERNATIONAL MARKET (INCLUDING USA AND CANADA)**

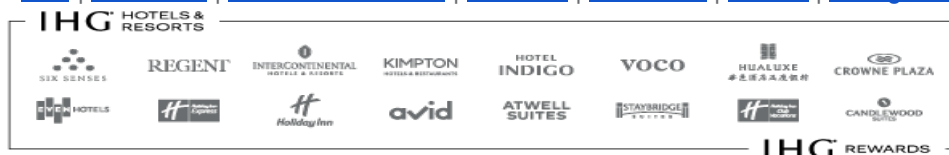
Additional person. \$40.00 usd plus taxes (16% VAT and 4% lodging tax). Maximum 1 additional adult in our 2 Queen beds room
*Additional beds are not available.

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Reservations are subject to availability. A reservation is considered confirmed when the tour operator receives written confirmation from the reservations department.

Additional price for American breakfast per person per night: \$14.00 usd taxes and service included.

SALES & MARKETING CONTACT:

Israel Gatica
 Director of Sales & Marketing
 Ph 011 52 (612) 1236000
 E-mail: igatica@indigolapaz.com

Cecilia Ruvalcaba
 Sales Executive
 Ph 011 52 (612) 123 6000
 E-mail: ruvalcaba@indigolapaz.com

RESERVATION PROCEDURE:

The wholesaler will send the reservation vouchers or written confirmation of the reservation to the Reservation Department to the following email: reservations@indigolapaz.com before the client's arrival date, as confirmation that the wholesaler has made one or more bookings. Our Reservation department agrees to confirm the booking to the Wholesaler as quickly as possible, according to the cutoff date established in the rate sheet of this net contract.

The reservation must clearly state the following:

1. Name of the guest(s)
2. Number of room(s)
3. Room Type
4. Date of arrival and departure
5. Name or Code of the Promotion
6. Special Requirements

Reservations are subject to availability at the moment in which the reservation is made. Verbal request cannot be accepted at any time. A reservation is only considered as confirmed when the wholesaler has received confirmation from the reservation department with the corresponding reservation number, according the cutoff date.

CANCELLATIONS & NO SHOW CHARGE

PERIOD	DEADLINE	PENALTY
May 01-Dec 18, 2025	72 hours before	1 night
Jan 06 – Mar 26, 2026	72 hours before	1 night
Mar 27- Apr 13, 2026	7 days before	Full Stay
Apr 16- Dec 18, 2026	72 hours before	1 night
Dec 19 2025/26- Jan 05, 2025/26	21 days before	Full Stay

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MANDATORY NO REFUND POLICY

Early departures or late arrivals at any time will be subject to a mandatory Non-Refundable status. Exceptions, (acts of God, riots, epidemics, quarantine restrictions, war, work stoppages, strikes or government restrictions), will be evaluated at the hotel's discretion, on a per-case basis.

GROUP RATES

Groups are considered on an individual basis. Net group rates cannot be applied. Groups are considered groups of 10 rooms or more. Please contact the Sales Department directly for group quotations, policies and amenities.

CHECK IN/OUT TIME:

Check in: 15:00 hours
Check out: 12:00 hours

PAYMENT PROCEDURE:

Pre-payment is required for all reservations unless billing and credit has been approved. If payment is not received prior to guest arriving or by the date indicated on the confirmation, the hotel reserves the right to cancel the reservation without notice or charge the client at rack rate upon arrival. Payments should be made payable to Operadora de hoteles Costa Baja SA de CV and scanned to Reservations Department reservations@indigolapaz.com.

Payments must be sent in US Dollars to the following address:

Bank Name: BANORTE
Address: Carretera a Pichilingue S/N Zona Industrial, La Paz B.C.S. C.P. 23010, Mexico
Account Number: 0280852087
Account Name: Operadora de Hoteles Costa baja S.A de C.V.
CLABE#: 072 040 00280852087 5
SWIFT (IBAN): MT103

**Please make sure to include all bank fees.

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MUTUAL OBLIGATIONS

- A. The Hotel shall reserve the accommodations described in this agreement, which forms a part hereof for the exclusive use of The Wholesaler, subject only to the release agreements described in this agreement.
- B. The Hotel shall properly maintain and keep in good working order all facilities and rooms, including, but not limited to hot and cold water, supplies, bath, W.C. and shower.
- C. The Hotel shall provide daily maid service, to clean client's rooms and to change all linens in client's rooms as required.
- D. Hotel discourages Spring break and multiple student reservation. The Hotel reserves the right to deny lodging to any reservations of this type. The Wholesaler hereby acknowledges this policy.
- E. The Hotel agrees that if it is impossible to provide the agreed accommodation, for whatever reason, it will arrange alternative accommodations in a similar establishment of a comparable or superior nature and that any additional cost incurred for such alternative accommodation shall be paid by the Hotel.
- F. The Hotel shall notify The Wholesaler within 14 days of any major changes in the operation of the resort, such as new ownership, new construction, renovation, closing of facilities and physical plant and suspension of services, so that The Wholesaler's clients can be advised accordingly.
- G. The Hotel shall promptly deal with any complaints from clients concerning service, accommodation or facilities at The Hotel.
- H. In the event the Wholesaler's client staying at The Hotel is unreasonably problematic, and/or is an extreme nuisance to The Hotel staff or other guests staying at The Hotel, The Hotel at its option shall have the right to eject said client from its premises. In such circumstances, The Wholesaler shall assist The Hotel relocating said client to another hotel or make other arrangements as the situation dictates.
- I. For up to 90 minutes per day, The Hotel shall provide The Wholesaler with a public meeting area in order that The Wholesaler may conduct its briefings, customer relations and other pertinent business with its clients. The Wholesaler may not solicit, sell or offer any service, tour or product to any Hotel guest in the public areas of The Hotel including lobbies, restaurants, and pool areas or in guest's rooms.
- J. The wholesaler will not discount any amount of the invoice for cooperative/promotional agreements unless there is written pre-authorization by the General Manager or Director of Sales of Hotel Indigo La Paz Puerta Cortes. In Case there is an approval for the adjustment, copy of the authorization must be attached to your payment.
- K. Under no circumstances shall The Hotel be liable nor indemnify any party for any claim where the injury, loss or damage was a result of a guest / client's impaired conduct while under the influence of alcohol, drugs or negligence
- L. Nothing herein contained shall be construed to create a partnership, joint venture or other relationship other than providing accommodation to The Wholesaler by The Hotel. This agreement does not authorize The Wholesaler or The Hotel to act as agents for the other.
- M. Before wholesaler uses any brochure, video or other marketing materials representing the hotels, wholesaler agrees to have such marketing materials approved in writing by Hotel Indigo La Paz Puerta Cortes.
- N. This agreement shall inure to the benefit of and shall be binding upon the parties hereto and their respective successors and assigns.
- O. This agreement shall be construed and enforced in accordance with and the laws of México shall govern the rights of the parties.
- P. This agreement constitutes the entire agreement between the parties, and there are no representatives, warranties, covenants or conditions whatsoever between the parties other than as set forth specifically in this agreement.

ACCOMMODATIONS:

Standard King Room with Garden View:

Room with King bed, Full bathroom, Private balcony with garden view, coffee maker, Complementary Wi-Fi, Satellite TV, Steam Iron, Hair dryer, safe deposit box and Vanity Mirror. 20-25 sq. meters.

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Standard King Room with Ocean View:

Room with King bed, Full bathroom, Private balcony with ocean view, coffee maker, Complementary Wi-Fi, Satellite TV, Steam iron, Hair Dryer, safe deposit box and Vanity mirror. 20-25 square meters.

Standard 2 Queen Bed Room with Garden View:

Room with 2 Queen beds, Full Bathroom, Private balcony with Garden View, Coffee Maker, Complementary Wi-Fi, Satellite TV, Steam Iron, Hair Dryer Safety Deposit Box and Vanity Mirror. 20-25 sq. meters.

Standard 2 Queen Bed Room with Ocean View:

Room with 2 queen beds, full bathroom, private balcony with ocean view, coffee maker, complimentary Wi-Fi, satellite TV, steam iron, Hair Dryer, safe deposit box and vanity mirror. 20-25 sqm.

DISCLAIMER

- 1) The Hotel shall not be liable to The Wholesaler for its inability to provide accommodation in the event of acts of God, riots, epidemics, quarantine restrictions, war, work stoppages, strikes or government restrictions.
- 2) The Wholesaler shall not be liable to The Hotel for payment of rooms if arrivals of clients by aircraft are canceled or delayed by extreme weather conditions, aircraft operational difficulties, aircraft accidents, acts of God, riots, epidemics, quarantine restrictions, war, work stoppages, strikes or government restrictions.
- 3) Each party agrees to indemnify and hold harmless the other party, its servants and agents from and against all claims, including demands, suits, actions and causes of actions, and legal costs incurred in resisting the same, made or brought by or on behalf of any person whatsoever (including persons who are servants or agents of either of the parties) for injury, including injury, resulting in death, loss or damage to the extent that the same are based on or arise out of acts or omissions of the indemnifying party, its servants or agents, while engaged in the performance of its obligations under this agreement, provided that the party seeking indemnity shall have notified the indemnifying party in writing promptly after receipt of any such claim and afforded the indemnifying party reasonable opportunity to defend and / or settle any such claim.

IN WITNESS WHEREOF the parties shall be deemed to have entered into this Agreement by their duly authorized officers, voluntarily and with full understanding of its consequences.

Israel Gatica
Director of Sales & Marketing
Hotel Indigo La Paz Puerta Cortes

Date:

Yolanda Romay
People Director
NUBA

Date:

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