

# Secret Bay

DOMINICA, CARIBBEAN

## 2024-2026 Secret Bay Tour Operator Contract

Details	Client	Property
Account Name	NUBA	Secret Bay
Address Line 1	Calle Serrano 96	
Address Line 2		
City/State/Zip Code	Madrid, Madrid, 28006	Ti Bay, Portsmouth
Country	Spain	Dominica
Phone	+34 917 454 745	1 (767) 445-4444
Fax		
Contact Name	Alessandra Girardi	Marvlyn James
Contact Title	Global Product Director	Director of Sales & Marketing
Email	alessandra.girardi@nuba.com	marvlyn@gems.dm

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This Agreement is valid from this 14 day of May, <sup>2025</sup>~~2024~~, between Secret Bay (Property) and (Tour Operator). The parties acknowledge that this Agreement shall have no force or effect and availability, rates and inventory quoted herein shall not apply unless fully executed by the Tour Operator and countersigned by the Property.

### NET Rates

The following rates are NET, reflective of a **20% commission**, per villa, per night, including full breakfast, based on **double occupancy and inclusive of 10% service charge and 10% Government Tax**. The occupancies shown below are the maximum occupancies. Extra person charges are shown on page 6. All rates are quoted in US dollars.

Rates are subject to change during the contract period at the discretion of the Property.

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## NET RATES 2025 @ 20%

**Note: This sheet contains NET Tour Operator Rates subject to change at the sole discretion of Secret Bay Development Ltd.**

The NET Tour Operator rates, including all taxes, are valid from January 9, 2025 until January 8, 2026.

Full breakfast + Organic Breakfast Basket, Welcome Dinner, Roundtrip Airport Transfers and Indian River tour are included in the rates.

VILLAS	Occupancy	Estate includes	High Season	Mid Season	Low Season	Pre Festive	Festive
			Jan 9 2025 - Apr 19 2025	Apr 20 2025 - Jun 30 2025	July 1 2025 - Oct 31 2025	Nov 1st 2025 - Dec 17 2025	Dec 18 2025 - Jan 8 2026
<i>Minimum Length of Stay</i>			5	4	3	4	7
<b>Peninsula Enclave</b>							
Peninsula 1-br Ylang Ylang Villa	1 - 2		\$1,388	\$1,219	\$956	\$1,289	\$1,800
Peninsula 1.5br Ti-Fèy Villa	2 - 4		\$1,698	\$1,491	\$1,167	\$1,576	\$2,203
Peninsula 1-br Zabuco Honeymoon Villa II & III	1 - 2		\$2,204	\$1,933	\$1,511	\$2,044	\$2,861
Peninsula 1-br Zabuco Honeymoon Villa I	1 - 2		\$2,925	\$2,564	\$2,003	\$2,713	\$3,801
Peninsula Zabuco Estate	Up to 4	2x 1-br Zabuco Villas	\$3,746	\$3,285	\$2,569	\$3,475	\$4,864
Peninsula Zabuco/Ti-Fèy Estate	Up to 6	1-br Zabuco & 1.5-br Ti-Fèy	\$3,930	\$3,446	\$2,695	\$3,645	\$5,104
<b>Hillside Enclave</b>							
Hillside 1.5-br Ti-Fèy Villa	2 - 4		\$1,388	\$1,219	\$956	\$1,289	\$1,800
Hillside Ti-Fèy Estate	Up to 8	2x 1.5br Ti-Fèy Villas	\$2,360	\$2,073	\$1,625	\$2,191	\$3,060
Hillside 2.5br Ti-Fèy+ Villa	4 - 6		\$2,637	\$2,311	\$1,806	\$2,445	\$3,425
<b>Clifftop Enclave</b>							
Clifftop 1.5-br Ti-Fèy Villa	2 - 4		\$1,698	\$1,491	\$1,167	\$1,576	\$2,203
Clifftop 1-br Zabuco Honeymoon Villa II	1 - 2		\$2,925	\$2,564	\$2,003	\$2,713	\$3,801
Clifftop 1-br Zabuco Honeymoon Villa I	1 - 2		\$3,026	\$2,654	\$2,075	\$2,807	\$3,930
Clifftop 2-br Zabuco Villa III & IV	2 - 4		\$3,510	\$3,077	\$2,404	\$3,255	\$4,561
Clifftop 2.5-br Estate	4 - 6	1-br Zabuco & 1.5-br Ti-Fèy	\$3,930	\$3,446	\$2,695	\$3,645	\$5,104
Clifftop 2-br Zabuco Estate	2 - 4	1-br Zabuco & 1-br Mapou	\$4,323	\$3,791	\$2,964	\$4,010	\$5,614
<b>Summit Enclave</b>							
Summit 1-br Mapou Villa	1 - 2		\$1,698	\$1,491	\$1,167	\$1,576	\$2,203
Summit 2-br Zabuco Villa	2 - 4		\$3,510	\$3,077	\$2,404	\$3,255	\$4,561
Summit 3-br Estate	4 - 6	2-br Zabuco & 1-br Mapou	\$4,427	\$3,882	\$3,035	\$4,106	\$5,750

All Rates and offers are subject to change without notice. Adjustments for a tax increase is the responsibility of the Tour Operator. Please note the rate sheet lists the room categories in ascending rate order.

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## NET RATES 2026 @ 20%

**Note: This sheet contains NET Tour Operator Rates subject to change at the sole discretion of Secret Bay Development Ltd.**

The NET Tour Operator rates, including all taxes, are valid from January 9, 2026 until January 8, 2027.

Full breakfast + Organic Breakfast Basket, Welcome Dinner, Roundtrip Airport Transfers and Indian River tour are included in the rates.

VILLAS	Villas available for booking	Occupancy	Estate includes	High Season	Mid Season	Low Season	Pre Festive	Festive
				Jan 9 2026 - Apr 19 2026	Apr 20 2026 - Jun 30 2026	July 1 2026 - Oct 31 2026	Nov 1st 2026 - Dec 17 2026	Dec 18 2026 - Jan 8 2027
<i>Minimum Length of Stay</i>				4	4	3	4	7
<b>Peninsula Enclave</b>								
Peninsula 1-br Ylang Ylang Villa	2	1 - 2		\$1,423	\$1,250	\$956	\$1,321	\$1,890
Peninsula 1.5br Ti-Fèy Villa	1	2 - 4		\$1,741	\$1,528	\$1,167	\$1,615	\$2,314
Peninsula 1-br Zabuco Honeymoon Villa II & III	2	1 - 2		\$2,259	\$1,981	\$1,511	\$2,095	\$3,004
Peninsula 1-br Zabuco Honeymoon Villa I	1	1 - 2		\$2,998	\$2,628	\$2,003	\$2,780	\$3,991
Peninsula Zabuco Estate	1	Up to 4	2x 1-br Zabuco Villas	\$3,840	\$3,368	\$2,569	\$3,562	\$5,107
Peninsula Zabuco/Ti-Fèy Estate	1	Up to 6	1-br Zabuco & 1.5-br Ti-Fèy	\$4,028	\$3,533	\$2,695	\$3,736	\$5,359
<b>Hillside Enclave</b>								
Hillside 1.5-br Ti-Fèy Villa	6	2 - 4		\$1,423	\$1,250	\$956	\$1,321	\$1,890
Hillside Ti-Fèy Estate	0	Up to 8	2x 1.5br Ti-Fèy Villas	\$2,419	\$2,125	\$1,625	\$2,246	\$3,213
Hillside 2.5br Ti-Fèy+ Villa	0	4 - 6		\$2,703	\$2,369	\$1,806	\$2,506	\$3,596
<b>Clifftop Enclave</b>								
Clifftop 1.5-br Ti-Fèy Villa	1	2 - 4		\$1,741	\$1,528	\$1,167	\$1,615	\$2,314
Clifftop 1-br Zabuco Honeymoon Villa II	1	1 - 2		\$2,998	\$2,628	\$2,003	\$2,780	\$3,991
Clifftop 1-br Zabuco Honeymoon Villa I	1	1 - 2		\$3,102	\$2,720	\$2,075	\$2,877	\$4,126
Clifftop 2-br Zabuco Villa III & IV	2	2 - 4		\$3,598	\$3,154	\$2,404	\$3,336	\$4,789
Clifftop 2.5-br Estate	1	4 - 6	1-br Zabuco & 1.5-br Ti-Fèy	\$4,028	\$3,533	\$2,695	\$3,736	\$5,359
Clifftop 2-br Zabuco Estate	1	2 - 4	1-br Zabuco & 1-br Mapou	\$4,431	\$3,886	\$2,695	\$3,736	\$5,359
<b>Summit Enclave</b>								
Summit 1-br Mapou Villa	1	1 - 2		\$1,741	\$1,528	\$1,167	\$1,615	\$2,314
Summit 2-br Zabuco Villa	1	2 - 4		\$3,598	\$3,154	\$2,404	\$3,336	\$4,789
Summit 3-br Estate	1	4 - 6	2-br Zabuco & 1-br Mapou	\$4,538	\$3,979	\$3,035	\$4,312	\$6,037

All Rates and offers are subject to change without notice. Adjustments for a tax increase is the responsibility of the Tour Operator. Please note the rate sheet lists the room categories in ascending rate order.

### Inclusions

Breakfast:

Full breakfast is included in the rates. Breakfast is served daily at the Bwa Denn restaurant from 7:30 AM to 10:00 Am. The Organic Breakfast Basket will still be included in the rate.

Also included in the rates are welcome dinner, round trip airport transfers and an Indian River tour.

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## The Organic Breakfast Basket:

The Organic Breakfast Basket is a pre-stocked basket, filled with a supply of farm fresh eggs, organic fruit and all homemade granola, yogurt, bread, jam, dried fruit and local lemongrass and cocoa teas, and replenished on request for the guests' duration of stay.

**Activities:** All rates include full use of the Secret Bay site, including complimentary use of kayaks, GoPros, paddle boards and snorkel gear.

**In-Room Amenities:** All villas are equipped with high-speed Wi-Fi, audiovisual system, AppleTV, cable television, use of a Kindle, books and games. All villas are non-smoking.

## Dining Services

Any dining experience, whether booking Half Board, Full Board, or A La Carte you may choose to have your dining experience anywhere on the resort at no extra charge. Your dedicated villa host / concierge will cater to your needs during your entire stay.

## In Villa Dining

Through a questionnaire, Secret Bay collects the dining preferences of guests prior to arrival. Selected items are pre-stocked, replenished on request and billed at check-out, unless included in your meal package.

Meals ordered à la carte in-villa are prepared in our central kitchen based on guest preferences and served in the privacy of the guest's villa or on one of our al fresco dining decks. Vegetarian, vegan, gluten-free and all other diets or dietary preferences are accommodated.

## Bwa Denn Restaurant

Secret Bay's new dining experience is opened for Lunch and Dinner options and allow for a casual gourmet restaurant, a full-service bar, cutting-edge wine cellar, private dining and conference space, mini theatre, cutting-edge wine cellar and rooftop lounge with extensive ocean vistas.

## Botanica

Our outdoor chef table experience nestled into the Chef's organic garden by the Cario river offers garden-to-fork wholesome options such as plant-based entrees paired with fresh vegetables, fragrant herbs, and aromatic spices sourced from the Chef's organic garden.

## Meal Plans – Non Commissionable, inclusive of 10% service charge and 15% Government Tax

Half Board (Breakfast with Lunch or Breakfast with Dinner): US\$140 PP Per Day

Full Board (Breakfast with Lunch and Dinner): US\$190 PP Per Day

[All Inclusive without Experiences](#): US\$415 PP Per Day (includes a fully stocked minibar with premium drinks)

[All Inclusive with Experiences](#): US\$565 PP Per Day (includes a fully stocked minibar with premium drinks)

**Children Discount: 50% off Meal Plans for children under 12 years. Children below 3 years eat free.**

## Private Plane and Private Jet

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Private planes and jets are available from Barbados and Antigua and bookable through the reservations department. Please enquire for best available private charter rates.

## Offers

All public hotel [offers](#) and promotions are applicable to Tour Operator bookings at the contractual rate, subject to availability. Hotel reserves the right to retract or modify offers at any time.

## Add-On Packages: Non Commissionable

All available packages are applicable. Please inquire about our packages. Note that these add-on packages are non-commissionable.

## Reservation Procedures

*Please mark applicable reservation procedure below:*

Reservations must be submitted by email to [info@secretbay.dm](mailto:info@secretbay.dm) or by telephone call to 1 (767) 445-4444

### □ *Option 1: Direct Connection*

This Agreement is available on a direct connection basis. All reservations are to be executed on live inventory and on the NET rates mapped via SynXis. Promotions are either to be managed by the Property via extranet access or managed by the Tour Operator upon receipt of a promotional offer from the Property. If managed by the Tour Operator, it is the responsibility of the Tour Operator to ensure that promotions are accurately loaded upon receipt.

### ✓ *Option 2: Request*

This Agreement is available on a request basis. All availability is to be requested from the Property by calling 1 (767) 445-4444 or emailing [info@secretbay.dm](mailto:info@secretbay.dm) prior to the rates being quoted to customers. Requests submitted to the Property must indicate the desired room category, number of guests per room, arrival and departure dates, and any special notes. Reservations are not to be confirmed to the customer until confirmation has been issued in writing by the Property.

## Cancellation & Deposit policy:

**Festive:** At time of booking 50% deposit is required. If cancelled before September 1, in the applicable year of Festive, 50% of the deposit will be refunded. Any cancellations or modifications after September 1, the full amount of the reservation will be charged inclusive of taxes and service charge.

**Deposit (Festive):** A 50% deposit must be received by the property in order to confirm the reservation.

**High Season:** Reservations may be cancelled up to 46 days prior to arrival without penalty. Cancellations or modifications less than 45 days prior to arrival or no-shows, 50% of the full amount of the reservation will be charged inclusive of taxes and service charge. Cancellations or modifications made within 30 days the full amount of the reservation will be charged inclusive of taxes and service charge.

**Deposit (High Season):** A 50% deposit must be received by the property in order to confirm the reservation.

**All other seasons:** Reservations may be cancelled up to 31 days prior to arrival without penalty. Cancellation less than 30 days prior to arrival or no-shows, 100% of the full amount of the reservation will be charged including taxes and service charge and the cost of any pre-ordered food and beverage items. Full payment must be received 31 days prior to the guests arrival.

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Date changes inside of the cancellation policy are considered a cancellation and rebooking, and as such are subject to cancellation penalties. Cancellation fees shall not be contingent on the property's occupancy for the nights cancelled or no-shows. Cancellation penalties must be paid without reliance on vouchers due to property's inability to collect the voucher.

**Deposit (all other seasons):** No deposits are required.

**Credit Card refunds** due to reservation cancellations are subject to a 5% processing fee.

## Minimum Length of Stay

Reservations are required as follows:

Festive - minimum of seven (7) nights

High Season - minimum of five (5) nights

Mid Season - minimum of four (4) nights

Low Season - minimum of three (3) nights

Pre-Festive - minimum of four (4) nights

## Split Season

For any reservations that commence in one season and overlap into another season during the guest's stay, the corresponding season rate for each night will apply.

## Children

Children under 16 years are welcomed in all villas at Secret Bay with a signed liability waiver from an accompanying parent or guardian, subject to villa maximum occupancies.

Bwa Denn Kitchen will offer casual gourmet dining for families with children under 16 years and rooftop fine dining and cocktail lounge for adults only (16+ years). Zing Zing Restaurant, Bar & Lounge will open seasonally and for group dining.

Children under 16 years accompanied by a parent or guardian are welcome year round at Botanica Chef's Table & Organic Garden, Gwiyavyé Lap Pool, Zamann Watersports Hut and Tibay Beach.

Children 4-11 years pay 50% of extra person charge per night, if sharing with 2 adults. Infants aged 0-3 years stay for free.

## Extra Person Charges

Hotel room rates are based on double occupancy for one bedroom villas and two bedroom villas are based on quad occupancy. Additional person charge: Net rate of USD\$96 per person, per night, **inclusive** of 10% Government tax and 10% gratuity (**12 years and above**).

## Check In / Check Out Times

Check-In Time: At or after 3:00PM

Check-Out Time: By 11:00AM

*(An additional fee may apply to early arrivals or late departures, if available)*

## Group Requests

The property is a total of 19 villas from November 2023 and 27 villas from November 2024, Group buyouts can occur per Enclave (Peninsula, Hillside, Clifftop, Summit) or on an entire resort basis. Rates are on request. A group request consists of a booking of 6 villas or more.

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## **Parity / Non-Disclosure**

The Tour Operator's accommodation-only offers shall maintain parity with the Property's published rates, as submitted by the Property. The enclosed NET rates are provided for the sole use of the Tour Operator in creating travel packages to offer to their customers. If the Tour Operator is serving as a receptive agent, the Tour Operator may distribute to affiliates that operate offline distribution channels only and is responsible for ensuring that its affiliates follow non-disclosure and parity guidelines and/or terminating access to the NET rates if found in violation. The Property reserves the right to cancel this Agreement if the Tour Operator, and/or its affiliates, are found to directly or indirectly disclose the NET rates or to offer rates out of parity.

## **Marketing**

The Property will provide the Tour Operator with current photography and property description for use in all marketing. The Tour Operator is responsible for making updates to ensure that the most current information is available to customers. The Tour Operator will provide the Property with a copy of all property photos and/or information that is not available through public channels to ensure that the Property is represented accurately.

As part of the partnership, the Property has an expectation that it will be prominently represented in destination or sole feature marketing by the Tour Operator to meet production expectations. Copies of any additional marketing are to be submitted to the Property.

The Property will not assume any liability for improper information and may elect to terminate this Agreement if the Tour Operator is not diligent in representing the property correctly.

Property descriptions, photos and video are available for download via <https://secretbay.dm/travel-partners/>.

For any sales support, marketing opportunities or new photography, please email [info@secretbay.dm](mailto:info@secretbay.dm) or call 1 (767) 445-4444.

## **Property Rating**

If the Tour Operator uses any type of rating system, it will extend a rating equal to or greater than the equivalent of five-diamond or five-star status.

## **Payment**

### *Prepayment*

Full pre-payment of the NET rate must be received by the Property at least thirty (30) days prior to the guest's arrival. Reservations confirmed within thirty (30) days of the guest's arrival will require full prepayment of the NET rate at time of reservation. While the Property will make every effort to assist the Tour Operator with deadlines, the Tour Operator is responsible for maintaining records to ensure payments are received on time. For reservations where prepayment is not received as outlined, the Property reserves the right to cancel the reservations without further notice or obligation to the Tour Operator.

Not less than the day prior to the arrival of the Guests on whose behalf the said accommodation has been reserved failing which and providing the accommodation is still available, the Guest (your client) will be required to provide their own credit card upon arrival to settle all charges and the full Room Rack Rates will apply to the Accommodation, Meal Plan and transfers (if applicable) PROVIDED ALWAYS that Secret Bay reserves the right to cancel any Reservation if the said full payment is not received prior to the arrival of the Guest, as aforesaid.

## **Payment Method**

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Please mark the applicable payment method below.

□ *Option 1: Credit Card*

Standard or single-use credit cards may be used for payment. It is understood that if the Property does not process payment in the time allowed on a single-use card, the Tour Operator will provide a replacement method of payment upon notification from the Property.

□ *Option 2: Wire Transfer*

Wire transfers may be used for payment, provided that the Tour Operator notifies the Property in advance. It is understood that the Tour Operator will meet all fees related to the transfer without any deduction from the NET rate due to the Property. Please make all wire transfers according to the below details and include guest name and arrival date in references. Further, please email [info@secretbay.dm](mailto:info@secretbay.dm) with the remittance notice.

<b>USD Funds to NBD DOMINICA</b>	<b>GBP/EURO Funds to NBD DOMINICA</b>
Destination / Intermediary Bank: Bank of America, N.A. New York, NY United States of America Intermediary Bank Swift: BOFAUS3N Intermediary Bank ABA Number: 026009593	Destination / Intermediary Bank: LLOYD'S BANK PLC Intermediary Bank Swift: LOYDGB2L
Pay to Bank / Beneficiary Bank: National Bank of Dominica 64 Hillsborough Street Roseau, St. George Dominica	Pay to Bank / Beneficiary Bank: National Bank of Dominica 4 Hillsborough Street Roseau, Dominica
Bank's Swift Address: NCDMDMDM Beneficiary Account USD: 1019652 Beneficiary Name: Secret Bay Development Ltd Beneficiary Address: E.O Leblanc Highway Tibay, Portsmouth C/O P.O Box 21 Commonwealth of Dominica	Bank's Swift Address: NCDMDMDM Beneficiary Account XCD: 1010511 Beneficiary Name: Secret Bay Development Ltd Beneficiary Address: E.O Leblanc Highway Tibay, Portsmouth C/O P.O Box 21 Commonwealth of Dominica

## Terms

### *Partnership or Agency*

Nothing in this Agreement shall be construed as constituting a partnership between the aforementioned parties or as constituting either party as the agent of the other for any purpose whatsoever except as specified by the terms of this Agreement.

### *Modifications*

# Secret Bay

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Any changes, additions, addendum, stipulations or deletions to the terms of this Agreement will not be considered binding on the other party unless such modifications have been initiated or otherwise approved in writing by the other party.

## *Entire Agreement*

This Agreement contains the entire agreement between the parties concerning the subject matter of this Agreement and supersedes all prior discussions, representations, understandings and agreements between the parties. The schedules and appendices hereto form part of and are deemed to be incorporated in, and in reference to, this Agreement.

## *Governing Law and Jurisdiction*

The validity, construction and performance of this Agreement shall be governed by the laws of Dominica. The parties submit to the exclusive jurisdiction of the courts of Dominica, save that the Property shall be entitled to enforce the terms of this Agreement against the Tour Operator in the courts of Dominica or in the courts of any other country in which the Tour Operator may be resident, domiciled or has a place of business.

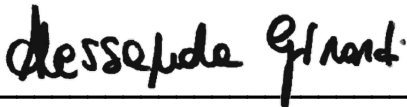
## **Signature**

By executing this property rate and inventory agreement in the space provided below, Secret Bay acknowledges that it has received and reviewed a copy of the Agreement and agrees to be legally bound by all terms and conditions of the agreement.

This agreement will not be considered fully executed until it is signed by the Tour Operator and the Tour Operator receives countersigned documents.

*Accepted by Tour Operator*

*Countersigned by Property*



14/05/2025 Date

Marvlyn James, Director of Sales & Marketing  
Secret Bay

Date