

**2024 TOUR OPERATOR NET RATE SCHEDULE**  
**Valid from 07 JANUARY 2024 – 05 JANUARY 2025**  
**NUBA EXPEDICIONES DE MÉXICO S. DE R.L. DE C.V**

<b>ONE&amp;ONLY PORTONОВI</b>	<b>LOW SEASON</b>	<b>SHOULDER SEASON</b>	<b>HIGH SEASON</b>	<b>PEAK SEASON</b>
<b>ACCOMMODATION CATEGORY AND RATES</b>	07.01.2024 – 25.04.2024 13.10.2024 – 05.01.2025	26.04.2024 – 23.05.2024 22.09.2024 – 12.10.2024	24.05.2024 – 20.06.2024 01.09.2024 – 21.09.2024	21.06.2024 – 31.08.2024
Based on Single or Double Occupancy	<b>WHLBAR01</b>	<b>WHLBAR01</b>	<b>WHLBAR01</b>	<b>WHLBAR01</b>
Portonovi Room	EUR 340	EUR 730	EUR 870	EUR 1,350
Bayview Room	EUR 390	EUR 830	EUR 1,000	EUR 1,580
Panoramic Bayview Room	EUR 450	EUR 950	EUR 1,140	EUR 1,790
Portonovi Family Room	EUR 740	EUR 1,600	EUR 1,920	EUR 3,130
Bayview Family Room	EUR 820	EUR 1,800	EUR 2,160	EUR 3,520
Panoramic Bayview Suite	EUR 850	EUR 1,920	EUR 2,210	EUR 3,550
Two-Bedroom Family Suite	EUR 1,480	EUR 3,440	EUR 4,160	EUR 7,280
Suite One	EUR 2,400	EUR 4,800	EUR 5,680	EUR 8,240
Suite Two	EUR 3,280	EUR 6,080	EUR 7,440	EUR 13,600
Suite Three	EUR 3,840	EUR 7,920	EUR 9,440	EUR 15,520
Villa TWO	EUR 4,640	EUR 7,040	EUR 8,080	EUR 13,810
Villa ONE	EUR 5,280	EUR 9,920	EUR 11,360	EUR 16,620
Villa Orjen 3 bedroom	EUR 6,800	EUR 12,400	EUR 14,400	EUR 17,200
Villa Rumija 3 bedroom	EUR 6,800	EUR 12,400	EUR 14,400	EUR 17,200
Villa Lovćen 3 bedroom	EUR 6,800	EUR 12,400	EUR 14,400	EUR 17,200
Villa Orjen 4 bedroom	EUR 8,400	EUR 15,600	EUR 18,000	EUR 21,840
Villa Lovćen 4 bedroom	EUR 8,400	EUR 15,600	EUR 18,000	EUR 21,840

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**RESORT INCLUSIONS**

- **BREAKFAST:** In La Veranda restaurant
- **ACTIVITIES:** Resort group activities as per activity calendar, seasonalities and weather conditions (SUP boarding lessons, Yoga classes, cycling, kayaking)
- **TENNIS COURTS:** Two floodlit tennis courts
- **CHENOT ESPACE:** Sauna, steam room and indoor pool
- **POOLSIDE LIVING:** Use of 5 resorts outside pools and a private sandy beach
- **FITNESS CENTRE:** With Technogym equipment
- **KIDSONLY and ONE TRIBE:** Kids and teens club
- **PARKING**
- **HOST SERVICE:** Included into Family Suites, Suites and Villas.

**ADDITIONAL VILLA INCLUSIONS**

- Personalized host service
- In-villa breakfast
- Return car transfer from Podgorica, Tivat or Dubrovnik Airports
- Selection of premium spirits upon arrival
- Complimentary non-alcoholic refreshments daily
- A medical consultation at Chenot Espace in the value of 250 EUR and 750 EUR value of prescribed Chenot products

**EXTRA GUEST AND CHILD SUPPLEMENT**

	LOW SEASON	SHOULDER SEASON	HIGH SEASON	PEAK SEASON
<b>EXTRA GUEST</b>	07.01.2024 – 25.04.2024 13.10.2024 – 05.01.2025 RATE CODE: WHLBAR01	26.04.2024 – 23.05.2024 22.09.2024 – 12.10.2024 RATE CODE: WHLBAR01	24.05.2024 – 20.06.2024 01.09.2024 – 21.09.2024 RATE CODE: WHLBAR01	21.06.2024 – 31.08.2024 RATE CODE: WHLBAR01
<b>Additional Adult</b> 13 years and above	100	200	200	300
<b>Child</b> 4-12 years sharing	Complimentary	Complimentary	Complimentary	Complimentary
<b>Infant</b> 0-3 years sharing	Complimentary	Complimentary	Complimentary	Complimentary

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**CHILD AND EXTRA GUEST SHARING POLICY**

- **EXTRA BED SET UP:** Extra bed in room categories for the 3<sup>rd</sup> person is prepared on a bathtub with special set up to become a night bed. In Suites and villas rollaway bed is set.
- **INFANTS:** For infants a complimentary baby cot is set up.

**ROOM OCCUPANCY**

ROOM CATEGORY	BEDDING	OCCUPANCY BASED ON ROOM RATE	PERMITTED MAXIMUM OCCUPANCY (WITH ADDITIONAL DAYBED)	INFANT BABY COT (0-3 YEARS)
<b>Portonovi Room</b> 50 units Size: 55 sqm	1 x king bed	2 adults	2 adults + 1 child or 1 adult with surcharge	Maximum 1 on request
<b>Bayview Room</b> 35 units Size: 55 sqm	1 x king bed	2 adults	2 adults + 1 child or 1 adult with surcharge	Maximum 1 on request
<b>Panoramic Bayview Room</b> 20 units Size: 55 sqm	1 x king bed	2 adults	2 adults + 1 child or 1 adult with surcharge	Maximum 1 on request
<b>Portonovi Family Room</b> 10 units Size: 110 sqm	1 x king bed and 2 x twin beds	4 adults	4 adults + 2 children or 2 adults with surcharge	Maximum 2 on request
<b>Bayview Family Room</b> 6 units Size: 110 sqm	1 x king bed and 2 x queen beds	4 adults	4 adults + 2 children or 2 adults with surcharge	Maximum 2 on request
<b>Panoramic Bayview Suite</b> 5 units Size: 123 sqm	1 x king bed	2 adults	2 adults + 1 child or 1 adult with surcharge	Maximum 1 on request
<b>Two Bedroom Family Suite</b> 5 units Size: 178 sqm	1 x king bed and 2 x queen beds	4 adults	4 adults + 2 children or 2 adults with surcharge	Maximum 2 on request
<b>Suite One</b> 1 unit Size: 295 sqm	1 x king bed	2 adults	2 adults + 1 child or 1 adult with surcharge	Maximum 1 on request

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<b>Suite Two</b> 1 unit Size: 369 sqm	1 x king bed and 2 x queen beds	4 adults	4 adults + 2 children or 2 adults with surcharge	Maximum 2 on request
<b>Suite Three</b> 1 unit Size: 490 sqm	2 x king bed and 2 x queen beds	6 adults	6 adults + 2 children or 2 adults with surcharge	Maximum 2 on request
<b>Villa Two</b> 1 unit Size: 218 sqm	1 x king bed and 2 x queen beds	4 adults	4 adults + 1 child	Maximum 1 on request
<b>Villa One</b> 1 unit Size: 463 sqm	2 x king bed and 2 x queen beds	6 adults	6 adults + 2 children	Maximum 2 on request
<b>Villa Orjen- 3 bedroom</b> 3 units Size: 334 sqm	2 x king beds and 2 x queen beds	6 adults	6 adults + 2 children	Maximum 2 on request
<b>Villa Rumija- 3 bedroom</b> 3 units Size: 342 sqm	2 x king beds and 2 x queen beds	6 adults	6 adults + 2 children	Maximum 2 on request
<b>Villa Lovćen- 3 bedroom</b> 2 units Size: 404 sqm	2 x king beds and 2 x queen beds	6 adults	6 adults + 2 children	Maximum 2 on request
<b>Villa Orjen- 4 bedroom</b> 1 unit Size: 436 sqm	3 x king bed and 2 x queen beds	8 adults	8 adults + 2 children	Maximum 2 on request
<b>Villa Lovćen- 4 bedroom</b> 1 unit Size: 436 sqm	3 x king bed and 2 x queen beds	8 adults	8 adults + 2 children	Maximum 2 on request

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<b>MINIMUM LENGTH OF STAY</b>			
<b>LOW SEASON</b>	<b>SHOULDER SEASON</b>	<b>HIGH SEASON</b>	<b>PEAK SEASON</b>
<b>1-night minimum length of stay for all room categories for below periods:</b> 07.01.2024 – 25.04.2024 13.10.2024 – 28.12.2024 03.01.2025 – 05.01.2025 <b>3-night minimum length of stay for all room categories for below periods:</b> 29.12.2024 - 02.01.2025	<b>1-night minimum length of stay for all room categories for below periods:</b> 26.04.2024 – 23.05.2024 22.09.2024 – 12.10.2024	<b>1-night minimum length of stay for all room categories for below periods:</b> 24.05.2024 – 20.06.2024 01.09.2024 – 21.09.2024	<b>1-night minimum length of stay for all room types and 3-night minimum length of stay for all Suites and villas for below periods:</b> 21.06.2024 – 31.08.2024

<b>FREE SALE AND CUT OFF POLICY</b>				
	<b>SEASON LOW</b>	<b>SEASON SHOULDER</b>	<b>SEASON HIGH</b>	<b>SEASON PEAK</b>
<b>ACCOMMODATION CATEGORY</b>	<b>07.01.2024 – 25.04.2024 13.10.2024 – 05.01.2025</b>	<b>26.04.2024 – 23.05.2024 22.09.2024 – 12.10.2024</b>	<b>24.05.2024 – 20.06.2024 01.09.2024 – 21.09.2024</b>	<b>21.06.2024 – 31.08.2024</b>
<b>Portonovi room</b>	Free sale	Free sale	Free sale	Free sale
<b>Bayview room</b>	Free sale	Free sale	Free sale	Free sale
<b>Panoramic Bayview Room</b>	On Request	On Request	On Request	On Request
<b>Portonovi Family Room</b>	On Request	On Request	On Request	On Request
<b>Bayview Family Room</b>	On Request	On Request	On Request	On Request
<b>Panoramic Bayview Suite</b>	On Request	On Request	On Request	On Request
<b>Two-Bedroom Family Suite</b>	On Request	On Request	On Request	On Request
<b>Suite One</b>	On Request	On Request	On Request	On Request
<b>Suite Two</b>	On Request	On Request	On Request	On Request
<b>Suite Three</b>	On Request	On Request	On Request	On Request
<b>Villa TWO</b>	On Request	On Request	On Request	On Request
<b>Villa ONE</b>	On Request	On Request	On Request	On Request
<b>Villa Orjen 3 bedroom</b>	On Request	On Request	On Request	On Request

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<b>Villa Rumija 3 bedroom</b>	On Request	On Request	On Request	On Request
<b>Villa Lovćen 3 bedroom</b>	On Request	On Request	On Request	On Request
<b>Villa Orjen 4 bedroom</b>	On Request	On Request	On Request	On Request
<b>Villa Lovćen 4 bedroom</b>	On Request	On Request	On Request	On Request
<b>RELEASE DATES</b>	<b>Insert Cut Off Policy by Season 2</b>	<b>Insert Cut Off Policy by Season 4</b>	<b>Insert Cut Off Policy by Season7</b>	<b>Insert Cut Off Policy by Season 7</b>

**SELL & REPORT AND STOP SELL POLICY**

**FREE SALE**

- Free sale reservations are required to be reported to the reservations department within twenty-four hours (24) hours / one (1) Working Day and prior to the applicable Cut-Off Date. Reservations reported prior to the Cut-Off Date may be considered confirmed upon receipt of a Resort Confirmation.
- The free sale facility is subject to closed out dates/stop sale, as detailed in the Inventory Availability Report.
- It is the responsibility of the Tour Operator to ensure that their availability records are updated accordingly. Any change in inventory as defined in the Inventory Availability Report must be processed within 24 hours of receipt.
- It is the responsibility of the Tour Operator to ensure that the Resort has the correct email address for Inventory Availability Reports to be sent to.
- Rooms may be sold up to 2 days prior to arrival in low, up to 4 in shoulder and up to 7 days in high and peak season and within the Cut-Off Date, provided the date is shown as available as per the Inventory Availability Report.
- All reservations, amendments and cancellations must be reported to Resort within twenty-four (24) hours by e-mail to [Reservations@oneandonlyportonovi.com](mailto:Reservations@oneandonlyportonovi.com).
- Should the need arise for the Resort to close any date at any time prior to the applicable Cut-Off Date, Partner will be required, within twenty-four (24) hours / one (1) Working Day of notification, to report reservation detail for all Rooms sold, cancelled or amended for the period concerned and not yet reported. All Rooms reported at that time are confirmed on receipt of Resort Confirmation.

**Please refer to your Kerzner Net Rate Partner Agreement for additional terms which may be applicable for Free Sale.**

**MEAL PLANS AND SPECIAL EVENT SURCHARGES**

<b>TYPE</b>		<b>CONDITIONS</b>
Breakfast	Included in the rate	<ul style="list-style-type: none"> <li>• Daily breakfast at La Veranda restaurant from 07:00 – 11:00 AM</li> </ul>
New Year’s Eve Gala Dinner	Supplement	<ul style="list-style-type: none"> <li>• Mandatory supplement to be applied when booking accommodation through 31.12.2024.</li> <li>• Children from 4 – 11 years: 50% discount</li> <li>• 10% service charge is applied to the dinner supplement</li> </ul>

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**GENERAL RESORT TERMS AND CONDITIONS**

- **RATES:** All net rates are per room, per night, quoted in Euro currency including 3% of service charge and 7% VAT as presently applicable and are non-commissionable. The residential tax will be added at resort level and charge to guest upon check out: 0-11,99 years free of charge, 12 to 17,99 years 0.50 Euro per night, 18 years and above 1.00 Euro per night. The Resort reserves the right to revise the rates in case of a tax increase or new taxes being imposed, in accordance with Montenegrin Law.
- **BANK TRANSFERS:** All bank fees and charges need to be handled and covered by the Tour Operator. When paying by bank transfer, the Tour Operator must chose charge option „OUR“. Montenegro is not a member of SEPA so sharing bank charges is not applicable for all bank payments.
- **NIGHTLY INCLUSIONS:** nightly rates include breakfast daily. Any additional services, activities, private touring, spa treatments, etc. will be charged directly to the guest's account.
- **RATE CODES:** Please quote relevant rate codes as detailed in this Rate Schedule at time of booking. Rack rate will apply for all bookings if Rate Code is not quoted at time of booking. Special offers cannot be applied retrospectively if dedicated rate code is not provided in writing at time of booking.
- **MARK-UP:** Partner will ensure that the rates published by them will represent rates that are on parity with publicly available rates for the specific Resort. The hotel recommends that all Partner rates to be published with a minimum mark-up of 25%. The hotel reserves the right to withdraw the Net Rates in case the rate parity is not maintained by the Partner or any third-party offering rates or packages based on this Agreement. The above net rates are to be distributed exclusively to TO and not to end consumers.
- **CHECK-IN/CHECK-OUT:** Check-in time for all guests is 03:00 PM local time. Check-out time is 12:00 PM local time. For guaranteed earlier access to guest rooms, payment of 100% of the full contract daily rate is required for the night prior and is strictly subject to availability. For guaranteed Late check-out after 12:00 PM apply, payment of 100% of the full contract daily rate is required and is strictly subject to availability.
- **GROUP RATES:** Rates are valid for FIT (individual) bookings up to maximum of 9 rooms only. Rates for group, conference, incentive or event business are available upon request. Please contact [stanko.baraksadic@oneandonlyportonovi.com](mailto:stanko.baraksadic@oneandonlyportonovi.com) and +382 31 691 000 for a tailored proposal.
- **ROOM ALLOCATION:** Resort is unable to guarantee any request for a specific room number at time of booking. Resort will make every effort to confirm such requests, however, will only be able to advise at the time of the guest's arrival.
- **OCCUPANCY AND NUMBERS OF GUESTS:** Upon guest arrival, should there be any discrepancies from the confirmed reservation details (villa, number of people, age of children etc.) the Resort reserves the right to charge the guest directly for any applicable supplements. The Resort's bedding policy will strictly apply without exception.
- **RESERVATIONS:** Please direct all reservations, amendments, and cancellations to [reservations@oneandonlyportonovi.com](mailto:reservations@oneandonlyportonovi.com) or at a 24-hours phone number +382 31 691 000.
- **ARRIVAL INFORMATION:** Arrival and departure details are to be provided to One&Only Portonovi Reservations 5 days prior to arrival.
- **ACTIVITY INFORMATION:** insert any information that you may want to detail about any activity inclusions or terms. Clients may be required to sign a waiver at check-in at the Resort, a copy of which will be provided to the Company upon request.
- **UNFORESEEN CIRCUMSTANCES:** The Resort reserves the right not to provide exemptions from its cancellation policy for medical matters, inclement weather conditions or any other unforeseen circumstances. To avoid disappointment, we recommend the purchase of adequate travel insurance prior to confirming a reservation and accepting the terms and conditions of the Resort's cancellation policy.
- **CANCELLATION PROCEDURE:** The TO will receive a cancellation confirmation number via email confirming the cancellation of the booking. If the TO does not receive a cancellation confirmation number or an email, please contact us at [reservations@oneandonlyportonovi.com](mailto:reservations@oneandonlyportonovi.com) request a cancellation confirmation number. Without a cancellation number no booking is being considered as cancelled, the resort will not take any responsibility.
- A return signed contract is mandatory for the Tour Operator rate to be applicable, without a signed contract Best Available Rate will be applicable.

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- **LISTINGS:** One&Only Portonovi Montenegro should be featured within the highest category in any brochure, website or any other promotional material. A proof before printing must be sent to the Resort for approval.
- Net Tour Operator rates as stated in this document are not eligible to earn any airline miles.
- **VOUCHERS:** Printed or e-voucher/manifest is not mandatory to be presented at check-in. Please ensure the correct room categories are written on guest voucher.
- **KERZNER NET RATE PARTNER AGREEMENT:** Please refer to your signed evergreen Kerzner Net Rate Partner Agreement for full and complete terms and conditions.

<b>GUARANTEE AND PAYMENT TERMS AND CONDITIONS</b>	
<b>LOW SEASON</b> <b>07.01.2024 – 25.04.2024</b> <b>13.10.2024 – 28.12.2024</b> <b>03.01.2025 – 05.01.2025</b>	<ul style="list-style-type: none"> <li>• Full and final payment is required no later than 7 days prior to arrival.</li> <li>• For Suite One, Suite Two, Suite Three and Villas: One-night deposit is required at time of booking. Full and final payment is required no later than 7 days prior to arrival.</li> <li>• For reservations of 15 nights and above: a refundable deposit of 20% of total stay is required at time of booking, applicable for all units. Full and final payment is required no later than 7 days prior to arrival.</li> </ul>
<b>LOW SEASON</b> <b>29.12.2024 - 02.01.2025</b>	<ul style="list-style-type: none"> <li>• Full and final payment is required no later than 14 days prior to arrival.</li> <li>• For Suite One, Suite Two, Suite Three and Villas: One-night deposit is required at time of booking. Full and final payment is required no later than 14 days prior to arrival.</li> <li>• For reservations of 15 nights and above: a refundable deposit of 20% of total stay is required at time of booking, applicable for all units. Full and final payment is required no later than 14 days prior to arrival.</li> </ul>
<b>SHOULDER SEASON</b> <b>26.04.2024 – 23.05.2024</b> <b>22.09.2024 – 12.10.2024</b>	<ul style="list-style-type: none"> <li>• Full and final payment is required no later than 14 days prior to arrival.</li> <li>• For Suite One, Suite Two, Suite Three and Villas: One-night deposit is required at time of booking. Full and final payment is required no later than 14 days prior to arrival.</li> <li>• For reservations of 15 nights and above: a refundable deposit of 20% of total stay is required at time of booking, applicable for all units. Full and final payment is required no later than 14 days prior to arrival.</li> </ul>
<b>HIGH SEASON</b> <b>24.05.2024 – 20.06.2024</b> <b>01.09.2024 – 21.09.2024</b>	<ul style="list-style-type: none"> <li>• Full and final payment is required no later than 21 days prior to arrival.</li> <li>• For Portonovi Family rooms, Bayview Family Rooms, Suites and Villas: One-night deposit is required at time of booking. Full and final payment is required no later than 21 days prior to arrival.</li> <li>• For reservations of 15 nights and above: a refundable deposit of 20% of total stay is required at time of booking, applicable for all units. Full and final payment is required no later than 21 days prior to arrival.</li> </ul>
<b>PEAK SEASON</b> <b>21.06.2024 – 31.08.2024</b>	<ul style="list-style-type: none"> <li>• Full and final payment is required no later than 30 days prior to arrival.</li> <li>• For Portonovi Family rooms, Bayview Family Rooms, Suites and Villas: One-night deposit is required at time of booking. Full and final payment is required no later than 30 days prior to arrival.</li> <li>• For reservations of 15 nights and above: a refundable deposit of 20% of total stay is required at time of booking, applicable for all units. Full and final payment is required no later than 30 days prior to arrival.</li> </ul>

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<b>CANCELLATION TERMS AND CONDITIONS</b>	
<b>LOW SEASON</b> <b>07.01.2024 – 25.04.2024</b> <b>13.10.2024 – 28.12.2024</b> <b>03.01.2025 – 05.01.2025</b>	<ul style="list-style-type: none"> <li>• 7 days before arrival: 100% of booked room nights will be charged.</li> <li>• Reservations made within 7 days of arrival require full payment within 24 hours and will incur a fee of 100% of the total room charges.</li> <li>• No Show: 100% of booked room nights will be charged.</li> <li>• Early departures: a fee equivalent to 100% per night plus taxes will apply.</li> </ul>
<b>LOW SEASON</b> <b>29.12.2024 - 02.01.2025</b>	<ul style="list-style-type: none"> <li>• 14 days before arrival: 100% of booked room nights will be charged.</li> <li>• Reservations made within 14 days of arrival require full payment within 24 hours and will incur a fee of 100% of the total room charges.</li> <li>• No Show: 100% of booked room nights will be charged.</li> <li>• Early departures: a fee equivalent to 100% per night plus taxes will apply.</li> </ul>
<b>SHOULDER SEASON</b> <b>26.04.2024 – 23.05.2024</b> <b>22.09.2024 – 12.10.2024</b>	<ul style="list-style-type: none"> <li>• 14 days before arrival: 100% of booked room nights will be charged.</li> <li>• Reservations made within 14 days of arrival require full payment within 24 hours and will incur a fee of 100% of the total room charges.</li> <li>• No Show: 100% of booked room nights will be charged.</li> <li>• Early departures: a fee equivalent to 100% per night plus taxes will apply.</li> </ul>
<b>HIGH SEASON</b> <b>24.05.2024 – 20.06.2024</b> <b>01.09.2024 – 21.09.2024</b>	<ul style="list-style-type: none"> <li>• 21 days before arrival: 100% of booked room nights will be charged.</li> <li>• Reservations made within 21 days of arrival require full payment within 24 hours and will incur a fee of 100% of the total room charges.</li> <li>• No Show: 100% of booked room nights will be charged.</li> <li>• Early departures: a fee equivalent to 100% per night plus taxes will apply.</li> </ul>
<b>PEAK SEASON</b> <b>21.06.2024 – 31.08.2024</b>	<ul style="list-style-type: none"> <li>• 30 days before arrival: 100% of booked room nights will be charged.</li> <li>• Reservations made within 30 days of arrival require full payment within 24 hours and will incur a fee of 100% of the total room charges.</li> <li>• No Show: 100% of booked room nights will be charged.</li> <li>• Early departures: a fee equivalent to 100% per night plus taxes will apply.</li> </ul>

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<b>BANK DETAILS</b>			
<b>ACCOUNT NAME</b>	Portonovi Hospitality Management Company LLC	<b>BANK NAME</b>	Hipotekarna Banka AD Podgorica Montenegro
<b>ACCOUNT NO</b>	520042000001550751 is INO number 520000000000561414 is Local number	<b>ADDRESS</b>	Vojna Kasarna BB, Kumbor 85346, Herceg Novi, Montenegro
<b>SWIFT CODE</b>	HBBAMEPGXXX		
<b>BRANCH NUMBER</b>	Insert Branch Number		

**These Net Tour Operator rates, terms and conditions are valid for 30 days from the date of this issuance and is required to be electronically signed on each page and submitted accordingly. Alternatively, a signed copy must be scanned and returned via email within 30 days.**

**A manually or electronically signed copy of the Agreement delivered by email, facsimile or other electronic transmission shall be deemed to have the same legal effect as delivery of an original signed copy of the Agreement.**