

WELCOME TO OUR WEBINAR



OVERSEAS
AVIATION

WWW.OVERSEASNETWORK.COM



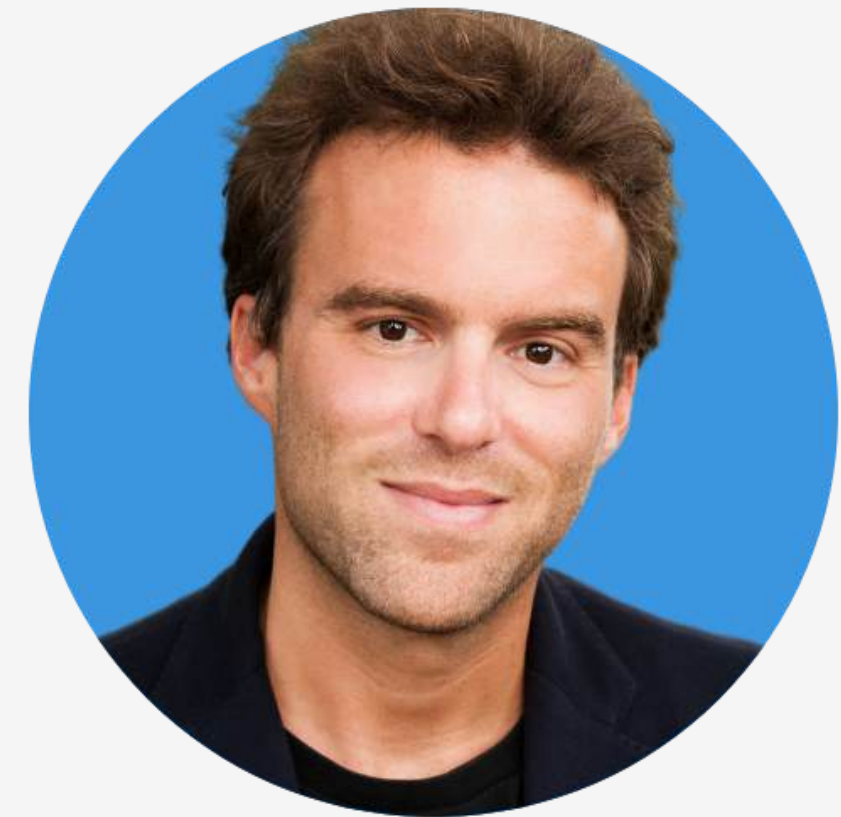
Meet Our Speakers



NICOLAS /
HEAD OF OVERSEAS
AVIATION



FELIX /
CEO



STAN /
SVP OF BUSINESS
DEVELOPMENT

The Topics

- Who We Are
- What We Offer
- Why Overseas Aviation
- We Protect Relationships
- You Get Fairly Compensated
- Take Off With US
- Don't Take Our Word For IT
- How To Submit Your Requests
- Q&A
- Your "Thank you" Offer



ALL ABOUT OVERSEAS AVIATION

THE AIR CHARTER BROKER JUST FOR YOU

The Power of Yes!

Overseas Aviation is...

The Air Charter Broker dedicated to Travel Pros

- Integrated service of the Overseas Network B2B Marketplace
- Merger between Goodwill (Private Aviation) America and Overseas Network
- 20+ Years of combined experience
- Deep knowledge of Air services and Aircrafts categories
- Local Ground Teams of highly trained agents



Our Footprint

30+
Years in
Business

48 **34**
Offices Countries -
5 continents

40,000+
Flights operated

7,000+
Airports used

4 to 500
seater aircrafts
chartered for clients





Our Audience

TRAVEL PROFESSIONALS ONLY

3 main categories of clients:

- Tour Operators
- Travel agencies
- Independent contractors





In-House Experts

AT YOUR SERVICE

Partner with a team that understands your clients unique needs for customized air charter solutions.

- 8 Sales agents
- 3 FlightCare Executives
- 2 Customer service associates (24/7)



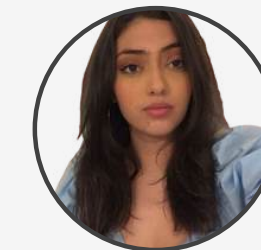
Nicolas
Head of Overseas Aviation



Anne
Sales



Nicolas
Sales



Melissa
Sales



Leonel
Sales



Iris
Sales



Joubine
Sales



Ani
Sales



Luis
Sales



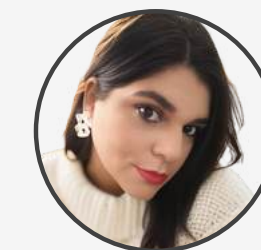
Véronique
FlightCare



Eliane
FlightCare



Leoximar
Customer Service



Odette
Customer Service



Godefroy
FlightCare

OUR PHILOSOPHY

Our Philosophy

*Private Aviation can be
Accessible and Reliable*

What we offer?

BE IN THE KNOW

Charters of all types of aircrafts worldwide for long hauls, hop-on hop-offs...

- Private jets
- Airliners
- Helicopters
- Even freighters, if you need to!



What we offer?

BE IN THE KNOW

for all types of events:

- Private family flights
- Weddings
- Birthdays
- Incentive
- Corporate
- Sports Teams and Federations





CHARTER WITH OVERSEAS AVIATION MEANS...

Peace of mind



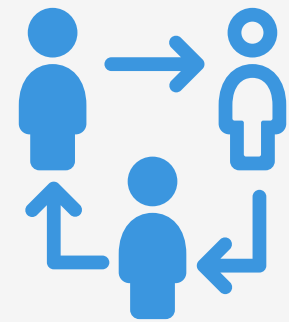
**The utmost peace of mind
for you and your clients**

WE ARE RELIABLE



Uncompromising Security

WE HANDLE ALL FLIGHTS



Under the strict Public Passenger Transport Regime



With Selected Airlines certified by the competent authorities and our Charterer's Liability Insurance



Prioritizing Operators that meet the highest safety standards (ARGUS, WYVERN, ISBAO)



In full transparency, sharing the identity of the operator with you



Journeys 100% Guaranteed

NO ROOM FOR SUPRIZES



Availability of a replacement aircraft
at no extra charges
(Should the need arise)



Systematic Insurance coverage of
up to \$15,000,000 for each flight
(in addition to Airline Insurance)

WE ARE AVAILABLE



24/7

AROUND THE CLOCK



Operational Unit



Commercial Unit
(For takeoffs within a few hours)

WE DARE TO COMPARE

Our Business is More About Quality, than Buying Cheap

We make sure we get the best value for money. *Why?*

- We pursue fairness and quality rather than low value.
- Our offers are straightforward and detailed, with no hidden fees





WE PROTECT RELATIONSHIPS

YOUR CLIENTS ARE IN GOOD HANDS

The Power of Yes!

WE PROTECT RELATIONSHIPS

Complete White-Labelled solution

RETAIN YOUR CLIENTS

Use our product with your name

- Customized offers and trip sheets
- Net or commissionable offers
- Currency selection
- Reactivity to provide quotations
- Overseas Aviation Amenities: Canapes and bottles of Champagne
- Personalized welcome on board notes
- Additional ground services coordination
- 24/7 follow-up with you: email, whatsapp...
- Fast commission payments





A unique process for a perfect journey

WHAT TO EXPECT



WE PROTECT RELATIONSHIPS

Real, human quality control, from start to finish

RETAIN YOUR CLIENTS

Our QC criteria are strict.

We check for:

- Schedule & Routing
- Airports validation
- Technical details & Handlings services
- On-site procedures in agreement with local authorities, airlines and airports
- In-flight services
- Ground transfers coordination
- Passengers information
- Weather forecast

WE PROTECT RELATIONSHIPS

Real, human quality control, from start to finish

RETAIN YOUR CLIENTS

We proudly offer our exceptional 4-step quality control with every flight charter:

1. At the time of the reservation
2. 30 days prior to the flight
3. 10 days prior to the flight
4. 1 day prior to the flight

And ensure a perfect execution on the D-Day

WWW.OVERSEASNETWORK.COM



WE PROTECT RELATIONSHIPS

24/7 Multilingual Customer Service

GET HELP WHEN YOU NEED IT MOST

34
countries

20+
languages
spoken

400
team
members





**YOU GET FAIRLY COMPENSATED
FOR YOUR BUSINESS**

ON COMPETITIVE OFFERS FOR YOUR CLIENTS

The Power of Yes!



No intermediaries

FOR THE BEST VALUE



700+ Partner Private Operators
worldwide carefully vetted over
the past 20+ Years



We have access to
Live availability



We secure the
best rates

YOU GET FAIRLY COMPENSATED



One Stop Shop for all Charter needs

Private Jets

*Flexible
commission levels*



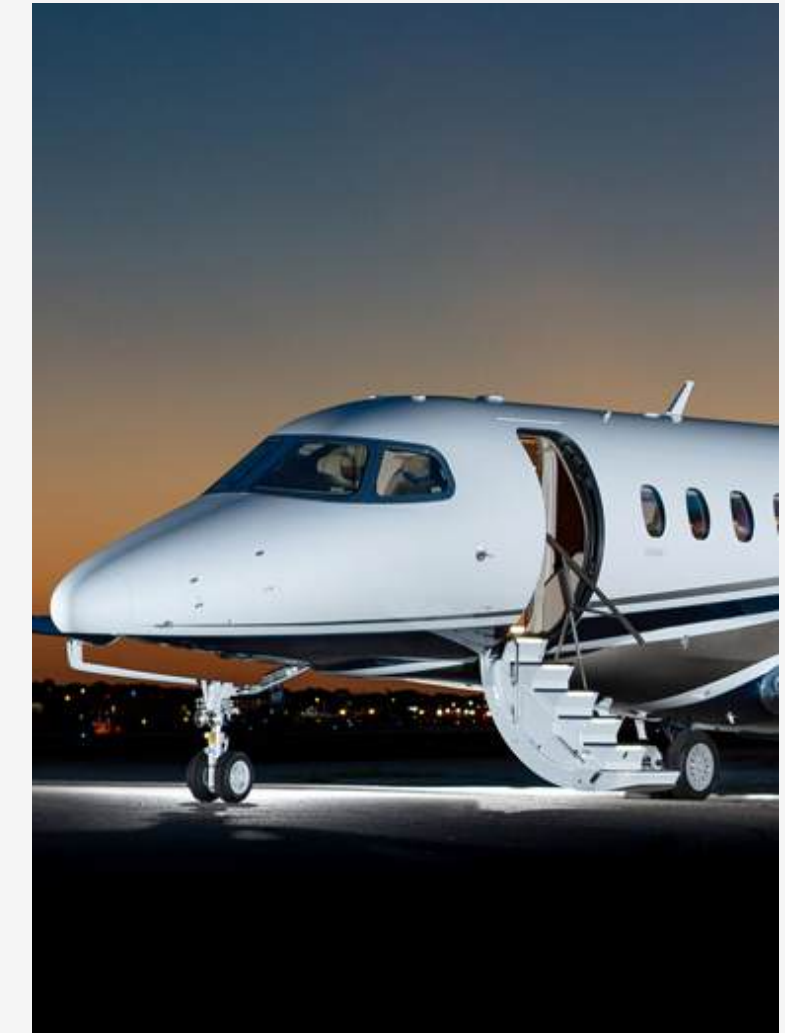
Turbopropellers



Very Light Jets



Light Jets



Midsize Jets

YOU GET FAIRLY COMPENSATED



One Stop Shop for all Charter needs

Private Jets

*Flexible
commission levels*



Uper Midsize Jets



Heavy Jets



Executive Airliners

YOU GET FAIRLY COMPENSATED



One Stop Shop for all Charter needs

Airliners

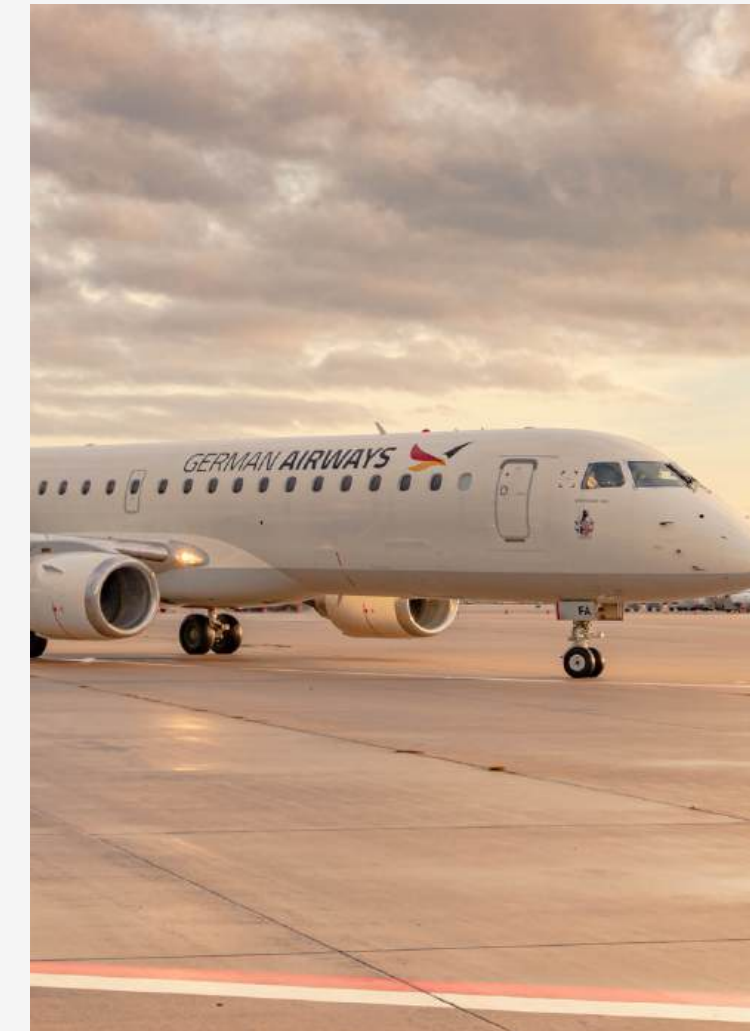
*Flexible
commission levels*



Turbopropellers



Regional Jets



**Narrow body
Aircrafts**

YOU GET FAIRLY COMPENSATED



One Stop Shop for all Charter needs

Helicopters

*Flexible
commission levels*



Single Engine



Twin Engine



Ancillary commissionable Services

TO INCREASE YOUR BOTTOM LINE



Our commission payment schedule

COMMISSIONS ARE PAID OUT TWICE A MONTH

- 1st of the month for charters that took place between the 1st and the 15th of the month prior*
- 15th of the month for charters that took place between the 16th and the end of the month prior*

What we need to pay out commissions:

- Updated W9
- Host Name
- IATA number

*Should the charter be part of the Tailored travel journey, the last service date will be considered instead of the charter date



OUR ENVIRONMENTAL COMMITMENT

REDUCING THE CARBON FOOTPRINT

The Power of Yes!

We Care about the World

WE LIVE IN...

- We give Preference to airlines that have eco flying practices
- We prioritize direct alternative routes to reduce fuel consumption
- We select the most recent fleets of aircraft
- We offer the option to use SAF (Sustainable Aviation Fuel)





DON'T TAKE OUR WORD FOR IT...

THEY SAY IT BETTER!

The Power of Yes!



Don't take our word for it

THEY SAY IT BETTER



Michael Torbiak –
M.DOMO TRAVEL

“Nicolas and his entire team are second to none. I use their services exclusively for any clients looking to charter. They are responsive, detail oriented, and I've only had the best feedback from clients about their operations and planes. They are one of the most reliable vendors I work with and I could not trust them more. They take every request seriously and go above and beyond in making sure the clients are happy. Their communication is outstanding and I cannot recommend them enough!”



Don't take our word for it

THEY SAY IT BETTER



Andrea Galvez -
Craft Travel

“Working with Nicolas and his team has been an absolute pleasure. They are extremely responsive and professional, demonstrating a deep understanding of the importance of delivering top-notch customer service to our VIP clients.”



Don't take our word for it

THEY SAY IT BETTER



Terry Bahri –
Terry B Luxury Travel

“I have worked with Nicolas sourcing Private Jets. I have always appreciated his quick response and turn around time for the quote. Nicolas is the only source I will work with for Private Jets.”



READY TO START?

LET'S GO!

The Power of Yes!

How to submit your requests for quotations

FOR THE SMOOTHEST & FASTEST ANSWERS

Essential information to share with us

- Date of flight
- Required departure time
- Number of passengers
- Routing
- Preferred aircraft category (if any)

Phone: +1.786.276.8686

Email: aviation@overseasnetwork.com





THANK YOU

FOR ATTENDING TODAY'S WEBINAR