

NET RATES AGREEMENT

Todos Santos, BCS,

Nuba Incoming Mexico Goldsmith 60, Polanco, Ciudad de México, México, 11590

VALIDITY: January 16th, 2025 – December 20th, 2025

Dear Isabel Flores,

Net Rates Agreement for Tour Operator, hereinafter called "Contract" effective from January 16th, 2025, until the final period of December 31, 2025, between **Nuba Incoming Mexico**, hereinafter called "Travel Agency" and Paradero Todos Santos, hereinafter called "Hotel Paradero Todos Santos"

The following rates and periods authorized by the hotel for the travel agency are net rates, confidential and exclusive for their use, marketing, and programs designated for Baja California Sur.

CLAUSES

The Travel Agency will make its best efforts with respect to room-only reservations, whether made by the same agency or its agents, and will be offered at least equal to the "Best Available Rate" and will not allow make sales or offers that do not meet the standard.

The Travel Agency will not offer, or allow others to offer, room only rates to the consumer directly via the internet, nor will it allow any associate, agent, retailer to disclose room only rates on any other internet site.

The Travel Agency will not promote that they have "The best or lowest prices available" (or make any similar promotion) using the hotel's inventory.

- **The Net Rates extended correspond to our Standard Daily Rate (BAR) and our Non Refundable Rate with 25% off.**
- **The Net Rates are per room, per night, in single or double occupancy, quoted in USD.**
- **All rates shown are subject to value added tax (currently 16%), Lodging Tax (currently 4%), 12% service and foundation fee**
- **Paradero Todos Santos reserves the right to offer agency rates on specific dates and undertakes to issue prior notice to travel agencies not to offer agency rates during these periods.**

The hotel has 41 Suites: all includes a relaxing outdoor space where you can enjoy the sunset and the starry nights. (See the following link to learn more about our rooms: [Paradero Hotel in Todos Santos | Suites \(paraderohotels.com\)](https://www.paraderohotels.com))

AMENITIES

- Breakfast included (7:00 am to 12:00 pm)
- WiFi
- Free Parking onsite



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- Life-Changing Experiences
- Welcome drink at check-in
- Palm Tree Hat
- Branded Bottle Water

All experiences are subject to availability under the experiences calendar

** Experiences may change upon seasonality**

PAYMENT METHOD

The agency must pre-pay the total stay 14 days before the guest's arrival by credit card, cash or advance deposits; all pre-payment must be made to the bank accounts provided by the hotel and send a copy via email, otherwise, reservation will be cancelled.

BANK ACCOUNT USD

NAME: Project Dream Staff SA de CV

TAX ID: PDS200325N70

Bank Address: Av. Pase de la Reforma #510, Col. Juárez, Del. Cuauhtémoc, Ciudad de México. C.P. 0600

Bank: BBVA Bancomer SA

Account: 012180001153983046

Swift Code: BCMRMXMPYM

Currency: American Dollar USD

CANCELLATION POLICIES

For BAR rate: Up to 14 days before the guest's arrival, the agency can cancel the reservation without penalty. For each reservation canceled within a time less than 14 days prior to the arrival a one-night plus applicable taxes and services penalty will be applied. For no shows, a 100% stay plus applicable taxes and services penalty will be applied.

For Non Refundable Rate: Reservation will not be able to be cancelled or changed. A 100% stay plus applicable taxes and services penalty charge will be applied in case of cancellation, no show, or travel dates modification.

EARLY DEPARTURES

In case of early departures, it will be charged according to the early departure policy with 100% penalty charge of the remaining nights of the individual or group reservation, if applicable.

GROUPS BLOCK:

Net rates are applicable for individual reservations, series and circuits.

Groups will be considered as 6 rooms per night. Group

rates will be quoted separately.

RESERVATION METHODS

- Through E-mail (response time, 24 hrs after receiving the request, on business days) reservations@paraderohotels.com, reservations1@paraderohotels.com, reservations2@paraderohotels.com



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- GDS (Requires additional Information to connect with our system).
- Booking engine in our website with your agency's promo code.

CHECK-IN Y CHECK-OUT TIME

The Check in time is at 15:00 hrs

The Check out time is at 12:00 hrs

Early check-in and late check-out, will be subject to availability upon arrival.

COMMERCIAL TERMS

The room rates are applicable to the reservations of **Nuba Incoming Mexico**, exclusively. Room rates are applicable only when the operator makes reservations with the Hotel. If the final consumer is booking and paying on their own account, public rates will apply. Reservations made directly at the hotel by clients may not be transferable or commissionable to the agency. The hotel will not assume any responsibility for not guaranteeing or offering services to the travel agency or our mutual clients in case of acts of God such as: strikes, rallies, wars or natural catastrophes. To make this contract valid it must be signed by both parties.

TERMS

The contract will be valid from January 16th, 2025 – December 20th, 2025, which will not be automatically extended and must be renegotiated in advance for the following period. From December 20th to January 5th, public rates will apply.

FISCAL CLIENT INFORMATION

NAME: NUBA EXPEDICIONES DE MEXICO RFC: NEM190208F75 Address: Goldsmith 60 Piso 2, Col. Polanco III Sección, alcaldía Miguel Hidalgo, Ciudad de México, México, C.P. 11540

This agreement is subject to all of the terms and conditions set forth on the previous pages, which together constitute the entire agreement between you and the hotel, and may not be modified. or changed unless in writing and signed by both parties.

POSTS AND COLLATERAL MATERIAL

The agency must include Paradero Hotels in its property catalog as a Luxury Boutique Hotel (Exclusive for people over 18 years of age) - Experience Inclusive. In addition, you may include a photograph of the Hotel when appropriate. The hotel will provide such high-definition images, approved descriptive text and hotel logos so that the agency can advertise and sell the accommodation as part of a package promotion offer or campaign.

The agency must ensure that the information included in any printed or digital publication is correct and current, having been approved by the hotel before its publication, otherwise the agency will indemnify the hotel with respect to claims arising. The agency will provide the hotel with a copy of the digital or printed publication as soon as it is available or has been published.

CONFIDENCIALITY OF THE CONTRACT

The agency and the hotel agree that all data and information related to the rates and sales information related to this contract will be strictly confidential.



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CONFIDENTIAL INFORMATION

Means any and all information provided to the Travel Agency or its Representatives including but not limited to, any business information, economic information, commercial information, and financial information that is confidential and/or proprietary in nature, whether oral, visual, electronic, technical-data or know how, together with all notes, memoranda, summaries, analyses, compilations and other writings relating thereto that are prepared and/or delivered by or on behalf of the Hotel, their affiliates, agents, consultants, employees, financial advisors, or representatives, including without limitation, attorneys, accountants, consultants, agents, subsidiaries, potential financial sources, potential co-investors or other representatives, to Travel Agency. Travel Agency agrees not to use any Confidential Information for any purpose other than for the purpose described herein and agrees not to disclose any Confidential Information to third parties without Hotel prior consent, this confidentiality has a duration of 10 years from the signing of this agreement.

ACCEPTANCE

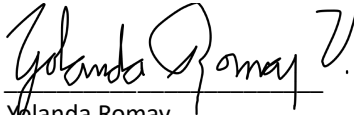
If the above details meet your approval, please sign a copy of this contract with a signature on each of its pages and mark with an official seal of the company, upon completion return the document for our references once the agreement is received. means that the company has read and accepts the terms and conditions as well as the rates applicable to the exercise and validity of this contract, the contract will not be valid without the signature of a representative authorized by the company or, failing that, without a valid stamp of the company. business.

We appreciate the trust and continued support to Paradero Hotels, we look forward to a successful year of cooperation and mutual profitability.

HOTEL

Jairo Torres
Director of Sales & Marketing
Paradero Hotels

CLIENT



Yolanda Romay
People Director
Nuba Incoming Mexico