

**WHOLESALE CONTRACT RATE AGREEMENT  
SIX SENSES LA SAGESSE GRENADA**

This agreement is between Six Senses La Sagesse Grenada (hereafter referred to as The Hotel) and NUBA EXPEDICIONES S.L. (hereafter referred to as The Business Partner)	
Six Senses La Sagesse Grenada – The Hotel	NUBA EXPEDICIONES S.L. incl NUBA EXPEDICIONES DE MEXICO - The Business Partner
Address: Six Senses La Sagesse, La Sagesse, St. David, Grenada	Address: 96, Serrano Madrid Spain 28006
Representative Name: Julian Alden	Representative: Alessandra Girardi
Representative’s Designation: Director of Sales & Marketing	Representative’s Designation: Net rates Director
Email: <a href="mailto:julian.alden@sixsenses.com">julian.alden@sixsenses.com</a> for contracting and marketing <a href="mailto:reservations-lasagesse@sixsenses.com">reservations-lasagesse@sixsenses.com</a> for reservations	Email: <a href="mailto:Alessandra.girardi@nuba.com">Alessandra.girardi@nuba.com</a>
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Contract Code: SKBSS -2024-XX	
Contract Issue Date: XXX	
Contract Validity: Present – March 31, 2025	

**1. Room Rates**

				Shoulder Season	Low Season	Peak	High Season
				Nov 1 – Dec 21, 2024	May 1 – Oct 31, 2024	Dec 22, 2024 – Jan 4, 2025	Jan 5 – Mar 31, 2025
Category	Sleeps	No of units	Rate based on # pax	Rate (USD)	Rate (USD)	Rate (USD)	Rate (USD)
Lagoon Pool Suite	3	6	2	800.00	640.00	1,360.00	1,040.00
Bay View Pool Suite	3	19	2	880.00	720.00	1,480.00	1,160.00
Ocean View Pool Suite	3	19	2	1,080.00	840.00	1,740.00	1,400.00
Panorama Ocean View Pool Suite	3	12	2	1,160.00	920.00	1,900.00	1,520.00
Lagoon Pool Villa	3	3	2	1,600.00	1,200.00	2,560.00	2,080.00
Beachfront Pool Villa	3	3	2	2,240.00	1,680.00	3,520.00	2,960.00
Two-Bedroom Bay View Pool Villa	6	1	4	3,000.00	2,160.00	4,640.00	4,000.00
Two-Bedroom Ocean View Pool Villa	6	2	4	3,720.00	2,720.00	5,440.00	4,800.00
Two-Bedroom Beach Front Pool Villa	6	1	4	4,200.00	3,200.00	6,400.00	5,600.00
Four Bedroom Cliff Retreat	10	4	8	8,000.00	6,400.00	9,600.00	8,000.00
Four Bedroom Panorama Retreat	10	1	8	9,600.00	8,000.00	11,200.00	9,600.00

Rate Conditions			
Market Validity	All markets worldwide	Currency	USD (United States Dollar)
Tax	Rates are subject to the following tax: 10% VAT	Service Charge	Rates are subject to the following: 10% Service Charge
Inclusions	Daily breakfast at Callaloo, Wi-Fi, use of wellness facilities and main pool, weekly group wellness and resort activities	Extra Person Charge	USD 150.00 per person per night inclusive of breakfast subject to applicable taxes for an extra person 12 years or older.
Commission	Rates are NET NON-Commissionable	Groups	Rates are not applicable to bookings of 7 keys or more.
Minimum Stay	The Hotel reserves the right to apply minimum stay requirements with advance notice of 14 days or longer.	Accessible Accommodations	Available on request
Festive MLOS	During the festive period a 7-night minimum length of stay applies	Close Out	Lagoon Pool Suites are unavailable for December 24, 25, 26, 27 and 28.

## 2. Special Offer - (non-combinable with any other offers or promotions)

Offer Name	Period	Bookable	Online Offer Details	Remarks
Warm Hearted Welcome	April 10 – September 30, 2024	Present – September 27, 2024	Celebrate the debut of our Caribbean Resort and enjoy 20% off contracted rates inclusive of Complimentary breakfast for 2 persons daily, USD 100 Credit for suite stays and USD200 credit for villa stays and complimentary round trip airport transfers.	A minimum stay of 3 nights is required. Hotel reserves the right to withdraw the offer with a 3-day notice period.
Early Booking	April 10 – December 21, 2024	Present – December 20, 2024	Plan your memorable stay at Six Senses La Sagesse and save 25 percent off contracted rates.	Must be booked 21 days in advance of arrival date. Hotel reserves the right to withdraw the offer with a 3-day notice period.

## 3. Payment Terms and Conditions

Pre-Payment and Cancellation Policy for Wholesale Contract Rate			
No show or early check out will be charged 100% for the whole stay.			
Period	April - December 21, 2024	Deposit Balance	Room and tax balance and supplements must be settled 30 days prior arrival.
Deposit Amount	2-nights room and tax at time of booking.	Remarks	All supplements to be settled 30 days prior arrival.
Cancellation	100% Cancellation charge for the whole stay applies within 30 days of check in date		

Period	Dec 22, 2024 – Jan 4, 2025	Deposit Balance	Room and tax balance and supplements must be settled 90 days prior arrival.
Deposit Amount	2-nights room and tax at time of booking.	Remarks	All supplements to be settled 90 days prior arrival.
Cancellation	100% Cancellation charge for the whole stay applies within 90 days of check in date		
Period	Jan 5, 2025 – March 31, 2025	Deposit Balance	Room and tax balance and supplements must be settled 30 days prior arrival.
Deposit Amount	2-nights room and tax at time of booking	Remarks	All supplements to be settled 30 days prior arrival.
Cancellation	100% Cancellation charge for the whole stay applies within 30 days of check in date		

#### 4. Bank Account Details

Bank Account Information			
Full payment must be received by the Hotel by Bank Draft, Money Order or Telegraphic Transfer prior to guest arrival as stipulated in Payment Terms and Conditions. Failing to do so will result in Hotel cancelling the reservation or collecting the room charge directly from the guest at published rates. The Hotel reserves its absolute right to release all rooms not guaranteed by payment of deposits within the time limit stated unless, separate written arrangements have been agreed between the Hotel and the Business Partner. All Bank charges will be borne by the Business Partner. Full payment can be sent by Telegraphic Transfer to our bank as follows:			
Account Currency	USD		
Beneficiary Name	Range Management Services (Grenada) Ltd DBA Six Senses La Sagesse	Bank Name	Grenada Co-Operative Bank Limited
Bank Address	8 Church Street St George, Grenada		
Account Number	117000228 USD A/C		
SWIFT Code	GROAGDGD		
INTERMEDIARY BANK			
Bank Name	Bank of America		
Bank Address	Miami FL		
SWIFT Code	BOFAUS3M		
ABA Number	26009593		
Account Number	1901964767		

#### 5. Transfer Rates

Transfer Rates and Conditions
<p><b>SEE ATTACHED INFORMATION SHEET FOR ALL OPTIONS, RATES and CONDITIONS</b></p> <p>Transfers may be booked through our Guest Experience Maker (GEM) Team.</p> <p>Transfer costs to be paid as per deposit/cancellation policy.</p> <p>Transfers are non-commissionable.</p>

## 6. Meal Plan Supplements

Board Type	Price per Adult 12 years & above	Price per Child 6 - 11 years	Price per Child 5 years and below
Contract Rates are inclusive of full breakfast to be taken in Callaloo Restaurant.			
Daily Dining Credit	Book a \$125 per person per day F&B credit and benefit from an additional \$25 credit on us. Total credit will be \$150 per person per day.	50% of \$125 per day	Complimentary from Kids Menu

Daily Dining Credit Conditions			
Market Validity	All markets worldwide	Currency	USD
Tax	Daily Dining Credit will not be subject to the following taxes, 15% VAT at time of booking. All applicable taxes will be charged at time of consumption at the resort.	Service Charge	Daily Dining Credit will not be subject to the following 10% Service Charge at time of booking. Applicable service charge will be charged at time of consumption at the resort.
Commission	Daily Dining Credit is NOT commissionable.		
Inclusions	Credit may be used for F&B charges only and cannot be used towards Service Charges and Taxes. May be redeemed at any outlet.		
Remarks	Daily dining credit to be prepaid per deposit and cancellation policy.		

## 7. Terms and Conditions

- The Hotel reserves the right to suspend wholesale static rates in this contract with a 72-hour notice. All reservations reported within the 72-hour period are honored with the static rates in this contract. After the cut off period, the Business Partner may still make reservations based on published Best Flexible Rates which are dynamic. The Hotel will extend a 20% commission on published Best Flexible Rates before taxes for reservations, payable within 30 days after they are fully consumed and paid for.
- Any future change in government taxes will be effective immediately from date of implementation.
- Rates quoted are applicable only to the Business Partner's clients.
- If the rates are to be published or promoted by the business partner to internet portal sites or tour brochure, an agreed minimum mark-up must be applied to the rates and the rates where applicable must be packaged with air transportation and other value-added arrangements so that the rates are not revealed to the public.
- The Business Partner may not sell or resell these rates to any online travel agents without prior written consent by the Hotel.
- If the Business Partner breaches the obligations above, the Hotel reserves the right at its option to either withdraw the rates or terminate this agreement without notice.

- The Business Partner shall feature the Hotel in its programs and brochures as an international luxury hotel and where appropriate, also include therein a color photograph of the Hotel.
- Contracted rates are applicable ONLY if reservations are made directly to the Hotel by email.
- The Business Partner shall under no circumstances offer accommodation at the Hotel to third parties at rates lower than the Hotel's published rates prevailing at the time of intended occupancy.
- All information & rates offered in this agreement are strictly confidential & may not be disclosed to third parties for whatsoever reason or purpose.
- The above rate conditions are applicable only if there is reasonable production. The Hotel has the right to evaluate after six (12) months from the date of the contract and terminate the contract based on production levels.
- All terms and conditions mentioned in the contract are not applicable for group or corporate bookings.
- The Hotel reserves the right to amend terms and conditions in the Contract with a 14-day notice.
- The Business Partner shall direct all reservations to the Reservations Department of the Hotel.
- A Final rooming list is to be submitted to the Hotel and meal requirements of the booking at least seven (7) days prior to arrival otherwise, the Hotel reserves the full right to release the booking without notifying the Business Partner.
- Check in time is 3:00pm, Check out time is 12:00 noon.
- Early-Check in from 9am charged at 50% of contracted rate (before 9am charged at 100%).
- Late - check-Out till 6pm charged at 50% of the contracted rate (after 6pm charged at 100%).
- Guaranteed early check in or late check out may be reserved from the previous day or following day based on availability.
- No Show & Early Check Out Policy: If the individual does not arrive, arrives later than the confirmed arrival date, or departs earlier than the confirmed departure date the Business Partner shall be held responsible for payment of the entire stay of the booking.
- Business Partner Rates are not eligible for IHG One Rewards Points. IHG One Rewards Members will not earn Points when booked at Business Partner Rates.
- Governing Law: It is expressly agreed and declared that the proper law of this agreement is the law of Grenada that any disputes, actions or other matters arising hereunder shall be determined in a court of law in Grenada in accordance with the laws and procedures of Grenada under any and all circumstances.
- Reservations Procedure: The Business Partner or the designated ground representative shall direct all reservations to the Hotel reservations department.
- Cancellations: Save and except where deposits have been duly paid in accordance with the above, the Hotel reserves its absolute right to release all rooms if the requirements herein stated are not fully met within the time limit stated. The Hotel also reserves the right NOT TO ALLOW changes in dates of reservations and guests' name with an original booking confirmed. All deposits made for reservations are NON-REFUNDABLE based on the cancellation cut off periods. Cancellations will not be accepted until they have been confirmed by the Hotel by return e-mail.
- Travel Insurance: All clients booked via the partner must have international travel and health insurance coverage for their entire stay at the Hotel.
- The Hotel must be informed in writing at least 30 days prior the effective date of any change to ownership or management of the business partner.
- The Hotel must inform at least 30 days prior the effective date of any change to ownership or management of the Hotel.
- Should there be any hotel management change to the Hotel, Six Senses Hotels Spas will not be liable to any financial loss or damages to the business partner and the business partner is liable to manage future reservations, refund or cancellation of bookings in the past and future, marketing contribution in the past and future and barter agreements in the past and future with the future management of the Hotel.

#### **Clause against Sexual Exploitation of Children in Contracts with Suppliers to Six Senses La Sagesse Grenada**

**Six Senses La Sagesse Grenada** condemns any and all activities related to any sexual abuse and exploitation of children, i.e., sexual exploitation, trafficking, violence and pornography. We are committed to abide by and implement The Code of Conduct for the Protection of Children from Sexual Exploitation in Travel and Tourism in collaboration with ECPAT International ([www.ecpat.net](http://www.ecpat.net)).

By adding this clause to our contractual agreement, we are not insinuating that your company is engaged in any activities related to sexual exploitation of children but encouraging you to support and sign The Code of Conduct. Together with Six Senses Hotels and Spas and IHG, we would like you to Say No to Child Sex Tourism.

By signing this Contract, the business partner agrees to:

- Refrain from knowingly engaging or dealing with companies who are engaged in sexual exploitation of children.
- Prohibit storage or use of images which sexually exploit children.

- Report sexual exploitation to local law enforcement authorities should your company become aware of such exploitation either on your company's premises or on that of a supplier.

**Six Senses La Sagesse Grenada** reserves the right to cancel the contract if it is discovered that your company is not complying with this clause or that your company is involved in any way in the facilitation, encouragement, or toleration of sexual exploitation of children within the context of your company's daily operations.

**Business Partner:** NUBA EXPEDICIONES S.L. including.  
NUBA EXPEDICIONES DE MEXICO

**Name:** Alessandra Girardi

**Designation:** Net Rates Director

**Signature:**



**Date:** 03/05/2024

**Six Senses La Sagesse Grenada - The Hotel**

**Name:** Thomas Fehlbier

**Designation:** General Manager

**Signature:**

**Date:**