



K A Z A Z I A N

Building 4, 2<sup>nd</sup> floor – Office 4, EDNC, East town District  
New Cairo  
Cairo, Egypt  
T: +2 01220001325  
[www.kazaziancruises.com](http://www.kazaziancruises.com)

## KAZAZIAN CRUISES Buyout Rates Contract

DATE: 14/05/2024

COMPANY NAME: NUBA

NAME: Mario Del Duca

Title: Managing Director NUBA Americas

On Behalf of KAZAZIAN Cruises, let us thank you for the support & interest you have shown towards our Luxury properties.

The Subject of this agreement is between the Parties defined below concerning the provision of rates at the hotel for accommodation of transient business guests granted by the company to your company under the conditions stipulated by this agreement.

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Rates from June 2024 till end of May 2025

Charter Rates 5 Nights

Month	BERGE The BOAT	ARAX The Boat
June 2024	USD 58,950.00	USD 67,500.00
July 2024	USD 58,950.00	USD 67,500.00
August 2024	USD 58,950.00	USD 67,500.00
September 2024	USD 65,500.00	USD 75000.00
October 2024	USD 65,500.00	USD 75000.00
November 2024	USD 65,500.00	USD 75000.00
December 2024	USD 65,500.00	USD 75000.00
January 2025	USD 65,500.00	USD 75000.00
February 2025	USD 65,500.00	USD 75000.00
March 2025	USD 65,500.00	USD 75000.00
April 2025	USD 65,500.00	USD 75000.00
May 2025	USD 65,500.00	USD 75000.00

4- & 3-nights rates are available upon request from Marketing & Sales department

General Terms & Conditions:

- All above mentioned rates are inclusive of service charge and VAT
- All rates are quoted and payable in USD
- All above mentioned rates are net non-commissionable to any travel agent or 3<sup>rd</sup> party involved in the booking process
- These rates are valid from June 2024 till end of May 2025
- NUBA are authorized to use the provided pictures and video from KAZAZIAN for marketing
- All rates are based on 5 nights stay on "BERGE" and "ARAX"
- Boats are only for buyout with no fixed schedule as it's all based in complete tailor-made concept
- Rates doesn't include peak periods "Easter, Christmas and New year" and these cruises to be quoted upon request.
- This Agreement Supersedes any previous agreement
- NUBA objective is to achieve 10 Charters during the validation of this contract
- 5% commission will be provided to NUBA upon achieving 10 Charters during the validation of this contract



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**Charter Rates are:**

- Fully stocked mini bar in cabins by all soft drinks “daily refill”
- Fully stocked tea & coffee making facilities in cabins “daily refill”
- Nespresso machine with unlimited capsules in cabins “daily refill”
- Full fancy beach setup includes on island live cooking lunch
- Daily homemade chips & nuts in cabins
- HERMES toiletries are available inside all cabins and suites one set per room per charter

**Exclusive Added Values**

- Complimentary secret island dinner under the stars including local beer and local wines
- Private masseuse onboard throughout the stay at disposal
- Sparkling breakfast on the beach “Based on the weather”
- Priority in providing availability

**Charter rates excludes:**

- Alcoholic beverages – Available onboard for an extra charge and to be paid in cash before check-out
- Crew tipping
- Laundry service – Available onboard for an extra charge and to be paid in cash before check-out

**Reservations:**

All reservations to be sent directly to the reservation department at [rsv@Kazaziancruises.com](mailto:rsv@Kazaziancruises.com) OR [rania.samir@kazaziancruises.com](mailto:rania.samir@kazaziancruises.com) and please ensure acknowledge receiving from our reservation department for guaranteeing the availability and confirmation

**Cancellation & No-Show Fees:**

- In case of cancellation request 90 days prior to arrival a 00% from the total stay booked will be charged as cancellation fees
- In case of cancellation request 89 to 60 days prior to arrival a 25% from the total stay booked will be charged as cancellation fees.
- In case of cancellation request 59 to 45 days prior to arrival a 50 % from the total stay booked will be charged as cancellation fees.
- In case of cancellation request 45 days prior to arrival a 100 % from the total stay booked will be charged as cancellation fees.

**Payment & Deposit:**

- 50% to be settled by maximum 1 week from receiving our confirmation through bank transfer
- 50% to be settled by maximum 45 days before departure
- All payments to be made by NUBA to KAZAZIAN without any interference from any other 3<sup>rd</sup> party or local DMC
- Please make sure that the bank charges are covered and taken into account when making payment
- In case of bank transfer, will highly appreciate receiving a proof of payment via E-mail to assure escalating your booking to be on definite basis
- Our systems automatically release the reservation blocking by the cutoff date without any prior notice in case of not receiving the full payment
- As per the Ministry of Tourism declaration No. 346 full payment should be in foreign currency.

All deposit, booking fees or payment should identify the name of the agent, and its group, and should be made payable



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**Bank Details:**

Account Name: KAZAZIAN HOSPITALITY FZCO

Company Address: Building A1, Dubai Digital Park, Dubai Silicon Oasis, Dubai, United Arab Emirates

Tax Number: 104217834100003

Bank Name: Emirates NBD

Bank Address: Baniyas Road, Deira, P.O. Box: 777, Dubai, UAE

Account Number (USD): 1025858460302

IBAN number: AE840260001025858460302

Swift Code: EBILAEAD

In case of settling the payment through bank transfer will highly appreciate receiving a copy from the bank receipt via E-mail in order to confirm on your payment

**Confidentiality**

- Confidentiality, contracted will not disclose KAZAZIAN Nile Cruises confidential information to any third party  
Confidential information shall include Cruise non-published prospective and current rates
- Termination, either party may terminate this Agreement without case upon thirty day's written notice to other party.

**Validation:**

- To validate the above agreement, we will require a signed copy of the contract within **1 week** from the date of issue, by doing so we will be able to complete the applicable rate loads in our system.

KAZAZIAN Cruises  
Raef Refaat  
Director of Sales & Marketing

Company Name: NUBA  
Name: Mario Del Duca  
Title: Managing Director NUBA Americas  
Signature: .....