



2024 RESELLER PACKAGES, NET RATES, & INVENTORY

Dear Partner,

This letter outlines net rates, cancellation policy, extra per person charges and more. We are pleased to outline your exclusive offers. It's our goal to ensure that your team always has the latest and most accurate information on hand.

Any changes will be noted in red. All items in black remain unchanged.

Sincerely,

Hemal Jain
General Manager
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MANDARIN ORIENTAL, CANOUAN NET RATES

January 2, 2024 – April 30, 2024

		BAR 1	
		Room Only	Bed & Breakfast Package *
Rate Code	Room Type	January 2 - April 30, 2024	
Tour Operator	One Bedroom Oceanview Suite	Not Applicable	\$ 1,640
	One Bedroom Beachfront Suite		\$ 1,816
	One Bedroom Oceanview Penthouse		\$ 2,260
	Two Bedroom Oceanview Suite		\$ 2,640
	Two Bedroom Patio Villa with Studio		\$ 6,292
	Three Bedroom Patio Villa with Studio		\$ 6,776
	Four Bedroom Lagoon Villa		\$ 8,160

May 1, 2024 – November 21, 2024

		BAR 1	
		Room Only	Bed & Breakfast Package *
Rate Code	Room Type	May 1 - November 21, 2024	
Tour Operator	One Bedroom Oceanview Suite	Not Applicable	\$ 1,640
	One Bedroom Beachfront Suite		\$ 1,816
	One Bedroom Oceanview Penthouse		\$ 2,260
	Two Bedroom Oceanview Suite		\$ 2,880
	Two Bedroom Patio Villa with Studio		\$ 4,120
	Three Bedroom Patio Villa with Studio		\$ 4,560
	Four Bedroom Lagoon Villa		\$ 5,360

November 22, 2024 – December 19, 2024

		BAR 1	
		Room Only	Bed & Breakfast Package*
Rate Code	Room Type	November 22 - December 19, 2024	
Tour Operator	One Bedroom Oceanview Suite	Not Applicable	\$ 1,640
	One Bedroom Beachfront Suite		\$ 1,816
	One Bedroom Oceanview Penthouse		\$ 2,260
	Two Bedroom Oceanview Suite		\$ 2,880
	Two Bedroom Patio Villa with Studio		\$ 6,292
	Three Bedroom Patio Villa with Studio		\$ 6,776
	Four Bedroom Lagoon Villa		\$ 8,160

December 20, 2024 – January 4, 2025

		Festive Pricing	
		Room Only	Bed & Breakfast Package*
Rate Code	Room Type	December 20 2024 - January 4, 2025	
Tour Operator	One Bedroom Oceanview Suite	Not Applicable	\$ 3,040
	One Bedroom Beachfront Suite		\$ 4,360
	One Bedroom Oceanview Penthouse		\$ 6,032
	Two Bedroom Oceanview Suite		\$ 7,400
	Two Bedroom Patio Villa with Studio		\$ 14,264
	Three Bedroom Patio Villa with Studio		\$ 17,552
	Four Bedroom Lagoon Villa		\$ 21,792



Rates are subject to 11% government tax and 10% service charge and Climate Resiliency Tax (\$3.00 USD per room, per night). All rates are based on single or double occupancy per bedroom, based on the maximum occupancy allowed in the hotel. Additional person charges apply when occupancy exceeds what existing bedding allows (two guests per king bed, one guest per twin/double bed). Additional person charges include "Complimentary Amenities" only and do not include any air transfer.

*Bed & Breakfast Prices provide full breakfast, daily, for two adults and up to three children (12 years old & under) per bedroom; two adults or two children (12 years old & under) per studio. Redeemable in Lagoon Café or Asianne.

CANCELLATION POLICY

January 2, 2024 – April 30, 2024: 3-night deposit with tax due at booking by secure credit card payment link. Cancellations received less than 30 days prior to arrival will forfeit a 3-night deposit. Full payment is due 14 days prior to arrival and cancellations received less than 14 days will forfeit the full stay. Early departures and no-shows will be charged for the full stay.

May 1, 2024 - December 19, 2024: 3-night deposit with tax due at booking by secure credit card payment link. Cancellations received less than 14 days prior to arrival will forfeit a 3-night deposit. Full payment is due 7 days prior to arrival and cancellations received less than 7 days will forfeit the full stay. Early departures and no-shows will be charged for the full stay.

December 20, 2024 - January 4, 2025: 50% non-refundable deposit including taxes due at booking by secure credit card payment link. The remaining balance is due by October 1, 2024. Cancellations received on or after October 1, 2024, will be charged for the full stay.

Cancellation policy is subject to change and will be communicated at time of booking.

EXTRA PERSON CHARGES

All Room Rates are based on single or double occupancy per bedroom. Charges apply when occupancy exceeds existing bedding allowance (2 per king; 1 per twin).

Children under 2 are complimentary.

No extra person charge applies to children ages 12 or under. Maximum of 1 child (12 years of age and under) sharing existing bedding with an adult stay free of charge. If both children are over 3 years old, they will need to share the sofa bed.

- January 2, 2024 – April 30, 2024: A charge applies of \$200 USD for the extra person ages 13 and above.
- May 1, 2024 - December 19, 2024: \$100 USD for the extra person ages 13 and above.
- December 20, 2024 - January 4, 2025 (Festive Season): A charge applies of USD 200 for the extra person aged 13 and above.



*Plus 21% tax and service. Includes accommodations and Complimentary Amenities. Includes breakfast when booked by a tour operator.

Please note that up to two persons PER BEDROOM are included in the price Bed & Breakfast NET rates. Additional persons will be charged the full retail cost of the breakfast.

MEAL PLANS

Full-Board – breakfast, lunch, and dinner: USD 185 per person, per night

Half-Board – breakfast and dinner: USD 150 per person, per night

Terms and Conditions:

- Meal plans rates are to be added to nightly net rates and are for UK/EU markets only.
- Allowed to prebook at the time of reservation and/or prior to arrival.
- 50% off for children 6-12 years old.
- Complimentary for children 5 years old and under.
- Our annual Easter peak blackout period is effective during the fifteen-day period from the Sunday preceding Easter Sunday through the Sunday after Easter (inclusive).
- Not applicable over festive season from 22 December 2024 to 4 January 2025
- All food and beverage are subject to 16% government tax and 10% service charge.

FESTIVE SEASON MANDATORY SUPPLEMENT CHARGE

24 December 2024 – Christmas Eve Dinner

- USD 350 per person for ages 16 years old and older
- USD 175 per person for ages 3 to 15 years old
- Children under 3 years old are complimentary

31 December 2024 – New Year's Eve Dinner

- USD 425 per person for ages 16 years old and older
- USD 212.50 per person for ages 3 to 15 years old
- Children under 3 years old are complimentary

Subject to 10% service charge and 16% local tax.

VIRTUOSO, SIGNATURE TRAVEL, SELECT CONSORTIA BENEFITS



Mandarin Oriental, Canouan has already been recognized for outstanding service and amenities. Virtuoso, Signature Travel Network and Travel Leaders SELECT have each invited us to participate in their 2021 program.

To ensure that you do not miss out, we are delighted to extend the consortia benefits to you.

When you confirm a booking at our resort for a Travel Agent who is a member of one of these three distinguished consortia, **please provide the name of the agency at the time of booking.** This way, we can ensure the amenities are passed through to the guests.

MANDARIN ORIENTAL, CANOUAN ROOM & VILLA INVENTORY

Room Type	Description	Keys	Size	Maximum Occupancy
ONE BEDROOM OCEANVIEW SUITE	Overlooking Godahl Beach, these suites offer uninterrupted ocean views, and light-filled living room and balcony. En suite bath features double vanity and separate bath and shower	8	114 sqm (1226 sqft)	3 Adults OR 2 Adults + 1 Child under 12
ONE BEDROOM OCEANVIEW SUITE - TWIN	Similar to the Oceanview Suite, but with two Twin Beds in place of a King bed	2	114 sqm (1226 sqft)	3 Adults OR 2 Adults + 1 Child under 12
ONE BEDROOM BEACHFRONT SUITE	Overlooking Godahl Beach, these suites offer direct beach access. En suite bath features double vanity and separate bath and shower	8	114 sqm (1226 sqft)	3 Adults OR 2 Adults + 1 Child under 12
ONE BEDROOM BEACHFRONT SUITE - TWIN	Similar to Beachfront Suite, but with two Twin Beds in place of King bed	2	114 sqm (1226 sqft)	3 Adults OR 2 Adults + 1 Child under 12
ONE BEDROOM OCEANVIEW PENTHOUSE	Enjoy breath taking vistas of the beach, lagoon, and bay from a full-length balcony. Perfect for entertaining with dining room kitchenette, and private dining room	2	150 sqm (1,615 sqft)	3 Adults OR 2 Adults + 1 Child under 12
TWO BEDROOM OCEANVIEW SUITE	These opulent suites offer stunning panoramic ocean views and two spacious bedrooms with en-suite marble baths	4	250 sqm (2,690 sqft)	5 Adults OR 2 Adults + 3 Children under 12
TWO BEDROOM PATIO VILLA W/STUDIO	Designed by a team of master Italian architects, these villas offer stylish indoor/outdoor spaces flowing from patio to living area and private pool deck. Golf carts available for guest use.	5	336 sqm (3,616 sqft)	6 guests



THREE BEDROOM PATIO VILLA W/STUDIO	Similar to the Two Bedroom Patio Villa but with an additional bedroom	2	344 sqm (3,702 sqft)	8 guests
FOUR BEDROOM LAGOON VILLA	Set on a prime hillside location, these villas offer commanding ocean views, and boast private infinity pools and full equipped kitchen. Golf carts available for guest use	2	500 sqm (5,380 sqft)	10 guests

RESTAURANTS & BARS

Descriptions for Restaurants & Bars located at Mandarin Oriental, Canouan:

All restaurants and bars are open on a rotational basis and seasonal product availability. Restaurants offer guests the ability to charge to their hotel reservation.

TIDES BAR + GRILL

TIDES BAR + GRILL serves the best from land and sea, using the finest ingredients, locally sourced delicacies, fresh local seafood, and high-quality meats.

The menu features traditional and inventive dishes with a subtle Caribbean twist. Designed to appeal to a variety of tastes, small plate options include Surf and Turf Gnocchi, Roasted Pumpkin and Couscous Salad, with larger dishes such as 1.5kg Dedham Vale Tomahawk Steak, 300g Ribeye Steak and Grilled Whole Canouan Lobster also on the menu.

Decadent desserts include island inspired Canouan Fruit Tartlet, home-made ice-creams, and sorbets. Guests will also be able to enjoy a tempting selection of the finest wines and artfully crafted cocktails.

Fashioned after an elegantly casual residential lounge, TIDES BAR + GRILL's dining room showcases serene ocean views, and when weather permits, the terrace welcomes guests with al fresco dining under the stars.

- Dinner: 6:30 pm to 10:00 pm

Lagoon Café



This elegant beach house style bar and restaurant enjoys a stunning alfresco setting overlooking the Atlantic Ocean. With a menu inspired by the sea surrounding Santorini, Sardinia and Larache, Lagoon Café serves wonderful Mediterranean-influenced seafood and tapas.

- All Day Dining: 12:00 pm to 10:00 pm

Asianne

Asianne's bright and cheerful décor lends perfectly to its Breakfast Buffet with light and healthy or hearty and indulgent dishes. The breakfast selections include Eggs Benedict, Avocado & Prawn Toast, Vincentian Chocolate Pancakes, Salfish & Coconut Dough Boy, Sea Moss Smoothie and Freshly Squeezed Local Juices (Soursop is a must-try local favourite).

- Breakfast: 7:00 am to 10:30 am

Pool Bar

This relaxed poolside venue serves Peruvian Nikkei inspired cuisine enhanced by blissful turquoise sea views. Enjoyed on the terrace overlooking the infinity pool and Godahl Beach, guests can also sip cocktails and enjoy the comfort of a private poolside cabana.

- Lunch: 12:00 pm to 4:00 pm
- Pool Bar: 10:00 am to 6:00 pm

Turtles Bar

Overlooking Godahl Beach, this lounge and bar offers a tranquil escape from the Caribbean sun. Featuring warm-colored wood and decorative Maritime touches, it's the perfect place for a pre-dinner cocktail or post-dinner drink.

- Turtles Bar: 4:00 pm to Midnight

In-Suite Dining



Should you prefer to dine in the comfort of your suite or villa, our talented chefs can prepare seasonal highlights, Canouan classics – or just the perfect “something” to satisfy your craving.

Alternatively, should you wish to entertain in the comfort of your Suite or Villa, please do not hesitate to let us know. We would be happy to dedicate a team to the experience – so that you can enjoy the results.

- 6:00 am to 11:00 pm

Castaway

(This is a “Restaurant without walls.”)

Whether you’ve dreamt of dining under a canopy of stars with a glass of champagne in hand, or your idea of heaven is enjoying a perfectly prepared picnic lunch on a beautiful beach, secluded beach – we’ll take your castaway dreams and turn them into a reality in this unforgettable experience.

You can choose from our menus or work with us to create your own. We’ll help you personalize every element to ensure that you and your guests can relax and relish every minute of your day away.

Transportation by boat may be required based on location. The travel duration varies based on boat and destination. One complimentary bottle of champagne for [Fans of M.O.](#)

Yacht & Private Jet Provisions

With regret, when it’s time to say goodbye, we would be delighted to prepare your favourite dishes...so that you can take a bit of our island with you. We hope that you think of Canouan as your home away from Home. We are happy to bring just the right service to your private yacht or jet, to ensure the best departure experience.

For more information, guests are encouraged to contact our Concierge

Descriptions for Restaurants & Bars located within Grenadines Estate

All restaurants and bars are open subject to seasonal demand. All offer guests the ability to charge to their suite or villa.

L’Ance Guyac

L’Ance Guyac, the beachfront restaurant that entices you to slip off your sandals and slide into a savory night is pleased to launch the latest menu. Managed by Grenadines Estate but accessible to all Mandarin Oriental, Canouan guests, L’Ance Guyac is the perfect addition to your next Canouan vacation.



- Lunch: 12:00 pm to 4:00 pm
- Dinner: 6:30 pm to 10:00 pm

Shell Beach Bar & Grill

A hidden gem perfect for those seeking an authentic Caribbean beach experience. Open for lunch, the bar and grill offer an enticing array of local flavors, from grilled fish to jerk chicken.

- Lunch: 12:00 pm to 4:00 pm
- Bar: 10:00 am to 6:00 pm

Off property dining options available

Shenanigans Beach Club and Pool at Sandy Lane Yacht Club and Residences - affords a quality dining experience in a relaxed environment with breathtaking panoramic views of the southern Grenadine Island. Open on selected nights serves lunch daily and dinner on selected nights.

- Breakfast served daily 7.30-12.00
- **Lunch served daily 11.30-17.30**
- **Dinner served daily 18.30-21.30**
- **Bar 10.30 – 17.30 and 18.30 – 22.00**

Foxy Jacks at the Sandy Lane Yacht Club and Residences – Open on selected nights. Serves dinner on selected nights. In the evening, Foxy Jacks offers a more formal dining experience, delivering the finest cuisine and beverages from around the world, served indoors or on the quayside.

Soho Beach House - The members only club welcomes our guests at The Palapa restaurant serving Caribbean, Mediterranean and Local cuisine. 10-15 minutes from Mandarin Oriental, Canouan Resort and serves lunch & dinner daily.

IMAGES & VIDEO

We are delighted to present evergreen access to some of our most exciting images and resort video.

- Full rights are granted to each image downloaded from this site:



<https://www.mandarinoriental.com/media/photos-and-videos/?loc=canouan>

- Please find our resort video here:

https://www.youtube.com/watch?v=KMey-x_47f8

COMMERCIAL INTER-ISLAND FLIGHTS

We encourage you to visit grenadine-air.aerocrs.net to view availability and book inter-island flights directly with Grenadine Alliance operated by SVGAir.