

**2026 ADDENDUM TO AGREEMENT**

**TRAVEL OPERATOR RATES - 20 %**

Between:

<i>Company:</i>		<b>Unique Hotel Services s.r.o. Zuri Zanzibar</b>
<b>NUBA</b>	<b>USA</b>  <b>(Contract partner)</b>	<b>(Hotel)</b>
<i>Contact Person:</i>	<b>Alessandra Girardi</b>	<b>Mr Ivo Mahdal Director of Sales &amp; Marketing</b>

**DEFINITE STATUS**

This addendum to previous agreement between the Contract Partner and Hotel, is valid from the date of its signing. Agreed rates below may be used by the Contract Partner for the period from **10<sup>th</sup> January 2026 until 9<sup>th</sup> January 2027 inclusive**. In case the Contract Partner wishes to place a reservation for a date outside this period, it is subject to prior express approval of the Hotel and there may be different rates applied (at least 10% shall be added to the Travel Operator Contracted Rates 2026 and paid by the Contract Partner, unless the Travel Operator Contracted Rates 2027 have been signed).

The terms and conditions of this agreement will remain confidential to the two above named parties.

**RATES**

All rates in this agreement are quoted in **American Dollars (USD) per room per night and are inclusive of:**

- **VAT**
- **the half board meal plan**
- **Unlimited tea and coffee**
- **Unlimited ZURI water (still and sparkling)**
- **Daily minibar refills, stocked with snacks and non-alcoholic beverages (alcoholic beverage will be charged extra)**

In case that new taxes or fees are introduced in the Czech Republic during the term of this agreement or that the VAT will be increased, the rates will be increased accordingly.

**The infrastructure local tax of USD 5 per person per night is not included in the rate and will be collected directly at the resort from the client upon departure.** This state fee is fully subject to government changes.

## RACK RATES

– rates which are used by the Hotel when the accommodation is being offered directly or via online channels to the end user. The Contract Partner may not sell the accommodation to the end client for lower rates than RACK rates.

HALF BOARD PER ROOM  PER NIGHT INCL. VAT	Bungalow *	Jacuzzi Bungalow	Jacuzzi Suite	Ocean-Front Suite	Garden Two Bedroom Villa	Ocean-Front Two Bedroom Villa	Ocean-Front Three Bedroom Luxury Villa
	2 pax	2 pax	2 pax	2 pax	4 pax	4 pax	6 pax
<b>HIGH SEASON</b> 10 <sup>th</sup> Jan – 31 <sup>st</sup> Mar 2026 1 <sup>st</sup> Jun – 30 <sup>th</sup> Nov 2026	\$1,160	\$1,410	\$1,990	\$2,670	\$3,300	\$4,700	\$7,300
<b>MID SEASON</b> 1 <sup>st</sup> Apr – 31 <sup>st</sup> May 2026 1 <sup>st</sup> Dec - 22 <sup>nd</sup> Dec 2026	\$790	\$980	\$1,390	\$1,930	\$2,500	\$3,300	\$5,600
<b>FESTIVE SEASON</b> ** 23 <sup>rd</sup> Dec 2026 - 9 <sup>th</sup> Jan 2027	\$1,340	\$1,650	\$2,340	\$3,200	\$3,900	\$5,300	\$8,600

\* Interconnecting option for Bungalows possible (subject to availability)

\*\* Minimum length of stay 5 nights for any arrival between 27<sup>th</sup> Dec 2026 - 2<sup>nd</sup> Jan 2027

- Rack rates are subject to change without prior notice

## TRAVEL OPERATOR CONTRACTED RATES – 20% DISCOUNT FROM THE RACK RATES

– rates which will be invoiced by the Hotel to the Contract Partner for all reservations made

HALF BOARD PER ROOM  PER NIGHT INCL. VAT	Bungalow *	Jacuzzi Bungalow	Jacuzzi Suite	Ocean-Front Suite	Garden Two Bedroom Villa	Ocean-Front Two Bedroom Villa	Ocean-Front Three Bedroom Luxury Villa
	2 pax	2 pax	2 pax	2 pax	4 pax	4 pax	6 pax
<b>HIGH SEASON</b> 10 <sup>th</sup> Jan – 31 <sup>st</sup> Mar 2026 1 <sup>st</sup> Jun – 30 <sup>th</sup> Nov 2026	\$928	\$1,128	\$1,592	\$2,136	\$2,640	\$3,760	\$5,840
<b>MID SEASON</b> 1 <sup>st</sup> Apr – 31 <sup>st</sup> May 2026 1 <sup>st</sup> Dec - 22 <sup>nd</sup> Dec 2026	\$632	\$784	\$1,112	\$1,544	\$2,000	\$2,640	\$4,480
<b>FESTIVE SEASON</b> ** 23 <sup>rd</sup> Dec 2026 - 9 <sup>th</sup> Jan 2027	\$1,072	\$1,320	\$1,872	\$2,560	\$3,120	\$4,240	\$6,880

\* Interconnecting option for Bungalows possible (subject to availability)

\*\* Minimum length of stay 5 nights for any arrival between 27<sup>th</sup> Dec 2026 - 2<sup>nd</sup> Jan 2027

The above rates are for the use of bona fide customers traveling on an individual basis for leisure purposes and are not applicable to groups, trade missions, exhibition delegates or corporate/business travellers. In case the hotel recognizes that the allotment is used for a group booking, the Hotel reserves the right to cancel the reservation (a group booking is deemed to be for 5 rooms or more, booked at once). Commission on rack rates for group bookings is on request.

The Contract Partner may not offer the accommodation to its client for the prices stated in the Travel Operator Contracted Rate. Prices offered to the end client by the Contract Partner shall always be equal to or higher than RACK rates. There is an exception to this rule in the case that the Contract Partner sells a package tour to the end client (i.e. accommodation together with further services such as flight ticket etc.) - in such a case, the lower rates than RACK may be used, however, this fact must remain confidential and not to be disclosed to the client.

### SPECIAL OFFERS

The following special offers can be applied to the above rates.

SPECIAL OFFERS	
<b>STAY 7 OR MORE NIGHTS GET 10% OFF</b>	Stay 7 or more nights and get 10% discount on each night. Not available if any stay day falls into the Festive season. Not applicable to the Ocean-Front Three Bedroom Luxury Villa. Cannot be combined with any other offer, standard cancellation policy applies.
<b>HONEYMOON SPECIAL</b>	Every honeymoon couple staying at least 3 nights will receive a complimentary bottle of sparkling wine, 20% discount on a 1-hour couple massage, 1x complimentary dining experience, VIP present upon arrival, 1x Sundowners served on the beach. Valid for 1 year after civil wedding (certificate required).
<b>AD HOC OFFERS</b>	Regularly updated on <a href="http://www.zurizanzibar.com/special-offers">www.zurizanzibar.com/special-offers</a>

### EXTRA PERSON / SINGLE OCCUPANCY / CHILDREN POLICY

The following charges apply to an extra person, children, and cases of single occupancy.

The single occupancy discount does not apply to the villas.

Baby cots can be provided free of charge upon availability. Small extra bed for children up to 12 years old upon availability.

EXTRAS PAX/ SINGLE OCCUPANCY RATES PER ROOM PER NIGHT INCL. VAT / ALL SEASON			
Extra adult (≥ 13 years)	Extra child (3 - 12 years)	Extra child (0 - 2 years)	Single occupancy
<b>\$ 300</b>	<b>\$ 150</b>	<b>Free</b>	<b>90%</b>

MAXIMUM CAPACITY	Bungalow (4)	Jacuzzi Bungalow (5)	Jacuzzi Suite (5)	Ocean-Front Suite (1)	Garden Two Bedroom Villa (1)	Ocean-Front Two Bedroom Villa (2)	Ocean-Front Three Bedroom Luxury Villa (1)
	2 pax	2 pax	2 pax + 1 adult (≥ 13 years) sofa bed	2 pax + 1 adult (≥ 13 years) sofa bed	4 pax + 1 child (3 - 12 years) extra bed	4 pax + 1 child (3 - 12 years) extra bed	6 pax + 2 children (3 - 12 years) extra bed

## RESERVATIONS

All reservations should be addressed to [reservations@zurizanzibar.com](mailto:reservations@zurizanzibar.com).

- Check-in time is 2 p.m. on the arrival date. Access to rooms prior to this time will only be offered depending on the availability of rooms at the time of arrival. Kindly indicate the approximate arrival time for each booking.
- Check-out time is 11 a.m. on the departure day. Late check-out can be arranged at the hotel, depending on the availability at the time of check-out. Additional charge might apply.

## CANCELLATION / NO SHOW & PREPAYMENT POLICY

Cancellations must be advised in writing and proof of acknowledgement by the Hotel should be retained.

The following charges apply to all confirmed reservations made by the Contract Partner:

STANDARD PREPAYMENT POLICY		STANDARD CANCELLATION POLICY	
30 days prior to arrival	Full pre-payment by secure payment link/bank transfer	29 - 15 days prior to arrival 14 - 0 days prior to arrival	50% cancellation fee 100% cancellation fee
PREPAYMENT STAYS BETWEEN 27 <sup>th</sup> DEC 2026 - 2 <sup>nd</sup> JAN 2027		CXL STAYS BETWEEN 27 <sup>th</sup> DEC 2026 - 2 <sup>nd</sup> JAN 2027	
90 days prior to arrival	Full pre-payment by secure payment link/bank transfer	89 - 30 days prior to arrival 29 - 0 days prior to arrival	50% cancellation fee 100% cancellation fee

## MEAL PLAN SUPPLEMENT

The base rates are inclusive of half board. The meal plan supplement below is also available at an additional charge. Meal plan supplement is excluded from special offers and is non-commissionable.

MEAL PLAN SUPPLEMENT / PER PERSON PER NIGHT INCL. VAT	
HALF BOARD	ALL INCLUSIVE
Welcome drink upon arrival Unlimited ZURI water Breakfast at Upendo Restaurant Dinner at Upendo or Maisha Restaurant Tea & coffee Minibar refilled daily (snacks & non - alcoholic beverages) Selected Wellbeing classes & Watersports	Welcome drink upon arrival Unlimited ZURI water Breakfast at Upendo Restaurant Lunch at Maisha Restaurant or Bahari Grill Dinner at Upendo or Maisha Restaurant 50% discount for Bahari BBQ experience Soft drinks, tea and coffee Cocktails Selected spirits, beers and wines Minibar refilled daily (incl. alcoholic beverages) Selected Wellbeing classes & Watersports
<b>Included</b>	<b>\$ 140</b>

Reservation to Maisha Restaurant for dinner required.  
For children 0-2 years meal plan is free of charge.  
For children 3-12 years (incl.) 50% discount on mentioned meal plan.  
Excluded from any special offers and non-commissionable.  
Guests will not be refunded for any unconsumed meals.

The Payer (sender of the payment) will bear all of the payment transaction fees. The beneficiary will receive the full amount of the payment.

**NEW Bank details for payments in USD currency by a wire transfer:**

Bank account name: Unique Hotel Services s.r.o.  
Address: Na Florenci 2116/15, Reception C, 4th floor, 110 00 Prague 1  
Bank: Citibank Europe plc  
Bank address: Bucharova 2641/14, Praha 5, 158 02, Czech Republic

**Account number USD: 2538470708/2600**  
IBAN: CZ63 2600 0000 0025 3847 0708  
Swift Code (BIC): CITICZPX

In order to validate this agreement, we would ask you to return a signed copy of the same (as well as each page initialled, including the rate sheet) to the Hotel within 30 days from the date of issue.

The above has been read, understood and agreed to by the below-signed parties.

Date:

Date: 24.2.2025

Signature & Stamp:



Signature & Stamp:

Unique Hotel Services s.r.o.  
Na Florenci 2116/15  
110 00 Prague 1  
Czech Republic  
IČO: 06150501

Contract Partner: NUBA  
Name: Alessandra Girardi  
Title: Product Director

Hotel: Unique Hotel Services s.r.o.  
Name: Lukas Musil  
Title: Director

ADDENDUM TO AGREEMENT 2026 - TO