

CONTRACT RATE AGREEMENT
UBUD VILLAGE HOTEL at Monkey Forest 2019-2020

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Lozano Travel DMC

Contact Name : Rodrigo Garza
Position : President & Owner
Company : Lozano Travel DMC
Address : Jalan T. Jinah F-3, Renon District, Denpasar 80225, Bali
Telephone : 0361 – 4724997
Date of Issue : 15.Jan.2019

We are pleased to offer you a contract rate on the following terms and conditions:

1. Hotel Information:

Experience the unique Ubud Village touch “Where Tranquility Meets Tradition” .
A 56-room hotel set right in the heart of Ubud on Monkey Forest Road. Ubud Village Hotel has been completely rebuilt, boasting modern sophistication with true Balinese hospitality.
With trailing plants and vines providing shade from the bright sun and keeping the hotel fresh and cool, the hotel provides a coffee shop, two swimming pools, Restaurant, and Spa.
Rooms range from deluxe to Suite rooms and are a masterpiece of luxurious dark woods, cream walls and creamy stone with marble floors. The spacious deluxe rooms are beautifully appointed and feature single or king-size bed, private verandah, LCD TV, rain and standard showers, bath tub with hot and cold water.

Deluxe Room

Spacious (40 sqm) marble floored rooms, with king size or two single bed. The rooms featured flat screen TV with multimedia gallery, bathtub, mini bar, separated head and hand showers with hot and cold water.

2. Published Rate

Based on Room only accommodation

- Deluxe room : USD 220 ++ (exclusive 21% government tax and service)
- Premier Deluxe Room : USD 270 ++ (exclusive 21% government tax and service)
- Junior Suite : USD 290 ++(exclusive 21% government tax and service)
- Junior Suite with view : USD 320 ++(exclusive 21% government tax and service)
- Roof Top Villa : USD 370 ++(exclusive 21% government tax and service)
- Extra person : USD 40 ++ (exclusive 21% government tax and service)

3. Contract Rate (Based on room and ABF)

This rate is not allowed to be published directly on online channel. **A minimum 25% mark up required** for your company or third party for online channel selling. Should this terms is abandoned, hotel has the rights to discontinue the contract by sending the proof via email.

Room Type	All Market (Middle east & Latin America)
Deluxe Room	USD 85 net
Premier Deluxe	USD 95 net
Junior Suite	USD 105 net
Junior Suite with view	USD 120 net
Roof Top Villa	USD 170 net
Extra Persons	USD 40 net

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Rate's inclusion:

- Welcome drink upon arrival.
- Daily Breakfast at Madu restaurant.
- Free fruit basket upon arrival.
- Free daily afternoon tea and coffee with light snacks at ULU lounge.
- Free Wi-fi in all rooms and entire public area
- Free use Gym facilities

4. Validity

This rate is valid **from 01 April 2019 – 31 March 2020**

High season and peak season surcharge will be applied

- High Season : 01 July – 31 August at USD 20 per room per night
- Peak Season: 20th December – 10th January at USD 20 per room per night

5. Cut off dates

- 14 days in low season
- 21 days in High season
- 30 days in Peak Season.

6. Check in & Check out

- Check in time is at 14:00 hours and check out time is at 12:00 hours
- Extended check - out after 12.00 mid-day and before 18.00 pm will be charged 50% off contracted room rate.
- Late check - out after 18.00 pm will be charged of 100% of contracted room rate.

7. Children Policy:

- Two children up to 5 years old : free of charge
- Children from 6 – 12 years old : 100% from total amount of extra person charge

8. Reservation Policy

All reservation shall be made directly to Hotel either via facsimile or e-mail at reservation@theubudvillage.com

9. F.I.T. Cancellation Policy

- Cancellation received by The Ubud Village Hotel & Resort outside of 14 days in low season (January 11 – June 30, September 1 – December 19), 21 days in high season (July 1 – August 31) and 30 days in peak season (December 20 – January 10) prior to the scheduled arrival date shall not be subject to any penalties.
- Should a **cancellation** be received less than 14 days in low season, 21 days in high season and 30 days in peak season of the scheduled arrival date, or should a reservation result in a 'no show', a full charge of contracted room rate charge will be applied to your account.
- Should any of the aforementioned F.I.T Conditions not be met, The Ubud Village Hotel & Resort reserves the right to take any action as deemed appropriate.
- Shortening or early departure will be charged at full charge
- All cancellations must be in writing by facsimile or letter, which will be acknowledged by The Ubud Village Hotel & Resort with a confirmation of receipt together with a cancellation number. This number is to be quoted should a billing discrepancy occur.

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10. Billing and payment procedure

We require full payment no later than 14 days before arrival of your clients, if Ubud Village Hotel did not receive a payment from travel agent, it will be charge to the guest upon arrival directly. All payments are to be made directly to the following bank details:

- **Bank Name** : PT. Bank Central Asia Tbk.
- **Account No. / Branch** : IDR /135 041 7008 / Cab. Ubud
- **USD / 135 045 0111 / Cab. Ubud**
- **Beneficiary Name** : PT. Viyasa Karya Asri
- **SWIFT CODE** : CENAIJJA

We would like to take this opportunity on behalf of the team of Ubud Village Hotel and Resort our commitment to provide quality service with extra special genuine Balinese hospitality.

Prepared by,



Ayu Septiani
Sales Manager

Acknowledge by,



Adit Pande
Director of Sales & Marketing

Accepted and Approved by,

Rodrigo Garza
President & Owner
Date :