

THE PENINSULA

BEIJING

王府半岛酒店

01 April 2024 to 31 March 2025 (FIT)

(Issued on 25 January 2024)

COMPANY NUBA EXPEDICIONES S.L.
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FIT RATES (BELOW 10 PAYING ROOMS)

| VALIDITY DATES | High Season | Shoulder Season | Low Season |
|--|---|---|--|
| | 01 Apr 2024 - 31 May 2024 01 Jul 2024 - 31 Aug 2024 28 Sep 2024 - 28 Nov 2024 23 - 25 Dec 2024 31 Dec 2024 - 01 Jan 2025 27 Jan 2025 - 02 Feb 2025 | 01 – 30 June 2024 01 – 27 Sep 2024 26 – 30 Dec 2024 07 - 31 Mar 2025 | 29 Nov 2024 – 22 Dec 2024 02 - 26 Jan 2025 03 Feb 2025 – 06 Mar 2025 |
| Superior Suite (60 Square Meters) | RMB 2,900.00 | RMB 2,500.00 | RMB 2,300.00 |
| Deluxe Suite (65 Square Meters) | RMB 3,000.00 | RMB 2,600.00 | RMB 2,400.00 |
| Duplex Suite (74 Square Meters) | RMB 3,400.00 | RMB 3,000.00 | RMB 2,800.00 |
| Premier Suite (75 Square Meters) | RMB 3,400.00 | RMB 3,000.00 | RMB 2,800.00 |
| Grand Premier Suite (93-102 Square Meters) | RMB 4,400.00 | RMB 4,000.00 | RMB 3,800.00 |
| Wangfujing Suite (110 Square Meters) | RMB 5,200.00 | RMB 4,800.00 | RMB 4,600.00 |
| Beijing Suite (165 Square Meters) | RMB 9,500.00 | RMB 9,500.00 | RMB 9,500.00 |
| 150sqm Premier Two-Bedroom Suite | RMB 8,588.00 | RMB 8,088.00 | RMB 7,588.00 |
| 170sqm Wangfujing Premier Two-Bedroom Suite | RMB 9,488.00 | RMB 8,988.00 | RMB 8,488.00 |
| 180sqm Grand Premier Two-Bedroom Suite | RMB 10,088.00 | RMB 9,488.00 | RMB 8,888.00 |

- Room rates are quoted on per room per night basis.
- Room rates are inclusive of the next day breakfast for maximum two guests in the dining restaurant.
- All rates are quoted in Renminbi, inclusive of 16.6% surcharge and non-commissionable.
- Rates are applicable as “Package Rates” only and are not allowed to be sold as a room only product.
- The above rate is non-last Room Availability basis. Hotel reserves the right to close the above rate in case occupancy is high, and Best Available Rate will apply.
- Bookings are subject to availability. Two-Bedroom Suites booking is non-refundable.

ALL ROOMS AND SUITES INCLUDE:

- VOIP Long Distance Calls
- High-speed wired and wireless Internet access
- Interactive digital bedside panels preset in one of eleven languages
- All-in-one fax/scanner/printer/copier with office automation and wired and wireless connections for personal electronic devices
- Coffee and tea-making facilities
- Fitness Centre and swimming pool access

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THIRD PERSON RATE:

| Third Person Rate | 13 Years-old or Above | Child |
|------------------------------|------------------------------|---|
| Extra Bed with one breakfast | RMB 750net | - Contract rate includes complimentary extra bed for 6-11 years old children, additional breakfast will be charged. - A baby cot can be arranged on request. |

ADDITIONAL BREAKFAST RATE:

| Breakfast Type | Rate (per person per day) |
|--|---|
| Continental buffet breakfast with a la carte choice of main course | RMB 303net for 12-year-old or above. RMB 152net for children ages 6-11 years old |

- All rates quoted are inclusive of 16.6% surcharge and non-commissionable.
- The above-mentioned rates may revise anytime.

TERMS & CONDITIONS

1. All rates are confidential and must be packaged with complete land, tour or air arrangements at all times. The Hotel reserves the right to terminate this contract for failure to comply with this condition. The preferential rates extended are not applicable for online distribution.
2. Rates are extended on the understanding that the Hotel will be featured in promotional tour brochures as a 5-star deluxe Hotel and a copy of the program must be submitted to the Hotel, this contract will not be valid if our hotel is not featured in your program and printed color brochure with pictorial and text exposure. A copy is to be sent to the hotel immediately on publication.
3. Use of the rates is strictly for FIT Leisure packages. Rates are not applicable for Corporate Meeting, Ad hoc group, Incentive and Exhibition. Groups are defined as 10 rooms and above and group rates will apply. The Hotel reserves the right to terminate this contract for any misuse of the rates other than the purpose of Leisure packages, program or series.
4. Selling rates must not be lower than the contracted rates specified herein and minimum mark up of 20% is required. The hotel does not permit distribution of the contracted rates via the Internet and prior consent in writing from the hotel is required.
5. This contract rate is strictly for your company's use and is not available to any corporate accounts, or commercial firms. Subcontracting to other agencies or tour operators, and display of rates on the Internet are also prohibited.
6. Maximum occupancy in each guest room is three registered guests per room.
7. The official check-in time at the hotel is 3:00pm. The hotel will make every reasonable effort to accommodate early arrivals depending on occupancy. If you prefer to guarantee that all guestrooms are ready prior to the guests' early arrival, we suggest that the rooms are reserved one night prior to the arrival date at the rate quoted. All early check-in requirements are requested with advanced notice and confirmed subject to hotel availabilities.
8. The official check-out time is 12:00 noon. Late check-out can be arranged until 6:00 pm at 50% of the rate quoted. Check-out after 6:00 pm is subject to a one-night charge. All late check-out and extension are requested with advanced notice and confirmed subject to hotel availabilities.
9. Early departure: Unused room nights are not refundable for early departure unless notice is given to the Hotel at least 3-day prior to arrival.
10. All reservation must be guaranteed in writing or prepayment. For non-guaranteed reservation, Hotel shall hold the reservation up to 07 days prior to arrival and non-guaranteed rooms will be released for general sale. Hotel reserves the right to revise the cut-off dates during high occupancy periods with written notice.
11. All room reservations and rates are subject to availability and must be confirmed by the Hotel in writing. Hotel must be notified in writing of all new reservations, revisions and cancellations
12. Pre-payment: Unless credit has been established with the Hotel, full pre-payment of the entire stay must be made 07 days prior to arrival for FIT's or room block will be automatically released.

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13. Billing: Once credit has been approved, the Operator will be required to settle the accounts due to the Hotel within 30 days from the departure of the guest. Should the Operator fail to settle the accounts within the said credit period, the Hotel reserves the right to request for immediate payment on all outstanding accounts with interest charge plus non-confirmation of future bookings.
14. Cancellation: Guaranteed FIT reservations (9 rooms below) may be cancelled up to 2-day prior to arrival without penalty. Late cancellation, no-show or shorten stay received after the cut-off time will be subject to entire stay room rate charge per room cancelled. The unused rooms will then be released.
15. All pre-payments shall be made through telegraphic transfer to the Hotel's RMB account or by bank draft with a fax copy to the Hotel of the bank remittance / draft.

| | |
|-------|--------------------------|
| 户名 | 王府饭店有限公司 |
| 人民币账号 | 110-060149-01-0123063057 |
| 银行名称 | 交通银行北京市分行 |
| 银行地址 | 北京金融大街 33 号 |
| 邮编 | 100032 |
16. The Hotel reserves the right to cancel this Agreement at any time by giving notice in writing should the Operator fail to fulfill the above terms and conditions.
17. The Hotel reserves the right to review room night production every 6 months and adjust the rates accordingly for slow or non-materialization of business.
18. Force Majeure Clause: By signing of this Agreement, the Hotel shall not be held liable or responsible for failure to execute arrangements specified herein directly or indirectly occasioned by or through consequence of war, change of statues of the Chinese government, strikes, riots and Acts of God or conditions beyond the control of the Hotel.
19. This contract supersedes all previous arrangements and shall be held binding if signed by both parties.
20. It is agreed and declared that the proper law of this Agreement is the law of China and that any disputes, actions or other matters arising hereunder shall be determined by the courts of The People's Republic of China.
21. This contract is invalid if it is not signed and returned by **2 February 2024.**

On behalf of **The Peninsula Beijing**

On behalf of **NUBA EXPEDICIONES S.L.**



Signature
Miranda Chen
Director of Business Development
25 January 2024

Signature

Date 26 January 2024

On behalf of **The Peninsula Beijing**



Signature
Rick Shi
Director of Sales
25 January 2024