

CAP KAROSO

Ate Dalo, Sumba Barat Daya, Indonesia

Sumba, 10 February 2025
CONTRACT USD RATE
2025/2026

Travel Agency : Nuba Expediciones De Mexico, S. DE. R.I. DE C.V
Address : Goldsmith 60, Polanco, Mexico City, 11590, Mexico
Person In Charge : Alessandra Girardi
Rate : CONTRACT RATE 2025-2026
Booking Period : Immediately – March 31st, 2026
Staying Period : April 01st, 2025 – March 31st, 2026
Market : Mexico
Currency : US Dollar (USD)
Rate Basis : Per room per night

ROOM TYPE	High Season 2025	Peak Season 2025/2026	Low Season 2025/2026
	01 Apr 25 – 24 July 25 26 Aug 25 – 30 Sep 25	25 July 25 – 25 Aug 25 21 Dec 25 – 07 Jan 26	01 Oct 25 – 20 Dec 25 08 Jan 26 – 31 Mar 26
Studio	\$510	\$630	\$415
Terrace Studio	\$605	\$730	\$510
Beach Suite	\$800	\$920	\$705
Two-Bedroom Garden Suite	\$1,100	\$1,215	\$900
Two-Bedroom Duplex / Villa Maghailo	\$1,335	\$1,430	\$1,140
Two-Bedroom Villa / Villa Ndara	\$1,720	\$2,015	\$1,530
Three-Bedroom Villa / Villa Wo'Yo	\$2,400	\$2,885	\$2,205
Three-Bedroom Beachfront Villa/ Villa Ghan'nu	\$3,075	\$3,755	\$2,885

Low Season 25/26 **High Season 25/26**
01 Oct 25 – 20 Dec 25 01 Apr 25 – 24 July 25
08 Jan 26 – 31 Mar 26 26 Aug 25 – 30 Sep 25

Peak Season 25/26
25 July 25 – 25 Aug 25
21 Dec 25 – 07 Jan 26

Reservations can be made directly with the hotel:

- Email : reservations@capkaroso.com
- Telephone : +62 361 620 1805 (Bali Office), +62 361 620 1800 (Sumba)

MINIMUM LENGTH OF STAY

Reservations shall not be binding until acceptance and confirmation has been received from the hotel.

- Low Season : 2 (two) nights
- High Season : 2 (two) nights
- Peak Season (25 July – 25 Aug) : 4 (four) nights
- Peak Season (21 Dec – 07 Jan) : 5 (five) nights

TERMS & CONDITIONS

- Rates are inclusive of breakfast at the Beach Club.
- Rates quoted are in US Dollar (USD) per room per night.
- Rates are inclusive of 21% government tax and service charge and are non-commissionable.
- Maximum rooms to be booked in a day using the above rates are 7 units.
- Strictly for wholesale FIT/transient bookings only. Rates do not apply to groups.
- Rates for Group and Wedding are available upon request. Group bookings consist of 8 (eight) units until max 12 units (24 pax). Above 12 rooms per night will be considered as buyout package (Please contact our sales department).
- Wholesale net rates cannot be sold in online consumer channels, or by any other online channels, through owned, affiliated, or subsidiary companies, without prior written approval from Cap Karoso Sumba.
- Wholesale rates must be sold as part of a package with other surface arrangements such as tours, transfers, and meals. Markup minimum at **20% for** all the room types. Failure to comply gives the Hotel the right to withdraw the use of these rates without prejudice to the Hotel.
- It is agreed that the Hotel should not be liable for any loss or damage to property owned by, or in the custody of, the Client, its guests, employees, agents or others.
- Hotel has the right to close out due to buyout or special event with prior notification.

BEDDING CONFIGURATION

& ALLOTMENT

Room Type	Bedding Configuration	Inventory	Low	High	Peak
Studio (Max 2 ppl)	1 Super King (200X200cm)	16	Free Sale	Free Sale	On Request
Terrace Studio (Max 3 ppl) *	1 Super King (200X200cm)	18	Free Sale	Free Sale	On Request
Beach Suite (Max 3 ppl) *	1 King (200X180cm)	7	On Request	On Request	On Request
Two-Bedroom Garden Suite (Max 6 ppl) *	2 Super King (200X200cm)	3	On Request	On Request	On Request
Two-Bedroom Duplex / Villa Maghailo (Max 4 ppl)	1 Super King (200X200cm) 2 Singles (200X100cm)	8	On Request	On Request	On Request
Two-Bedroom Villa Villa Ndara (Max 4 ppl)	1 Super King (200X200cm) 2 Singles (200X100cm)	6	On Request	On Request	On Request
Three-Bedroom Villa / Villa Wo'Yo (Max 6 ppl)	2 Super King (200X200cm) 2 Singles (200X100cm)	2	On Request	On Request	On Request
Three-Bedroom Beachfront Villa / Villa Ghan'nu (Max 6 ppl)	2 Super King (200X200cm) 2 Singles (200X100cm)	4	On Request	On Request	On Request

**Extra Bed / With Surcharge*

FESTIVE POLICY

- Festive Period starts from **21 Dec 2025 to 7 Jan 2026**.
- All bookings over festive periods are non-refundable.
- Reservations will only be accepted with full prepayment.
- **There will be a Minimum Length of stay of 5 Nights.**

CHECK IN & OUT

- Check-in & Check-out Check-in time is 13:00, and check-out time is 11:00.
- Early check-in and late check-out are subject to availability.

SURCHARGE

- **Extra person** will only be available in Terrace Studio, Beach Suite, and Two-Bedroom Garden Suite at **\$50++ (\$ 60.50 net)/ room/ night** with daily breakfast.
- Children Policy until 12 years old (no additional charge).
- A child (up to 5 years old) is allowed to share a bed with parents.

MEAL BOARD SUPPLEMENT

- **Lunch Supplement** at **\$45.55 ++(\$55 net)** per person per day includes **2 Courses Menu** with non-alcoholic drinks during meals (not applicable for charcuterie, dry-aged steak, lobster).
- **Dinner Supplement** at **\$57.85 ++ (\$70 net)** per person per day includes **3 Courses Menu** with non-alcoholic drinks during meals (not applicable for charcuterie, dry-aged steak, lobster).

AIRPORT TRANSFER

Airport Transfer cost of **\$90 ++ (\$ 108. 90 net) / per car per way** (maximum three person per car)

CANCELLATION POLICY

LOW SEASON

- Up to 60 Days prior to arrival date will incur cancellation charges equal to 100% of the total booking.

HIGH SEASON

- Up to 60 Days prior to arrival date will incur cancellation charges equal to 100% of the total booking.

PEAK SEASON

- Up to 90 Days prior to arrival date will incur cancellation charges equal to 100% of the total booking.
- Above 90 days to arrival date will incur cancellation charges equal to 1 night.

PAYMENT PROCESS

- Reservations for contract rate (Low) will only be accepted with the prepayment of a 50% deposit to confirm the booking and 60 days prior for the balance.
- Reservations for contract rate (High) will only be accepted with the prepayment of a 50% deposit to confirm the booking and 60 days prior for the balance.
- Reservations for contract rate (Peak) will only be accepted with the full prepayment.
- All payments must be settled in the currency indicated on the invoice by bank transfer, net of any bank charges, to our bank account

BANK ACCOUNT DETAILS

For wire transfers, instructions for payment are as follows:

Company Name : PT. CAP KAROSO DEVELOPMENT
Bank : BANK NEGARA INDONESIA (BNI)
IDR Account : 1610955235
USD Account : 1610955916
Swift Code : BNINIDJAKPA

CONFIDENTIALITY

The rates agreed in this contract are strictly confidential and must not be disclosed to third parties. The hotel reserves the right to cancel this agreement should its rate confidentiality not be honored.

FORCE MAJEURE

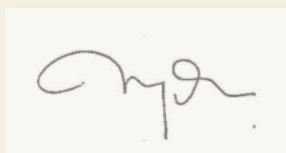
A party's failure to perform under this Agreement is excused if the failure results from an unforeseeable cause beyond that party's control, such as war, earthquake, epidemic, accident, explosion, casualty, strike or work stoppage, lockout, civil disturbance, act of public enemy, embargo, terrorist act, fire, weather events, air carrier interruption, or act of government. A party whose performance is impaired as a result of such an unforeseeable cause shall promptly notify the other parties.

ACCEPTANCE

In order to validate this contract and to indicate your acceptance of all rates and conditions, we kindly ask you to sign below and affix your company's stamp. No handwritten or any other changes can be accepted without prior written approval.

Please return the signed copy by email (7 days after the issuing date) for us to load the rates.

ACKNOWLEDGED BY



Betty Meyda
Director of Sales & Marketing
Cap Karoso Sumba



(Name) Alessandra Girardi

(Designation) Product Director

(Company) NUBA EXPEDICIONES S.L