



2024/25 NET RATES CONTRACT

<p>Maisons Pariente 5 Avenue Bertie Albrecht 75008 Paris</p> <p>Stéphanie Lancien Director of Sales s.lancien@maisonspariente.com</p>	<p>NUBA EXPEDICIONES S.L including NUBA expediciones de Mexico, S de R.L. de C.V., Nuba USA 96 Serrano 28006 Madrid, Spain</p> <p>Alessandra Girardi Product Director alessandra.girardi@nuba.com</p>
------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------	--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------





Paris, the 12th of September 2024

Dear Alessandra,

We are delighted to invite you to join the Maisons Pariente collection, a selection of beautiful secret escapes in Crillon le Brave, Saint Tropez Méribel and Paris.

In the much-coveted golden triangle of Mont Ventoux, Dentelles de Montmirail and the Luberon, the medieval village of Crillon le Brave is among the high places of this dreamed Provence.

From this private balcony with breathtaking views, vineyards and olive groves stretch to infinity on the horizon, idyllic vision of a landscape left untouched forever.

Many come to Saint Tropez for its party spirit. Others prefer the secret refuges hidden from view to experience the authentic Saint Tropez of yesterday, Hotel Lou Pinet offers this bohemian charm.

Perched on the heights of Belvédère, close to Le Rond-Point des Pistes, Le Coucou is in one of the loveliest sites in Méribel, next to the slopes. The hotel rubs shoulders with the snow-capped summits and overlooks the entire valley.

Located at the corner of rue des Archives and rue de la Verrerie in Le Marais district in Paris, the first urban hotel in the collection, Le Grand Mazarin is a showcase of elegance where refinement sublimates the mix of styles and eras with a touch of humor.

More than a concept or destinations, Maisons Pariente are private retreats with authentic heritage.

You will find hereinafter our collaboration contract.

We are looking forward to working with you this season.

Sincerely,

Stephanie Lancien
Director of Sales



LE COUCOU – 2024/25 BB RATES
(valid from the opening of the hotel on December 12th, 2024)

High season : From December 27th to January 3rd and from February 8th to February 28th

Room Category	Public	Negotiated Rate
Deluxe Room	From €675	<p align="center">20% commission on our Best Available Rates including breakfasts as displayed on our website https://www.lecoucoumeribel.com</p>
Prestige Room	From €799	
Junior Deluxe Suite	From €861	
Junior Prestige Suite	From €985	
Superior Suite	From €147	
Prestige Suite	From €1 450	
Deluxe Suite – 2 bedrooms	From €2 225	
Prestige Suite – 2 bedrooms	From €2 566	

The above-mentioned rates are per bedroom per night based on double occupancy. Please contact our Reservations team to get the applicable rate for your date and number of guests on reservations@lecoucoumeribel.com or on +33 4 57 58 37 37. These rates include VAT, service, WIFI, soft drinks in our in-room bar. The buffet breakfast served in our restaurant is included. The rates exclude the city tax of €3,63 per person per night, which is payable at check-out. Group conditions will apply for any booking from 8 rooms. The hotel is entitled to change rates, payment conditions and cancellation policy at any time.

Negotiated rates: The 20% commission on our rates only applies on our Best Available Rate including breakfasts. They cannot be published on their own, must only be used as part of a package or itinerary and are not applicable to any of our public packages and special offers. The hotel may stop the contract at any time if the above conditions are not respected. Your commission on our packages and special offers is 10%.

Half-board supplement: Half-board can be added at the rate of €80 per person and per night. Half-board will consist of a set menu with a choice of starters, mains and deserts, worth €100. Half-board is available for lunch or dinner, in any of our 2 restaurants (Beefbar and BiancaNeve) or at the Room Service, on Food only. Your 20% commission will apply on half-board supplements.

Half-board is free for kids up to 3 years old. For kids from 4 to 10 years old, it can be purchased at the rate of €40 per kid, per night, giving them access to a €50-worth set menu. From 11 years old, half-board is at the same rate than for adults. Half-board is not cumulative and cannot be refunded (for example in cases where guests did not spend the full nightly amount of €100).

Restrictions:

Restrictions apply on the following dates

- A 7-night minimum stay from the 26th of December 2024 to the 4th of January 2025
- No arrival or departure from the 28th to the 31st of December 2024 included
- A 4-night minimum stay on the Saturday except holidays period
- A 7-night minimum stay from the 8th to the 28th of February 2025
- No arrival or departure from the 16th to the 21st and the 23rd to the 28th of February 2025 included.

Half board will be compulsory for any stay over New Year's Eve. Please note that for any stay including the 24th of December, Christmas Eve dinner will be compulsory (288 EUR per adult from 11 years old, half price for kids under 10 years old). New Year's Eve dinner will also be compulsory for any stay over the 31st of December 2024 (388 EUR per adult from 11 years old, half price for kids under 10 years old).



Reservations policy: To confirm the reservation, we will require a 50% deposit, including taxes. The full prepayment is required 30 days prior to arrival in High-Season and 14 days prior to arrival on all other dates.

Reservations must be cancelled 14 days prior to arrival (and 30 days in High Season) before 3pm (local time) to avoid a fee of the full stay including tax. For any no-show or early departure, the total amount of the reservation will be charged.

For reservations of 7 nights or more, we will require a 50% deposit, including taxes, and the full prepayment is required 30 days prior to arrival. The reservation must be cancelled 30 days prior to arrival day before 3pm (local time) to avoid a fee of the full stay including tax.

Hotel information: Check in: from 4pm / Check out: 12pm.

The heated swimming pool is open and reserved for hotel guests from 8am to 8pm daily.

Buffet breakfast, lunch and dinner are served every day in our restaurant from 7.00am to 10.30pm.

Additional guest: An extra bed can be added from our Junior Suite Deluxe upward and the following commissionable rates apply:

Half Board rates: Child 0-3 yrs old: complimentary / 4-10 yrs old: €167,50 per day / From 11 yrs old & adults: €235 per day

Bed & Breakfasts rates: Child 0-3 yrs old: complimentary / 4-10 yrs old: €127,50 per day / From 11 yrs old & adults: €155 per day

Pet policy: Dogs under 10kgs are allowed in all our accommodations (one dog maximum per room). An additional daily fee of €30 per room per dog will be charged.

Parking: A parking fee of €50 per day applies.



2024/25 BB RATES (valid from the opening of the hotel on December 12 th , 2024)		
Chalet (4 Junior Suites)	12 th December - 26 th December: € 5 340 27 th December - 3 rd January: € 12 822 4 th January - 10 th January: € 7 740 11 th January - 7 th February: € 5 340 8 th February - 28 th February: € 7 740 1 st March - 6 th April: € 5 340	20% commission on our Best Available Rates including breakfasts as displayed on our website https://www.lecoucoumeribel.com

The above-mentioned rates are per chalet per night. Please contact our Reservations team to get the applicable rate for your enquiry and number of guests on reservations@lecoucoumeribel.com or on +33 4 57 58 37 37. Two chalets are available, Chalet Eglantine and Chalet Eleonore.

These rates include :

- VAT, hotel service, WIFI
- Soft drinks in our in-room bar; breakfast served either in our restaurant or in the chalet; daily afternoon snack time
- SPA treatment per adult per stay (please contact us prior to your arrival)
- A photo shoot by a professional photographer
- Butler service 24h/24h
- Chambermaid
- Courtesy Limousine resort (Méribel)
- Chef on request (extra charge)
- Private ski room
- Private access to the ski slopes
- Direct access to the hotel

The rates exclude the city tax of €3,63 per person per night, which is payable at check-out.

These rates are applicable to individual bookings only.

The hotel is entitled to change rates, payment conditions and cancellation policy at any time.

Negotiated rates: The 20% discount off our rates only applies on our Best Available Rate including breakfasts. They cannot be published on their own, must only be used as part of a package or itinerary and are not applicable to any of our public packages and special offers. The hotel may stop the contract at any time if the above conditions are not respected. Your commission on our packages and special offers is 10%.

Half-board supplement: Half-board can be added at the rate of €80 per person and per night. Half-board will consist of a set menu with a choice of starters, mains and deserts, worth a €100. Half-board is available for lunch or dinner, in any of our 2 restaurants (Beefbar and BiancaNeve) or at the Room Service, on Food only. Your 20% commission will apply on half-board supplements.

Half-board is free for kids up to 3 years old. For kids from 4 to 10 years old, it can be purchased at the rate of €40 per kid, per night, giving them access to a €50-worth set menu. From 11 years old, half-board is at the same rate than for adults.

Half-board is not cumulative and cannot be refunded (for example in cases where guests did not spend the full nightly amount of €100).



Restrictions: Restrictions:

Restrictions apply on the following dates

- A 7-night minimum stay from the 26th of December 2024 to the 4th of January 2025
- No arrival or departure from the 28th to the 31st of December 2024 included
- A 4-night minimum stay on the Saturday except holidays period
- A 7-night minimum stay from the 8th to the 28th of February 2025
- No arrival or departure from the 16th to the 21st and the 23rd to the 28th of February 2025 included

Half board will be compulsory for any stay over New Year's Eve. Please note that for any stay including the 24th of December, Christmas Eve dinner will be compulsory (288 EUR per adult from 11 years old, half price for kids under 10 years old). New Year's Eve dinner will also be compulsory for any stay over the 31st of December 2024 (388 EUR per adult from 11 years old, half price for kids under 10 years old).

Reservations policy: To confirm the reservation, we will require a 50% deposit, including taxes. The full prepayment is required 30 days prior to arrival in High-Season and 14 days prior to arrival on all other dates.

Reservations must be cancelled 14 days prior to arrival (**and 30 days in High Season**) before 3pm (local time) to avoid a fee of the full stay including tax. For any no-show or early departure, the total amount of the reservation will be charged.

For reservations of 7 nights or more, we will require a 50% deposit, including taxes, and the full prepayment is required 30 days prior to arrival. The reservation must be cancelled 30 days prior to arrival day before 3pm (local time) to avoid a fee of the full stay including tax.

Hotel information: Check in: from 4pm / Check out: 12pm.

The heated swimming pool is open and reserved for hotel guests from 8am to 8pm daily.

Buffet breakfast, lunch and dinner are served every day in your Chalet or in our restaurant from 7.00am to 10.30pm.

Additional guest: Extras beds can be added upon request and availability. The following commissionable rates apply:

Half Board rates: Child 0-3 yrs old: complimentary / 4-10 yrs old: €167,50 per day / From 11 yrs old & adults: €235 per day

Bed & Breakfasts rates: Child 0-3 yrs old: complimentary / 4-10 yrs old: €127,50 per day / From 11 yrs old & adults: €155 per day

Pet policy: Pets under 10kg are accepted in the chalets (up to one pet per chalet maximum); the cost is €30 per day.

Parking: 2 parking lots included and valet parking service.





Bank details

Hotel Le Coucou

IBAN: FR76 1131 5000 0108 0138 4071 430

BIC : CEPAFRPP131

To contact our Reservation team:

Hotel Le Coucou

Email: reservations@lecoucoumeribel.com

Phone: +33 (0) 4 57 58 37 37

Please advise us of your reservation contact here below:

Name
Title
Email
Phone
Fax

Please advise us of your contact for stop sales here below:

Name
Title
Email
Phone
Fax

We thank you for returning this signed contract to us with your initials at the bottom of each page for agreement.

Representative for **Maisons Pariente**
Stéphanie Lancien
Director of Sales

Representative for **NUBA EXPEDICIONES**

Name: **Alessandra Girardi**

Title: **Product Director**

Date: 12/09/2024

Signature:

Alessandra Girardi

