

On the northern shore of the island of St Barthélemy, the road plunges down to a secluded bay, embracing the sea. It is in this unique environment that the 5-star Christopher Hotel hoisted its sails. Nestled in the heart of a tropical garden, the hotel's 42 spacious, light-filled rooms and suites and the 3 Villas all have exceptional views of the ocean. Imagine a large house with timeless, elegant design in the style of a contemporary loft... An ideal retreat, hip and casual, so easygoing for its guests that they feel right at home the minute they arrive.



TOUR OPERATOR CONTRACT Season 2024-2025

Between: **TOUR OPERATOR:** NUBA
Address: Calle Serrano 96, 28006, Madrid
Tel: (+34) 917 454 745
E-Mail: alessandra.girardi@nuba.com
Website: <https://nuba.com/en/>
Represented by: Alessandra Girardi, Global Product Director
(Name, position)

And: **HOTEL CHRISTOPHER**
Pointe Milou - 97133 ST BARTHELEMY
Tel: (+ 590) (0) 590 27 63 63
E-Mail: reservations@hotelchristopher.com
Site: www.hotelchristopher.com
Represented by:
Mr Olivier Leroy, General Manager

1. 2024-2025 RATES / BED & BREAKFAST

« BED & BREAKFAST » RATES

- Accommodation and buffet breakfast
- Welcome amenity from our Chef

RATES 2024-2025 / BED & BREAKFAST					
Room Types	Nb	SUMMER SEASON	FESTIVE SEASON	WINTER SEASON	SUMMER SEASON
		Oct 25 – Dec 20, 2024	Dec 21 – Jan 3, 2025	Jan 4 – April 21, 2025	April 22 – Aug 19, 2025
Ocean Terrace Room	15	From 710 €* <i>Dynamic rates upon request</i>			
Ocean Junior Suite	10	From 800 €* <i>20% discount applies from published rates to net rates.</i>			
Ocean Deluxe Balcony Room	4	From 910 €* <i>5% tax is additional and payable upon departure.</i>			
Ocean Deluxe Terrace Room	4	From 910 €* <i>Dynamic rates upon request</i>			
Ocean Panoramic Junior Suite	3	From 910 €* <i>20% discount applies from published rates to net rates.</i>			
Ocean Suite	4	From 1090 €* <i>5% tax is additional and payable upon departure.</i>			
Ocean Spa Suite	1	From 1180 €* <i>Dynamic rates upon request</i>			
Ocean Panoramic Suite	1	From 1270 €* <i>20% discount applies from published rates to net rates.</i>			
Villa (4 bedrooms)	3	From 3100 €* <i>5% tax is additional and payable upon departure.</i>			

*Public base rates, low season (net = public -20%)

ADDITIONAL INFORMATION			
Room Types	Nb	Bed Types	Max Occupancy
Ocean Terrace Room	15	1 King Size bed, or 2 Twin beds	2
Ocean Junior Suite	10	1 King Size bed or 2 Twin beds + 1 double sofa bed (1 adult or 2 children < 12 years)	4
Ocean Deluxe Balcony Room	4	1 King Size bed, or 2 Twin beds + 1 extra bed (children < 12 years)	3
Ocean Deluxe Terrace Room	4	1 King Size bed	2
Ocean Panoramic Junior Suite	3	1 King Size bed + 1 double sofa bed (1 adult or 2 children < 12 years)	4
Ocean Suite	4	1 King Size bed + 3 single beds	5
Ocean Spa Suite	1	1 King Size bed + 2 single beds and 1 sofa bed (1 person)	5
Ocean Panoramic Suite	1	1 King Size bed + 3 single beds	5
Villa (4 bedrooms)	3	4 King Size beds (or Twin beds possible in 2 rooms)	8

Extra bed:	Rates are based on double occupancy per room. If the room allows more guests, there is an additional charge of 120 € (96 € net) per night including breakfast per extra guest (if 12 years of age and older). Free for children up to 11 years sharing parents' room.
Transfers:	Roundtrip transfers from St Barth airport or harbor to the hotel are available at 95 Euros one way
Honeymoon:	Special amenities in the room upon arrival
Allotments:	No allotment / All reservations on request

2. 2024-2025 RATES / PACKAGES

"CARIBBEAN ADVENTURE"

The best way to discover St Barth, wild and free! 4 nights minimum

- Accommodation and buffet **breakfast**
- **Car rental** during the stay (cat. A – without insurance)
- **Airport (or ferry dock) roundtrip transfers**

RATES 2024-2025 / CARIBBEAN ADVENTURE

Room Types	Nb	SUMMER SEASON			SUMMER SEASON
		Oct 25 – Dec 20, 2024			April 22 – Aug 19, 2025
Ocean Terrace Room	15	From 745 €*			
Ocean Junior Suite	10	From 835 €*			
Ocean Deluxe Balcony Room	4	From 945 €*			
Ocean Deluxe Terrace Room	4	From 945 €*			
Ocean Panoramic Junior Suite	3	From 945 €*			
Ocean Suite	4	From 1 125 €*			
Ocean Spa Suite	1	From 1 215 €*			
Ocean Panoramic Suite	1	From 1305 €*			
Villa (4 bedrooms)	3	Not applicable			

Dynamic rates upon request
20% discount applies from published rates to net rates.
5% tax is additional and payable upon departure.
(low season only)

*Public base rates, low season (net = public -20%)

"FROM CHRISTOPHER WITH LOVE"

The ultimate Christopher experience for a perfect get-away. 5 nights minimum

- Accommodation and buffet **breakfast**
- **Car rental** during the stay (cat. A – without insurance)
- 1 VIP **dinner** for 2 by the pool per stay (exclusive of beverage)
- 1 couple relaxing **massage** at the Sisley Spa per stay (60 minutes)
- 1 bottle of **Champagne** in room upon arrival
- **Airport (or ferry dock) roundtrip transfers**

RATES 2024-2025 / FROM CHRISTOPHER WITH LOVE

Room Types	Nb	SUMMER SEASON			SUMMER SEASON
		Oct 25 – Dec 20, 2024			April 22 – Aug 19, 2025
Ocean Terrace Room	15	From 805 €*			
Ocean Junior Suite	10	From 895 €*			
Ocean Deluxe Balcony Room	4	From 1 005 €*			
Ocean Deluxe Terrace Room	4	From 1 005 €*			
Ocean Panoramic Junior Suite	3	From 1 005 €*			
Ocean Suite	4	From 1 185 €*			
Ocean Spa Suite	1	From 1 275 €*			
Ocean Panoramic Suite	1	From 1 365 €*			
Villa (4 bedrooms)	3	Not applicable			

Dynamic rates upon request
20% discount applies from published rates to net rates.
5% tax is additional and payable upon departure.
(low season only)

*Public base rates, low season (net = public -20%)

3. 2024-2025 RATES / SPECIAL OFFERS

STAY 7 PAY 6

*Stay 7 nights and get 1 free night
7 nights minimum stay*

- Accommodation and buffet breakfast
- Welcome amenity from our Chef
- Excluding Airport (or ferry dock) roundtrip transfers

STAY 4 PAY 3

*Stay 4 nights and get 1 free night
4 nights minimum stay*

- Accommodation and buffet breakfast
- Welcome amenity from our Chef
- Excluding Airport (or ferry dock) roundtrip transfers

Offers can be booked in Summer season only, subject to availability and quotas (max 5 per date in total) and can be closed to all channels at any time. Offers cannot be combined with any other offer or package. Not applicable to the Villas.

4. TERMS & CONDITIONS

1. AGREEMENT

Between: SAS West Christopher, HOTEL CHRISTOPHER, located in Pointe Milou – 97133 ST BARTHELEMY (FWI), Siret n°530 139 393 000 17 and represented by Mr Olivier Leroy – General Manager - hereinafter referred to as “The Hotel”, and the travel company hereinafter referred to, as the “Tour Operator”.

2. SUBJECT OF CONTRACT & OBLIGATIONS

The Hotelier provides net room rates for the commercial use of the Tour Operator, following periods of the year and available on page 2 to 4 of the contract, that the Tour Operator agrees to pay.

A minimum of **20 room nights per year** is required in return of this net rates agreement, in order to consider a renewal for next season.

The Tour Operator confirms the listing of the hotel in all brochures, documents, and marketing collateral to be produced within the duration of the present contract. The descriptions and photos shall be up to date and subject to the hotel’s approval prior to publication. The Hotelier commits to providing updated access to photo gallery, brochure, video and other collaterals to help selling the property.

3. RATES & CONDITIONS

The net rates are applicable on the condition that **a Travel Agency is involved in the selling process**. The Tour Operator can **provide the name and IATA number of the Travel Agency involved in each reservation**.

The Tour Operator agrees not to sell higher rates than the published ones.

The Consortia amenities (Virtuoso, Altour, Signature, Traveller Made, etc) are applicable on demand to the reservations made by the Tour Operator when the Travel Agency involved is part of a Consortia program.

Special “Group” rates and conditions are available on request for all reservations of 10 rooms and more.

4. DURATION

This contract is agreed for all stays during the period from October 25th 2024 to August 19th, 2025 included (annual closure from August 19th to October 24th – subject to change).

5. RESERVATIONS & CONFIRMATIONS

Reservation requests must be sent by email to reservations@hotelchristopher.com and will be confirmed **upon availability** by the Hotel with the agreed pricing terms set forth in this contract.

The Hotel can refuse the reservation request on certain dates without justifying the denial.

Room numbers assignment cannot be guaranteed prior to arrival, but a notification can be set so that the Hotel meets the guest preferences.

6. MINIMUM STAY

A minimum stay of **2 nights for Rooms & Suites** is required all year round (and **4 nights for the Villas**), except the following periods:

- From November 28th to December 1st included: minimum stay of **4 nights (Thanksgiving)**
- From December 21st to January 3rd 2025 included: minimum stay of **8 nights (Festive period)**
- From January 18th to 20th 2025 included: minimum stay of **4 nights (MLK Weekend)**
- From February 15th to 17th 2025 included: minimum stay of **4 nights (President Weekend)**
- From March 13th to 16th 2025 included: minimum stay **4 nights (Bucket Race)**
- From April 18th to 21st 2025 included: minimum stay of **4 nights (Easter)**
- From May 24th to 26th 2025 included: minimum stay **3 nights (Memorial Weekend)**

Non-exhaustive list subject to modification.

7. BILLING & PAYMENT

Reservation is considered as confirmed after the Hotel sends the corresponding pro-forma. Cancellation policies apply from this date.

Prepayment is required to secure the reservation and is due maximum 30 days prior to arrival (October 1st for Festive Period).

Payment must be made in Euros by wire transfer to the below bank details, based on the proforma invoice sent by the Hotel. The name of Tour Operator, guest and stay dates must be written in the bank transfer label.

The Hotel acknowledge receipt of all payments and reserves the right to cancel any unpaid reservation on time before the clients' arrival.

The Hotel receives directly from the clients any additional costs of personal expenses upon check-out (drinks, laundry, telephone, meals, city tax...).

BANK DETAILS				
Bank / Agency	CAISSE D'EPARGNE / CENTRE AFFAIRE GUADELOUPE BDAF			
Location	CAISSE D'EPARGNE CEPAC / Baie Mahault, Guadeloupe			
Bank account	S.A.S. WEST CHRISTOPHER			
RIB	Etablissement	Guichet	N° compte	Clé
	13315	000001	8020904839	21
IBAN	FR76 1131 5000 0108 0209 0483 921			
BIC	CEPAFRPP131			

8. CANCELLATION POLICY & FEES

Any cancellation must be notified by the Tour Operator via email and confirmed by the Hotel.

- All year round except Festive period:
 - Cancellation up to 30 days prior to arrival: 5% penalty fees
 - Cancellation within 30 days prior to arrival: 100% stay is due

- Festive period (from December 21st 2024 to January 3rd 2025 inclusive):
 - Cancellation up to October 1st, 2024: 5% penalty fees
 - Cancellation after October 1st, 2024: 100% stay is due

In case of no-show, or shortened stay at the hotel (or modification of dates), the full stay is due. In case of cancellation or guest no-show, the Hotel can resell the room.

The Hotel declines any responsibility in case of flight/ferry delays that would imply a late arrival or no-show of the guests. The Hotel recommend all the guests to subscribe a travel insurance and make sure that the travel documents are valid (passport, VISA if needed, etc).

9. SUSPENSION OF OBLIGATIONS

This contract may be dissolved by The Hotel without giving any payment of liabilities & interests to the Tour Operator and/or its customers in case of any unpredicted events, "Force Majeure" or in case of an inability to operate the facility in accordance with hotel standards which are generally accepted for reasons not attributable to The Hotel. This is especially in reference to a postponed opening or closure of the hotel and in case of default, receivership or liquidation of property of the Tour Operator.

In addition, the contract may be dissolved automatically by registered letter, with acknowledgment of receipt by either party if the other party will not perform partially or fully according to its contractual obligations, within 15 days following a notice by registered letter with acknowledgement of receipt.

10. INSURANCE

For the duration of the contract, The Hotelier will subscribe a liability insurance.

11. JURISDICTION

This agreement is governed by French Law and each party consents to the exclusive authority of the Court of the "Tribunal de Commerce" of Basse-Terre in Guadeloupe, France.

12. CONTRACT VIABILITY

The contract will be valid when returned signed, with initials on each page by the Tour Operator's representative.

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5. FACT SHEET

HOTEL CHRISTOPHER ST BARTH, 5*

- Capacity: 42 Rooms and Suites, and 3 new Villas (4 bedrooms each)
- Location: Pointe Milou, St Barthélemy, French West Indies
- Specials: All rooms and suites facing the ocean and the sunset
Tropical garden and infinity pool, Spa Sisley and 2 restaurants Le Rivyera and Le Rivyera Plage by Arnaud Faye facing the ocean

ROOMS & SUITES

Room Types	Nb	Floor	Ocean view	Outdoors	Bathtub/Shower
Ocean Terrace Room	15	1 st	Yes	Terrace	Shower
Ocean Junior Suite	10	2 nd	Yes	-	Shower
Ocean Deluxe Balcony Room	4	2 nd	Yes	Large balcony	Shower
Ocean Deluxe Terrace Room	4	2 nd	Yes	Terrace	Bathtub & Shower
Ocean Panoramic Junior Suite	3	2 nd	Yes	Balcony	Shower
Ocean Suite	4	2 nd	Yes	Large balcony	Bathtub or Shower
Ocean Spa Suite	1	2 nd	Yes	Terrace with spa tub	Bathtub & Shower
Ocean Panoramic Suite	1	2 nd	Yes	Terrace with spa tub	Bathtub & Shower
Villa (4 bedrooms)	3	1 st and 2 nd	Yes	Terrace with pool	Shower

Room Types	Nb	Indoors	Outdoors	Living room	Max occupancy
Ocean Terrace Room	15	31 m ² / 327 sq ft	14 m ² / 129 sq ft	-	2
Ocean Junior Suite	10	39 m ² / 420 sq ft	-	Lounge area	4
Ocean Deluxe Balcony Room	4	26 m ² / 280 sq ft	12 m ² / 129 sq ft	-	3
Ocean Deluxe Terrace Room	4	31 m ² / 327 sq ft	15 m ² / 161 sq ft	-	2
Ocean Panoramic Junior Suite	3	37 m ² / 398 sq ft	4 m ² / 43 sq ft	Lounge area	4
Ocean Suite	4	68 m ² / 732 sq ft	10 m ² / 108 sq ft	Separate living room	5
Ocean Spa Suite	1	71 m ² / 760 sq ft	16 m ² / 174 sq ft	Separate living room	5
Ocean Panoramic Suite	1	64 m ² / 689 sq ft	17 m ² / 183 sq ft	Separate living room	5
Villa (4 bedrooms)	3	200 m ² / 2150 sq ft	50 m ² / 538 sq ft	Large living room	8

Room Types	Nb	Bed Types
Ocean Terrace Room	15	1 King Size bed, or 2 Twin beds
Ocean Junior Suite	10	1 King Size bed, or 2 Twin beds + 1 double sofa bed (1 adult or 2 children < 12 years)
Ocean Deluxe Balcony Room	4	1 King Size bed, or 2 Twin beds + 1 extra bed (children < 12 years)
Ocean Deluxe Terrace Room	4	1 King Size bed
Ocean Panoramic Junior Suite	3	1 King Size bed + 1 double sofa bed (1 adult or 2 children < 12 years)
Ocean Suite	4	1 King Size bed + 3 single beds
Ocean Spa Suite	1	1 King Size bed + 2 Twin beds and 1 sofa bed (1 person)
Ocean Panoramic Suite	1	1 King Size bed + 3 single beds
Villa (4 bedrooms)	3	4 King Size beds (or Twin beds possible in 2 rooms)

- Equipment: Wifi, television, audio-video system, safe, air conditioning, mini-bar, Nespresso machine, kettle, bathrobes, flip-flops, hairdryer, Sisley amenities
- Smoking policy: All rooms and suites are non-smoking
- Connecting rooms: Ocean Junior Suite with Ocean Suite / Ocean Junior Suite with Ocean Junior Suite

- Ocean Suite with Ocean Deluxe Balcony Room / Ocean Deluxe Balcony Room with Ocean Deluxe Balcony Room / Ocean Panoramic Junior Suite to an Ocean Panoramic Suite
- Handicap rooms: Rooms #112 et #114 (Ocean Terrace rooms)
- Animals: Small dogs welcome (35€ supplement per night)

RESTAURANTS & BAR

Le Rivyera by Arnaud Faye

- Breakfast: From 07:30 am
- Bar: From 07:00 pm
- Dinner: 07:00 pm – 10:00 pm
- Description: Panoramic view over the ocean and sunset
Mediterranean cuisine by Chef Arnaud Faye

Le Rivyera Plage

- Bar: From 11:00 am to 07:00 PM
- Lunch: 12:00 pm – 03:00 pm
- Description: Feet-in-the-sand restaurant
Light and tasty cuisine, inspired by local products
Snack from 03:00 pm to 07:00 pm

SPA SISLEY & FITNESS

Spa Sisley

- Opening hours: 09:00 am – 08:00 pm
- Description: 4 treatment rooms open right onto the sea
1 double treatment room with tropical bathtub
Massages, facials treatments, wellness rituals

Fitness room

- Opening hours: 06:00 am – 10:00 pm
- Description: Facing the ocean, the fitness room is equipped with a body-building area, as well as cardio equipment: treadmills, elliptical bicycles, benches, and various weight machines

MISCELLANEOUS

- Check-in/check-out: Arrival from 03:00 pm / Departure before 12:00 pm (changing room and storage available)
- Internet: Free Wifi
- Boutique/concept store: Fashion clothing and accessories
- Concierge: Full service at Reception
- Reception, Room Service: 24/7 service
- Laundry Service: Available with extra charge
- Beach access: 5 min drive (Lorient) or 10 min drive (St Jean, Salines, Gouverneur)
- Car rental: « Welcome Car » partner on site
- Events: Weekly events (sunset lounge with DJ set, themed dinners, etc)
- Transfers : Transfers from the airport (or ferry dock) to the Christopher Hotel is available at 95€ per trip and per booking.

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6. SIGNATURE

TOUR OPERATOR:

I hereby,

Last name/first name: Alessandra Girardi

Position: Global Product Director

acknowledge all pages of the present agreement.

Date of signature: 27 / 05 / 2024

Signature (and initials on each page of the contract):



HOTEL CHRISTOPHER:

M. Olivier Leroy
General Manager

Signature (and initials on each page of the contract):



CHRISTOPHER
ST BARTH
Christopher Hôtel
Pointe Milou - 97133 St Barthélemy
Tél. 0590 27 63 63 - www.hotelchristopher.com
Siret 530 139 393 00017 APE 5510 Z

APPENDIX: Brochure and hotel map

7. CONTACT DETAILS

Mr Olivier Leroy, General Manager | generalmanager@hotelchristopher.com

Ms Laiana Heitarauri, Reservations Manager | reservationsmanager@hotelchristopher.com

Mr Erick Atlan, Financial and Administrative Director/Accountings | admin@hotelchristopher.com

Concierge | guestrelations@hotelchristopher.com

Reception | reception@hotelchristopher.com

Sisley Spa | spasisley@hotelchristopher.com

Restaurants | restaurant@hotelchristopher.com

Reservations: reservations@hotelchristopher.com

Phone: +590 590 27 63 63

US & Canada Toll Free number: (800) 550-1769

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Envoyé pour signature à Talya Kivanc
(talya.kivanc@nuba.com) depuis
revenuemanager@hotelchristopher.com
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CONSULTÉ

27 / 05 / 2024
09:24:19 UTC

Consulté par Talya Kivanc (talya.kivanc@nuba.com)
IP: 80.28.209.166



SIGNÉ

27 / 05 / 2024
09:29:54 UTC

Signé par Talya Kivanc (talya.kivanc@nuba.com)
IP: 80.28.209.166



TERMINÉ

27 / 05 / 2024
09:29:54 UTC

Le document a été terminé.